Magaya

THE DIGITAL FREIGHT PLATFORM

THAT ACCELERATES
GROWTH

FLEXIBLE and INTEROPERABLE

HIGHLY SCALABLE
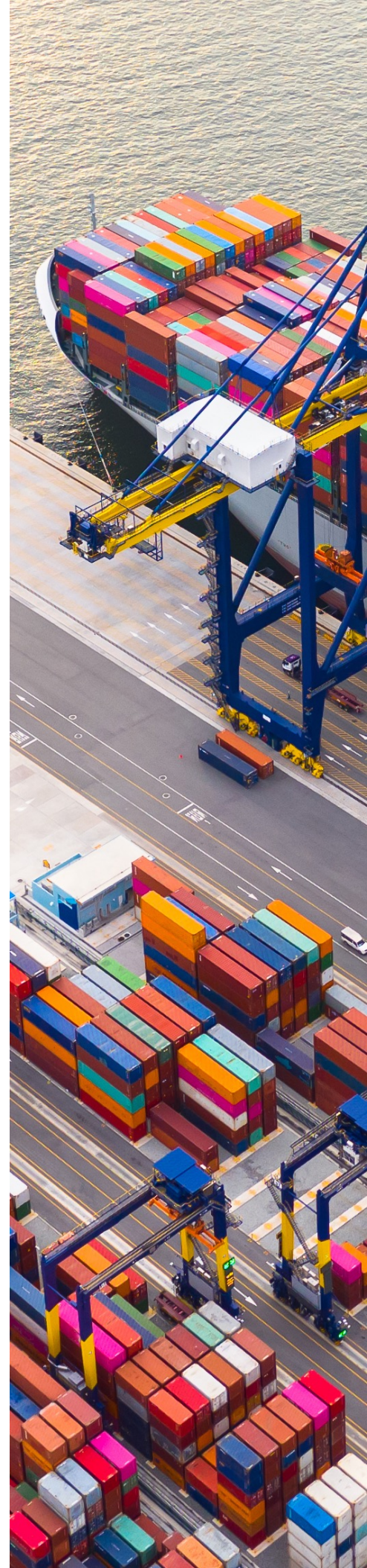
FAST TIME TO VALUE

REAL-TIME VISIBILITY

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Magaya automates the many tedious, repetitive manual tasks that slow down shipments, waste your time (and your customers'), cost money, and allow errors to slip in. Simply put, it's the software that will give you hours back in your day, grow your profit margins, and delight your customers – all in one Digital Freight Platform.

Magaya

MAGAYA
DIGITAL FREIGHT PLATFORM

The Magaya Digital Freight Platform delivers flexible, interoperable, modular, cloud-based solutions that can be used together as an integrated logistics software platform or independently with your existing solution suite. You choose what works best for your business!

BOOST VISIBILITY FOR ALL

Provide 24/7 real-time tracking and visibility via a self-service digital portal. Your customers will fully appreciate knowing where their shipments are, anytime, anywhere. Plus, you'll enjoy the freedom from constant phone and email inquiries.

