Customer Success

LUNAVI

Better Business Through Technology

Learn why businesses and IT professionals choose to partner with the Lunavi team to achieve digital transformation, from cloud solutions to data center migration to custom application development.

INDUSTRY: HEALTHCARE
SOLUTIONS: APPLICATION MODERNIZATION, SOFTWARE DEVELOPMENT, AGILE & DEVOPS
RESULTS: REMOVED BARRIERS TO INNOVATION, SIMPLIFIED PRODUCT ACCESS, FACILITATED COST-EFFECTIVE GROWTH

Lunavi leveraged Azure cloud to modernize the company's software platform, improving its ability to bring unique new apps to individuals struggling with technology-based functional skills. We helped the company expand availability of apps to more users and devices, including desktops, tablets, and mobile devices, while improving scalability to support new modules as research and patient demands dictate. These improvements also allow the company to resell or white label software via third party healthcare providers and corporate partners to reach more patients in need.
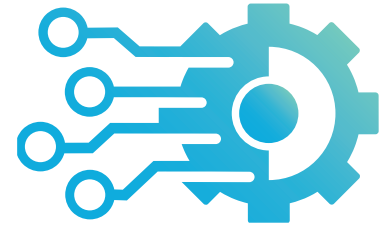

INDUSTRY: ENERGY
SOLUTIONS: HYBRID CLOUD, MICROSOFT AZURE, CLOUD OPTIMIZATION
RESULTS: COST SAVINGS, LOWERED RISK, AND SECURED ENVIRONMENT

Lunavi built a hybrid cloud environment to help this company better control and expand communications services to its growing client base of utilities, municipalities, and large commercial and industrial clients, while minimizing internal infrastructure costs. These services range from optimization and risk management to power trading and settlement services. This new hybrid approach helped the company slash its $20,000 per month external hosting fee to just $300 per month in Azure while providing a more cost effective, secure, and scalable platform.

INDUSTRY: CONSULTING
SOLUTIONS: APP
MODERNIZATION, DELIVERY
TEAMS, AGILE DEVOPS
RESULTS: ADVANCED
INFRASTRUCTURE, IMPROVED
USER EXPERIENCE

By using our expertise in modernizing IT, Lunavi was able to help this company advance its client-facing portal and critical backend infrastructure. Recognizing the company's sharp focus on customer satisfaction, we also helped the company leverage the latest technology to enhance security, mobile access, and overall user experience.
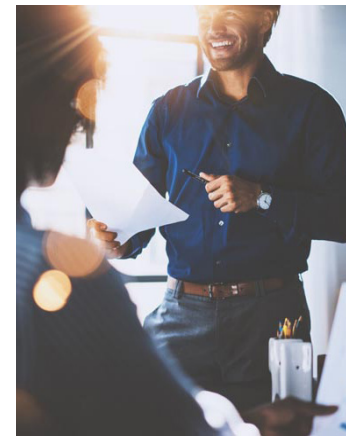
INDUSTRY: INSURANCE
SOLUTIONS: AGILE DEVOPS,
DELIVERY TEAM AS A SERVICE
RESULTS: SHORTENED AND
CONTINUOUS SOFTWARE
DELIVERY TIMES

After struggling to complete software releases on time due to unknown, unplanned, or invalid business priorities, this company turned to Lunavi to help build more predictability into its software delivery lifecycle. Working alongside the customers in a team-based approach, we helped train their teams on Agile methodology while applying our proven best practices to improve IT and business alignment. The result: the company was able to shorten their software delivery times from 6 weeks to 2 weeks, adding more predictability and quality into the process.

