



# The Dealer's Cloud-Native DMS

Partner with a Dealer-Focused DMS

VUEDMS.COM | 877.421.1040

### **PROVEN EXPERIENCE SERVING DEALERS**

Dominion DMS has leveraged decades of automotive technology experience to create VUE DMS, the first cloud-native dealer management solution. A DMS designed to meet the dealer's needs of today and grow with them into the future.

### SUPERIOR CLIENT SUPPORT

Dominion DMS knows how vital a dealer management system is to your business. That's why we have invested in first-class customer service to ensure your dealership gets the most out of VUE DMS from the start. From its inherent ease-of-use, to our quality training and ongoing support, VUE DMS will be an asset for your business.

# **DRIVE BUSINESS CONTINUITY AND PROFITS**

As a true cloud-native solution built entirely from the ground up, VUE DMS enables you to drive business continuity and maximize profits.

#### Accounting Module

Keep track of every asset and liability coming in and out of the dealership with a single source of truth. Data is linked across the entire system, eliminating the need to re-enter information while ensuring the numbers are accurate. The permissions feature makes it easy to control or modify who has access to what, ensuring secure and proper access to sensitive information. Hyperlinks within Journals allow for quick access to specific items including repair orders, part invoices, deals, vehicle records, customer records and vendor records – all without losing your place.

#### Parts Module

Improve inventory management in the parts department. Technicians can digitally request the parts they need to maximize productivity without having to walk back and forth or wait at the back counter. Built-in Team Chat allows the back counter to communicate directly with repair order advisors and technicians. Quotes, invoices, parts inquiries and special orders can all be created from the same Parts Desk screen, which encompasses most of the parts counter person's daily job functions.

#### Service Module

VUE DMS intelligently allows multiple users to access and edit an RO simultaneously to eliminate delays in the service workflow. Communicate with other employees through Team Chat without leaving the workstation. Easily store attachments such as invoices and damaged vehicle pictures in the RO. Keep customers updated on service status with two-way messaging, including images of work to be done. The Cashier feature allows for secure contactless payments so that customers can shorten their checkout time. ROs will automatically post to accounting in real-time.

#### Sales Module

Make the vehicle sales process more efficient for a superior customer experience. Access multiple scenarios on a single sales desk to quickly provide quotes on different vehicles and deal types. Seamlessly transition customers from sales to F&I without manually re-entering their information. Automatically identify what forms need to be printed and signed to speed up the closing process.

#### Third-Party Integrations

Maximize the value of VUE DMS with seamless integrations to more than 75 third-party applications. Easily connect with specific solutions for bi-directional communications, ensuring accurate and timely data exchanges across the enterprise.

#### Reporting and Management

VUE DMS is built on the most robust Microsoft database for reporting and data management, allowing you to manage your business with comprehensive, easy-to-read reports. Download and export reports in multiple formats, including Word, PDF and Excel, ensuring goals are met across all departments. Whether you rely on our reporting or a third party, rest assured your data is always secure.

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# **CONTINUOUS PRODUCT INNOVATION**

Dominion DMS has a record of innovation, from developing the first Microsoft-based DMS 30 years ago, to offering the first dealer-centered cloud-native DMS today. VUE DMS is built on Microsoft Azure, an enterprise-level platform trusted by millions of users every day. With this modern technological foundation, VUE DMS can provide rapid development and enhancements to keep up with the continual demands of your business.

# MODERN SOLUTION FOR COMPLEX CHALLENGES

Running a dealership is more complex than ever before. That is why VUE DMS – the first and only cloud-native dealer management system built on Microsoft Azure – is designed with your future in mind. Leveraging decades of experience serving dealerships, our DMS provides the security, flexibility and efficiency that you need to deliver a superior user experience, reduce costs and protect your business – no matter what tomorrow brings.

#### • Secure

Achieve peace of mind. Built on Microsoft Azure Cloud, VUE DMS is an inherently secure, stable platform. Say goodbye to disruptive and slow server updates, as our updates can be implemented with minimal effort. This reduces impact to operations and risks of new threats while enforcing compliance with changing regulations.

#### • Flexible

Experience the freedom to run your business your way. Access information anywhere, giving you the flexibility to choose how your business operates and quickly adapt. Having no VPN requirements opens new ways of working in an increasingly digital-focused market – from employees telecommuting to offsite customer service.

#### • Efficient

Get more done in less time. Deliver a better user experience and maximize your dealership's human capital to drive higher productivity and profits. Ensure data accuracy across all modules with real-time transmissions, not just once a day. An intuitive user interface lets your team get quickly trained and ready to go.

## **A DIFFERENT VUE**

Traditional DMS providers are server-based and repurposed for the cloud. This can result in limited features, such as scalability issues and security risks. On the other hand, the cloud-native VUE DMS is built entirely from the ground up so that you can experience the full capabilities of cloud technology. See how we're different.

Features	Cloud-Native VUE DMS	Traditional / On-Premise DMS	
Infrastructure	No onsite infrastructure; IT team and maintenance unneeded	Onsite servers and maintenance team required.	
Capacity	Scale-up automatically to meet capacity needs	Built for the possible worst-case scenario; cannot scale beyond that	
Delivery	Software updates implemented immediately	Server updates require entire application chang- es; longer test cycles	
Recovery	Rapid response for native, automatic disaster recovery	Need hours/days of prep time to handle disaster recovery and servers at other locations, and is often in the hands of the dealer.	
Geographic Reach	Leverage closest data center for faster service and optimal performance	Dependent on server location, impacting performance speed	
Accessibility	Web-based application; accessible anywhere with- out VPN	VPN required to access server, limiting off-site, remote connection	