



AMALGAMATED AUSTRALIAN
INVESTMENT SOLUTIONS

Combined Financial Services Guide

Version 17.00 – February 2020

Amalgamated Australian Investment Solutions Pty Limited





Financial Services Guide

Important Information

This combined Financial Services Guide (“FSG”) relates to Amalgamated Australian Investment Solutions Pty Ltd (“AAIS”) (AFSL: 314 614, ABN: 61 123 680 106), and its corporate authorised representatives (“CARs”) Atlantic Pacific Securities Pty Limited (“APSEC”) trading as ASR Wealth Advisers (“ASR Wealth Advisers”) (ABN: 72 135 187 085, CAR: 339 207) and HALO Technologies Pty Limited (“HALO”) (ABN: 54 623 830 866, CAR: 1261916). The distribution of this FSG has been authorised by AAIS.

In this FSG, “we” or “us” relates to AAIS, ASR Wealth Advisers and HALO unless otherwise indicated.

We are required to provide you with important information to assist you as you consider whether to use our financial services. This FSG is also designed to provide you with an understanding of what you can expect from a relationship with us.

The purpose of this FSG is to:

- Explain who we are and how we can be contacted;
- Ensure you receive important information about the type of financial services we are authorised to provide to you;
- Assist you in deciding whether to use any of the financial services we are authorised to provide to you;
- Provide you with information about the remuneration we or certain other parties may receive in relation to the financial services offered;
- Outline how we will handle any complaints received.

You may also receive other important documents from us, such as a Product Disclosure Statement (“PDS”) or an FSG from one of our trading platform provider partners. A PDS contains important information to assist you to make a decision about a particular product. The PDS contains key features of the proposed product, significant benefits, risks and the fees you pay the product provider to professionally manage your investment. In some cases, you may receive a disclosure document other than a PDS that sets out information relating to a prospective investment.

You should read any warning contained in a PDS or any other disclosure document carefully before making any decision in relation to a financial strategy or product.

About Us

AAIS, ASR Wealth Advisers and HALO are wholly owned by the Amalgamated Australian Investment Group Limited (ABN 81 140 208 288) (“AAIG”).

Other related companies operating within AAIG include: Australian Stock Report Pty Limited (ABN 94 106 863 978, AFSL 301 682), HC Securities Pty Limited (ABN: 78 117 830 805, CAR 297 316), Ascot Securities Pty Ltd (ABN 45 075 902 206, AFSL 246 718), Australian Investment and Insurance Group Pty Ltd (ABN 93 068 486 126, AFSL 226 405), APSEC Compliance and Administration Pty Limited (ABN 30 152 440 723), APSEC Funds Management Pty Ltd (ABN 48 152 440 723, CAR 411 859) and DomaCom Limited (ABN 69 604 384 885).

Our financial services and products

AAIS, ASR Wealth Advisers and HALO are authorised to provide financial services to both retail and wholesale clients, including general financial product advice on, and dealing in, the following financial products:

- Basic deposit products;
- Debentures, stocks or bonds issued or proposed to be issued by a government;
- Securities (including shares);
- Derivatives (including Exchange Traded Options (ETOs), futures, margin FX contracts, Contracts for Difference (CFDs));
- Standard margin lending facilities; and
- Interests in managed investment schemes (including IDPS, securities and standard margin lending facilities).

HALO provides these financial services electronically, via its research and analytical program. HALO gives access to tools and resources that are designed to support clients' investment decision-making process.

Note that margin FX contracts and CFDs are considered high risk products. Most products of this type are leveraged which means that your exposure to potential loss exceeds your initial investment. In fact, your total trade exposure may be many times greater than your initial investment. These products are not suitable for all investors and you are responsible for ensuring that you only trade in products that you understand and that are suitable for your investment needs. Please note no advice (general or personal) is provided to you by ASRW on margin FX contracts and CFD products.

