



LOOKINGGLASS

CORPORATE FACT SHEET

Established	2009 Privately-held
Headquarters	Reston, VA
Regional Offices	Milpitas, CA Baltimore, MD Prague, Czech Republic
Employees	90
Management	Gilman Louie, CEO Don Gilberg, President and COO Dana Mariano, CFO Norm Laudermilch, Chief Cyber Ronald Nielson, EVP Officer Dave Horn, SVP, Engineering Mary Yang, SVP, Marketing Michael Taxay, GC
Customers	U.S. Federal, State, and Local government organizations; Fortune 500 financial services and critical telecommunications companies; Information Sharing & Analysis Centers (ISACs)
Funding	\$100+M in Funding - Series C lead by New Spring Capital - Series B lead by Neuberger Berman - Series A lead by Alsop Louie Partners

LookingGlass Cyber Solutions™ addresses cybersecurity challenges head on, empowering organizations to meet their missions with tailored, actionable threat intelligence and active defense capabilities delivered at machine speed. With foundational solutions that provide effective, dynamic functionality, LookingGlass helps the private and public sectors enhance their cyber mission performance while transforming their cybersecurity missions and operations.

LookingGlass has years of industry experience in threat intelligence tradecraft, rooted in government intelligence operations. This, combined with core technology strengths, gives us the unique understanding and insight to support some of the most advanced organizations in the world in meeting their critical missions.

AWARDS

2018 – 2016: Deloitte’s Technology Fast 500

- #1 Fastest Growing Company in Virginia 2017
- 2016 - #90 and 2017 - #105

2018 & 2017: Channel Company Awards

- 5-Star Rating in CRN Partner Program
- CRN Security 100
- CRN 2019 Channel Chief

April 2018: Global Excellence Awards

- Bronze Best Overall Security Company

June 2017: Network Products Guide IT Awards





MONITOR, MODEL, MANAGE, AND MITIGATE YOUR RISK – WITH SCOUT SUITE

In today’s fast-moving cybersecurity environment, cyber threats are evolving at an unprecedented rate, making it challenging to proactively track emerging threats. Compounding this is the massive and complicated collection process and the time needed to sift through huge volumes of raw data to pinpoint intelligence that is timely, relevant, and actionable to your organization.

Scout Suite helps public and private sector organizations reduce their security risk and increase the analytic efficiency and productivity of their security analysts. With our deep expertise in threat intelligence, network security, and threat mitigation, our solutions and services empower you to find, focus, and defend against the threats that matter to your organization. The Scout Suite platform consists of:

scoutPRIME

See what the adversary sees.

scoutPRIME provides an “outside-in” view of the internet infrastructure you care about – your own and your supply chain – combined with threat and risk indicators to deliver a more accurate external threat landscape and continuous situational awareness so you can prioritize resources and jumpstart response to reduce your risk and exposure.

scoutTHREAT

Model your adversary’s capabilities.

scoutTHREAT provides an adversary-oriented focus to understanding your cyber risk, improving the efficiency and productivity of your analysts with defined workflows.

Analysts can more quickly and easily uncover adversarial capabilities, track motivations, highlight adversaries attacking your sector, and compare these tailored threat actor profiles to your organization’s security controls and mitigations to identify where to invest additional protection.

CloudShield Network Security

Attain transparent, trusted network visibility and control.

Our current CloudShield solutions, built upon a proven history of patented deep packet inspection and manipulation, provide trusted network visibility, telemetry, threat detection, and response by stopping or preventing malicious traffic versus merely logging or alerting.

Implement a full range of advanced network security responses at machine speed to not only stop the threat as it occurs but shape your adversary’s experience to delay and deter future attacks through deceptive mitigations.

ABOUT LOOKINGGLASS

LookingGlass develops cybersecurity solutions that empower organizations to meet their missions with tailored, actionable threat intelligence and threat mitigation capabilities that move at machine speed. Rooted in operationalizing threat intelligence, LookingGlass solutions reduce the time to detect and respond to incidents, enable cyber investigations, optimize threat hunt operations, and improve analyst productivity and efficiency.

Learn more at <https://www.lookingglasscyber.com/>.