

Managed Intelligence Provider Nisos Raises \$6 Million to Counter Disinformation and Cyber Threats

Cybersecurity Industry Veteran David Etue named CEO

January 6, 2021 - Alexandria, Va., - [Nisos](#), the Managed Intelligence company, today announced \$6M in funding led by global cyber investor Paladin Capital Group. Existing investors Columbia Capital and Skylab Capital also participated in the round. The investment enables Nisos to expand its marketing and operations, while extending its international footprint.

Nisos solutions enable security, intelligence, and trust & safety teams to leverage a world-class intelligence capability tailored to their needs. Nisos' Adversary InsightsSM, Intel as a Service and Zero Touch DiligenceSM offerings fuse cyber intelligence with threat investigation techniques to identify and disrupt adversaries before they cause harm to an organization. Its blue-chip clients include Fortune 100 corporations and internet platform companies.

Andrew Stanley, Chief Information Security Officer, Mars, Inc., said: "We trust and look to Nisos when support is needed to address complex security challenges. Throughout the course of our relationship, their ability to conduct tailored evidence collection and analysis to aid in our security investigations has enabled us to mitigate significant risks across cybersecurity, disinformation, fraud and physical security."

With over 20 years' experience at early-stage and mature companies, David Etue is appointed Chief Executive Officer at Nisos. He joins the company from BlueVoyant where he was Global Head of Managed Security Services. Previously, he was VP of Managed Services at Rapid7, where he drove the creation, execution and strategic vision of the managed services offerings globally. Prior to that role, David was VP of Business Development for Gemalto's identity and data protection business where he led the global partner and OEM ecosystems. He also serves as a Visiting Fellow at the National Security Institute (NSI) at George Mason University's Antonin Scalia Law School.

David commented: "I'm thrilled to join Nisos as CEO. The company has a unique position in cybersecurity with its distinctive approach merging managed intelligence with powerful investigative techniques. Together with the founders, employees and the support of Columbia, Paladin and Skylab, I am excited to continue the growth of the company, expand our client base and firmly establish Nisos as a recognized leader among intelligence service providers."

Chris Steed, Chief Investment Officer and Managing Director of Paladin Capital Group, who joins the Nisos board as an observer, added: "The conflicts of the future will be waged over intelligence, information and deception. The battleground has now shifted to the mind, as threat actors are working at the human level to achieve their objectives using the internet as a medium. Paladin has identified a demand for external-facing intelligence from companies encountering the looming threat of deception and disinformation and we are excited that Nisos'

solutions are able to address this need. We're looking forward to helping Nisos expand and cement its leadership in the managed intelligence space.”

About Nisos

Nisos is the Managed Intelligence company. Our services enable security, intelligence, and trust & safety teams to leverage a world-class intelligence capability tailored to their needs. We fuse robust data collection with a deep understanding of the adversarial mindset delivering smarter defense and more effective response against advanced cyber attacks, disinformation and abuse of digital platforms. For more information visit: www.nisos.com

About Paladin Capital Group

Paladin Capital Group was founded in 2001 and has offices in Washington DC, New York, London, Luxembourg, and Silicon Valley. As a multi-stage investor, Paladin focuses on companies with technologies, products, and services that meet the challenging global cyber security and digital infrastructure resilience needs for commercial and government customers. Follow the firm on Twitter [@Paladincap](https://twitter.com/Paladincap) and visit www.paladincapgroup.com.

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