

CUSTOMER STORY

IndraSoft is a certified woman and minority-owned corporation.

IndraSoft's proven leadership in IT systems, exceptional customer service, and solid hands-on technical expertise has made way for its leading innovation and quality IT services. Since 2004, IndraSoft has successfully provided IT solutions to major customers that include the U.S. Air Force, Defense Logistics Agency, USTRANSCOM, U.S. Marine Corps, Environmental Protection Agency, Department of State, and Department of Justice.



Company: IndraSoft

Headquarters: Reston, VA

Industry: Government Contracting

Products & Services: DevSecOps, Cyber, Cloud, Analytics, Enterprise IT,

Health IT, Emerging Tech Solutions

Employees: 300

indrasoft.com



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Challenges:

• Previous ERP (Procas) did not provide project, reporting, billing, and account detail needed to meet client's expectations and requirements

• Accounting and Finance teams were challenged to meet the demands of growing business while using existing tools

Solution:

• Indrasoft chose Costpoint to provide more in depth and consistent project detail and reporting details, they needed a system that could handle the complexity of the business and connect other systems (Procurement & Contract Management).

• Costpoint allows IndraSoft to streamline their accounting operations, saving time and automating accounting tasks in payroll, labor distribution and revenue recognition.

Benefits:

- Reduced DSO's We are able to reduce the billing cycle from 20 days to 15 days and expect to see greater efficiencies as we enhance our footprint in Costpoint
- Reduced the time to close by 10 days
- Reduced manual intervention in payroll and labor distribution processes
- Reduced manual intervention in revenue recognition

"IndraSoft is only as successful as our tools and resources allow us to be. We look forwarding to continuing to partner with Deltek and implement additional Deltek offerings with PCI to further our success!"

– Jamie Kerner, CFO, IndraSoft



