D-Tools' System Integrator (SI) is the most widely used, comprehensive, estimation, design, and project management software solution designed to fulfill the diverse needs of systems integration and installation firms. D-Tools ties these elements together into a singular, data-driven, connected process that reduces time, helps eliminate errors, and ultimately produces bottom line results. Here are some examples from our actual software users that describe how D-Tools has been beneficial to their companies.

New Stats:

Harrison Home Systems has increased revenue over 10%, reduced data management cost by 25%, and reduced employee time on task by 50%

Draw4 increased revenue by nearly 50%, reduced operational costs by 20%, and accelerated their business process by 75%

Green Energy & Electric has increased revenue by 20% and decreased project costs by 5%

Millennium Systems Design saved 5 -10% in project costs

Sound Stage has decreased quote generation time by 30 – 40%, and reduced design drawing time by 60%

Atea has increased revenue by 30%, reduced costs by 20%, and accelerated internal business processes by 80%

Tierney Brothers has increased operational efficiency by 15 – 20%

Buzzfire has reduced project costs by 20%, increased revenue by 10%, and reduced design drawing time by 60%

Access Technologies has simplified and accelerated their proposal process by 30%

Quotes:

Commercial AV:

"Once I saw how the D-Tools software had the ability to streamline accurate up-front designs and estimates against the back end job costing, I was sold. I cringe just thinking about how much extra time this took back in the old days. The accuracy in proposals and subsequently projects are off the charts compared to what it used to be without D-Tools." - *Kevin Crow, Excel AV Group*

Residential AV:

"D-Tools helped us tremendously with time management. By knowing the amount of time we budgeted per device, we were able to schedule a profitable project. D-Tools has improved our design processes, our scheduling, our time management, and our ordering processes. We use D-Tools for all our projects now because we think it is the best tool for proposals, documentation, and system design." *- Mauricio Barrientos, Millennium Systems Design*

Corporate IT:

"D-Tools helped us map out the process and signal flow, so that when we're on-site working with the general contractors, electricians, and IT staff, we can be proactive instead of reactive. We want everyone on the same page—from engineer, to installer, to programmer—so it's a smooth workflow throughout the process. D-Tools is helping us build efficiencies, and that's the most important part." *- Trent Fettig, Tierney Brothers*

Higher Ed:

"Without software that allows us to completely manage our business process, we would have had to employ multiple skill sets during the proposal process including drawing, database, and life-cycle management. D-Tools allows us to juggle competing projects and client requests without having to hire additional or re-assign personnel. We also reduce errors thanks to its ability to recognize when a cable or device has been previously installed or connected." *- Hong Cheng, Karcher Group*

Security:

"The D-Tools platform has helped us streamline and improve our sales and design processes by 100 percent, resulting in timely installs 100 percent of the time, and increased customer happiness. It's difficult to put a price on that, other than to say it has resulted in more customer referrals for increased profits and growth. This is the platform we use for every project now." *- Ben Thompson, HomeSmart Fire & Security*

International:

"D-Tools helped us figure out how to propose, design and manage these systems while simultaneously reducing the risk of human error. The success of our UK town house project and the large amount of planning that went into it, demonstrates the benefits of using D-Tools software. Without it, we would have had to import estimates, price lists and drawings in from other software, using up time and resources which we did not have." - *Stewart Maynard, Operations Director of Inspired Dwellings*