CUT COSTS AND BOOST PROFITS

By centralizing your operations, you boost efficiency and avoid the errors that slip in when you rely on manual input. From customs filings to warehouse workflows, there are opportunities to optimize costs and, in turn, boost profits.
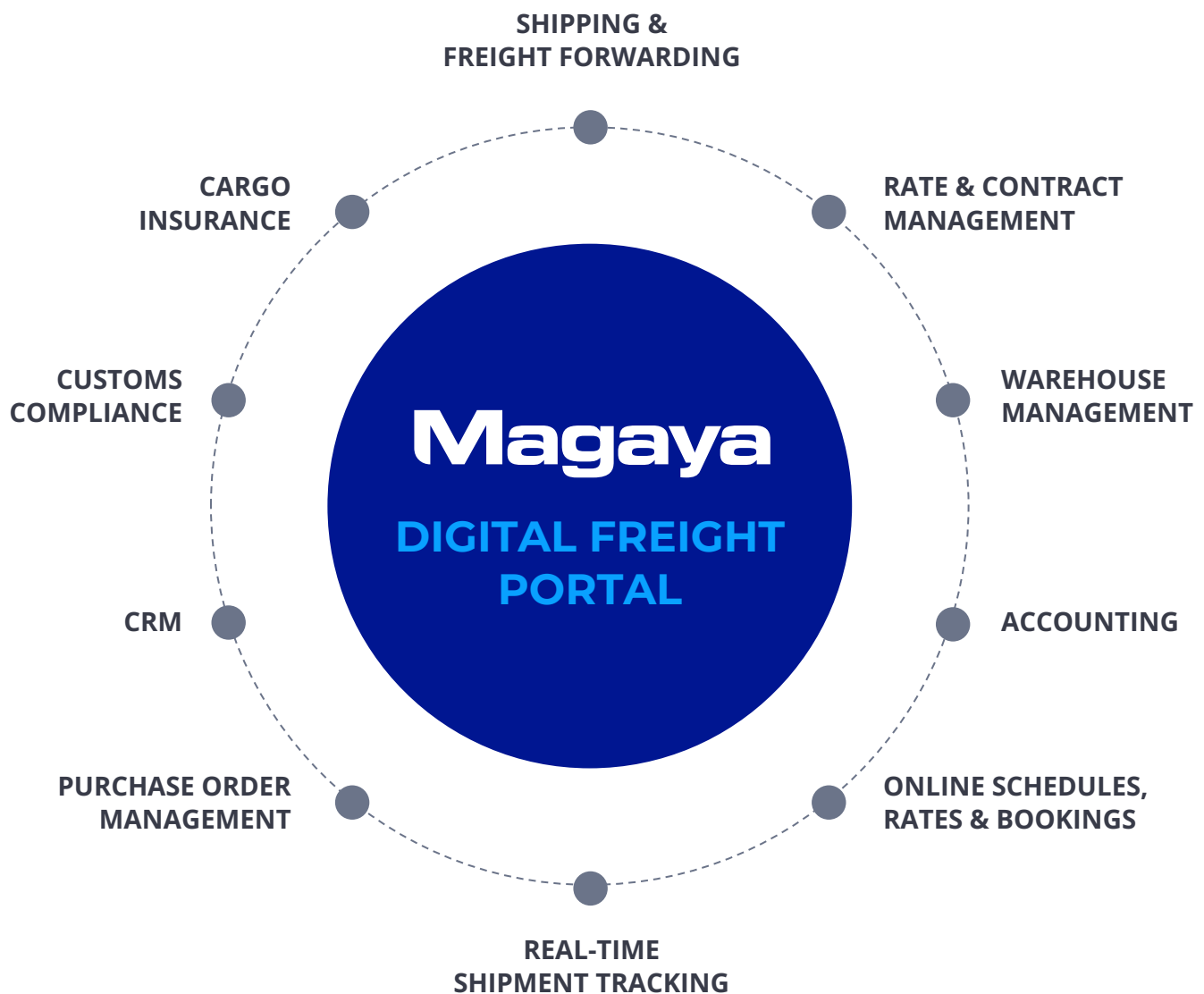
SPEED UP EVERY STEP

In the logistics field, speed is everything. The fastest shipper wins. Automate processes, centralize data, increase collaboration, avoid double work, and streamline everything you do to get shipments expedited more quickly and free your time.
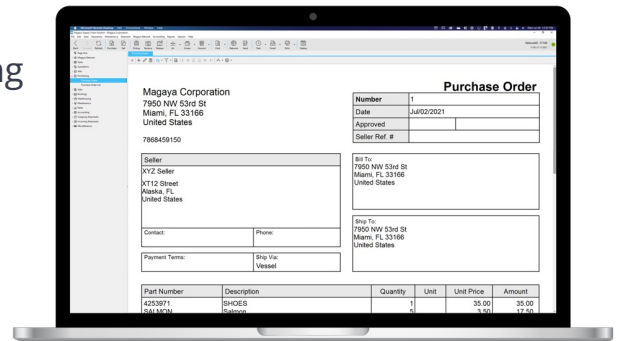
Magaya

Trusted by more than 2,300 businesses located across over 100 countries, the Magaya Digital Freight Platform sets the technology foundation for modern logistics management, enabling businesses of all sizes to streamline complex and redundant processes, enhance the customer experience, optimize productivity, reduce costs, and grow revenue.

With the Magaya Digital Freight Portal as the heart of your customer experience, Magaya truly delivers the technology and functionality you need to work smarter, not harder to modernize your operations and meet the demands of the modern supply chain.

Central circle: **Magaya DIGITAL FREIGHT PORTAL**

Surrounding labels:
- SHIPPING & FREIGHT FORWARDING
- RATE & CONTRACT MANAGEMENT
- WAREHOUSE MANAGEMENT
- ACCOUNTING
- ONLINE SCHEDULES, RATES & BOOKINGS
- REAL-TIME SHIPMENT TRACKING
- PURCHASE ORDER MANAGEMENT
- CRM
- CUSTOMS COMPLIANCE
- CARGO INSURANCE

Magaya

MAGAYA SUPPLY CHAIN

Seamlessly exchange data in real-time and manage all your logistics operations in a single system, from creating a freight quote to completing the necessary customs documentation, performing warehouse management procedures, and last-mile logistics. Avoid double data entry by creating bookings, pickup orders, warehouse receipts, shipments, and invoices, directly from one system.