Where you receive financial services from AAIS or any of its employees, AAIS will be the providing entity of those services. Where you receive financial services from ASR Wealth or any of its employees, it will be the providing entity. If you use HALO to access financial services, it will be the providing entity of those services.

We may also provide advice on digital currencies, commonly referred to as 'cryptocurrencies'. Cryptocurrencies are not financial products. Any advice or dealing services we provide on or in relation to cryptocurrencies or their exchanges are not subject to the Australian Financial Services License regime.

Please refer to www.australiancoinreport.com.au for further information about our services in relation to cryptocurrencies.

Not all ASR Wealth Advisers employees will be authorised to deal or advise in all financial products listed above. For example, if you are seeking general advice about dealing in ETOs or margin lending products and the Adviser you are speaking with is not authorised to provide such advice, you may be referred to another Adviser who is properly authorised and competent to provide you with general advice in those areas.

None of the providing entities discussed in this FSG are able to exercise any form of discretion when dealing with third party platform providers on your behalf.

We act on your behalf when providing you with financial services.

ASR Wealth Advisers offers different service offerings to clients including:

1. **PATS Trading Desk (PATS)** - a subscriber of Macrovue and/or PATS trading ideas will have access to the PATS Desk for trading and execution. Clients can contact the PATS Desk and any of the staff on the desk can execute trades for the client through the Macrovue platform, and are available to discuss on a general advice basis any of the trade ideas or securities contained in the Macrovue Views;
2. **General Advice Adviser** – once you are a subscriber to an ASRW Report you can access a dedicated general advice adviser who will assist you with your portfolio on a general advice basis and place your trades for you.

Advice in relation to managed investments is restricted to:

1. Products managed by APSEC Funds Management Pty Ltd which is an associated entity; and
2. Products managed by DomaCom Australia Limited, which is also an associated entity. AAIS and ASR Wealth Advisers are associated entities of HALO Investment Co Pty Ltd, which has part ownership in DomaCom Ltd, which controls DomaCom Australia Limited, an investment manager. Melbourne Securities Corporation Ltd is the issuer of interests in the DomaCom Fund.

Relationships and associations relevant to our financial services

Remuneration and benefits we receive

ASR Wealth Advisers and HALO charge fees for the services we provide or facilitate. These fees may be charged in various ways which may include, but may not be limited to:

- Brokerage on trades executed via one of our trading platform servicepartners;
- Administration fees;
- Subscription or service fees for regular reports that are calculated as a fixed price, paid at periodic intervals; and
- Other benefits that are paid with your consent.

Brokerage

Brokerage is a fee given by you to us, in exchange for the general advice service (for securities and ETO's) and or dealing service (for all products below) we provide to you. We share some of that fee with Service Providers. ASR Wealth Advisers receives brokerage fees when we introduce you to one of our Service Providers or product issuers and you enter into transactions relating to financial products.

- **Securities transactions** - The brokerage fee charged in each transaction will be the greater of 1% of the trade amount plus GST or \$100 exclusive of GST unless otherwise stated. When you buy or sell financial products, brokerage is added to the purchase price of a buy transaction and is deducted from the proceeds of a sell transaction. Brokerage is settled on T+2 (being two Business Days after the trade date) for share transactions.
- **ETO transactions** – When you open or close an ETO position you will be charged a flat fee of \$0 to \$100 (excluding GST) or a percentage which may range between 0% to 1.1% on each leg (transaction) unless otherwise stated. ETOs are complex, high risk products and you may lose more than your initial investment. You are responsible for only investing in products that you understand and that are suitable for your investment needs.
- **FX contracts and Derivatives (including margin FX contracts and contracts for difference)** – for most underlying instruments, brokerage will be a percentage of the full notional value of the contract and the financing component and expressed as a percentage of the contract value with a minimum charge. Interest charges may also be payable on open positions depending on how long you keep them open for. Where the underlying instrument is an FX pair, brokerage will be a fixed amount calculated according to an agreed rate. Please note no advice (general or personal) is provided to you by ASRW on CFD products.

