

Seek to Understand Show up to Serve Make it Better

Control/Influence/Can't Control

- 1. Consider the problem you are trying to solve.
- 2. Identify what you have 100% control over.

Example: What and how you communicate

- 3. Identify what you 100% do not control.
 - Example: Weather, global economy, media, etc.
- 4. Brainstorm what you have influence over (this should be your longest list).
- 5. Prioritize what you influence and control.