KEY FEATURES

- Quotes, Bookings, and Shipments
- Pick-Up Order Management
- PO Management
- Warehouse Management and Workflows
- Accounting:
  - Integrated Operations and Accounting
  - AR/AP
  - Online Payments
  - QuickBooks Online Extension
- Configurable Shipping Document Templates
- Magaya Network
- Sales Orders
- Jobs, Tasks
- Report Scheduler
- Integrated Magaya Cargo Insurance
- Magaya Supply Chain Apps and Extensions
  - Courier Shipping
  - Final Mile
  - Binder
  - Denied Party Screening
  - VIN Decoder
  - Container Tracking
  - Flow WMS
  - LiveTrack Mobile App
  - Carrier Connections
    - INTTRA Connection
    - eAWB
    - Air Carrier eBooking and Tracking
  - U.S. Customs Connections
    - Automated Manifest System (AMS) Air and Ocean
    - Automated Export System (AES)
    - AMS Query/ISF

SINGLE SOLUTION
Eliminate data silos, enable real-time visibility, and gain a holistic view of your business with unparalleled functionality.

POWERFUL WMS CORE
Boasts an advanced WMS with built-in inventory management so you can manage your entire origin-to-destination supply chain in a single solution.

OPEN API
Serves as a single system of record for your operations with the flexibility to integrate with other solutions, allowing you to accomplish more.
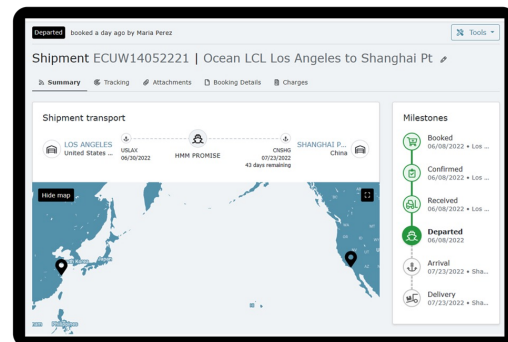
INCREASED EFFICIENCY
The solution comes complete with hundreds of document templates as well as freight forwarding workflows built to meet industry-specific needs for domestic and cross-border logistics.

Magaya

MAGAYA
DIGITAL FREIGHT PORTAL

Get quickly established as a digital freight forwarder with the Magaya Digital Freight Portal, a branded customer-facing portal for your business. Your customers will love the added visibility and control they get with easy self-service access to quotes, schedules, bookings, shipments, tracking, reporting, and more.

CUSTOMER-FACING KEY FEATURES

- Quotations
- Schedules
- Booking
- Shipments
- Tracking and Visibility
- Collaboration Tools
- Reporting

- Warehouse Visibility
  - Warehouse Receipts
  - Pick Up Orders
  - Cargo Releases
  - Cargo Detail
  - Inventory Reports
- Invoices and Payments

ADMINISTRATION AND FORWARDER FEATURES

- Customer and User Management
- Schedules Management
- Shipment and RFQ
- Margin Management

Can be integrated with Magaya Supply Chain or used independently. Some features are only available through direct integration with Magaya Supply Chain.

BOOSTS PRODUCTIVITY
Automate many of the repetitive tasks related to the sales cycle, freeing your team's time to generate new business and work on strategic growth initiatives.

STRENGTHENS YOUR BRAND
Gain complete control over your branding with a white-labeled portal. From colors to media and content, we give you the tools to fully leverage your brand, complete with single sign-on.

MODERNIZES THE CUSTOMER EXPERIENCE
Provide your customers with an immersive digital experience from quote to booking and beyond, complete with full tracking visibility and reporting all from a custom-branded digital portal.

STREAMLINES RATE MANAGEMENT
Manage and analyze your global buying tariffs, pull direct carrier integrations for contract and spot rates, view and apply surcharges, free time, future GRIs and more with seamless integration with Magaya Rate Management.

Magaya

MAGAYA
RATE MANAGEMENT

Simplify your rate and quote processes with Magaya Rate Management with all your ocean, air, ground rates in one system. Access rate prioritization and surcharge grouping, as well as the surcharge manager and FMC filing modules.

KEY FEATURES

- Multi-Modal Rate Control Tower
- Flexible Integration Options for TMS and 3rd Party Software
- Tender and RFQ Response Software
- Reports and Analytics for Data-Driven Decisions
- Freight Allocation and Incentive Management
- NRA-Compliant Traffic Light System
- Secure, FMC-compliant NRA document repository
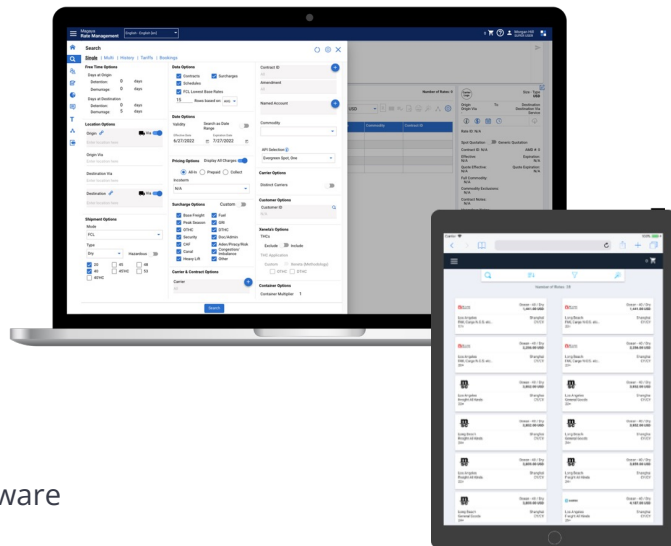- Manage, Publish, and Store Tariff Rates, Governing Rules, and NRAs in one Place

