

# Harmony Healthcare International (HHI)

“HHI C.A.R.E.S. About Care”

# Our Mission

The mission of Harmony Healthcare International (HHI) Inc., is to provide the long-term post-acute care industry with the tools to obtain **accurate reimbursement, ensure compliance and provide better care** to its residents. Through seminars and consulting services, HHI educates, trains, and advises its clients with a user-friendly, customer-first approach.

# Our Commitment



Built on the **C.A.R.E.S.** platform:

- **C**ompliance
- **A**udit and **A**nalysis
- **R**egulatory, **R**eimbursement, and **R**ehabilitation
- **E**fficiency and **E**ducation
- **S**urvey

# Our Expertise

Our expertise encompasses, yet is not limited to:

- Medicare and Medicaid Reimbursement
- Compliance
- MDS 3.0 and RUG-IV
- PDPM Rules and Regulations
- RAC Audit Preparation
- Denials Management
- Therapy Operations and Program Development
- Education and Training

# Our Senior HealthCARE Specialists



# The Strength in Harmony



- Harmony (HHI) presently employs people throughout the United States
- The HHI Healthcare Team
  - Accomplished HealthCARE Specialists
  - Located across the country; servicing all regions
  - Licensed Nurses, Occupational and Physical Therapists, Speech Language Pathologists, Administrators, Billing Specialists
  - Cross-trained to communicate effectively with all disciplines

# Our Services

- Prescribed medical record review process that encompasses HHI's core business
- HHI Regional HealthCARE Specialists provide expertise through teaching and training and an extensive chart audit process in order to ensure:
  - MDS Accuracy
  - MDS Supporting Documentation
  - Billing Accuracy
  - Nursing Documentation
  - Therapy Documentation
  - Clinically Appropriate Care

# Our Services

- Compliance
- Audit and Analysis
- Regulatory, Reimbursement, and Rehabilitation
- Efficiency and Education
- Survey



# HHI's Spectrum of Services

- Case Mix Consulting
- Medicare Compliance
- Rehab Program Development
- Seminars
- MMQ Audits
- Mock RAC Audits
- Mock Health Inspection Survey
- MDS Competency
- Compliance Certification
- Rehab Certification
- Medicare Part A and B Billing Process
- Talent Management
- Denials Management
- Clinically Appropriate Stay
- QAPI
- QIS
- Medicare Part B Program
- MDSC Mentor Program

# Put HHI to Work For You



Built on the **C.A.R.E.S.** platform:

- **Platinum C.A.R.E.S.**
  - 3-year service contract
- **Gold C.A.R.E.S.**
  - 2-year service contract
- **Silver C.A.R.E.S.**
  - 1 year service contract
- **A La C.A.R.E.S.**
  - flexible service contract



HHI C.A.R.E.S. About Care

harmony21 is the nation's leading interdisciplinary  
long-term post-acute care symposium

HARMONY

October 21<sup>st</sup> and 22<sup>nd</sup>, 2021

*Encore*<sup>®</sup>

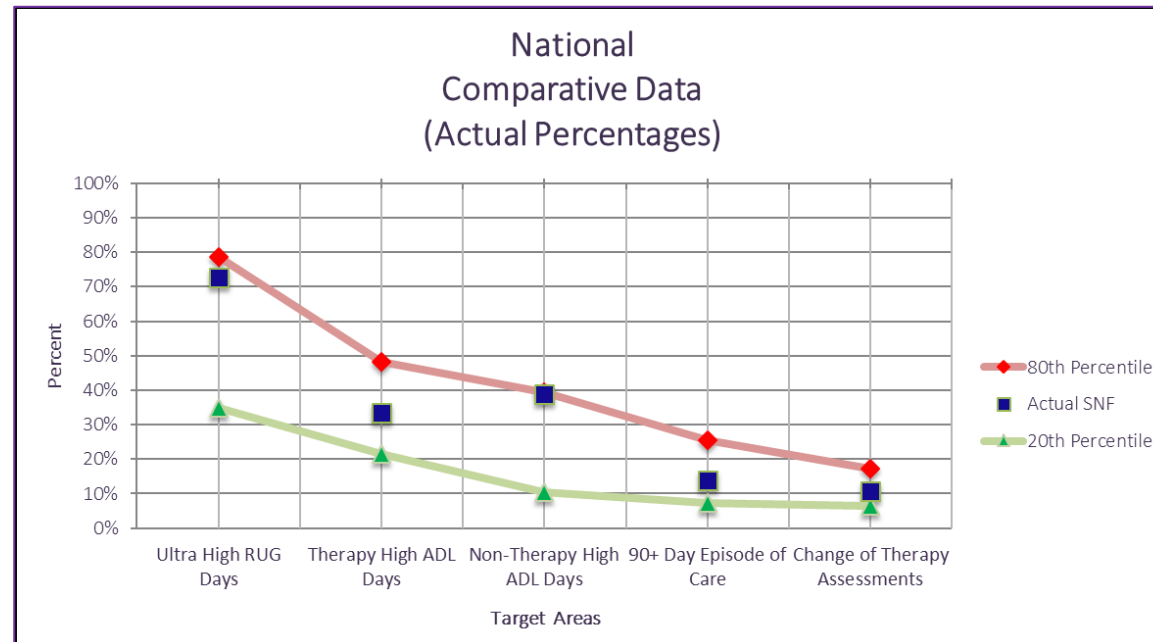
BOSTON HARBOR

# Complimentary PEPPER Analysis

Program for Evaluating Payment  
Patterns Electronic Report  
(PEPPER)

