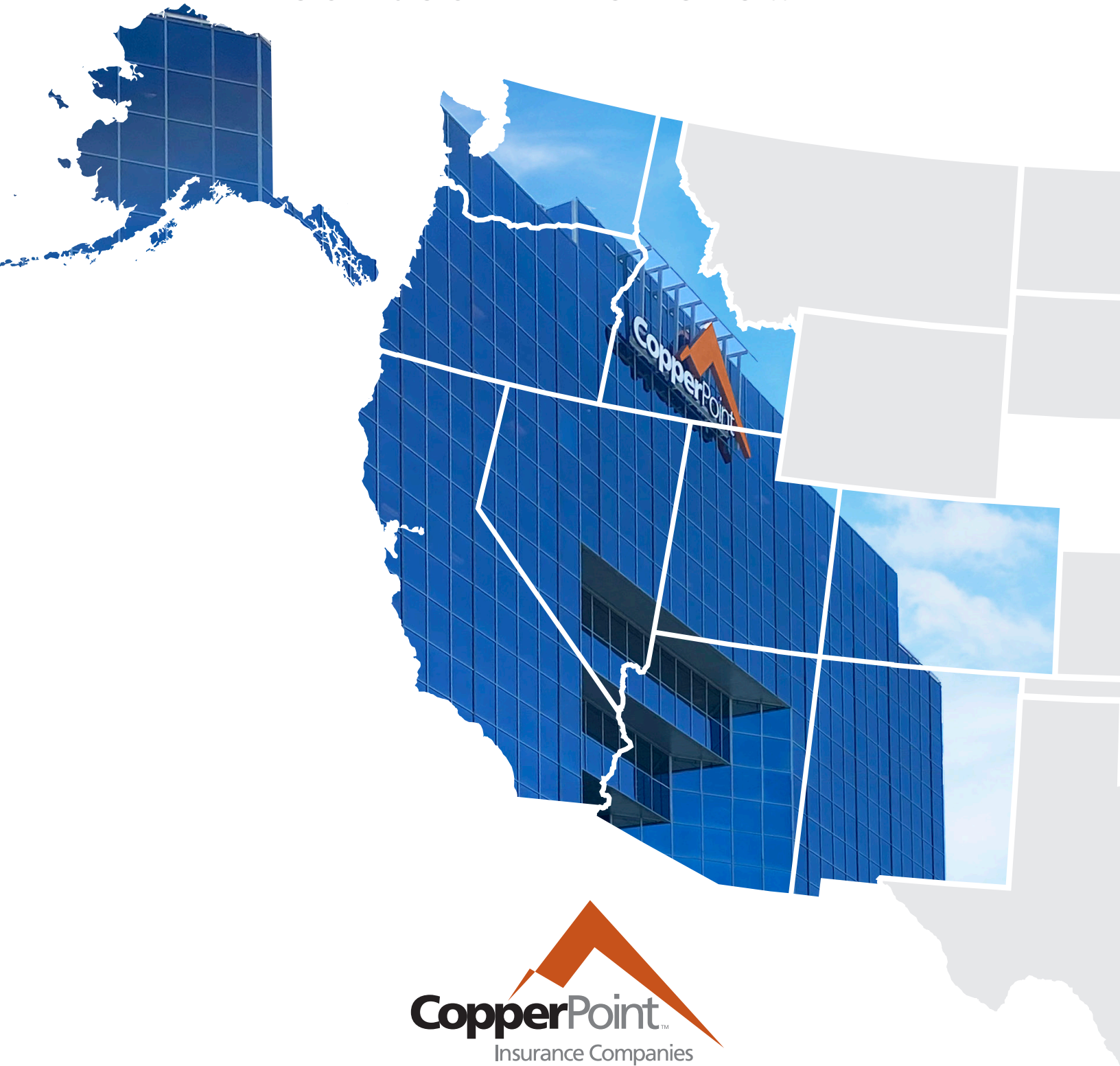


2019 ANNUAL REPORT

OUR JOURNEY OF GROWTH



CopperPoint | Alaska National | PacificComp

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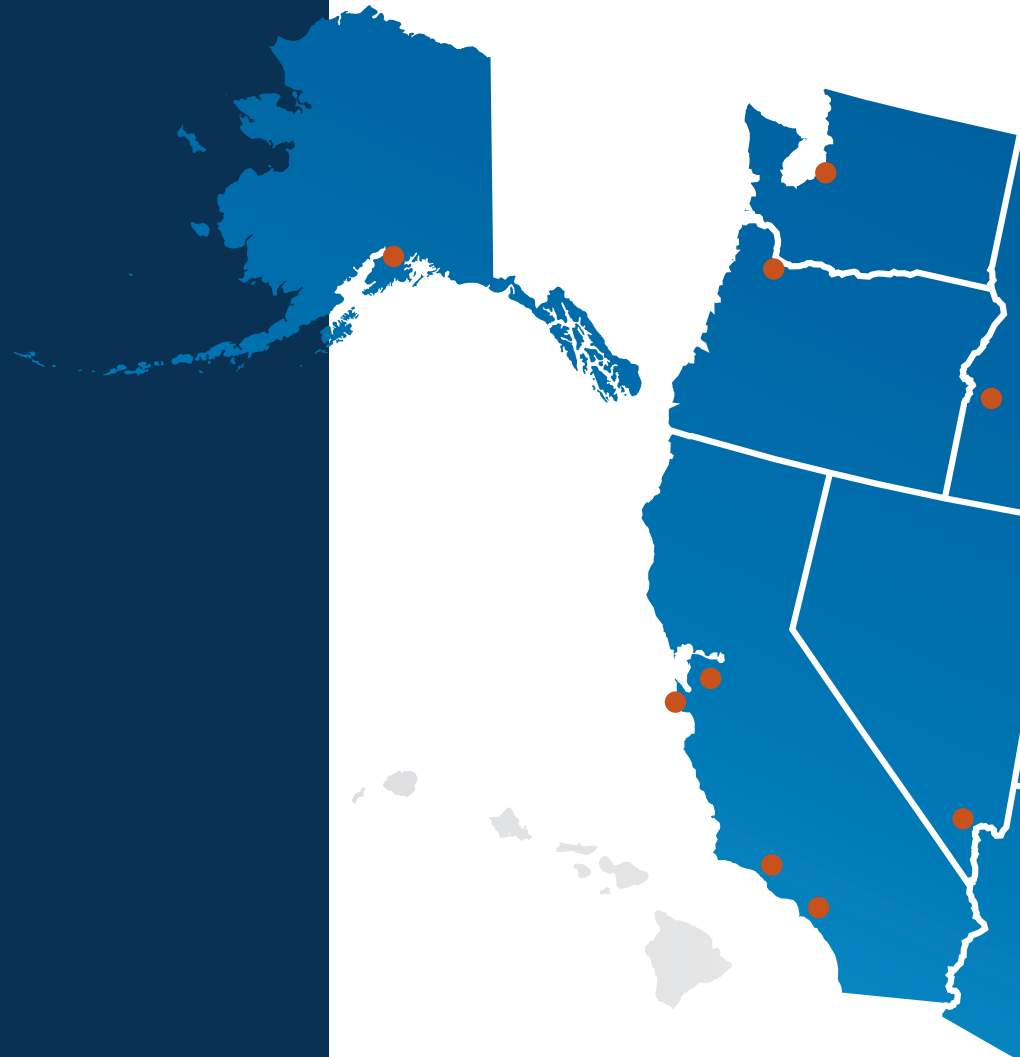
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Company Overview