INDUSTRY-SPECIFIC

Critical information and data points are organized in a practical way that is intuitive, detailed, and configurable, based on our wealth of expertise in the freight forwarding industry and an in-house team.

SCALABLE ENTERPRISE SOLUTION

Flexible setup options for organizations of all sizes, with branded client-facing portal capability and extensive integration options.

CREATE ALIGNMENT

Find and compare all rates, schedules and free time in one place, ensuring efficiency and visibility for your customers.
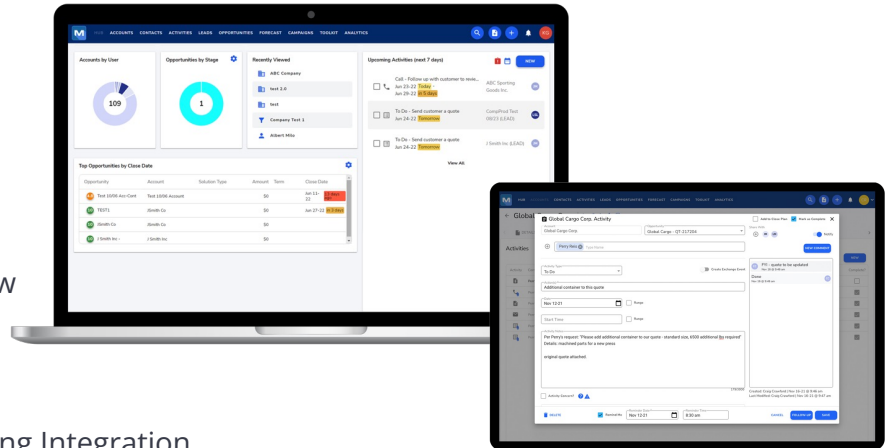
OPTIMIZE PROCESSES

Built-in controls allow administrators management over rate visibility and pricing authorities, ensuring the right rates are displayed to the right employees.

Magaya

MAGAYA CRM

Integrated with Magaya Supply Chain, this time-saving CRM solution designed for freight forwarders eliminates redundancies and encourages collaboration across sales and operations teams with greater visibility, streamlined processes, and built-in business intelligence.

KEY FEATURES

- KPI Reporting and Dashboards
- Customer and Prospect Management
- Customer Touchpoint Tracking
- Quote History and Automation
- Prospect vs. Customer Quoting Workflow
- Team Collaboration Functionality
- Pipeline Management
- Opportunity Management
- Campaign Management with Mass Mailing Integration
- Sales Performance Management
- Lead Analytics

FACILITATES COLLABORATION

A single system of record for customer data ensures that all stakeholders — from sales through operations to finance — have access to the same up-to-date, accurate information.

BOOSTS VISIBILITY

Get the full picture of your customer lifecycle and the sales team's performance to identify opportunities for growth.

DATA-DRIVEN DECISIONS

Sales can qualify, measure, and rank leads, then capture critical deal and opportunity information to improve forecast accuracy, helping you sell more. Flexible business intelligence reporting and analytics to make data-driven decisions based on company initiatives.
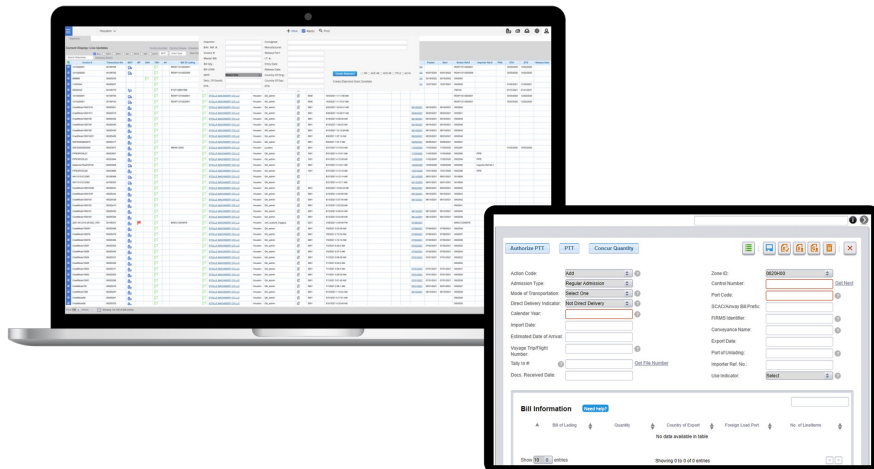
STREAMLINES QUOTING

Save time and eliminate redundancies by automatically creating an account or opportunity once the quote is complete. Quotes and accounts created in Magaya Supply Chain are synchronized with Magaya CRM.

