## **#LOCKDOWN WARRIORS**

# A Social Campaign to Recognize Real Superhero's

- A Case Study



NAVEEN GOWDA

Naveen has been serving cooked food and raw food items to around 1000 people a day

## A DAY IN THE LIFE OF NAVEEN GOWDA













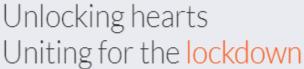
## Lockdown Warriors & BFF

### On Ground Reality

The novel coronavirus has caused a global pandemic; uncertainty and chaos have become the order of the day. Rising number of deaths and plummeting economies have only worsened our situation.

Due to all this certain sections of the society were worst struck i.e.

- Economically Weaker Sections
- Elderly & Dependents
- Stray Animals









### Idea Behind the Campaign / Brand Collaboration

While the Corona virus has caused a global crisis, it has also revealed the superheroes present amidst us. **The ones trying to make the world feel brighter even during a pandemic**.

## Aim of the Campaign – To recognize these superhero's and spread positivity among the people of the country

Ambience Group collaborated with HT Brand Studio to lead the campaign. The assets were further amplified with a holistic digital distribution strategy involving HT Media's digital properties (HT & LH)

### Campaign Details

Campaign was started by inviting entries from people who went out of bounds to help those in need or they we asked to nominate someone who were lockdown warriors as per them

"Are you one of the #LockdownWarriors or know someone who is?"

**Duration** 

Apr'20 to May'20 Expected KPI's

Reach 5M PV's 0.2M Media Used

Static Pots Web Articles Video









### Platforms for Amplification

Campaign was hosted on **Microsite developed on HT's main website** & **social media platforms** were used to amplify the campaign

### **Properties**





### **Platforms**



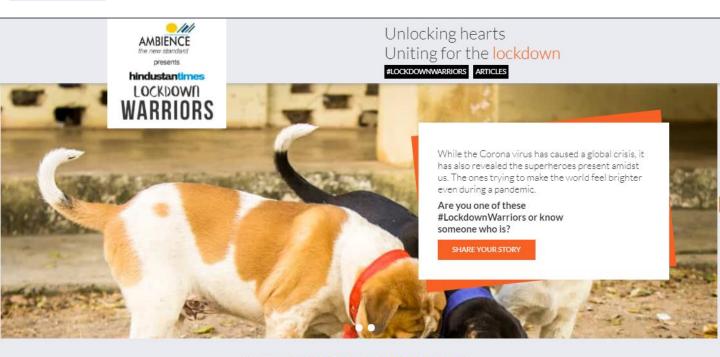






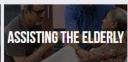
### Campaign Snapshots

### **Microsite**



SPREADING LOVE & SUPPORT DURING THE COVID 19 CRISIS









Dreams, a non-profit organization, has been providing

ration kits to daily wage workers

#### **HT Article**

#### BRAND STORIES

#### It's time to nominate your Lockdown Warrior

We are on the lookout for individuals who are braving the COVID-19 crisis to lend a helping hand to others. Help us celebrate these unsung heroes!



UPDATED ON APR 15, 2020 08:10 PM IST



Do you have a Lockdown Warrior in mind who needs a shout out? Tell us all about them

### **Social Post**



### **Warrior Post**



### Campaign had larger than life Outreach



PV's



Facebook Reach



Twitter Impression



Engagement

Video Views

0.3M

Platform Wise Breakup

# 🎟 Hindustan Times



Facebook Reach



Twitter Impression



**Engagement** 

## EGGCIEM EGGCIEM



Facebook Reach



Twitter Impression



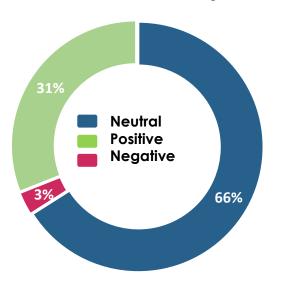
**Engagement** 

### Social Buzz\* #HTLockdownWarriers

Social posts created around #HTLockdownWarriers is having 97% Neutral or Positive Sentiment

Also keywords used the hashtag are are either positive or are speaking about the campaign / lockdown

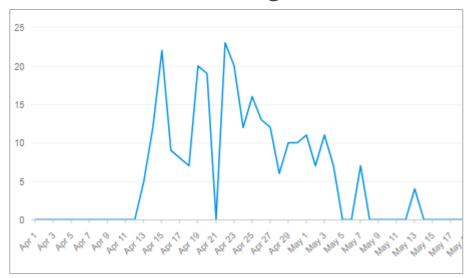
### **Sentiment Analysis**



### **Top Keywords**



### **Trend of Hashtag Mentions**



\*Source : Meltwater , Post Count ~250

### **Campaign Outcome**

### 10M+ Reach

Campaign was such a huge success that it exceeded all the set KPI's i.e.

1.7 X Social Reach
3.5 X Page Views

HTLockdownWarriers were featured on HT Mircosite

In addition to #HTLockdownWarriers, #Lockdownbff prompted people to tag their lockdown buddies in the respective posts and tell their story

Amplification was done by featuring them on HT & LH Social pages hence reaching a large audience

Apart from user entries **20+ Articles** which resonated with this concept were also featured on the Microsite

Unlocking hearts Uniting for the lockdown

Aim of the campaign ( to spread positivity & show positive side of people during these tough times ) i.e. desired ROI in terms of Positivity, Reach & PV's was achieved successfully

## **#LOCKDOWN WARRIORS**

## Thank You!

While the Corona virus has caused a global crisis, it has also revealed the superheroes present amidst us. The ones trying to make the world feel brighter even during a pandemic.

Are you one of these #LockdownWarriors or know someone who is?

SHARE YOUR STORY