INDUSTRY: BANKING
SOLUTIONS: AGILE DEVOPS,
DELIVERY TEAMS, SOFTWARE
DEVELOPMENT
RESULTS: GREATER
VISIBILITY, GOVERNANCE, AND
DELIVERY CONSISTENCY

With 20 branches and 300,000 members nationwide, the credit union wanted to ensure proper security, continuity, and sustainability while improving member services through its new digital platform. In addition to providing clear governance, Lunavi worked with the company to adopt and model DevOps best practices. We also coached the company's teams on how to implement, execute, and manage consistent delivery practices while developing a more transparent process and internal culture built on trust and collaboration.

INDUSTRY: AGRICULTURE
SOLUTIONS: APPLICATION
MODERNIZATION, SOFTWARE
DEVELOPMENT
RESULTS: IMPROVED
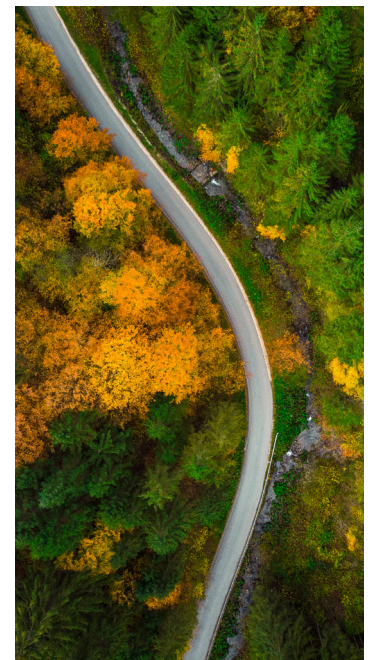EFFICIENCIES AND
PRODUCTIVITY

After rapid growth led to higher volumes of product being moved through its waystations, this company was experiencing reduced productivity and throughput due to a steady backup of trucks moving product. Lunavi worked with the company to completely reinvent the process, building a mobile app that automatically uploaded information to the waystation when truck drivers were within 500 yards of the processing plant. This eliminated the need for drivers to even leave their vehicles and allowed the company to more efficiently handle a higher volume of product, especially in the busy season like harvest.

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INDUSTRY: WILDLIFE CONSERVATION
SOLUTIONS: MANAGED AZURE (IAAS), IT OPERATIONS MANAGEMENT, PROFESSIONAL SERVICES
RESULTS: IMPROVED EFFICIENCY, SECURITY, FLEXIBLE & FUTURE READY INFRASTRUCTURE

Lunavi helped this leading conservation organization capitalize on the reduced costs and improved efficiency, security and resiliency of next-gen infrastructure by migrating its systems to Azure Cloud. This helped the company better manage seasonal and promotion-driven spikes in user demand of its primary funding sources, its website, and online giving centers. Lunavi also strengthened the organization's security and compliance posture by consolidating intrusion detection and prevention, next-gen firewall, and host-based endpoint malware protection and remediation. Lunavi's rigorous planning and communication throughout helped minimize disruption for the organization while creating a flexible and scalable hosting environment to drive business value and support future development and modernization efforts.

INDUSTRY: SOFTWARE-AS-A-SERVICE
SOLUTIONS: HYRBID CLOUD, DISASTER RECOVERY, CLOUD MIGRATION
RESULTS: IMPROVED PERFORMANCE, SCALABILITY, SECURITY & BUSINESS CONTINUITY

Saddled with an aging physical infrastructure in a less than ideal colocated environment, this leading provider of club management software partnered with Lunavi to implement a true hybrid cloud solution to support the growing number of clients. Lunavi worked closely with the customer to architect, test, and roll out redundant VMware virtual servers in conjunction with a custom private cloud using colocated hardware and dedicated SSDs to meet critical performance needs. Ultimately, nearly 40 physical servers were consolidated to 15 VMs with minimal downtime, helping to modernize the environment while reducing costs and simplifying management. The solution also cut server wait times for customers by 40-50%.