AAIS

ASR Wealth Advisers remunerates AAIS by a set monthly licensee fee as agreed between the parties. AAIS deducts this fee from brokerage and commission generated by ASR Wealth.

ASR Wealth Advisers

Directors, employees and contractors are remunerated by way of set salaries and contract fees. Directors, employees and contractors may receive bonuses based on overall company, team and personal performance.

ASR Wealth Advisers pays DomaCom Limited 20% or \$200 (whichever the lesser) of the first annual subscription fee paid to ASR Wealth Advisers by all Property Report subscribers. Authorised representatives (General Advice Advisers) are paid a salary. Your authorised representative may share their remuneration with another authorised representative. They may also receive bonuses based on overall company, team and personal performance at Management discretion.

All of the remuneration that is paid to either ASR Wealth Advisers or the General Advice Adviser requires your consent before you open the relevant account.

General Advice Advisers

Once certain performance hurdles are met general advice advisers may also receive a bonus of up to 50% of any brokerage from trading in equities or exchange traded options or other fees payable for Macrovue that ASR Wealth Advisers receives. They may also receive remuneration of up to 1% for any monies invested in a managed fund. General advice advisers may also receive a portion (up to 20%) of subscription fees paid to ASR Wealth Advisers by clients for regular reports.

PATS Trading Desk

Employees receive a salary and may also receive a bonus if they achieve certain customer-service related performance targets. Any such bonus is awarded on a discretionary basis (for example, as a lump sum or a percentage of the adviser's salary) and is not based on volume of trading or monies invested.

For CFD products your Adviser may receive up to 50% of the commission we receive from the initial trade and relevant financing costs.

Neither AAIS nor ASR Wealth Advisers will vary any brokerage or any fee from what you have agreed to without your prior consent.

HALO

HALO will receive fees for the sale of subscriptions to retail or wholesale clients who want access to the HALO product for an agreed period. HALO may pay a percentage of between 0-50% of these fees as commission to employees of other entities within the AAIG Group. Directors, employees and contractors of HALO are remunerated by way of salaries and contract fees and may receive bonuses based on individual performance and / or a share of the overall subscription fees between 10-50%.

HALO receives fees for managing the liquidity facility for the DomaCom Fund. DomaCom Limited will charge a fee of 0.55% on the consideration it pays or receives when it buys or sells units in a sub-fund in the course of making a market for those units. Of this fee, DomaCom Limited will pass 0.523% to HALO.

Macrovue

Macrovue is a licensee that operates a platform that enables you to trade domestic and international securities and provides ongoing research on thematic portfolios of stocks (called a Vue) which you may choose to invest in. ASR Wealth Advisers and its advisers will receive the following remuneration for providing general advice and execution services in relation to your Macrovue account.

• Brokerage fee for Australian and International Equities:

- General Advice Advisers - 1% of the value of each trade a client makes (including trades of all equities in a Vue) with a minimum fee of \$100 less GST, fees paid to third parties and taxes. Macrovue will retain 0.12% or \$15 whichever the greater.
- PATS Trading Desk – a flat fee of \$30 (includes GST) for orders with a value of up to \$10,000, or 0.30% (includes GST) of the trade amount for orders of greater than \$10,000. This includes trades of all equities in a Vue.

• **FX conversion fee:** 0.5% of the value of currency needed to buy the international equities.

• **Vue Research Fee (payable for the ongoing general advice provided):** 0.8% of the value of all the equities in the Vue (calculated daily and charged monthly).

Referral Fees

Depending on the owner of a particular report AAIS and / or ARSW may receive rebates fees from and pay rebates to other related entities within the AAIG group. The referral fees will be up to 20% of the remuneration/commission received depending on the specific terms of the referral arrangement.

AAIS may pay referral fees up to 50% of remuneration/commission received to advisers / employees.

