

A CopperPoint Insurance Company

Appetite List

Alaska & the Pacific Northwest Region

Alaska | Idaho | Oregon | Washington

Target Package minimums of \$50k+ Target monoline Workers' Compensation minimum of \$50k+

Commercial Lines Written by Alaska National

- Workers' Compensation
- General Liability
 - Stop Gap, EBL, EPLI, and Cyber when offering General Liability
- Property including Equipment Breakdown and Ordinance and Law
- Crime/Fidelity
- Inland Marine and Builders' Risk
- Auto
- Umbrella

Workers' Compensation

Multistate Risks

- Guaranteed Cost, Retro, Large and Small Deductible plans
- Customized Service Plans
- Smaller accounts acceptable when combined with package
- Target Classes:
 - Senior Care
 - Construction
 - Manufacturing/Food Processing

Manufacturing/Processing

- Metal Goods Manufacturing
- Wood Products
- Plastic Goods Manufacturers
- Domestic Food and Seafood Processing (no agricultural risks)

Commercial Contracting

(Generally no California)

- Large Commercial/Industrial General Contractors/Tenant Improvement and Betterment Contractors
- Specialty Contractors including:
 - Highway/Street and Road
 - Civil/Excavation
 - Concrete
 - Electrical
 - HVAC/Mechanical
 - Painting/Drywall

Real Estate | Blanket schedules to \$250M

- Office Buildings
- Hotels/Hospitality
- Shopping/Retail/Strip Malls
- Industrial manufacturing/processing
- Apartment/Condos Only NFPA13, not NFPA13R on larger frame buildings. Typically \$30M or less per location for habitational frame.

Hospitality

- Hotels and Motels upper end/boutique
- Restaurant Chains white tablecloth

Distributors | All lines, including Workers' Compensation

Need Vendors' Additional Insured from manufacturer for General Liability.

- Office Equipment/Industrial Supplies
- Food and Beverage Distributors without Repackaging
- Building Materials
- Machinery Rentals

Fleet Risks

Able to consider fleet risks that are willing to participate in:

- Continuous MVR and Driver Infraction Monitoring
- Driver Behavior Monitoring and Coaching
- Distracted Driving Controls
- Ongoing Driver Training

COPPERPOINT | ALASKA NATIONAL | PACIFICCOMP

This information is provided as a general overview. Actual coverage and services may vary and is subject to policy language as issued. Coverage is underwritten by one of the CopperPoint Family of Insurance Companies ("CopperPoint") and is offered through licensed agents and brokers. CopperPoint Insurance Company and its subsidiaries carry AM Best ratings of "A" (Excellent). California policies are underwritten by Pacific Compensation Insurance Company and Alaska National Insurance Company.

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