## **VIOOH + Sony Playstation**

## Programmatic showcase

# The world's first DOOH campaign to target mobile audience segments

#### Campaign objective

- Promote Ghost of Tsushima to relevant gaming audiences
- · Increase brand awareness

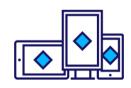
Sony Playstation wanted to release their new game, Ghost of Tsushima, to capture the attention of relevant gaming audiences.

Their creatives were triggered by geo-located app usage data from mobile IDs identified as console gamers, and ran at places and times that were most relevant, targeting gamers on the go.



#### Target audience

Urban audiences on the move identified as console gamers, based on mobile IDs



#### **Campaign specification**

Combining mobile data with geolocation data with the campaign running when the triggers were hit



#### Inventory

Street furniture and transport hubs on a national scale around cities in Belgium







In collaboration with



#### **Campaign Results**

#### 2,600,000

impacts delivered at a national scale

#### +28.8%

Awareness for Ghost IP increase vs. 1 month before the release

#### 25,000+

Console gamers reached

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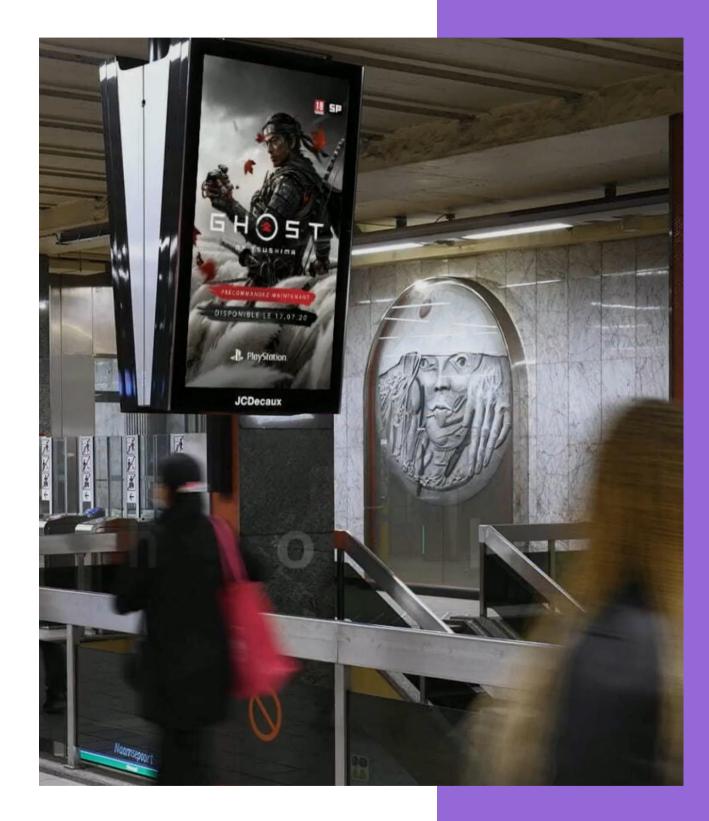
# **Campaign results**

# 4 weeks

after Ghost's release

66%

of full year sales objective was reached







outsight

In collaboration with

**JCDecaux** 



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### 10.3M impessions and 3M video views on the most resonant digital channels