Job Title: Manager (Business Development) (s) (full time; multiple openings), Job Code – CT64

Work Experience Required: 2 years

Location: Princeton, New Jersey and various unanticipated locations throughout the U.S

Duties:

- Assist company in selling its Information Technology (IT) services to clients in the healthcare and life sciences industries.
- Coordinate with the sales teams to identify prospective clients.
- Identify products and solutions to meet specific client needs and requirements.
- Give technical presentations to clients highlighting CitiusTech's services and solutions and communicating the product value proposition to new and existing clients.
- Collaborate with the account management teams to manage all aspects of the customer relationships, including: defining the partnership roadmap, budget planning, and project reviews with high-level client representatives.
- Coordinate with the technical teams responsible for project execution to ensure the team members understand the business requirements, the scope of the project, and the software design and architecture requirements.

Must have a Master's Degree (or foreign equivalent) in Engineering (any), Computer Science, or related field, plus two years of IT experience. The two years of experience must include experience with Agile, HL-7, FHIR, Data Analytics/Management, and Electronic Healthcare Records (EHR). In lieu of the above education and experience requirements, we will accept a Bachelor's Degree (or foreign equivalent) in Engineering (any), Computer Science, or related field, plus five years of progressive post-bachelor's IT experience. Two of the five years must include experience with Agile, HL-7, FHIR, Data Analytics/Management, and Electronic Healthcare Records (EHR). Any suitable combination of education, training, or experience is acceptable. All experience may be acquired concurrently. Travel and relocation required, to be reimbursed by employer. Incidental telecommuting permitted. EOE M/F/D/V.

Please apply by forwarding resumes to CitiusTech Inc. at us_jobs@citiustech.com. Please indicate the reference code(s) with respect to your position of interest in your communication. REF: CT64