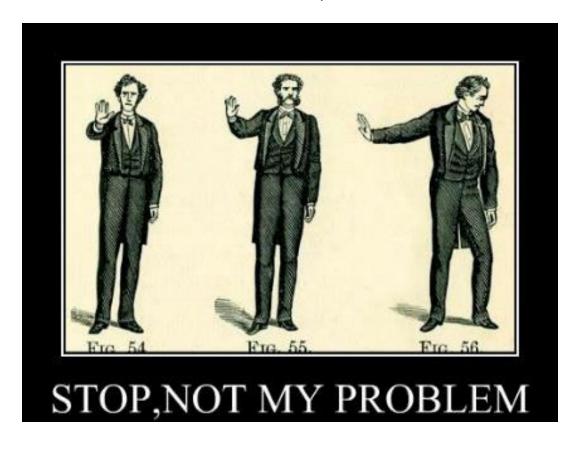
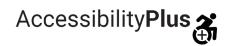


# The usual (but important) disclaimer.



Nothing in this webinar creates an attorney-client relationship between the presenters and viewers, and none of our comments should be considered legal advice concerning particular matters or issues.





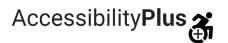
#### Who is this handsome devil?



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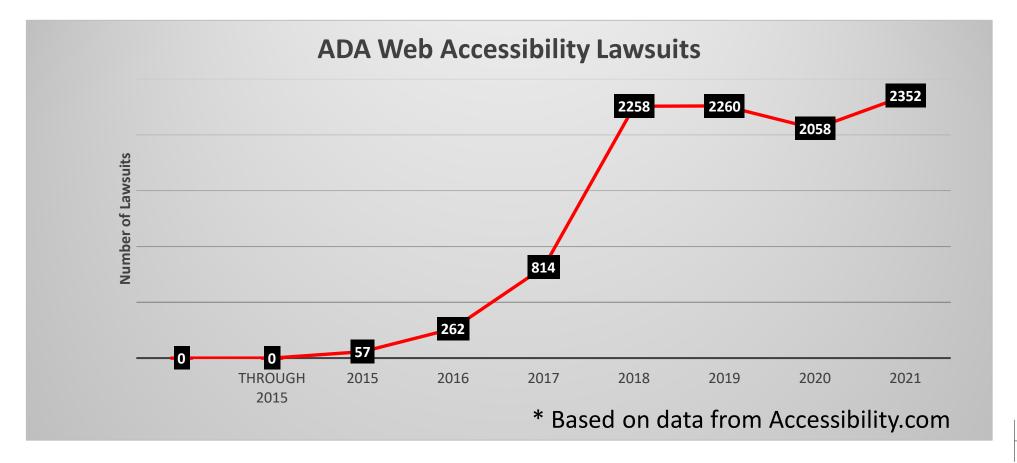
# Our Agenda / Goals

- Why we are here.
- The laws requiring accessible websites.
- Fascinating but mostly irrelevant legal issues that arise in litigation
- What to do if you are sued (and the law suddenly becomes very relevant).
- Managing website litigation risk (and why it isn't a good way to think about accessibility)





# Why we are here\*







# THE LAWS REQUIRING ACCESSIBLE WEBSITES

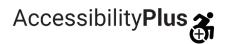




# Where do most accessibility obligations come from?

- Section 508 of the Rehabilitation Act
- Air Carrier Access Act
- Title II of the Americans with Disabilities Act
- Title III of the Americans with Disabilities Act
- State and local laws

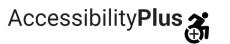




## Section 508 of the Rehabilitation Act

- Allows private lawsuits against some recipients of federal funds.
- Includes an explicit statutory requirement for accessibility
- Includes an explicit regulatory definition of "accessibility" equivalent to WCAG 2.0 AA.





### Air Carrier Access Act

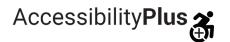
- Applies to airlines and some associated operations.
- No explicit statutory requirement that websites be accessible.
- Has a specific regulatory requirement that websites be accessible
- Has a specific regulatory definition of accessibility equivalent to WCAG 2.0 AA.
- No private cause of action





## Title II of the ADA

- Covers state and local governments of all kinds.
- No explicit statutory requirement that websites be accessible *but* since websites are always "programs" of these entities there is no doubt their websites must be accessible.
- No regulatory definition of what accessibility means.