Magaya

MAGAYA
CUSTOMS COMPLIANCE

A cloud-based ACE-certified ABI solution focused on compliance and efficiency, Magaya Customs Compliance offers you out of the box real-time API/EDI capability that enables companies to integrate their in-house applications with USCBP and PGA's.

KEY FEATURES

- 3461 and 7501 (ACE SE and ACE AE)
- Type 86 Mass Upload
- Air Manifest for Section 321
- FDA/PN and all active PGA forms
- ISF
- FTZ (e214)
- In-Bond (7512)
- AES (Export)
- Truck eManifest
- Reconciliation
- Duty Drawback
- Query Module for: **Air, Ocean, Rail and Truck** AMS, Bond, Tariff, FIRMS, SCAC, ADD/CVD and Quota

ACE-CERTIFIED PORTAL

ACE-certified ABI solution focused on compliance and efficiency, with full filing capabilities modules for 3461 and 7501 (ACE SE and ACE AE).

CLOUD PLATFORM

We host and manage our platform in a highly secure, fully redundant cloud platform that meets all ISO and security standards.

DIRECT U.S. CUSTOMS CONNECTION

Near non-existent downtime and a smooth, uninterrupted, connection to ACE thanks to the use of Multiple Data Centers to host our data.
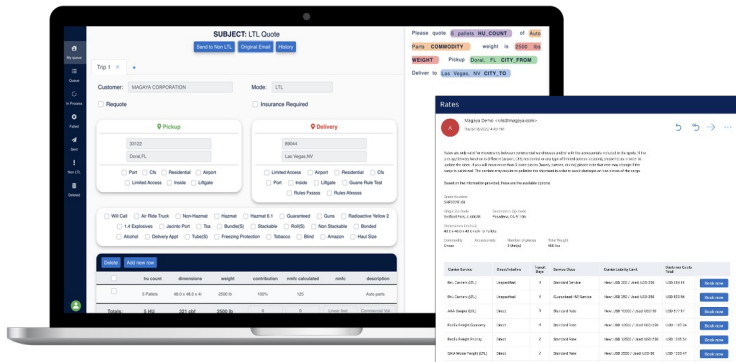
AUTOMATIONS

Automations built to increase efficiency, eliminate redundancies, and avoid data errors when filing key documents.

Magaya

QUOTE AUTOMATION BY MAGAYA

Leverage the power of AI to transform the way you quote inland freight with Quote Automation by Magaya. Receive quote requests, gather rates from multiple carriers, and bring everything back into an email in an instant. Plus, enjoy access to the best LTL and FTL rates on the market all in an easy-to-use, simple interface.
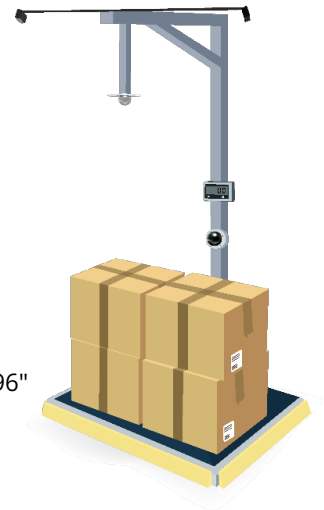
PALLET DIMENSIONER BY MAGAYA

Pallet Dimensioner turbocharges your warehouse with cutting-edge warehouse automation, saving time and money, and getting pallet measurements right, the first time and every time. Get accurate data in an instant and automatically share the data with most software systems, making your job easier and more profitable.

Pallet Dimensioner
ACCURACY: + or – 0.5"
MAX SIZE: 110" x 110" x 96"
MIN SIZE: 17" x 7" x 7"

PARCEL DIMENSIONER BY MAGAYA

Parcel Dimensioner
ACCURACY: + or – 0.25"
MAX SIZE: 36" x 36" x 36"
MIN SIZE: 3" x 3" x 3"

