



What we do.

2B

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About us.

2B Talent Solutions is an international recruitment company, providing executive search and multi-hire campaigns to the world's fastest growing, most innovative technology companies.



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Our customers need to scale without sacrificing culture. This is where we excel.



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Our Clients.

Our clients are VC-backed, high-growth B2B tech companies, running either SaaS or platform models. They rely on us to hire revenue-focused leaders and individual contributors across Europe.

adyen

Stravito

Productsup

FUNNEL

parcelLab

contentful

TALENTSOFT

AIRSHIP

MIRAKL

Sitoo

mollie

happeo

optile

okta

Alida.

dynamic yield

Hootsuite

Payoneer

Showpad

VTEx



So, why do our clients use us?

Our Track Record.

We've been doing this for years, and we're good at it. When working with 2B you can be assured you're in safe hands.

**8**

Years

**5**

European countries

**600**

Hires



We have worked with 2B Talent Solutions for over 8 years and they have hired the majority of our top talent. The team get our culture and know where to find talent that others can't.



Myles Dawson
UK Managing Director



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Trust and efficiency.

Our clients trust us to deliver talent efficiently and effectively.



CV to hire ratio



CV to interview rate



Executive search success rate



Thor Olof Philogene
CEO & Founder



2B Talent Solutions help us find true talent with great cultural fit since 2019. I highly recommend their services to any tech company looking to scale.

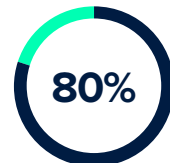
We are human.

We listen. We care. (And we love what we do!)

We are a diverse group of passionate people looking to make a genuine impact on the world.



Candidate NPS score
(rated world-class)



Of our business is
repeat business



Hours invested into
diversity and inclusion
training



From one informal conversation, to probably one of the best opportunities of my life. It all starts with a first impression, and that impression was just incredible.



Alexander Kunn
Sales Manager



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Our European reach.

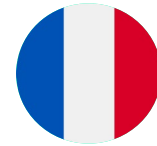
We find talent for our clients across Europe with a key focus on the UK, France, Sweden, Germany and the Netherlands.



