

CISO as a Service Pricing: Greater Security & Lower Costs

Organizations of Every Size and Security Need Can Benefit From a vCISO

Getting a CISO as a Service, also called a virtual chief information security officer [vCISO], offers the same 360-degree cybersecurity coverage as a full-time, onsite CISO, but at a fraction of the cost. Here's a sample of those services and how they translate to savings.

1. An Economic Choice for Smaller Organizations

Recent data shows hiring a full-time CISO can cost a company over \$200,000, putting them out of reach for many smaller organizations. A CISO as a Service or vCISO, on the other hand, works with an organization as an outsourced, part-time security consultant, making them a more economic option for many budget-sensitive businesses, such as start-ups and SMBs, that can't afford to sacrifice protection.



2. Hiring a vCISO during a Short-term Crisis

Some attacks require a CISO with specialized knowledge. When that happens, even organizations with a CISO may hire an additional security officer to get through a unique crisis. That's where vCISOs shine. Many offer short-term or month-to-month contracts just for these occasions. Organizations gain the benefits of a specialized CISO without paying a hefty salary.

3. Establishing Long-term Security

Cyber attacks are costly for any organization, costing an average of \$200,000. On top of that, there's the loss of equipment, and costs associated with rebuilding websites and databases, and legal battles. vCISOs can gauge your system's ability to manage threats, create security programs, as well as scan and patch vulnerabilities, actions that create long-term security.



4. Investigating Cyber Attacks

When a cyber attack occurs, busy teams may struggle to perform an in-depth, thorough investigation, creating a scenario whereby the company remains vulnerable to a similar, future crime. Add an experienced vCISO to your team to supplement an investigation and prevent further loss of valuable resources.



5. Remaining Compliant

vCISOs aren't limited to cyberattacks. They're also excellent partners for remaining compliant within your industry. No matter the standard - including HIPAA, PCI DSS and FERPA - a vCISO can help you avoid extremely costly non-compliance penalties, as well as a hit to your company's reputation.

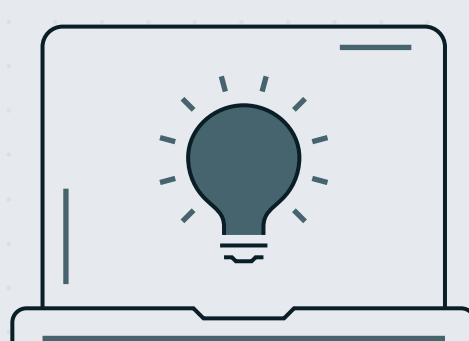
6. Dealing With Insurance

Getting a premium CISO as a Service can not only strengthen an organization's security but also redefine them as a "low-risk" entity, leading to lower, more affordable cybersecurity insurance premiums. On top of that, when an attack occurs, a vCISO can act on behalf of your company, completing necessary reports, managing insurance disputes and advocating for the maximum benefits from your insurance provider.



7. Cybersecurity Education

Staff devices and online behavior expose employees and their companies to cyber attacks. Especially at a time when so many teams are remote, a vCISO is an excellent educational resource. Whether your organization requires a crash course in digital hygiene or a lesson on the latest threats, tapping a vCISO to educate employees guards a company's assets today and into the future.



8. Oversight of IT MSPs

MSPs and MSSPs offer a variety of services, tools and plans. An experienced vCISO can monitor these offerings, making sure you're not receiving unneeded services or overpaying. On top of that, a vCISO can analyze your threat surface, suggest an appropriate defense architecture and help you to shape a MSP's plan, ultimately maximizing your ROI.



Contact us today.

Defensible Technology helps organizations protect information, trade secrets, intellectual property, and confidential communications from cybersecurity threats.