Magaya Rate Management

Transform your rates. Optimize your margins. Grow your business.

Make rate management and quoting a breeze.

Built around the specific rating and quoting needs of freight forwarders, NVOCCs, and carriers, our rate management solution, Magaya Rate Management, acts as the control tower for managing all your quote performance needs.

Searching and comparing rates has never been faster or more efficient. Magaya Rate Management gives you everything you need to ensure accuracy, speed-to-market, and smarter quoting and rating decisions.

The solution allows you to simply link air, ocean, rail, and road buy and sell rates together using drag and drop technology to create customized multi-modal quotes, easily enabling the creation of new business opportunities.

FEATURES

- 8 connected ocean carriers, 8 connected co-loaders, air promo and drayage partner rate feeds
- Ocean/air/ground rates in one system
- Rate prioritization and surcharge grouping
- Surcharge manager and fmc filing modules
- Flexible integration options for tms and 3rd party software
- Reports and analytics from rate trends to quote success and much more
- Create, customize, and send multi-modal quotes faster
- Tender and RFQ response software

BENEFITS

Quote Faster & Smarter
Be the first to market with easy-to-use mobile quoting, full quote history, and the ability to design your own custom forms.

Multimodal Rate Control Tower
Gain complete visibility of quote performance with a single place to access your rates along with all the tools you need to improve margins and make better pricing and quoting decisions.

FMC Compliance Made Easy
Benefit from our intuitive traffic light compliance system, allowing you to easily create a filing from a quote in seconds with our NRA-compliant quote process or efficiently upload multiple filings at once with our bulk filing option.

Rate Data Management
Our experienced rate and contract experts, rapidly-growing library of integrations, and data partners all come together to provide the most up-to-date and accurate set of complex data, all in one place.

TAKE CONTROL OF YOUR RATE DATA

Create Alignment
Find and compare all rates in one place.

Simplify the Complex
Trust our experts to make rate management easy.

Scalable Enterprise Solution
Flexible setup options for organizations of all sizes.

COLLABORATE WITH CUSTOMERS & AGENTS

White Label
Branded and access-controlled rates for your partners & customers.

API Rate Data
Feed your interfaces with real-time rate and quote data.

GET ON-THE-GO FREIGHT QUOTES

Anytime & Anywhere
Access rates and quote on-the-go from tablet or mobile.

Customizable
Design your own formats with the built-in quote form tool.

Easy to Use
Modern, intuitive interface makes creating quotes fast and easy.

GET ACCURATE SURCHARGES

Surcharge Database
Access a comprehensive database of tariff surcharges.

Local Charges
Create local charges and apply them through business rules.

Transparency
Subject to, Included, & Future Applicable surcharges are all specified.

TAKE THE PAIN OUT OF RFQS

Intelligent Display
Enjoy multi-lane results with quick filters.

Multi Format Data Mapping
Quickly master drag and drop technology to easily map data.

MAKE FMC COMPLIANCE EASY

Bulk Publication
Upload multiple filings at once.

Traffic Light System
Spot potential compliance issues instantly.

Quote Publishing
Go from quote to filing in seconds.