Parcel Dimensioner turbocharges your warehouse with cutting-edge warehouse automation, saving time and money. Get accurate data in an instant and automatically share the data with most software systems, making your job easier and more profitable.
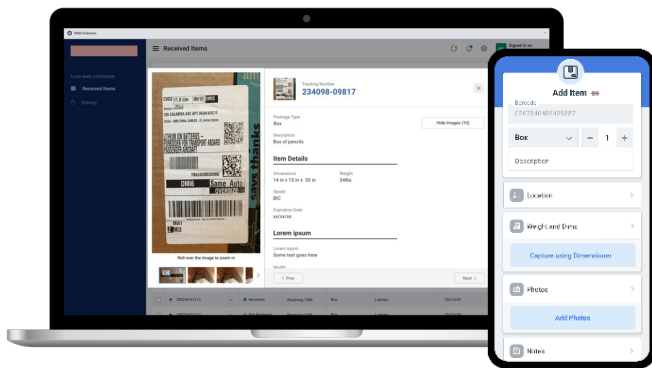
Plus, with the Capture addon for the Parcel Dimensioner, you can leverage AI to take close-up pictures of the label and attach it to the warehouse receipt. With Capture +, OCR technology can read the information on the label and populate the data from the label into Magaya Supply Chain along with the pictures.

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MAGAYA SUPPLY CHAIN
APPS and EXTENSIONS

Magaya Supply Chain, combined with its collection of modern apps and extensions, deliver an end-to-end logistics solution that allows you to configure your Magaya Supply Chain solution to suit your business needs.

BINDER BY MAGAYA

The Binder app is a simple way to send pictures to your Magaya system in seconds. The app takes photos of packages or cargo, barcode labels, documents, PDFs, checks, and more. It then instantly attaches your photos to existing Magaya transactions or commodities in the system.
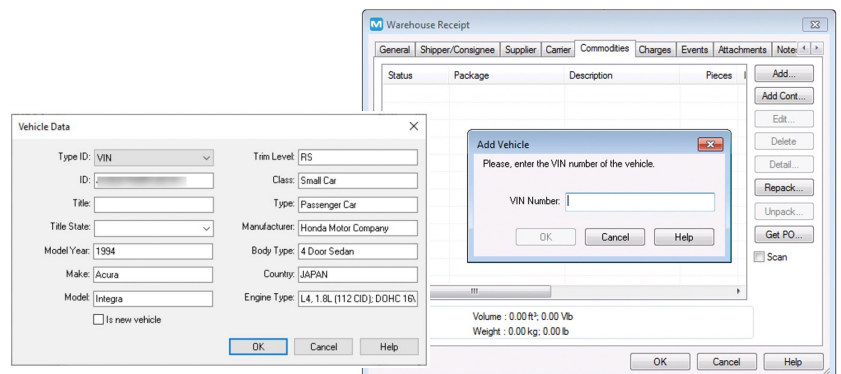
FLOW WMS BY MAGAYA

Turn your Magaya Supply Chain solution into your mobile system of record with Flow WMS. The app gives you full control of every item in your inventory, allowing you to scan every move in your warehouse right from receiving to picking and loading – all from the palm of your hand.
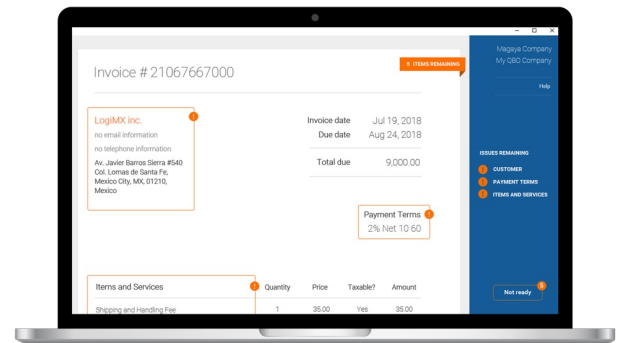
VIN DECODER BY MAGAYA

VIN Decoder by Magaya streamlines the export of vehicles by enabling you to enter the Vehicle Identification Number (VIN) into your Magaya Supply Chain system and automatically obtain vehicle data.
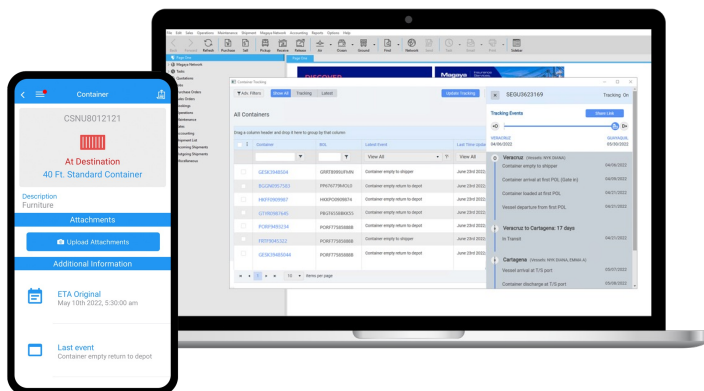
Magaya

