



CUSTOMER STORY

DAS provides high quality technical and acquisition subject matter experts at the lowest comparable bill rates. Learn more about joining the DAS team or how we can support your needs.

For over a decade, our acquisition experts have led contracting successes for our DoD clients on critical and complex material and services projects. We author and staff all necessary documentations that lead to statutorily and regulatorily compliant contracts. The high-quality instruments help ensure that our clients meet their quality, schedule, and cost goals, and ultimately, all mission requirements.



Company: DAS Services LLC

Headquarters: Aberdeen, MD

Industry: Information Services

Products & Services: Acquisition Management Support, Program Management, Engineering Management Support, Strategic Management Support, Business Management Support

Employees:

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Challenges:

- Our key metric was the ability to provide the DCAA auditors with the information they needed in a way that minimized the impacts of audits.
- DCAA audits are challenging and scary. Having an accounting system that is designed to meet those requirements helps provide the peace of mind needed to be successful.
- As a small business we would spend hundreds of hours preparing for audits with our old system and by implementing Deltek Costpoint we save hundreds of hours.

Solution:

- Deltek Costpoint now helps us maintain a real-time accounting system compliant with all the governmental regulations, directives, and guidance so we remain compliant and audit ready.
- Having real-time visibility into our profits, allows us as a company to be more aggressive with our pricing, since we know our numbers, we can accurately propose rates that are lower and more accurate with confidence.

Benefits:

- Compliance - Our organization now has the tools to be DCAA compliant
- Time & Money Savings - We've operationally saved about 100k this year by using one system to store our operational needs, saving our employees time to focus on what matters – our clients.
- Opportunity for growth - Having a compliant ERP system has not only saved us the headache of worrying about compliance, saving cost but also it creates the opportunity for us to continue to grow as a small business. With real time visibility and access into our data, we are able to better plan and grow our business!

"I spent weeks trying to figure out if we would achieve the ROI necessary to implement the Deltek Costpoint System. I wish I did it sooner, the savings of time and the increase in accuracy in near real time are worth every penny we spend on the system."

– Daniel Sullivan, President/CEO, DAS

