A Scholarship Program for School Kids

HT x Lenovo







Lenovo SmarterED

I'm just a kid, my opinion can't make a major change!



Children's opinions are looked at as minor. While everyone has something to say about online learning, has anyone asked the ones experiencing it _ The kids?

This is their chance to get heard & win Lenovo devices worth Rs. 25 Lacs!

Deadline for entry submissions - 25th May. Hurry Up and submit your entry now!

HT BRAND STUDIO x GLEN

Lenovo partnered with HT to create one of its kind Scholarship Program Lenovo SmarterED for school going children stressing on the fact that their opinion matters and can bring about a major positive change in todays education system

The assets thus created were amplified with a holistic digital distribution strategy involving HT's digital properties

Campaign Objective

Campaign invited entries from school children about their opinion on the "Current Online Education System" in the form of Essay, Video or PowerPoint which was judged by Senior HT Editors & 100 best entries were featured on HT & awarded

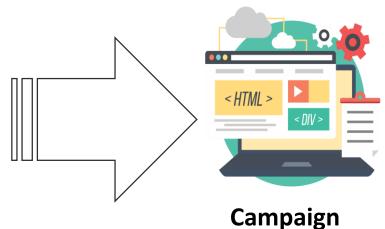
Campaign Details

Campaign was hosted on Microsite. Social media platforms & Articles were used to amplify the campaign to reach larger & relevant audience





Duration
Mar'21 to Jun'21



Platforms for Amplification

Platforms

Properties









Microsite

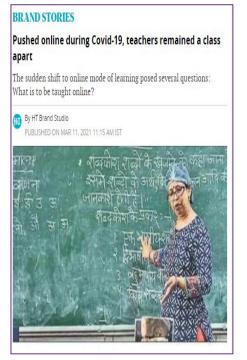


Campaign Snapshots

Microsite



Article



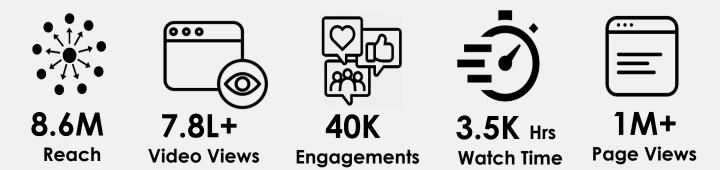
Facebook



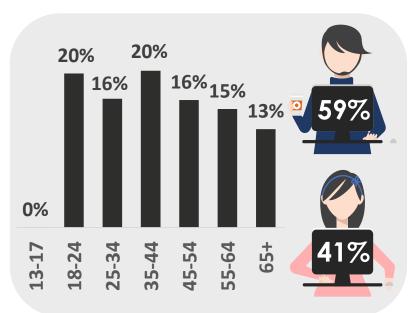
Twitter



Campaign received an overwhelming response with more than **60K** Registrations & **30K** entries from students across the country



Who's Watching



Decent Split of Audience across all Parental Age Groups & Gender

High Female Audience shows effectiveness of the campaign considering Indian Household Scenarios (Managed by Females)



High Avg. Time Spent by audience (3+ Min's) on HT Articles & Microsite going though ~75% of the content shows people interest towards the campaign topic

Campaign Social Listening*

Campaign was successful in generating good amount of social buzz, not only through branded posts rather a good amount of UGC content was also created by Influencers/Creators across platforms giving details about the scholarship



450 Posts



50 Posts



20 Posts



7 Posts

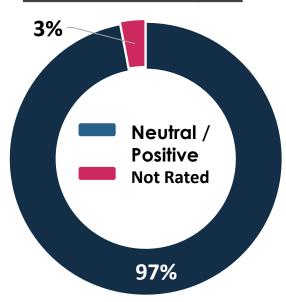


18 Posts



21 Posts

Sentiment Analysis



No negative content created around this campaign Both Branded & UGC content is Positive / Neutral

Top Entities**

Shishuvan School CBSE Board Cornell University
Kerala Class 12 Delhi Public School
Auvi Mukherjee Ayush Datta
Nandini SharmaLenovo devices Lenovo ICSE
New Town

English Lenovo laptops

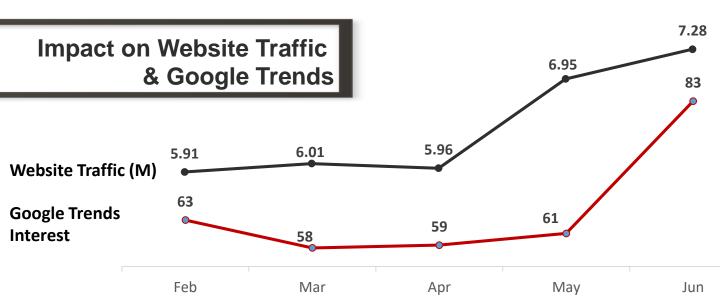
Covid-19 HT Hindustan Times Mumbai
Kolkata India Lenovo SmarterEd Pr...
PowerPoint Class 10 Bombay Scottish Sch...
Vasant Kunj Ryan International... Prachi Ranadive
Kerala State Educat... Hindustan Times Len..

Top Entities – All are related to or speaking about the campaign i.e. Related to Lenovo as a Brand, Campaign or Schools

Brand Impact

Impact on Brand was measured on 3 aspects (Feb-Jun'21)

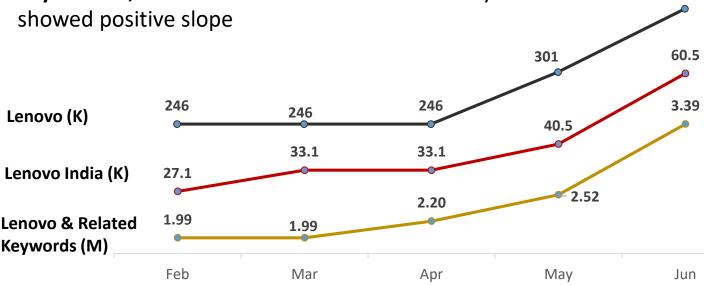
- + +32% Increase in Interest on Google Trends
- +23% Increase in Website Traffic (India) Lenovo
- +70% Increase in "Lenovo Related" Keyword Search
 Volume



Impact on Keyword Search Volume

Positive impact was observed on Brand Awareness measured in terms of Keyword Search volume* measured across Feb'21 to Jun'21 i.e. Search Volume around "Lenovo and related keywords", "Lenovo" & "Lenovo India" all 3 keyword sets showed positive slope

368



Website Traffic – Semrush, Google Trends, Keyword Volume – Google Keyword Planner

Lenovo SmarterED

Thank You!

The kids have spoken and we have listened.

Lenovo and Hindustan Times passed the mic to young and innovative minds.

We asked students to share their opinions on the current online learning situation and kids from all over the country spoke up.

CONGRATULATIONS!

To the Future Change Makers
Winners of the Lenovo SmarterEd Scholarship Program

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