12 LOCAL OFFICES

- | | |
|---------------|-------------------------|
| Anchorage, AK | Portland, OR |
| Boise, ID | Seattle, WA |
| Denver, CO | South San Francisco, CA |
| Irvine, CA | Tucson, AZ |
| Las Vegas, NV | Walnut Creek, CA |
| Phoenix, AZ | Westlake Village, CA |

We are a western-based super regional commercial insurance company and a leading provider of workers' compensation and commercial insurance solutions.

\$4.8 Billion in Assets

\$1.4 Billion in Surplus

\$668 Million in Gross Written Premium

99.4% Combined Ratio

10 State Western Footprint

26 States Licensed

Rated A (Excellent) by AM Best

750 Employees

21 US Ranking in Workers' Compensation

*As of December 31, 2019

CopperPoint Mutual Insurance Holding Company is the corporate parent of CopperPoint Insurance Company (CopperPoint), Pacific Compensation Insurance Company (PacificComp) and Alaska National Insurance Company (Alaska National).

Our Journey of Expansion, Diversification, Profit & Partnership



As I write my annual letter, I want to acknowledge the COVID-19 pandemic that has impacted our world. It is my hope that we have “flattened the curve,” new infections are trending downward, and a vaccine is on the horizon.

During these extremely trying times, I am very proud of the CopperPoint Family of Insurance Companies’ response and commitment to take care of our employees, business partners, customers and communities. CopperPoint is responding to help nonprofits serving children, families and seniors facing immediate needs. We are a company that is financially strong and stable and can weather the challenges ahead as we’re built and run for the long-term.

In 2019, CopperPoint Insurance Companies put in place several strategic growth enablers to transform our company and position us for the future as we continue to lay the foundation for our growth and success.

We were thrilled to welcome Alaska National Insurance Company to the CopperPoint Family of Insurance Companies. Alaska National is an ideal strategic fit as it advances our geographic and product diversification strategy, expands our western states footprint and brings two organizations together who share similar cultures and core values based on local, personalized service, strong relationships and an entrepreneurial spirit.

Most importantly, we are excited about the leadership and expertise of Alaska

National’s 250 employees and bringing our collective talents together. As I like to say, adding Alaska National to the CopperPoint family means that “one plus one equals much more than two.” I truly believe we are stronger together.

Our year culminated in an AM Best upgrade to A (Excellent) for CopperPoint and PacificComp, while also affirming an A (Excellent) rating for Alaska National. The official recognition of our financial strength and stability from AM Best is confirmation of our strong performance, robust balance sheet, geographic diversification and product strength. I am very proud of our financial performance reflected in the AM Best rating across all of our operating companies.

Growing the CopperPoint family has been our strategy since we set in motion a new vision for growth and diversification. We are building on the success of PacificComp, a California-based workers’ compensation

specialist we acquired in 2017. We now operate across a 10-state western footprint and are uniquely positioned to continue our journey to become the leading super regional commercial insurance company headquartered in the western United States.

This remarkable growth, organically and through acquisitions, has advanced CopperPoint from a single state, single line commercial insurance company in 2016 into a multi-state, multi-line company, with the opportunity for further expansion into 26 licensed states. Coupled with our continued investments in people and customer-focused technology, CopperPoint is in an extremely strong position to meet the evolving needs of our agency/brokers and customers.

At CopperPoint, we rely on a limited distribution agency/broker model built around quality partnerships and our core value proposition of a strong and personal service model for our policyholders. Alaska National fills out the large account segment with loss sensitive products and a risk management centric service model.

Our success in 2019 would not be possible without the grit, determination and passion of our employees who leaned into change and accepted the possibility of what we are creating, together. I want to thank all our talented and hardworking employees who demonstrate daily our core values of being principled, committed, human, inventive and hardworking.

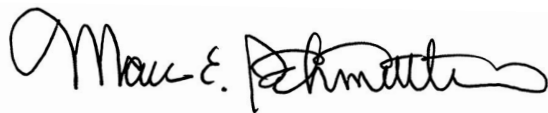
I also want to thank our Board of Directors for their valued leadership in supporting our strategic vision and serving as the bellwether for our growth plans. The roadmap we are executing would not be possible without their full support.

Thank you to our valued policyholders, customers, agency/broker partners and employees across our family for your trust and confidence and for making 2019 such an incredible year.

My final wish is for our great country to work together to rebound and face the challenges of COVID-19 united in the prospect of a brighter future.

