

TXT e-solutions: 2013
revenues +13% and € 54 million orders.
Revenues in Large Retailers' & Luxury Goods' sector grew 20%.

Milano, January 14, 2014

In 2013 TXT e-solutions, global software vendor focusing on large Customers in Retail, Luxury Goods and Fashion, has recorded revenues in excess of € 52 million, with about 13% growth versus 2012. International revenues account for about 55% of the total. Revenues from planning software for Retail, Luxury Goods and Fashion companies grew 20% year on year.

Total orders in 2013 were in excess of € 54 million, growing at a higher rate than revenues. In 2013 TXT gained orders for software Perform by 10 leading companies in the Luxury Goods and Retail sectors in Europe and 5 in North America, including Devenlay-Lacoste (F), Delsey (F), Sephora (F), Value Retail (UK), Fat Face (UK), Valeo (D), Norafin (D), Ad van Geloven (NL), Miroglio (I) and Bata (CH) in Europe and Thirty-One Gifts (USA), Holt Renfrew (CAN), Samsonite (USA), Modells' (USA) and Urban Outfitters (USA) in North America.

In 2013 active customers numbered approximately 350, spread among the Luxury, Fashion, and Retail sectors, with more than 100,000 points of sales and sales channels throughout the world. Over 50 projects were completed and became operational in 2013.

Net Financial Position, € 6.3 million positive as at 30 September 2013, has risen to € 8 million as at December 31, 2013, due to good quarterly cash generation and net of payment of dividends of € 2.1 million.

We forecast a growth of EBITDA, compared to both the fourth quarter 2012 and full year 2012.

The Board of Directors will meet on March 4th 2014 to approve the results of 2013.

TXT share price has grown by 188% during 2013 from € 6.30 per share to € 18.14. Shortly TXT will distribute a new free share for every share held as of January 31, 2014 (shares will start trading ex-dividend from February 3, 2014).

"The 2013 performance persuades me that "end-to-end planning" software of TXT is becoming essential to International Luxury, Fashion and Specialized Retailers: everybody, in the current economic scenario, needs to improve margins and can achieve it only by monitoring and managing assortments and sales "end-to-end". At the moment – Mr. Alvisè Braga Illa, TXT's Chairman, has stated – we are at the Annual Convention of the National Retail Federation in New York, where we can confirm the distinctiveness and value of our offering and strategy, presented to over 40 large retailers."

TXT e-solutions is an international specialist in high-value, strategic software and solutions for large enterprises. The main business areas are: **Integrated & Collaborative Planning Solutions**, with the TXT Perform Division, especially for Luxury, Fashion, Retail and Consumer Goods; **Software for Complex Operations & Manufacturing**, with the TXT Next Division, for Aerospace, Defence, High-Tech and Finance. Listed in the Star Segment of Borsa Italiana (TXT.MI), TXT is based in Milan and has offices in Italy, France, UK, Germany, Spain, Canada and Australia.

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