



Brüel & Kjær Vibro
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Brüel & Kjær Vibro (B&K Vibro) and TechStar Announce New Partnership for Vibration and Condition Monitoring Solutions

Houston, TX - June 30, 2020: Brüel & Kjær Vibro (B&K Vibro), one of the world's leading independent suppliers of machinery protection and condition monitoring systems announced a new partnership with TechStar, the leading full-service manufacturer sales representative company based in Houston, Texas. Through this new strategic partnership, B&K Vibro and TechStar plan to bring a new full-service offering to the vibration and condition monitoring markets throughout the Southern US.

This partnership brings a new level of customer service, support and competitive pricing to the machinery protection and condition monitoring market. Together the two companies are positioned to offer not only best in class condition and vibration monitoring equipment, but an entire package of industrial automation and process control solutions their customers need, including hardware, software, service and training.

TechStar is known for being fully invested in the solutions they represent. With B&K Vibro they plan to offer in-house and offsite training for customers interested in learning how to properly install, configure, troubleshoot, and maintain their vibration and condition monitoring equipment. TechStar will also offer factory trained technicians to service and maintain the equipment.

About Brüel & Kjær Vibro (B&K Vibro)

B&K Vibro is one of the world's largest independent suppliers of machinery protection and condition monitoring systems for rotating and reciprocating industrial machinery, such as pumps, turbines, compressors, motors, generators and gearboxes. Their offering comprises hardware, software, sensors and all of the required services, training, and consulting to install, use, and apply our solutions. With more than 60 years' experience in vibration monitoring, they have helped customers protect their assets from catastrophic failure as well as help them in planning maintenance based on actual mechanical condition.

B&K Vibro draws on their experience of monitoring over 28,000 wind turbines encompassing over 165,000 accelerometers. Utilizing proprietary descriptors, problems as early as 6 months prior to failure can be detected when the analytics software is employed.

About TechStar

Since 2001, TechStar has been the one-stop-shop for quality instrumentation and analytical devices, application solutions, technical training and field service. TechStar is a leading manufacturer representative in all segments of oil and gas production, petrochemical, water/wastewater, food and beverage, pharmaceuticals and energy. TechStar focuses on instrumentation and analytical solutions that encompass the entire lifecycle of the products and services that their customers require to keep their processes running optimally and efficiently.