I look forward to continuing our journey of growth together.

With sincere appreciation,



Marc E. Schmittlein

President & Chief Executive Officer

“We are proud of what we achieved in 2019 through our focus on outstanding service, quality partnerships, our communities, talent and expertise.”

Strategic Growth 2016-2019

We are on a journey of growth and transformation.

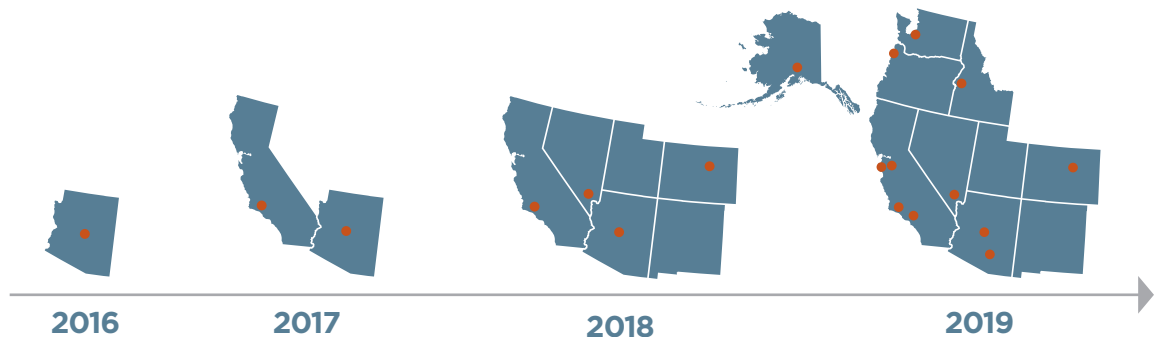
In 2016, we were a single state, single product insurance company. Today, we are a western-based super regional commercial insurance company. Our success has been achieved through several major strategic growth enablers.

2016 NEW VISION AND CEO LEADERSHIP

- When CopperPoint privatized to a mutual insurance company, the organization needed a visionary leader to transform the company from a state fund to a regional commercial insurance company.
- Marc Schmittlein joined CopperPoint as President and CEO to guide the company through a multi-year strategic roadmap and set in motion a new vision for growth and diversification.

2017 EXPANSION OF THE COPPERPOINT FAMILY

- A five-year strategic plan that focused on technology infrastructure, talent, growth and diversification was approved by CopperPoint's Board of Directors.
- We welcomed PacificComp, a California-based workers' compensation carrier, as our first strategic acquisition. It was a foundational element of our growth and diversification strategy, adding a new state and a California-based team and expertise.



“Our winning formula for successful, strategic growth has been realized through M&A activity and organic expansion, both of which has led to our transformation as a company.”

– Marc E. Schmittlein | President & CEO



2018 ORGANIC EXPANSION

2019 MAJOR GROWTH ENABLERS

- We expanded to other states as part of our growth strategy. By the end of 2018, we had a six-state footprint, in large part due to the “Other States Expansion” initiative which added Colorado, Nevada, New Mexico and Utah to Arizona and California.
- We adopted a mutual holding company structure which provides organizational flexibility while preserving our tradition of mutuality.
- We welcomed Alaska National Insurance Company to the CopperPoint family. Alaska National brings a proven track record of strong underwriting discipline and exemplary service and has been recognized on Property-Casualty Ward’s 50[®] Companies for the past nine years.
- With the addition of Alaska National, we expanded our portfolio of insurance products and geography into 10 western states, supported by local presence in 12 offices. We are also licensed in 26 states.
- AM Best upgraded the Financial Strength Rating of CopperPoint and its subsidiaries to A (Excellent). The Financial Strength Rating of Alaska National Insurance Company was affirmed at A (Excellent).

Our Value Proposition

CopperPoint is a western-based super regional insurance company and a leading provider of workers' compensation and commercial insurance solutions.

We are unique in our approach, growth and success. Our value proposition defines and distinguishes us in the marketplace. Our differentiation is based on four core pillars:

- **Service Leadership**
- **Business Partnerships**
- **Community Giving**
- **Talent and Expertise**

CopperPoint is in a strong position to meet the evolving needs of our agency/brokers and customers. With the 2019 addition of Alaska National to the CopperPoint family,

we have an expanded offering of insurance products and a growing footprint in the western United States. We operate in 10 core states with product offerings to serve small, middle, large and risk management accounts. Building on our expertise in workers' compensation, we now offer loss sensitive product capabilities and enhanced property, general liability and commercial auto offerings. Other commercial lines now represent 11% of our premiums.

We have developed deep underwriting, claims and loss control expertise in several industries. Our agency/broker partners and insureds view us as a trustworthy partner and knowledgeable expert in their industry. We have relationships with agency/brokers who value our local, personalized way of doing business, our broad industry expertise and our highly engaged employees working with policyholders to reduce their insurance costs.



This agent and customer first strategy has generated strong account retention and improved loss ratios in support of organic growth.

We are well positioned financially. CopperPoint has \$4.8 billion in total assets and an enterprise surplus of \$1.4 billion. All companies are rated A (Excellent) by AM Best.

Our industry leading financial strength and stability allows CopperPoint to scale and grow our organization, while supporting our value proposition. It has empowered

our ability to engage with other high-quality partners such as PacificComp and Alaska National.

Our balance sheet also supports our strategic investments in technology to support our service leadership and ensure a positive customer experience for claimants, policyholders and agents. The strategy and investments we're making are part of our digital transformation to support our growing company.

“We are not building technology to replace people; we are building technology to enable people and support the human experience.”

– **Scott Shader** | *Executive Vice President, Chief Operating Officer*

Our Value Proposition Pillars

- **Service Leadership**
- **Business Partnerships**
- **Community Giving**
- **Talent and Expertise**

Our Service Leadership

We are a different kind of insurance company. Our commitment to local, personalized service and deep, lasting relationships with our valued agency/brokers and customers is what sets us apart.

