

# VISUAL COUNTDOWN BOARD

	Goal	Actual
Transactions		
Listing Agreements		
Buyer Agreements		
Appointments		
Contacts		

# ACTIVITY TRACKER

Week of: \_\_\_\_\_

	SUN	MON	TUE	WED	THU	FRI	SAT
Contacts							
Prospecting							
Lead Follow Up							
Buyer Appointments							
Seller Appointments							
Listing Agreements							
Buyer Agreements							
Seller Transactions							
Buyer Transactions							