CapTech.

CapTech's Private Equity Portfolio Solutions

Tackling Digital Transformation in Portfolio Companies

Current conditions are increasingly driving companies

to leverage technology to either enhance or holistically change the way they do business. Yet many private equity acquisitions face technical hurdles when ROI is tied to unlocking value through improved technology.

As a result, portfolio companies often struggle with transformation for many reasons, including transformation inexperience, reliance on outdated processes and systems, and difficulty in creating business value with technology or digital investments. In working with multiple portfolio companies, that compounds the benefits to the private equity (PE) firm.

CapTech's Framework for Portfolio Value Creation

CapTech has developed a flexible, five-step framework for identifying, evaluating, and executing key opportunities for value creation and technology innovation in portfolio companies. The framework can be applied at either the PE-portfolio or individual company level, based on synergies within a portfolio, weighing both business priorities and the PE investment horizon. Our supportive partnership with portfolio companies spans planning and implementation, with heavy emphasis on putting the right metrics in place to track the value generated with improved technology and digital innovation.



CAPTECH'S FRAMEWORK FOR PORTFOLIO VALUE CREATION

INVESTMENT
THESIS &
OPERATING
STRATEGY

The PE fund's investment theses and operating style are key inputs to determine the types of opportunities to identify and prioritize

OPPORTUNITIES
FOR DIGITAL
INNOVATION

Direct engagement with the portfolio company is used to identify and assess technology and digital opportunities and their value potential

3 TECHNOLOGY & STRATEGIC PLANNING

CapTech partners with the portfolio company to develop the right execution plans for tech/digital initiatives to drive value

EXECUTION OF SUPPORTING INITIATIVES

Initiatives executed and delivered to support technology transformation and elevate the portfolio company's core capabilities

VALUE CREATION & ROI

Value-tracking performance metrics are developed that connect initiative outcomes to firm value and broader portfolio impact

CapTech as Transformation Partner

CapTech brings more than 20 years of experience leading and supporting business transformations of all kinds, applying our broad technology and digital capabilities, data and analytics expertise, and leadership in customer experience. We design and implement solutions that are suited to each client, driven by business understanding and sustained value creation.

CapTech's 100% onshore consultants build close working relationships with portfolio companies, operating partners, and PE managers. We adapt flexibly to each PE-portfolio company partnership, and we regularly seek opportunities to reduce costs and overhead by supporting multiple companies with scalable engagements across a portfolio.

CapTech's solutions support PE firms and their portfolio companies in the following ways:

- Cross-portfolio opportunity analysis. Evaluation
 of a private equity firm's portfolio companies to
 prioritize opportunities for key investments, quick
 wins, and value creation across a portfolio.
- Technology and strategic planning. Best-practice
 assessments of platforms, processes, and skills
 needed to support business growth with technology
 and digital modernization, including actionable
 roadmaps.
- Support of portfolio company initiatives.
 Execution that delivers high-priority capabilities across technology and business to elevate a company's products, performance, and value over the PE investment horizon.

CAPTECH'S PRIMARY TECHNICAL AND DIGITAL CAPABILITIES FOR PRIVATE EQUITY



TECHNOLOGY

- Modern Architecture & Cloud
- Microservices & APIs
- Front-End Development
- DevOps & Continuous Delivery
- Mobile & Devices



MANAGEMENT

- Program Management
- Product Analysis & Leadership
- Business Process Engineering
- Organizational Change
- Risk & Compliance



DATA & ANALYTICS

- Data & Analytics Strategy
- Data Architecture & Platforms
- Machine Learning & Al
- Data Science & Visualization
- Data Privacy & Governance



CUSTOMER EXPERIENCE

- Customer Research & Insights
- Design Thinking Workshops
- Digital Experience Strategy
- Interaction & Visual Design
- Accessibility Guidance



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Call **844.373.4025** or visit us at **captechconsulting.com** to start a conversation.

