



CUSTOMER STORY

We're the go to people for dynamic solutions to software development, systems engineering, and data science.

Adaptic LLC was formed in 2016 with a focus on software development, systems engineering, and data science that support the Intelligence Community. With experience in both public and private sectors, Adaptic has over 100 years of engineering, building, deploying and supporting data-driven, user-focused solutions that empower. This experience ranges from startup angel entities to large enterprise-class deployments across multiple CONUS/OCONUS locations.

The Adaptic logo, with the word 'adaptic' in a bold, lowercase, sans-serif font. The letters 'a', 'd', 'a', 'p', 't', and 'i' are black, while the 'c' is a bright blue.

Company: Adaptic

Headquarters: Annapolis, MD

Industry: Defense & Space

Products & Services: Software Engineering, Data Science, Systems Engineering, Program Management

Employees: 11

goadaptic.com



info@premierconsultingllc.com



125 Rt-35 North
Red Bank, NJ 07701



premierconsultingllc.com

Challenges:

- As our business has grown, we needed a system that can handle the complexity of the business such as contract management, business development & finance.
- We have spent a lot of wasted time on correctly billing, managing our business development efforts all while remaining DCAA Compliant.
- On QuickBooks, we were not able to bill against projects, have unlimited cost pulls or accurately grow our business in the Government Contracting industry

Solution:

- We needed a DCAA Compliant System within our growing business. We knew competitive products such as Unanet and PROCAS could not give us the full all-star solution that Costpoint could.
- It was very important for us to have ability for unlimited cost pools. We knew we had to go with a solution that could grow with us and all of our requirements moving forward.
- Our team needed a system to easily bill against our projects, connect various divisions of our team and provide visibility of our performance and profitability in one consolidated system.

Benefits:

- Our mission was to automate our company operations, using software to make our day-to-day job tasks more efficient. By not having to worry about overhead hours, we can focus on what we do best – serving our customers. This is why we ultimately needed to make the jump from QuickBooks to Costpoint.
- With a great PCI implementation team and Deltek Costpoint, we were able to quickly move our data from QuickBooks to Costpoint.
- Costpoint, has already helped us connect and automate our business project lifecycle with better data analysis, performance indicators, ease of accounting functionality, and major reduction of manual processes.

"Between Deltek's GovCon product suite and PCI's consulting support we were able to deploy a system that streamlines our operations, ensures efficiency and enables an automated solution for Government Contracting."

– Aaron Solar, President, Adaptic



info@premierconsultingllc.com



125 Rt-35 North
Red Bank, NJ 07701



premierconsultingllc.com