# Harmony Healthcare International (HHI)

## PEPPER Analysis



Contact: [info@harmony-healthcare.com](mailto:info@harmony-healthcare.com)

# Complimentary Medicare Part A Revenue and Risk Analysis

# Harmony Healthcare International (HHI)

## Medicare Part A Revenue and Risk Analysis

Month	Nov 16	Dec 16	Jan 17	Feb 17	Mar 17	Apr 17
Total Part A Revenue	\$189,711.70	\$202,597.35	\$228,482.48	\$176,144.00	\$192,332.99	\$148,861.18
Rehab Revenue	\$181,514.58	\$201,631.41	\$227,975.42	\$175,546.71	\$190,248.65	\$146,559.14
Therapy Portion	\$80,465.58	\$83,667.77	\$100,444.39	\$79,055.93	\$86,172.60	\$67,534.29
% Therapy Portion	42.4%	41.3%	44.0%	44.9%	44.8%	45.4%
% Therapy of Total Revenue	95.7%	99.5%	99.8%	99.7%	98.9%	98.5%
% Therapy RUG Days (P)	93.9%	99.4%	99.6%	99.5%	98.6%	97.5%
Part A Rate	\$442.22	\$434.76	\$464.40	\$465.99	\$453.62	\$462.30
% of Max Rate	61.9%	60.9%	65.0%	65.3%	63.5%	64.8%
ADC	14.30	15.03	15.87	13.50	13.68	10.73

Contact: [info@harmony-healthcare.com](mailto:info@harmony-healthcare.com)

# Complimentary PDPM Revenue and Risk Analysis



# Harmony Healthcare International (HHI)

## PDPM Revenue and Risk Analysis

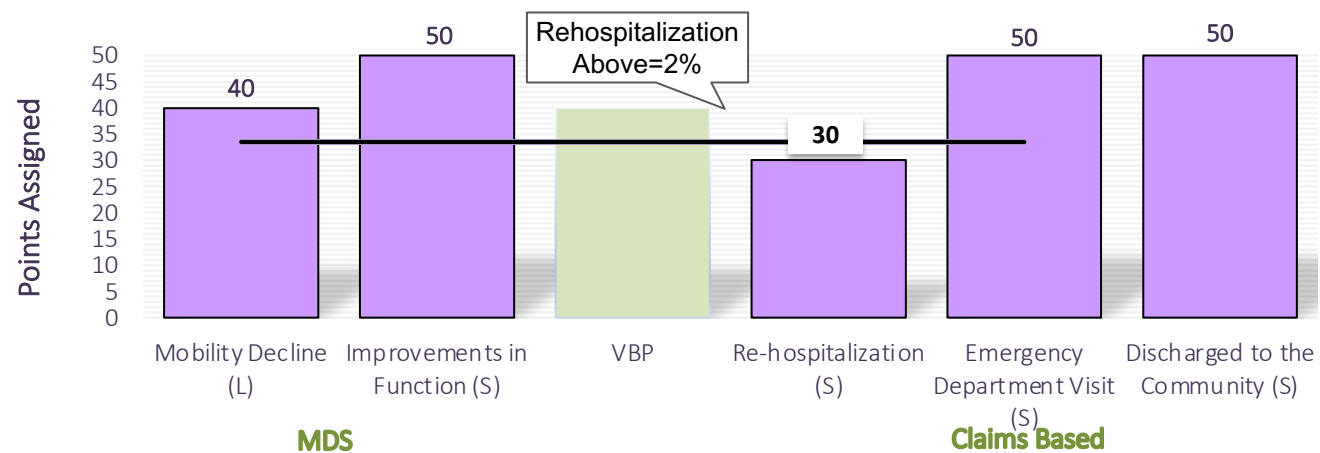


Contact: [info@harmony-healthcare.com](mailto:info@harmony-healthcare.com)

# Complimentary Five-Star Quality Measure Analysis

# Harmony Healthcare International (HHI)

## Five-Star Quality Measure Points Analysis



Contact: [info@harmony-healthcare.com](mailto:info@harmony-healthcare.com)

# HarmonyHelp

## Knowledge and Resource Center



## Connect With Kris

[kmastrangelo@harmony-healthcare.com](mailto:kmastrangelo@harmony-healthcare.com)

