

The LCMS Foundation offers a **3 Day Course** to cover elements of our **“Lifetime Plan for Giving”** steward process. Included is a proven organizational application including long-term ministry funding, how charitable plans and planning work and the gift administration and investment services that are required to provide such support for Christian stewards.

The Foundation also offers a **2 Day Workshop** designed to equip congregational teams to develop and sustain a gift planning initiative that identifies stewards who are open to charitable planning. This workshop helps orient and equip leaders to identify and refer stewards to a well-trained and supported Gift Planning Counselor.

The Course and Workshop will acquaint participants with the core services of the LCMS Foundation: *charitable gift planning, organizational endowments and investment services.*

The 2020 training **schedule** is available following this link. [See upcoming courses.](#)

**Registration is FREE** and required for attendance: <http://www.lcmsfoundation.org/training-registration/>

Attendees learn **how to link the Lord’s mission to givers** in a way that will yield spiritual and material results beyond measure. Think about it.

- Well over half of Americans do *not* have a current will.
- 90% of Americans don’t include charity in their will; they weren’t asked nor thought of it.
- Age demographics show that the U. S. population turning 70 will climb dramatically.
- Many church leaders aren’t comfortable engaging stewards in charitable planning.
- Trustworthy LCMS expertise helps communicate to and serve end users with grace.

The LCMS Foundation “Lifetime Plan for Giving” Gift Planning **Course** unveils a proven approach that prepares attendees to encourage stewards while helping people identify their charitable values and intent. Those who attend discover how to guide people to understand charitable planning and related issues that help a Christian steward to provide for family and support beloved ministries. The **workshops** provide practical support to pastors, other church leaders and ministry teams, equipping them to establish charitable and gift planning services to Christians.

### **Stewards can contribute assets more effectively than cash. Do donors know how and why?**

- The average American has only 90% of their property in non-cash.
- Most messages about generosity imply cash and writing checks.
- God’s Word is full of illustrations about managing wealth as a Christian disciple.
- Charitable organizations who encourage non-cash gifts are receiving more annually

The course and workshop are backed by the most comprehensive charitable expertise and services available within the **LCMS** to help God’s steward’s plan and direct their passion to give to family and ministry. Both explore a view of charitable planning drawn from a **Christ-centered, biblical perspective** and industry charitable best practices. The course leads to an opportunity for a Christian Gift Planner Certificate and a field experience that positions one to serve as an LCMS Foundation Associate Counselor. Both the course and the workshops are customized for ministry staff leaders, and volunteers working in a variety of sizes and settings.

**The United States is seeing the largest transfer of wealth in history, estimated at \$59 trillion!**

- 80% of baby boomer business owners will sell their family business within this wealth transfer wave.
- Many people sit on the sidelines, confused about how to plan effectively.
- Unnecessary taxes will be paid to government.
- Grass roots ministry organizations are often passed over in favor of larger charitable organizations with sophisticated charitable planning operations that are poised to help donors.

**Registration is free!** Registration includes a binder of valuable resources and material, noon meals and refreshments during the training day. Register online at <http://www.lcmsfoundation.org/training-registration/>

Course attendees will:

- ✓ Illuminate biblical foundations related to charitable planning opportunities.
- ✓ Review the plans of giving and explore the most popular methods, using case studies to practice planning strategies in realistic scenarios.
- ✓ Identify the basics of taxation and administrative costs for property transference.
- ✓ Explore the biblical rationale for long-term ministry funding and practical applications.
- ✓ Become familiar with terms and strategy fundamentals and their application.
- ✓ Discover what motivates LCMS givers and encourage people to raise their hands.
- ✓ Study effective ways to implement charitable gift plans with contributors and partners.

And there's more . . . course and workshop attendees will:

- receive definitions and useful information to understand complex issues in simple ways;
- identify the most common charitable methods donors can use today and in their future;
- review techniques, tools and tax benefits of charitable planning opportunities; and
- explore case scenarios to apply learning and improve retention.

Attendees will leave with:

- confidence in talking with others about intentional generosity stemming from faith;
- effective processes to serve donors and link them to the Lord's mission;
- directions on how to discover interest and implement program initiatives; plus
- an understanding of communication opportunities that effectively identify and encourage.

For course or registration information **contact these LCMS Foundation staff:**

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**REQUIRED Free Registration Link:** <http://www.lcmsfoundation.org/training-registration/>