We approach our service solutions through local teams of experienced employees who have the knowledge and jurisdictional expertise to produce better insurance outcomes. Our service offerings are customized by the size of customer allowing us the flexibility to match risk to service solutions. Our goal is to ensure that injured workers receive exceptional, attentive and compassionate care.

We work in close partnership with our agency/brokers to develop lasting relationships and personalized solutions for each unique customer need. We have 12 offices across our western-based footprint. Our service teams are closely aligned and communicate, collaborate and coordinate service plans locally, for each customer, from small business to large accounts.

Service Teams

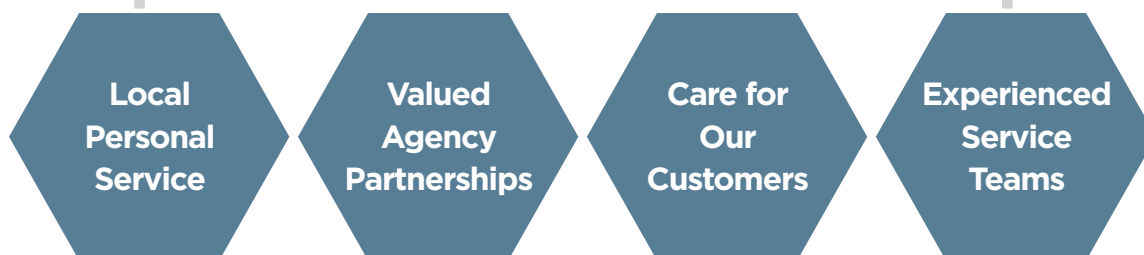
We offer outstanding service in claims, managed care, loss control and underwriting expertise, and our services are anchored in knowing our customers and their industries.

Our highly trained claims professionals manage claims for the best possible outcomes and devote the time needed to handle claims promptly, efficiently and effectively. Our in-house expertise is unparalleled: claims leadership averages over 20 years of experience and our adjusters average over 15 years of experience backed by litigation management, predictive analytics, back-to-work programs and a zero tolerance for fraud.

Our loss control team works to help prevent and mitigate claims, as the best claim is one that never occurs. Underwriting understands that every business is unique and so are their



Our Service Difference



insurance needs. Our underwriting specialists concentrate on understanding our clients' business and risk profiles, and we work to match them with the right insurance risk solution.

As we continue to grow, we focus on relationships, being local, providing quality care and timely access and effective solutions. Delivering the best outcomes for our customers is the heart of how we do business. This is how we differentiate ourselves in the marketplace and continue to be in the best position to meet the evolving needs of our agency/broker partners and our customers.

"We have been a CopperPoint customer for over 15 years and have built an enduring and collaborative partnership. They understand our business and utilize their knowledge and experience to help us create a safer working environment. We've seen remarkable improvements in our core safety measures and believe it's attributable to the strong safety culture we've established together."

Kerry Cassens

Director, Employee Health, Northern Arizona Healthcare

"Alaska National has for many years shown itself to be a trusted resource and valued partner in CMI's commitment to operate a safe and healthy workplace for our many valued Alaska employees. We look forward to continuing this productive partnership into the future, and to achieving positive outcomes together."

Ken Gerondale

CEO, Construction Machinery Industrial, LLC

"Our focus is to create a culture and work environment that our employees value, so they can best service our customers. Pacific Compensation Insurance Company has enhanced our employee safety at our franchised dealer locations in CA, AZ and CO. We greatly value our partnership with them."

Tom Chadwell

President & COO, Piercey Management Services, Inc.

Our Business Partnerships

The power of mutually aligned partnerships has been the foundation of our success for decades.

We have built strong relationships with selected agency/broker partners in the industry who value best in class services, a strong balance sheet, and engaged, empathetic and knowledgeable employees. Together, we work with customers who value the right coverage, services, and stability for long-term success.

As a relationship-based company, we work with like-minded agency partners to help businesses manage risk. All companies in the CopperPoint family form partnerships through a limited distribution model. These unique partnerships with top-tier agents allow us to deliver our high-touch, personalized service model locally, a hallmark of our business strategy.

We go deeper by partnering with our agency/brokers to offer dedicated expertise and tailored services to customers in our industry verticals, including those requiring risk management services. A consistent underwriting appetite and pricing stability gives our partners confidence to place their business with us.

As we continue our journey of growth, our partnerships will remain a priority, ensuring our relationship way of doing business continues with local agents, local services and local insureds in all customer segments, small, medium and large.

The Power of our Partnership

Our business approach, rooted in deep relationships, results in high customer retention levels and long-term success. Knowing our customers and offering a real, personal and lasting relationship results in mutual success and stability. Our business partners tell us this sets us apart from our competitors.



Mutual Benefits of Limited Distribution

- **Limited Distribution Model Unique to the Industry**
- **Agency Input to Influence Corporate Strategies**
- **Tailored Strategies and Services by Agency Partner**
- **Invested in Mutual Success**
- **Predictable, Stable, Long-Term Underwriting Philosophy**



“Our success in the western region and California operations is driven by partnerships with insurance companies who are aligned with our local values of financial strength, providing a consistent underwriting appetite, in house claim and loss control expertise. This enables our insureds and customers to drive down their total cost of risk. PacificComp is an important partner who consistently meets these critical criteria.”

Darren Caesar
President, Commercial, HUB International



“The Mahoney Group takes pride in being a leading insurance organization that delivers comprehensive insurance and risk management products and services. Partnering with an insurance carrier like CopperPoint aligns with our vision of service excellence, stability and world class underwriting, claim and loss control expertise. CopperPoint offers all this and more.”

Brad Rucker
Director, The Mahoney Group



“Our MMA Anchorage team of experienced insurance professionals thrives due to our close partnership with Alaska National Insurance Company. Our values are strongly aligned as we deliver highly customized, local and comprehensive coverage and service solutions to the growing and diverse Alaska business community. We value our partnership and look forward to continuing our mutual success.”

Kirk Leadbetter
President, MMA Anchorage



Our Community Giving

Community giving is the heart of our company. Our employees and agency/broker partners make it a priority to give back to the communities we call home.