617.595.6032



@KrisMastrangelo



@KrisBharmony



@KrisBharmony



@Krismastrangelo



# Connect With HHI Follow Our Weekly Blog

<https://www.harmony-healthcare.com/blog>

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## Our Process

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- HHI Specialists provide expertise through teaching and training and an extensive chart audit process in order to ensure:
  - **MDS Accuracy**
  - **MDS Supporting Documentation**
  - **Billing Accuracy**
  - **Nursing Documentation**
  - **Therapy Documentation**
  - **Clinically Appropriate Care**

# HHI Services and Plans

Gold C.A.R.E.S.  
2 Year Service Plan

Platinum C.A.R.E.S.  
3 Year Service Plan

PDPM Training and Audits | Medicare | Compliance | Rehab Program Development | Seminars  
| MMQ Audits | Mock RAC Audits | Rehab Certification | Mock Health Inspection Survey |  
MDS Competency | Talent Management | Denials Management | Compliance Certification |  
Clinically Appropriate Stay | QAPI | QIS | Medicare Part B Program | MDSC Mentor Program |  
Case Mix Consulting | Professional Development | Leadership Trainings | Regulatory and  
Survey Assistance | Five Star | PBJ | Quality Measures | Analysis | Staff Training | Infection  
Control

and More!

Silver C.A.R.E.S.  
1 Year Service Plan

A La C.A.R.E.S.  
Customized Service Plan

## List of HHI Services





## Our Senior HHI Specialists

- **Founded in 2001**
- **Privately owned and operated**
- **Ranked among Inc. Magazine's top 5,000 fastest growing private companies in America three years in a row**
- **Active monthly contracts in 24 states**
- **Over 1,000 Skilled Nursing Facilities serviced**
- **Over 3,000 Clinicians Certified on the MDS**

<https://www.harmony-healthcare.com/harmonyhelp>

Live **Support** Available  
8:00 a.m. – 5:00 p.m. EST

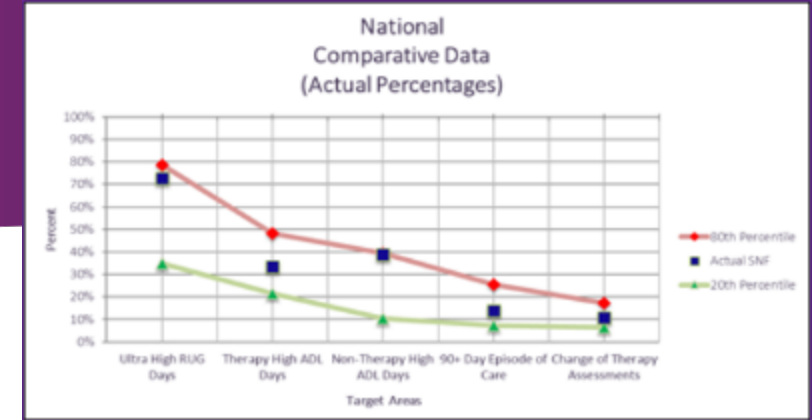
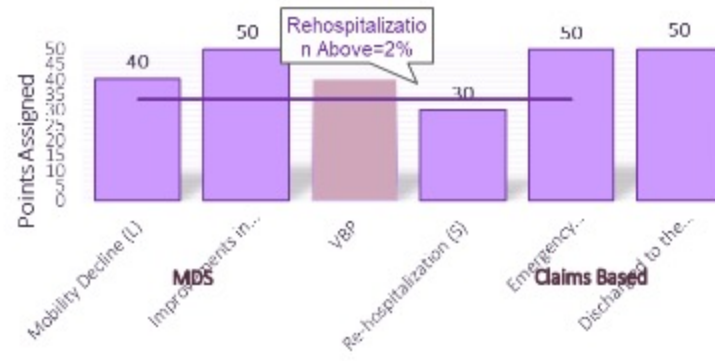
## Harmony**Help**

With **HarmonyHelp**, Harmony Healthcare International (HHI) provides an invaluable resource for the entire interdisciplinary team. Imagine having questions answered by a HHI Specialist within minutes of the inquiry. Fill out the form on the right to learn more about HarmonyHelp and our various Service Plans.

The **Knowledge Center** is loaded with **information** that will assist with your daily responsibilities at your facility. This self-help site is broken up into **5 Sections**:

**Manuals | Tools | C.A.R.E.S. Community | Hot Topics | FAQ (Frequently Asked Questions)**

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# Complimentary HHI Offerings

- PDPM Revenue and Risk Analysis
- Medicare Part A Revenue and Risk Analysis
- Five-Star Quality Measure Points Analysis
- PEPPER Analysis

# Harmony Healthcare International (HHI)

# C.A.R.E.S.<sup>TM</sup>

HHI C.A.R.E.S. About Care

**Compliance | Analysis | Audit | Regulatory | Rehabilitation**  
**Reimbursement | Education | Efficiency | Survey**

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