VIOOH + Auto.nl

Programmatic showcase

Trigger-led campaign based on location, audience and time of day

Campaign objective

Create brand awareness and buzz
Highlight the USP of their easy-to-use
platform (being able to order a car in a
simple way akin to online shopping)

Auto.NL identified an opportunity to promote their vehicles to the wider public during the COVID pandemic, identifying people's reluctance to use public transport.

They targeted audiences who were travelling on or around areas of public transport and offered them an opportunity to purchase a car without travelling to the showroom.



Target audience

Urban audiences on the move via public transport, increasing likelihood of them being receptive to the message

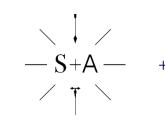


Inventory

Street furniture in and around metro stations in and busy locations in Amsterdam, close to the interactive screen

In collaboration with











Benefits of trading programmatically

Buying impressions
based on data
triggers including
location, audience
and time of day
dependent on when
target audiences
were around metro
stations

Campaign was optimally run targeting and displaying creative to audiences believed to be receptive to the messaging

Dynamic ads ran immediately based on the triggers, directing audiences to the interactive screen

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Campaign results

1M+

Audiences reached in The Netherlands through a mix of media publications and TV

11_X

Every euro spent on the campaign became worth 11x more via generated media value!



Although the campaign was only live for one week, the campaign generated buzz for over two weeks!

In collaboration with