In 2019, CopperPoint supported communities across our growing western footprint through enterprise, regional/local and agency partnership programs. We believe that making a difference in the local neighborhoods where we live and work is our greatest impact.

Our community giving pillars include two categories, enterprise and local.

Enterprise giving includes broad program support of both resources and volunteering across CopperPoint's multi-state footprint. United Way was our first enterprise program. Starting in Arizona, the program now includes our entire family of companies. We are proud of the \$300,000 we raised in 2019 to help

United Way build a better quality of life by promoting education, income and health in communities where we live and work.

Local giving is led by CopperPoint's community ambassadors in each CopperPoint office. The company supports local charities such as St. Mary's Food Bank, Boys & Girls Clubs, Cystic Fibrosis Foundation, Ronald McDonald House Charities, U MOM, Food Share, Juvenile Diabetes Research Foundation (JDRF), and many more.



53 agency and broker
community giving partnerships

310 nonprofit and
civic organizations

\$1.6 million
annual giving budget

3,200 employee
volunteer hours



Our community giving is centered on three pillars that focus our impact on the interests of our employees and customers and align with our business strategies:

- **Healthy Families**
- **Thriving Workforce**
- **Economic Development**

Employees are empowered to make a difference through volunteerism, corporate matching, board service, program sponsorships and in-kind contributions.

Our collaborative effort with our agency/brokers expands our impact in our communities and is a valued benefit of doing business with us. We have significantly increased our corporate social responsibility partnership with our agency/brokers year over year.

United Way CopperPoint Cares

Campaign Highlights:



\$300,000 raised



87 nonprofits supported



4,000 kits for homeless

“As our family of companies has grown, so has our community giving spirit. We look forward to continuing to expand our impact efforts throughout our entire enterprise in 2020.”

– Marc E. Schmittlein | President & CEO



Our Talent and Expertise

Our vision and growth are enabled by a talented team of 750 employees. When we focus on our people and talent, we can accomplish great things.

In 2019, our focus on our people was stronger than ever. We welcomed Alaska National to our family, adding the expertise and talent of 250 employees. All of our companies are deeply committed to employee excellence, and our new colleagues make us an even stronger insurance company. We look forward to integrating our new team members into our broader family.

We made significant progress in several strategic areas including employee feedback, employee growth and development, recognition and wellness.

Employee Feedback

In 2019, we launched a new internal survey process to enable a regular cadence of gathering employee feedback. Our survey statistics were quite impressive compared to industry benchmarks. With a 76% response rate, 85% of our employees indicated they are proud to work at CopperPoint and 80% would recommend us as a great place to work. Equally as exciting is that 86% of employees believe our company will be successful in the future.

We gathered this feedback to take action. Divisional and enterprise project teams were created to analyze results, make recommendations and share best practices. And we're responding to the feedback; one of our enterprise policies has already been adjusted.

Growth and Development

We believe in developing our people talent and focus on promoting from within while supplementing with great external talent. We promoted internal talent at a rate of almost double the prior year – with 65 internal promotions. Additionally, we hired some great external talent with 76 new team members joining the CopperPoint family.

We also continue to invest in tools to help grow our talent internally.

Recognition

Our recognition program celebrates employee achievements, quality service



and employee excellence. By giving recognition to employees who bring CopperPoint's values to life, we build a positive and engaging culture that values great work.

Employees and leaders are encouraged to recognize and celebrate the achievements of their co-workers through the Shine program. Employees proudly acknowledged the great work of one another more than 4,500 times.

Each quarter, we gather for a Celebrate Our Shining Stars event to recognize the exceptional contribution of individuals and teams. The awards include a Special Achievement Award, Milestone Moments Award and Values in Action Award. Last year, 70 exceptional employees were recognized.

The highest honor is the annual President's Award and Key Contributor Award. The President's Award is presented to an exceptional leader who leads by example with the mission in mind. Their expertise and innovation are demonstrated by their determination to ensure CopperPoint is a high performing organization. In 2019, four leaders received the President's Award.

The Key Contributor Award recognizes individuals who are outstanding contributors and are well respected by their team members. They role model dedication, competency, exceptional performance and excellence. In 2019, seven employees received the Key Contributor Award.



Wellness

CopperPoint's award-winning employee wellness program is designed to encourage engagement in healthy habits and cultivate a strong, healthy and well-balanced work environment.

Program activities include educational and physical activities that are designed to improve the mental and physical well-being of all employees. We offer a monthly empower hour, daily fitness and stress reduction classes and quarterly health challenges. CopperPoint also offers free annual health evaluations, flu shots, mammogram and prostate screening as well as annual incentives.

Our employees embrace these programs to focus on their personal health goals. Over 70% of our employees participated in activities to improve their health, leading to CopperPoint being named one of the Healthiest Companies in America, an award presented by Interactive Health.

Corporate Structure

The power of partnership across the CopperPoint family is supported by a corporate structure that benefits all companies.

Through the execution of organic efforts and M&A partnerships, the CopperPoint Family of Insurance Companies is growing, and we are stronger together than ever before.

The concept is simple – together we can do more than any one of our companies could do on its own. We chart our collective future, together.

Building our Collective Future

We have three great brands in the CopperPoint family today, and continue to build, as our journey of diversification and expansion continues.

As our family grows, each company's brand reputation, products and services, collaborative culture, operating results and employee talent and expertise are all accretive to the CopperPoint family.

Our mutual holding company structure gives us the flexibility to support our growth plans while preserving our tradition of mutuality.

Our use of shared services, which are managed and staffed by leaders from all member companies, provide our stakeholders with best in class service capabilities. This model benefits all companies that are a part of our family.

When we grow, we determine what is best for our future by bringing teams and employees from both companies together to work side-by-side. We incorporate best practices from each organization and implement systems, processes and shared services where it makes sense.

This thoughtful, transparent and measured approach ensures that the integration of companies represent the best of all companies.