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Service Providers – Trading Platforms

AAIS has introducing broker arrangements with various trading platforms offering broking services. AAIS is charged a transaction fee by the service provider for every trade executed on their platform. Transaction fees and administrative charges may be charged and change over time so please to

refer to the FSG / Fee Schedule of the relevant service provider for further details in this regard.

Related Entities – Should you take up a product as part of a referral to any of the entities within the AAIG Group, AAIS and ASRW may receive commission of up to 100% of the revenue generated by any fees you pay to them. ASRW Advisers may also receive a commission of up to 50% of the monies received by AAIS / ASRW in this regard.

Product arrangements - We have commercial arrangements in place with various product and / or service providers to enable us to execute transactions and provide financial services on your behalf.

AAIS may offer you financial products issued by its associates or third parties such as banks, brokers and AFSL holders. AAIS may earn brokerage and other fees at a rate of 1% to 100% of the fee revenue charged by the relevant entity.

External Specialist fees - With your permission you may be referred to an external specialist to receive further advice. We may receive a referral fee or commission for introducing you to the specialist. AAIS, ASR Wealth Advisers and other Authorised Representatives neither accept liability nor endorse products or services provided by external providers.

The amount of the referral fee will be calculated depending on the type of service that is referred, and is generally a percentage of the value of the services referred during a set period of time. You can request particulars of the amount within a reasonable time after the FSG is given and before any financial services are provided to you.

Payments to other professionals - We may pay a referral fee when clients are referred to us from other professionals. The amount of the referral fee is calculated depending on the type of service that is referred, and is generally a percentage of the value of the services referred during a set period of time.

Alternative Remuneration - Any other form of remuneration, such as gifts, entertainment or sponsorship, are recorded by AAIS on a central register. A copy of this register will be made available within seven days of a request.

How you may provide instructions to us

You may request particulars of any remuneration or other benefits discussed above, provided you do so within a reasonable time after you have received this document, and before any financial service is provided to you.

Generally, you may give us instructions either by telephone or in writing (mail, fax, e-mail or SMS) in relation to any of our services and transactions for execution. However, the method by which you provide instructions will vary depending on what type of service and what external trading platform you opt to use.

We reserve the right to request written instructions from you relating to the subject matter of your instructions where necessary and where subject to the terms and conditions of any applicable agreement with you.

ASR Wealth Advisers offers a text-to-trade service which requires clients to enter into a contractual agreement. If you would like to participate in our text-to-trade service, please speak with your Adviser and we can arrange for the various terms and conditions and agreement to be sent to you.

Professional Indemnity Insurance

We hold a professional indemnity insurance policy that satisfies the regulatory requirements for compensation arrangements under Section 912B of the Corporations Act. Subject to the terms and conditions, the arrangements provide cover for civil liability resulting from third-party claims concerning the professional services provided by ASR Wealth Advisers and its employees and representatives.

What should you do if you have a complaint?

If you have any complaints about the services provided you, you should take the following steps:

- Please call us on (02) 8356 9356 and our administration team will transfer your request to the relevant department.
- You may also opt to put your complaint in writing and send it to:

Compliance Manager
L13, 130 Pitt Street Sydney
NSW 2000

- We will do our best to try to resolve your complaint quickly and fairly.

If your complaint has not been resolved satisfactorily, you are entitled to refer the complaint to the Australian Financial Complaints Authority (AFCA). You may lodge your complaint online at www.afca.org.au.

The contact details for AFCA are:

Web: www.afca.org.au
Ph: 1 800 931 678
Mail: GPO Box 3
MELBOURNE VIC 3001

Privacy Statement

What does privacy mean for me?

Privacy is important to us. Please refer to our Privacy Policy statement which is available on the website www.asrw.com.au or can be sent directly to you via email or post upon request.

The Privacy Policy contains the following information:

- The types of personal information we may collect and hold;
- How we use personal information;
- How we collect and hold personal information;
- Who we disclose personal information to;
- How you can get access to the personal information we hold about you;
- How you can correct your personal information; and
- How you can make a complaint.