INDUSTRY: HEALTHCARE & BIOTECH
SOLUTIONS: AZURE CLOUD, DISASTER RECOVERY
RESULTS: IMPROVED EFFICIENCIES, COMPLIANCE, & OPERATIONAL READINESS

Seeking to expand its utilization of Azure cloud services to meet key organizational drivers around efficiency and disaster recovery (DR), this healthcare administration expert sought to transition 90 of its tier-one production workloads to the Azure platform while ensuring full compliance with HIPAA, HiTRUST and other industry standards. Following a successful proof of concept, Lunavi completed a thorough readiness assessment and hosted an Azure Adoption Workshop to share best practices on Azure foundation build and implementation. It then helped guide and facilitate the transition of the company's identified DR workloads while assuming day-to day remote management of the new cloud environment.

INDUSTRY: BANKING
SOLUTIONS: AZURE CLOUD, DISASTER RECOVERY
RESULTS: COST SAVINGS, IMPROVED CLOUD CAPABILITIES

By leveraging the Azure cloud platform, Lunavi was able to help this financial company rapidly scale to meet current and future customer needs while reducing hosting costs by 80% and improving system performance, security, disaster recovery capabilities, and flexibility.
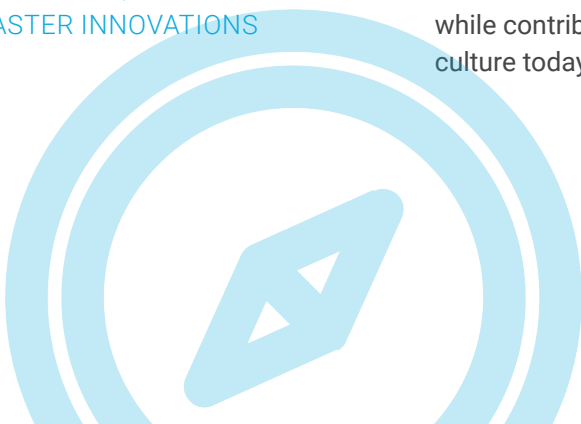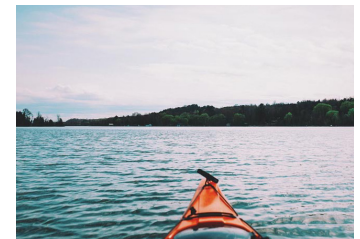
INDUSTRY: ENERGY
SOLUTIONS: AZURE CLOUD, AGILE DEVOPS, SOFTWARE DEVELOPMENT, DELIVERY TEAM AS A SERVICE
RESULTS: CONTINUOUS INTEGRATION AND DEVELOPMENT, DECREASED TIME TO MARKET

Lunavi provided this long-time Azure cloud customer with hands-on training on Agile and DevOps methodologies to empower its teams to achieve continuous integration, delivery, and improvement. New development tools such as Azure DevOps also provided the capabilities needed to improve collaboration, accountability, and visibility.

INDUSTRY: INSURANCE
SOLUTIONS: APPLICATION DEVELOPMENT, AGILE DATA MANAGEMENT
RESULTS: USE OF DATA TO INFORM DECISIONS, IMPROVE OUTCOMES, AND FACILITATE FASTER INNOVATIONS

Lunavi helped the company adopt a new cloud-based platform to improve company standards in application development, change process, and governance. These enhancements provide the foundation needed to fuel innovation and accelerate business value while contributing to a more data-driven culture today.

ABOUT LUNAVI

As a leading managed service provider and consulting firm, Lunavi is focused on helping customers advance their digital transformation goals by modernizing business applications, migrating solutions to the cloud, designing hybrid cloud solutions, and applying Agile and DevOps engineering practices to build new, innovative solutions. Our portfolio of services is designed to provide continuous improvement along each step of the IT journey to maximize business value and success. We are a Microsoft Gold Partner and Azure Expert MSP, offering deep expertise in the Microsoft ecosystem of enterprise IT software and services. Visit us at www.lunavi.com to learn more and follow us on LinkedIn, Facebook, and Twitter.

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