Strength in Numbers

Our strength in numbers enable us to scale as we grow. Working as one, the CopperPoint Family of Insurance Companies can do more together than we could each do individually.

1+1 = much more than 2!

The CopperPoint Family of Insurance Companies



Shared Services

“It is very exciting when you bring companies together. Initially, the goal is to get to know one another and become partners. As progress is made, we share approaches, processes and systems as we understand each other’s best practices, gaps and opportunities. The goal is always to determine the best solution for the CopperPoint family.”

– **Bob Roland** | Executive Vice President,
Chief Administrative Officer & Chief of Staff

CopperPoint is an ideal strategic partner and strong cultural fit for Alaska National. Both of our companies are deeply committed to employee excellence and to delivering best in class service to all of our customers. The CopperPoint integration process is both welcoming and engaging, supporting efforts to maintain a long-term view of business strategies as we also explore many new opportunities. As part of the CopperPoint family, Alaska National and our employees will continue to build forward into an exciting future.”

– **Craig Nodtvedt** | Executive Vice President,
President Alaska & Northwest

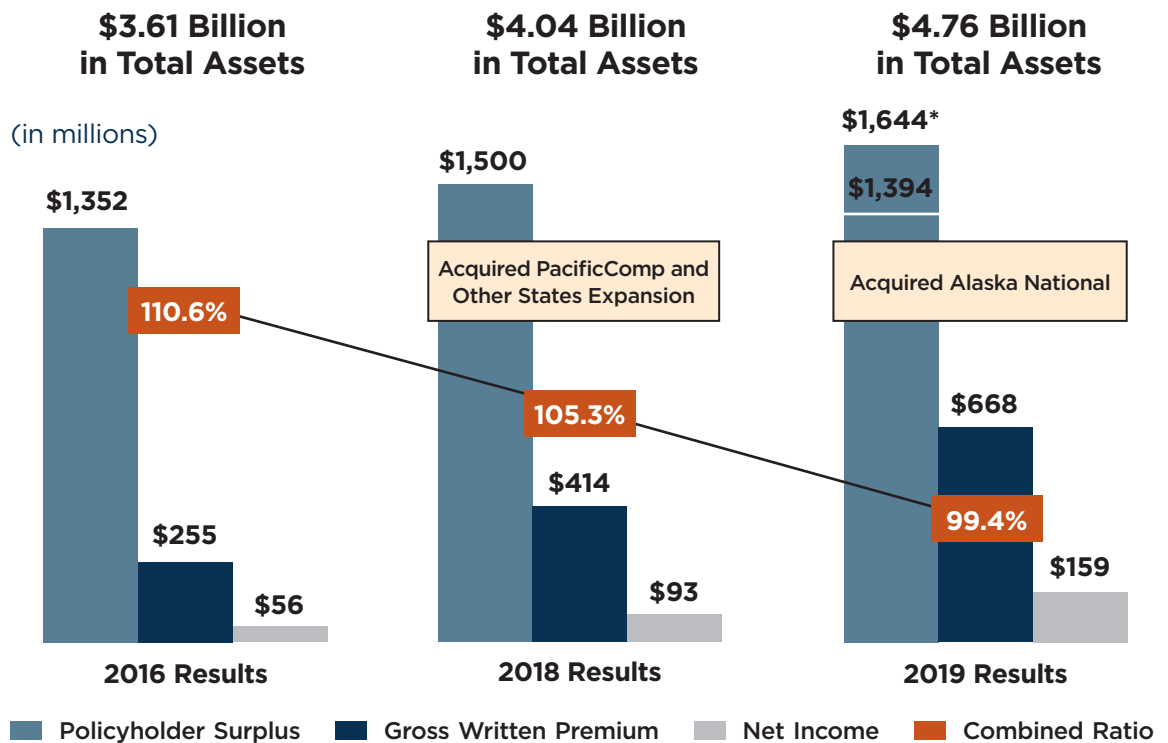
Financial Overview

CopperPoint's strong financial position supports continued growth and diversification.

During the past three years, CopperPoint has delivered on its strategy of becoming a super regional property and casualty insurance company while building upon its financial strength.

- Capital and surplus totaled \$1.4 billion at December 31, 2019 supporting a premium to surplus ratio significantly better than industry averages.
- Total assets of nearly \$4.8 billion have increased over 30% during this period.
- Gross written premiums totaled nearly \$700 million in 2019 and greatly expanded CopperPoint's product and geographic diversification.
- CopperPoint's combined ratio of 99.4% in 2019 demonstrates its consistently improving operating performance.

Financial Performance



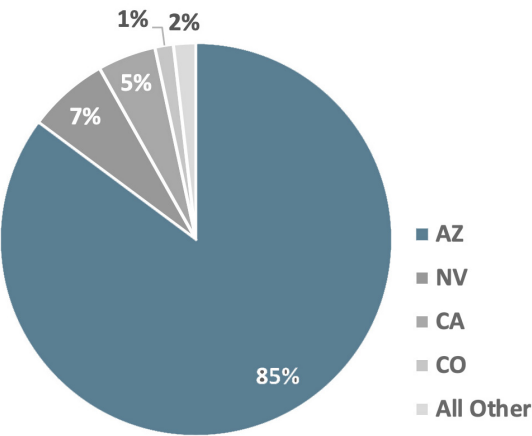
*CopperPoint's surplus, after consideration of non-admitted, acquisition related goodwill, totaled \$1,644 at December 31, 2019.

Geographic and product diversification significantly expanded CopperPoint’s business profile.

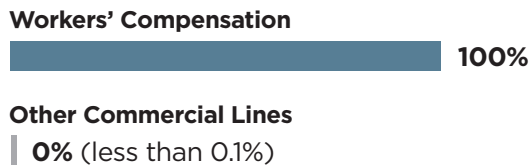
- CopperPoint has significantly increased its geographic footprint and delivered on its vision to become a super regional, commercial insurance company.
- The acquisition of Pacific Compensation Insurance Company in 2017 allowed CopperPoint to expand its writing capabilities of workers’ compensation insurance to California.
- During 2018, CopperPoint expanded its writing capabilities into Colorado, Nevada, New Mexico and Utah.
- Most recently CopperPoint’s acquisition of Alaska National Insurance Company in 2019 expanded its presence in 26 states with significant growth in Alaska, California, Idaho, Oregon and Washington.
- The acquisition of Alaska National expanded CopperPoint’s product diversification in both workers’ compensation and other commercial lines.

