

TXT e-solutions: revenues + 14% and growing orders in the first 9 months 2013 in the Large Retailers' & Luxury Goods's sector

Milano, October 9, 2013

In the first 9 months of 2013 TXT e-solutions, global software vendor focusing on large Customers in Retail, Luxury Goods and Fashion, has recorded revenues in excess of € 39 million, with about 14% growth versus 2012. International revenues account for more than 50% of the total. Revenues from planning software for Retail, Luxury Goods and Fashion companies grew 23% year on year.

Total orders in the first 9 months of 2013 were in excess of € 42 million, growing at a higher rate than revenues, due to strong new orders in 3° quarter for software Perform by important customers in North America – Thirty-One Gifts (USA), Holt Renfrew (CAN) and Samsonite (USA) and in Europe - Sephora (F) and Delsey (F). New contracts in Q3 follow those already signed in 2013 with leading companies in the Luxury Goods and Retail sectors - Celine (F), Tesco (UK), Bestsellers (DK), Lavazza (I), Miroglio (I), Devenlay-Lacoste (F), Valeo (D), Ad van Geloven (NL), FatFace (UK), Modells' (USA).

Net Financial Position, positive at € 3,2 million at the end of 2012, further improved due to operating cash flow in the first 9 months 2013, after paying € 2 million in dividends.

We forecast a growth of EBITDA in Q3 2013, compared to the same quarter of last year.

The Board of Directors will meet on September 6th to approve the results of Q3 2013.

TXT share price has grown by about 110% during 2013.

"The long term focus of our International development plan is on Luxury, Fashion and Specialized Retail in Europe and North America - Mr. Alvise Braga Illa, TXT's Chairman, has stated. In the short term the Company is reacting well to the current negative economic scenario in our target markets, particularly uncertain in USA".

TXT e-solutions is an international specialist in high-value, strategic software and solutions for large enterprises. The main business areas are: Integrated & Collaborative Planning Solutions, with the TXT Perform Division, especially for Luxury, Fashion, Retail and Consumer Goods; Software for Complex Operations & Manufacturing, with the TXT Next Division, for Aerospace, Defence, High-Tech and Finance. Listed in the Star Segment of Borsa Italiana (TXT.MI), TXT is based in Milan and has offices in Italy, France, UK, Germany, Spain, Canada and Australia.

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