### Title III of the ADA

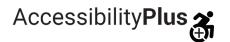
- Covers all businesses open to the public but maybe not to online only businesses.
- No explicit statutory requirement of accessibility
- No explicit regulatory requirement of accessibility
- No regulatory definition of what accessible means.





# Fascinating but mostly irrelevant legal issues





# Key legal issues

- Are internet only businesses covered by Title III?
- If only websites associated with a physical business are covered, what kind of association triggers coverage?
- What does it mean to say a website is accessible?
- When can a business offer alternatives to website accessibility and meet Title III requirements?
- What kind of harm must a plaintiff suffer to have the right to file suit under Title III?

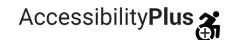




# Are internet only businesses covered?

- Some say yes notably courts in the Second Circuit, where many ADA Title III lawsuits are filed.
- Some say no notably the Ninth Circuit, another place where many ADA Title III lawsuits are filed.

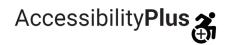




# What about websites of physical businesses?

- Yes, they are covered.
- But there are at least 4 theories about why, and it matters...

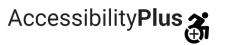




# What it an "accessible" website?

- •WCAG 2.0 AA?
- •WCAG 2.1 AA?
- Something else entirely?

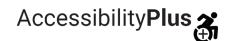




## Alternative means of access

- In theory any equally convenient means of gaining access to the goods and services of a website will satisfy Title III of the ADA.
- But who knows what "equally convenient" really means.



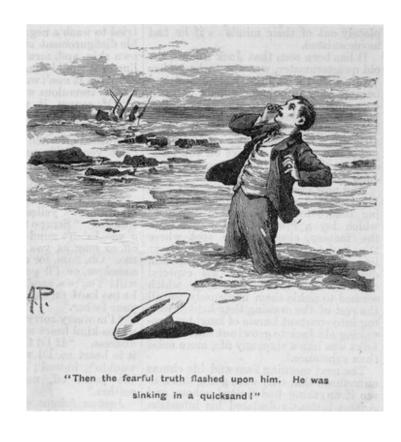


# What kind of harm gives rise to "standing"

- "Standing" is a legal concept from Article III of the U.S. Constitution.
- It is a monster of a defense without standing there can be no federal court lawsuit.
- But just what a defendant needs to have standing is subject to considerable disagreement.

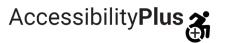


# There ain't no easy way out (says Tom Petty)



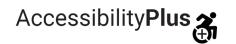
Then the awful truth flashed upon him. He was standing in quicksand!





# What to do if you are sued.





# This is just another kind of serial litigation

- Controlled by lawyers.
- Goal is settlement at a profit to the lawyer.
- Price of settlement is below likely cost of even a basic defense.
- Remediation is always part of the deal.



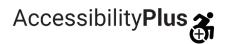




# Knowledge is power

- Know your venue
- Know the trends
- Know your judge
- Know your opposing lawyer





# Four kinds of opposing lawyers

- Bottom Feeders who only send demand letters
- Bottom Feeders who file lawsuits
- Mid-tier firms who don't really want to fight
- Established firms with a history of ADA litigation.





# Choose wisely

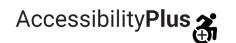
#### No surrender! No retreat!



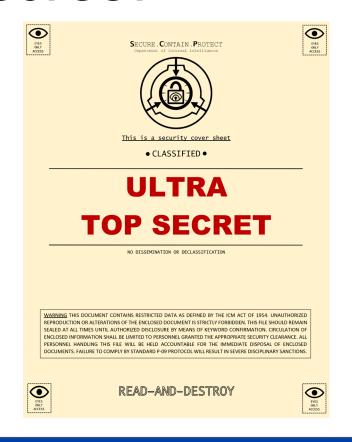
#### Let's Make a Deal!





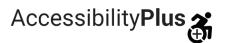


# Confidential Settlement or Consent Decree?



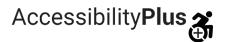






# A typical confidential settlement

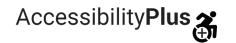
- Money
- Remediation, but on terms that are reasonable given your financial constraints and with well-defined criteria.
- Adopt a policy of accessibility
- A release
- Enforcement limited, with a substantial notice and opportunity to cure, as well as arbitration rather than judicial enforcement.
- No provision for later inspections or supervision of the remediation process or of the accessibility policy, or similar details.