2016 CopperPoint
\$255M Gross Written Premium

By State

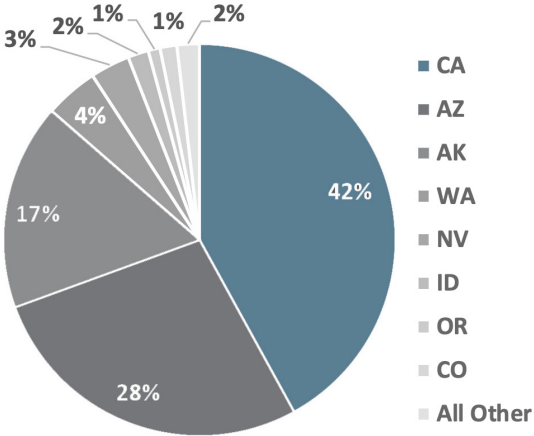


2016 GWP by Line of Business

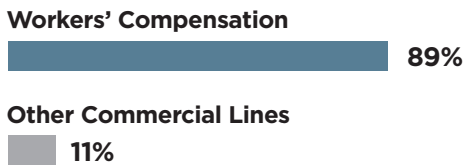


2019 CopperPoint Family
\$668M Gross Written Premium

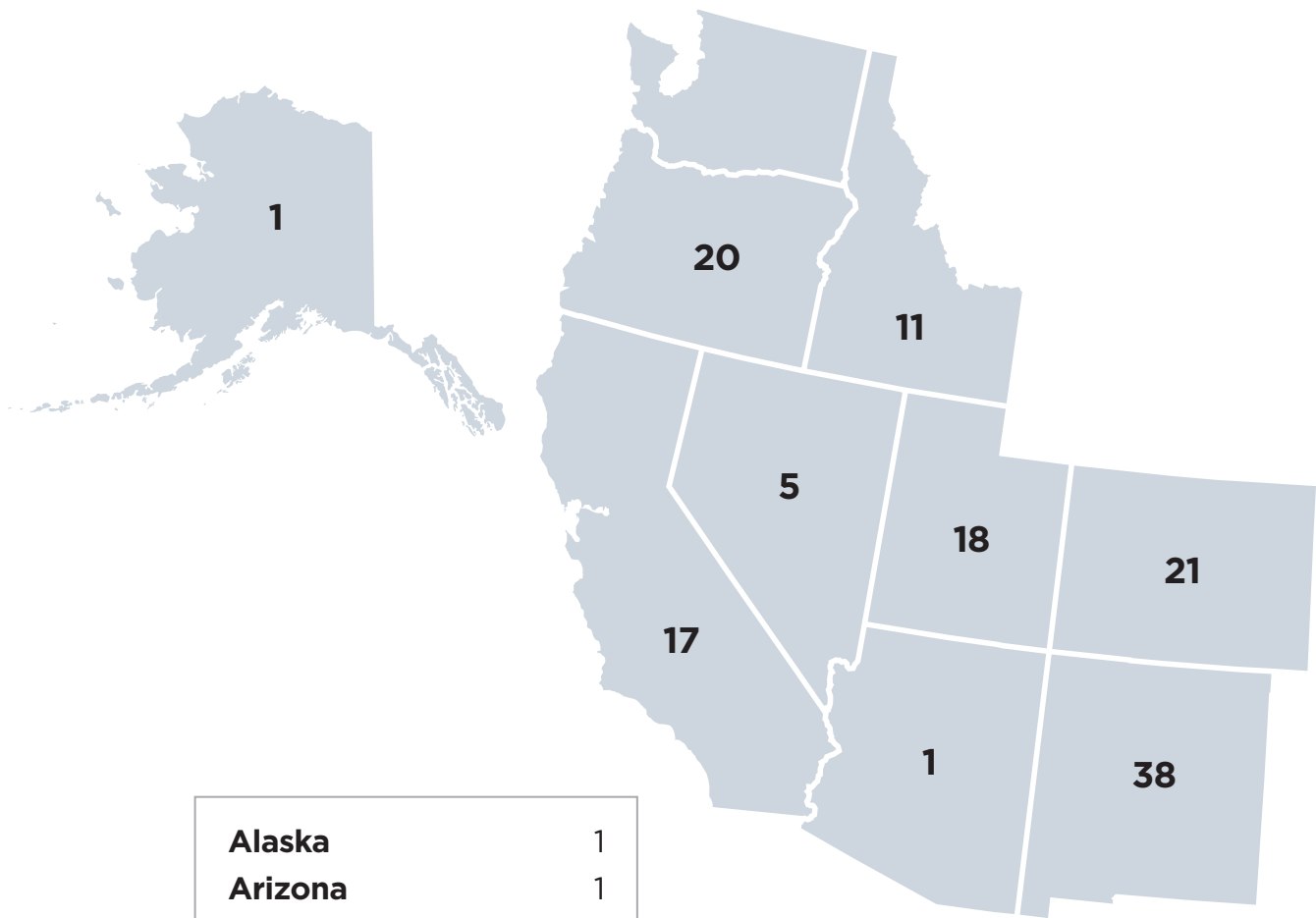
By State



2019 GWP by Line of Business



CopperPoint family workers' compensation market share ranking by state.



