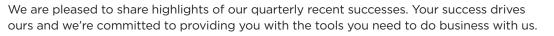


Recent Successes | Q2 2021 California Region



Targeted Business Operations

- Agriculture
- Construction
- Education
- Hospitality
- Manufacturing
- Refuse and Recycling (Large Accounts)
- Restaurants
- Services





Workers' Compensation Successes

Large Business | Premiums Over \$500,000

- Agriculture Berry Farm
- Commercial Bakery
- Commercial Plastering Operation
- Grocery Stores

Middle Market Business | Premiums up to \$500,000

- Agriculture Tree & Nut
- Auto/Truck Dealers Salespersons
- Building Material Dealers
- Concrete/Cement Work Precast
- Dry Cleaning/Laundry Retail
- Home Care Services
- Janitorial Services
- Manufacturing Food Products and Machine Shops

Small Business | Premium below \$50,000

- Auto/Truck/Motorcycle Parts Manufacturing
- Cabinet Manufacturing Wood
- Computer Programming
- Food Products Manufacturing

Plumbing – High Wage

Skilled Nursing Facilities

Home Health and Hospice Care

Landscape Maintenance Contractor

Restaurants/Taverns

Hotel Operations

- Retail Clothing, Linens, Fabric, Florists, and Groceries
- Schools Private and Charter
- Wholesale Meat, Fish, Poultry, Wine & Spirits
- Warehouses Self-Storage Other Employees
 - Nut & Bolt Manufacturing
- Photography
- Printing

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