# And if you must fight

- Be prepared to spend what it takes to win it is better to settle at the beginning that spend large amounts on legal fees and then settle.
- Get a good expert someone with a history in website accessibility, not just a programmer or developer who has expanded into this new area of business.
- Adopt a two pronged approach to remediation; that is, conform to WCAG standard and fix any explicitly claimed issues even if they are not needed for WCAG standards.
- Spend your money wisely. Don't file low percentage motions that can be filed later at a lower cost

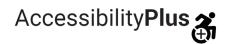




# Managing website litigation risk

Is the wrong way to think about accessibility.





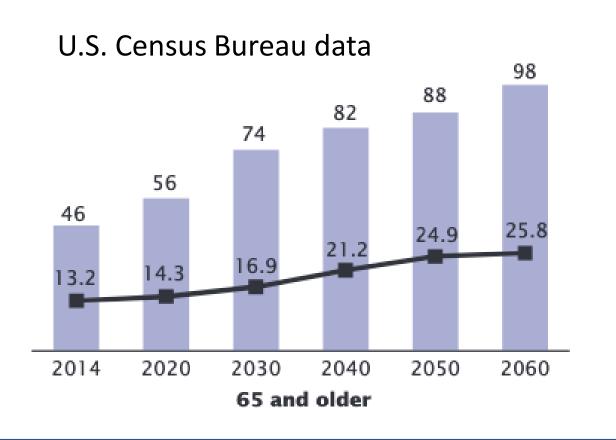
# Make your website accessible . . .

- For your customers.
- •To increase revenue.
- To get ahead of the curve on the law.
- Not to manage litigation risk.





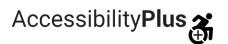
# Do it for your customers – they're getting older



"The prevalence of blindness and vision impairment increases rapidly with age among all racial and ethnic groups, particularly after age 75"

Vision Loss and Age – CDC Website





# Do it for your revenues

69% of disabled users will click away from a website they find difficult to use.

75% will spend their money on the website that is easiest to use over the website with the cheapest prices.

90% or more will not tell the business that they had a problem before leaving.\*

\*Data from Level Access quoting Click Away Pound



### Get ahead of the curve on the law

[116H8478]

(Original Signature of Member)

117TH CONGRESS 1ST SESSION

H.R.

To amend the Americans with Disabilities Act of 1990 to include consumer facing websites and mobile applications owned or operated by a private entity, to establish web accessibility compliance standards for such websites and mobile applications, and for other purposes.

IN THE HOUSE OF REPRESENTATIVES

Mr. BUDD introduced the following bill; which was referred to the Committee on \_\_\_\_\_

#### A BILL

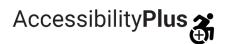
To amend the Americans with Disabilities Act of 1990 to include consumer facing websites and mobile applications owned or operated by a private entity, to establish web accessibility compliance standards for such websites and mobile applications, and for other purposes.

1 Be it enacted by the Senate and House of Representa-





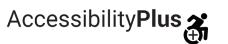
#### FEDERAL REGISTER



# Litigation risk is not the best reason

- More than 20 million company websites in the U.S.
- Only 4,000 website lawsuits a year.
- •Odds of any one business being sued in a given year are less than .02 percent.





# Accessibility may not prevent litigation

- Plaintiffs identify target websites using unreliable software tools that report "defects" that don't affect accessibility
- Perfect accessibility which is what you need to avoid a lawsuit – is almost impossible to maintain.

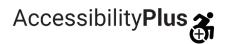




# Two useful steps to take to manage risk

- •Click wrap arbitration agreements. http://accessdefense.com/?p=5522
- Look accessible as well as being accessible.





# Make your website accessible -

- •For your customers.
- •To increase revenue.
- •To get ahead of the curve on the law.





# Key points – website accessibility litigation





## Four takeaways:

Website accessibility litigation is another form of ADA serial litigation whose goal is a quick settlement.

Effective defense is made difficult by the uncertain condition of the law.

Strategic decisions require more than legal knowledge – decisions require knowledge about individual judges and opponent law firms.

The risk of litigation is low and does not constitute the most important reason for a business to work on website remediation.



## I'm here to help (for a fee. . . .)



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