Alaska	1
Arizona	1
Nevada	5
Idaho	11
California	17
Utah	18
Oregon	20
Colorado	21
New Mexico	38
<hr/>	
National	21

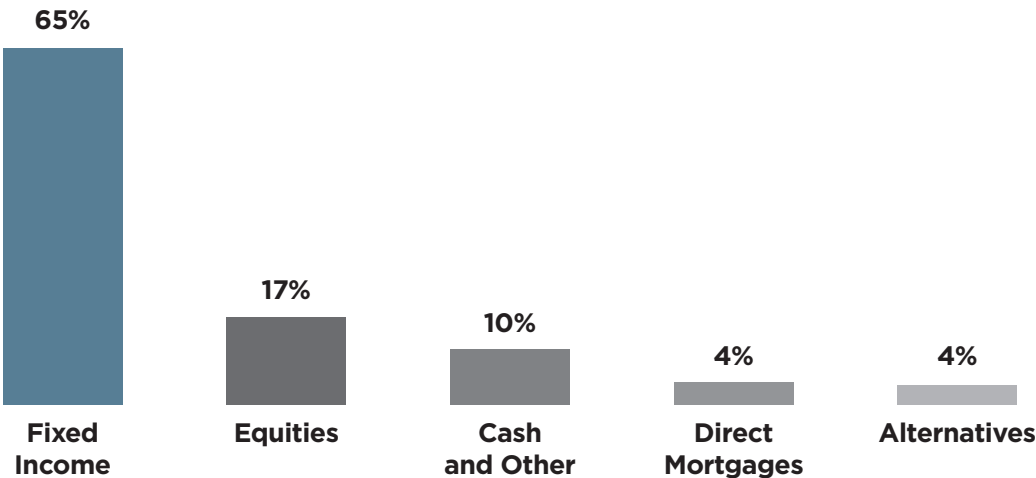
AM Best upgraded the financial strength rating of CopperPoint and its subsidiaries to A (Excellent).

- Additionally, the Financial Strength Rating of Alaska National Insurance Company was affirmed at A (Excellent).
- The rating reflects CopperPoint’s balance sheet strength, which AM Best categorizes as “strongest,” and is reflected in its Best Capital Adequacy Ratio (BCAR) which is in the top quartile of all A rated entities.
- The rating also reflects CopperPoint’s strong operating performance and expanded business profile.



Investments

- CopperPoint’s investment objectives are to protect policyholders by maintaining sufficient funds to meet policyholder obligations, optimize investment income, and generate long-term surplus growth.
- Total invested assets were \$4.4 billion at December 31, 2019. During 2019, net investment gains totaled nearly \$210 million, a significant increase from 2018.
- CopperPoint achieves its investment objectives while maintaining a well-diversified, conservatively managed portfolio.
- CopperPoint is further strengthened by its strong liquidity position enabling it to provide additional policyholder protection and leverage opportunities as they arise.



Consolidated Financials

CopperPoint Insurance Companies

Consolidated Financial Statements (in thousands, unaudited)

Statements of Admitted Assets, Liabilities and Policyholders' Surplus

	December 31	
	2019*	2018
Admitted Assets		
Investments		
Bonds	\$2,827,454	\$2,769,113
Equity securities	612,602	414,812
Goodwill	154,058	54,966
Mortgages	167,225	179,546
Real estate, net	30,859	29,623
Cash, short-term investments and other invested assets	587,953	325,347
Total cash and invested assets	\$4,380,151	\$3,773,407
Other Assets		
Premiums and considerations due	175,990	95,888
Accrued investment income	21,371	20,664
Net tax assets	21,223	19,058
Other assets	162,974	129,045
Total admitted assets	\$4,761,709	\$4,038,062
Liabilities and Policyholders' Surplus		
Liability for losses and loss adjustment expenses	\$2,649,854	\$2,289,691
Unearned premium reserve	200,089	99,140
Borrowed money	300,726	-
Policyholders' dividends (declared but unpaid)	318	333
Provision for reinsurance	95	2,035
Other liabilities	216,008	146,789
Total liabilities	\$3,367,090	\$2,537,988
Policyholders' surplus	1,394,619	1,500,074
Total liabilities and policyholders' surplus	\$4,761,709	\$4,038,062

Statements of Operations

Year Ended December 31

Insurance Operations

	2019*	2018
Net premiums earned	\$614,568	\$374,940
Operating Expenses:		
Loss incurred	296,114	209,107
Loss adjustment expenses incurred	100,542	55,982
Other underwriting expense incurred	211,432	129,702
Total operating expenses	\$608,088	\$394,790
Net underwriting gain (loss)	6,480	(19,850)
Investment Income		
Net investment income	152,209	114,835
Net realized investment gains	54,011	18,150
Net investment gain	\$206,220	\$132,985
Other expense	(14,108)	(1,896)
Net income before policyholders' dividends and federal income tax	198,542	111,239
Provision for policyholders' dividends	1,367	1,736
Federal income tax expense	37,750	16,094
Net income	\$159,475	\$93,409

* The financial results of Alaska National are included for the full year of 2019.

* In 2019, CopperPoint reported significant net realized investment gains in conjunction with its acquisition of Alaska National and rebalancing the consolidated investment portfolio.

Company Leadership

Board of Directors

Ken Kirk | *Chair*

Director since 2011

Stephen Tully | *Vice Chair*

Director since 2010

Ronnie Lopez

Director since 2009

LoriAnn Lowery-Biggers

Director since 2015

Judith Patrick

Director since 1992

Marc E. Schmittlein

President & CEO

Director since 2017

Donald Smith Jr.

Director since 2010

Mike Tully

Director since 2019

Executive Leadership

Marc E. Schmittlein

President & Chief Executive Officer

Sara Begley

Executive Vice President, General
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Bob Roland

Executive Vice President, Chief
Administrative Officer & Chief of Staff

Scott Shader

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2019 Awards & Recognition

Alaska National Insurance Company

Ranked for the 9th year



Phoenix Chamber of Commerce

IMPACT Awards

Community Champion



Interactive Health

One of the Healthiest Companies
in America



Senior Leadership Award

Marc Schmittlein, President & CEO



Most Admired Companies



C-Suite Awards

Chief Operating Officer
of the Year Finalist



CFO of the Year Awards

Chief Financial Officer
of the Year Finalist



Arizona Corporate

Excellence Awards

11th Largest Private Company



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