UK



Germany



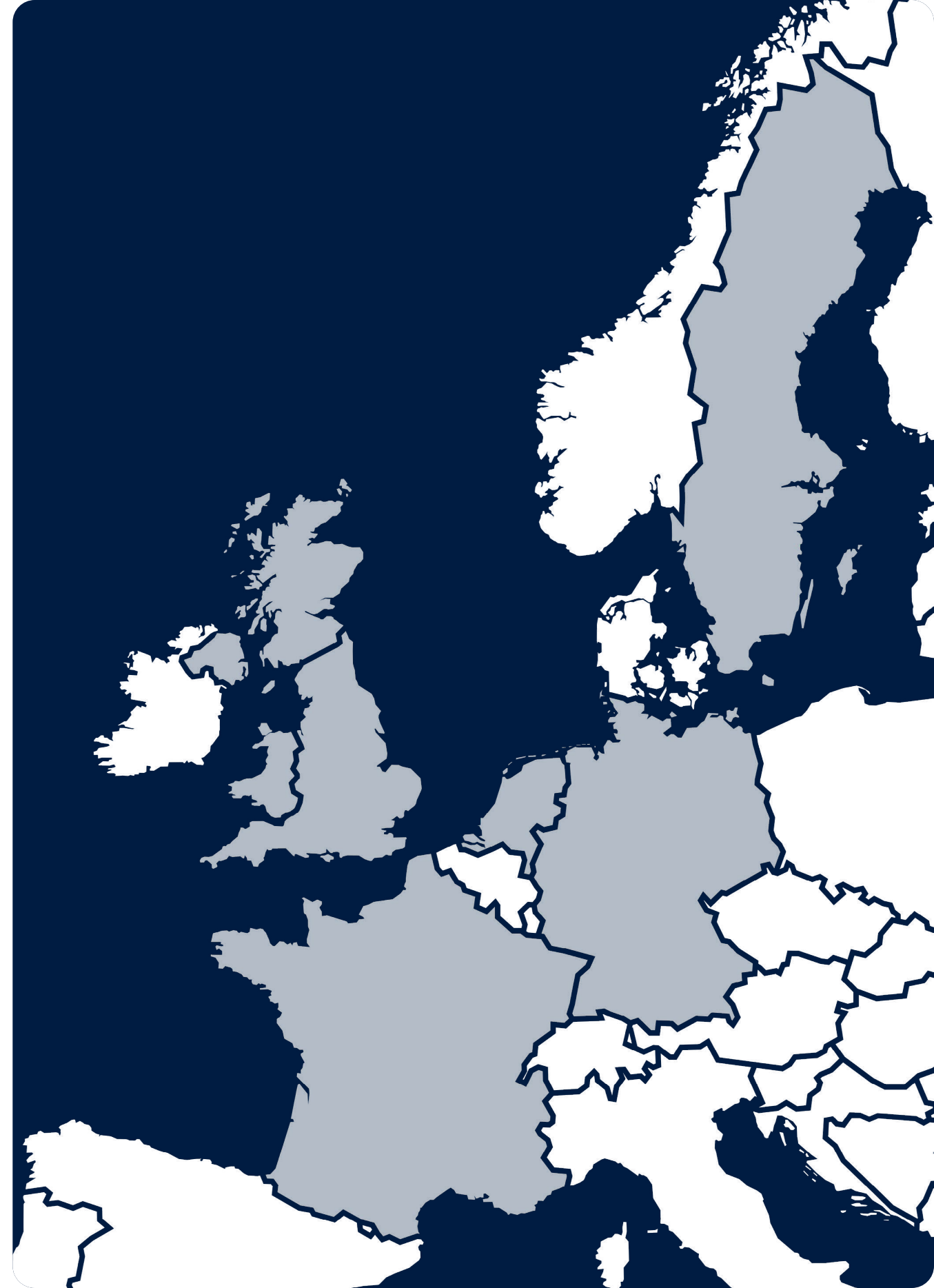
France



Netherlands



Sweden



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Executive & Leadership.
Sales.
Marketing.
Customer Success.
Partnerships.
Solutions & Pre-sales.

We have delivered over 100 Board or Director level hires for our clients.

“

2B Talent Solutions helped us source two VP hires last December... What 2B did blew my mind!

”



Zdenko Zvada
Chief Operating Officer

ROIHUNTER

Executive & Leadership.

Sales.

Marketing.

Customer Success.

Partnerships.

Solutions & Pre-sales.

We only find true A-players for our clients: enterprise-grade, quota smashing rockstars that will take you to the next level.

“

The team at 2B is easy to work with and more patient than most recruiters. Additionally 2B works with a strong portfolio of tech companies.

”



Luc van der Tuin

Enterprise Account Executive



Executive & Leadership.
Sales.

Marketing.
Customer Success.
Partnerships.
Solutions & Pre-sales.

Marketing is hard. Finding the right marketing people is harder.
Luckily we've been finding the brightest B2B marketers in Europe for the last 8 years.

“

James and his team are a refreshing tonic in the world of sell-the-role-at-all-costs, unpersonalised and non transparent recruitment.

”



Alice Wyatt

VP Global Demand Generation



Executive & Leadership.
Sales.
Marketing.
| **Customer Success.**
Partnerships.
Solutions & Pre-sales.

Find customer. Sign customer. Grow customer.
It all starts with hiring the right relationship manager.

“

I would say Sophie is one of those rare people who work in recruitment that actually care and listen to what you want. From our first conversation, she was easy to talk to, super helpful, and empathetic. I couldn't be more thankful for everything she and the team did.

”



Renata Pinheiro
VP Customer Success



Executive & Leadership.
Sales.

Marketing.

Customer Success.

Partnerships.

Solutions & Pre-sales.

Hire a good Partnerships person.
It will transform your business.

“

Just simply a great experience working with the team at 2B. I had known the team for 5 years before they eventually found me a position. You just don't get that kind of relationship-based approach these days! Love the approach and love my role and company. Keep shining guys.

”



Alexandra Wood

VP Strategic alliances & Partnerships



Executive & Leadership.
Sales.
Marketing.
Customer Success.
Partnerships.
Solutions & Pre-sales.

Techies who can speak to customers?

We love 'em.

“

How the guys at 2B managed to find me, I will never know, but they did, and I am so grateful.

I love working at Contentful. The whole recruitment process was so smooth and easy, I didn't realise recruiters invested so much time in the small details!

”



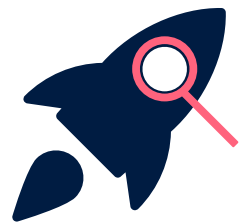
Lasse Häll
Senior Sales Engineer





Our Solutions.

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Contingent

- ✓ Standard, success-fee based service
- ✓ Doesn't guarantee a result
- ✓ 3 month guarantee facility



Retained

- ✓ For critical, senior, niche, challenging or executive hires
- ✓ Head-hunting methodology
- ✓ 6 month guarantee facility



Campaign

- ✓ Ongoing partnership, suited to hyper-growth or multi-hiring situations
- ✓ Fully outsourced solution that guarantees results
- ✓ 6 month guarantee facility

Meet the team.

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James Branton
Co-Founder & Director



Richard Branton
Co-Founder & Director



Tim Bathgate
Principal Consultant



Luke Woods
Principal Consultant



Sophie Nivern
Senior Consultant



Samuel Goodall
Talent Consultant



Samuel Pavlou
Talent Consultant



Sophie Adams
Operations Manager



Kathryn Edwards
Marketing Assistant



Research
Team

2B

Get in touch.

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Richard Branton

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