QUICKBOOKS® ONLINE

The QuickBooks Online extension integrates Magaya Supply Chain to your QuickBooks Online account so you can sync your Magaya invoices, credit memos, bills, and bill credits between both systems. Information flows freely between Magaya and QuickBooks Online, ensuring data is consistent across platforms.
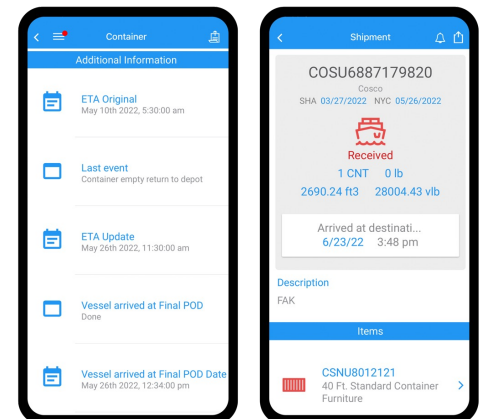
CONTAINER TRACKING BY MAGAYA

Track all your containers with a single click, all within the Magaya Supply Chain solution.

- Track multiple containers at once
- Track containers from over 100 ocean carriers (new carriers added weekly)
- Receive updates through events in Magaya Supply Chain and LiveTrack Mobile App
- Monitor the different stages of the logistics and transportation process, including details of the status changes of the container
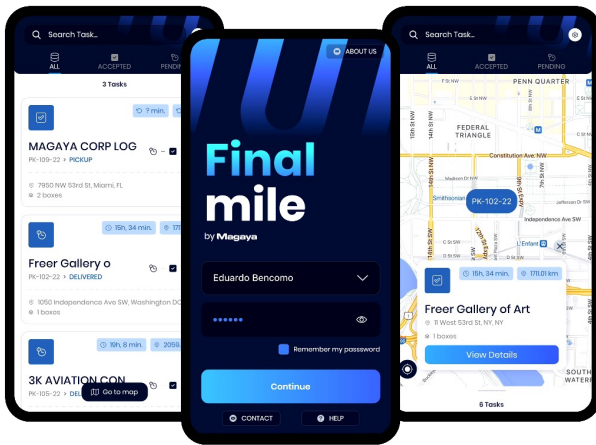
LIVETRACK BY MAGAYA

LiveTrack is a mobile app for customer service, visibility, and tracking. An out-of-the-box solution for automating your customer service, LiveTrack providing visibility and tracking, as well as streamlining operational processes via a mobile device.

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COURIER SHIPPING BY MAGAYA

The Courier Shipping extension gives you complete, end-to-end shipping management, including label printing and shipment tracking with connections to DHL, USPS, FedEx, and UPS.

- Create shipping labels from pickup order, shipment and cargo release operations in Magaya Supply Chain
- Track your shipping labels with the Magaya "Events" tab
- Input U.S. Customs information for international shipments
- Access your carrier accounts and rates directly from the extension
- Address validation for labels
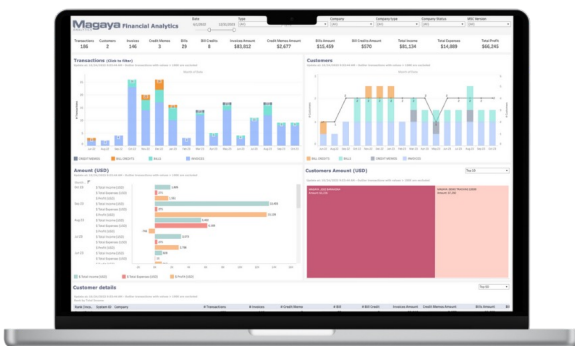- Print labels in ZPL and PDF format

FINAL MILE BY MAGAYA

The Final Mile app gives drivers an efficient way to pick up and deliver packages and collect signatures, right from their mobile devices. You'll keep your customers up to date on their delivery status as well as keep your team organized and your Magaya system synced – all from a single app.

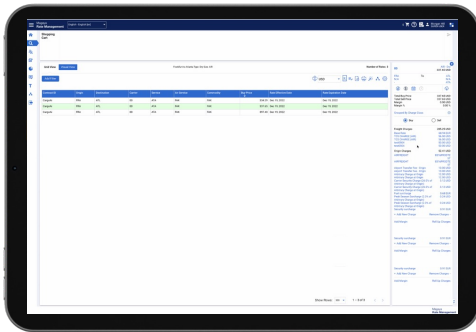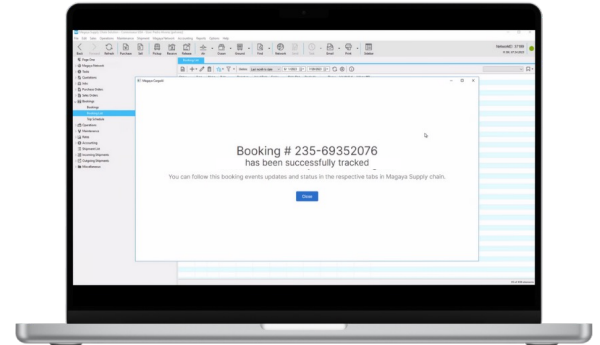# INSIGHTS BY MAGAYA

Get the full picture of your business by aggregating booking, shipment, warehouse operations, and financial data from one or multiple Magaya Supply Chain databases into a single comprehensive data warehouse. Get the details that truly matter. By leveraging the most important information, you'll enable more accurate forecasting and enhanced decision-making based on facts.

