

# Battle Card

Established in 2007, Lunavi provides consulting and managed services to advance clients' digital transformation goals. As a Microsoft Azure Expert MSP and Gold Partner, our team provides deep, proven expertise in cloud, data center modernization, and DevOps optimization.

Reach every milestone on your digital transformation journey. Azure Migration. Cloud Optimization. App Development & Modernization. Managed Services.

### **Key Questions**



Do you have a plan for IT modernization, DevOps, or cloud initiatives? Our team has Gold Partner-level expertise to address critical IT goals across the Microsoft technology stack as well as specialists in application development to streamline DevOps success.



Is your IT hardware aging or due for a refresh? Do you have onpremise IT infrastructure? This is the perfect time to consider cloud computing. A hybrid cloud solution can maximize investment in on-prem while adding cloud advantages.



Is your IT staff stretched thin? Do they lack cloud computing skills? Managed Services can help fill IT skills gaps or assist IT teams that don't have enough time to both maintain and advance IT systems.



Are you reaching the limits of your existing infrastructure? Do you face challenges to scale? Cloud computing expands IT resources dynamically, enabling unlimited scalability and responsiveness to business demands and initiatives.



Do you have a backup and/or disaster recovery solution for your IT infrastructure & applications? Business Continuity solutions ensure critical applications remain available 24/7 so your business keeps running.

## PRODUCTS AND SERVICES

- App Development & Refactoring
- Azure, Office 365, & SharePoint
- Backup & Restoration
- Cloud Migration
- Colocation
- Compliance: HIPAA, SOC, PCI-DSS, etc
- DevOps enablement
- Disaster Recovery
- Firewall Setup & Management
- IT Automation
- Load Balancing
- OS Setup, Patching, & Updates
- Optimization
- Public, Private, & Hybrid laaS
- Security as a Service
- System Monitoring
- Virtual Desktop Infrastructure











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### **Key Differentiators**

- Azure Expert MSP means advanced expertise to guide and support cloud initiatives
- Unique Delivery Team as a Service structure for consulting engagements, offering knowledge sharing and process improvements
- In-depth pre-sales discovery process ensures every solution aligns to specific client goals and infrastructure realities
- 15-Minute Hear from a Human support SLA helps clients pinpoint and fix problems fast
- Complete IT lifecycle solutions can meet your clients at every step of their IT journey
- 100% SLAs mean clients achieve maximum uptime and productivity
- Born in the cloud translates into leading-edge solution innovation for our clients
- · Highly energy efficient data centers

# Bellingham, WA Seattle, WA Cheyenne, WY Omaha, NE Denver, CO Atlanta, GA Data Center Office

### **Background Information**

This information is helpful to guide the ultimate system design & support plan for the customer. Record it to share with Lunavi if possible.

What applications and hardware are you running in your current stack?

What about your IT infrastructure keeps you awake at night?

Do you face any specific information security or compliance requirements?

Are you leveraging cloud, DevOps or other solutions to fuel innovation and enhance the customer experience?



### **ABOUT LUNAVI**

As a leading managed service provider and consulting firm, Lunavi is focused on helping customers advance their digital transformation goals by modernizing business applications, migrating solutions to the cloud, designing hybrid cloud solutions, and applying Agile and DevOps engineering practices to build new, innovative solutions. Our portfolio of services is designed to provide continuous improvement along each step of the IT journey to maximize business value and success. We are a Microsoft Gold Partner and Azure Expert MSP, offering deep expertise in the Microsoft ecosystem of enterprise IT software and services. Visit us at www.lunavi.com to learn more and follow us on LinkedIn, Facebook, and Twitter.