Magaya

AIR eBOOKING & TRACKING

FOR MAGAYA SUPPLY CHAIN

The Magaya Supply Chain Air eBooking and Tracking integration elevates your air freight booking and shipment tracking capabilities. You can stay up to date with access to the latest status and events directly from within the events tab of a Magaya Supply Chain booking or shipment with a valid AWB number.

FOR MAGAYA RATE MANAGEMENT

The Magaya Rate Management Air eBooking integration delivers an efficient solution to retrieve and compare air cargo rates, schedules, availability and pricing, as well as book shipments. Gone are the days of searching for air rates across multiple websites, emails, contracts, and spreadsheets. Now you can respond to more quotes, faster, with a control tower that puts all the information your operators need within easy reach.

Magaya

THE MAGAYA CLOUD

The Magaya Cloud offers its users a high uptime rate, allowing their team to work remotely, keeping data secure, all while benefiting from the full breadth of Magaya features.

- Lower Total Cost of Ownership and Fast Time to Value - Eliminate the upfront and ongoing expenses involved with acquiring and maintaining servers and IT infrastructure.

- The Latest Updates - Enjoy the latest updates from Magaya automatically when using the Magaya Cloud.

- On-Demand Scaling - No matter how your business grows, your cloud solution can grow alongside it without the need for expensive server or hardware upgrades.

- Tailored Migration - Our hosting engineers have years of experience and will tailor the implementation to your specific business needs.

- Backups - Instead of manually backing up your data, you can rely on the cloud to back up your data for you. We perform multiple backups every day, ensuring you won't have to.

SUPPORT

A key difference between Magaya and other vendors is our support team. We strive to always provide efficient and personalized support to all our customers. Our in-house support team isn't made up of chatbots or outsourced call center agents, but real, knowledgeable people who want to help you solve your issues.

- Average wait time to speak to a real person is less than five minutes.

- Each customer is assigned a team of two dedicated support specialists with strong Magaya and IT technical knowledge as well as industry expertise.

- Customer support is included at no added cost with your Magaya subscription and is available through your Magaya system or by phone.

PROFESSIONAL SERVICES

At Magaya, we value being able to work with our customers as partners. Our professional services teams are made up of industry experts who have worked with thousands of supply chain businesses just like yours. You will benefit from their deep knowledge of the logistics industry's best practices and years of practical experience. At Magaya, we are proud to provide friendly, highly-skilled professional services in the areas of:

- Implementation

- Development and Integration

- Consulting

- Training and Documentation

- Customer Success

Magaya

TESTIMONIALS

"WTDC handles over 500,000 items. The Magaya system can handle this quantity and multiple SKUs. We create a warehouse receipt, verify quantities, and share crucial data with our customers, and they now use the data in their stores to improve their operations."

Sean Gazitúa
Vice President | WTDC

"After comparing various technology providers there was no doubt; Magaya offered the financial tools, warehouse features, and end-to-end control we needed. Since going live, Magaya has become the driving force behind our business, with the functionality we need now and for the future as we scale the business as Nakama expands."

Rosy Diaz
Co-founder | Nakama

"One thing we love about Magaya is that we can scale the platform according to our changing needs. We were using another commercial CRM system, but it missed the mark in terms of providing the specific features we needed for efficient management of our customer lifecycle and pipeline. Plus, the fact that it works perfectly with Magaya Supply Chain has saved us a lot of time and eliminated some of the duplicate data entry we were doing."

Victor Nunez
Marketing Financial Data Specialist | ShipLilly

Magaya

ABOUT MAGAYA

Magaya delivers a Digital Freight Platform that accelerates growth with flexible, interoperable, and modular cloud-based solutions designed to optimize and digitize end-to-end logistics operations and customer experience. Whether used together as an integrated digital freight platform or independently, Magaya solutions enable businesses of all sizes to streamline complex and redundant processes, enhance the customer experience, optimize productivity, reduce costs, and grow revenue. At Magaya, we are passionately devoted to ensuring our customers' success through our innovative technology and comprehensive array of related professional services. We take great pride in our people, experts in the field of logistics automation, who are always willing to go the extra mile for our customers. There are no limits to your growth with Magaya. Visit magaya.com to learn more.

www.magaya.com

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