

# Spyglass MTG: Expertise, Experience & Excellence

Specialized consulting for Microsoft platforms





Gold Application Integration
Gold Data Analytics
Gold Project and Portfolio Management
Gold Application Development
Gold Collaboration and Content
Gold Cloud Platform
Gold Cloud Productivity



POWER BI PARTNER



TEAMWORK DEPLOYMENT

ADVANCED SPECIALIZATION

Microsoft Partner Silver Security
Silver Windows and Devices
Silver Enterprise Mobility Management
Silver Small and Midmarket Cloud Solutions
Silver Communications
Silver Messaging
Silver Data Platform



ANALYTICS ON
AZURE
ADVANCED
SPECIALIZATION

Microsoft Partner ADOPTION & CHANGE MANAGEMENT ADVANCED

**SPECIALIZATION** 

# Spyglass MTG: Microsoft Technology Group

For over 15 years, we've closely partnered with Microsoft to bring their vast and expanding suite of enterprise solutions to clients—from better apps to powerful analytics to cloud flexibility. We can help you enhance, implement, integrate, support and procure your Microsoft products. You'll solve business problems and leverage the platform to increase maximum business productivity and results within your organization.

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#### **Azure: Apps & Infrastructure**

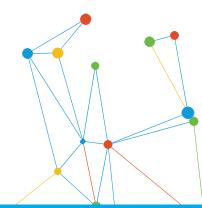
To remain competitive in today's digital world, companies must gain agility and efficiency, drive innovation through new data-driven insights, and capture advantages through cloud-based advances. With Azure, we're ready to help you deliver new innovations for your customers through state-of-the-art cloud solutions whether it's lift and shift, hybrid cloud, multicloud, or any combination.

- Cloud Strategy & Migration- Spyglass will help you evaluate your business, applications, data, security model and infrastructure to develop a comprehensive and executable plan to migrate to the cloud.
- Application Modernization- We can help you use
   Microsoft Azure tools to build, migrate, and manage
   better, more modern apps. We'll help you enable agility
   with DevOps processes, and bring your legacy apps
   into the future with modernization and integration
   services.
- Server Migration- Spyglass will leverage azure and Windows Virtual Desktop to help you decrease costs, increase agility, and operate more strategically by moving on-premises infrastructure to the cloud.

#### Data & Al

Putting actionable insights into the hands of stakeholders is a must-have for today's enterprises. Spyglass can help you deliver intelligent apps and bots leveraging Azure AI and Machine Learning informed by actionable insights and powered by modern data platforms.

- Modern Data Warehouse and Big Data- From BI to advance analytics and big data, we can help you lay the secure foundation to achieve your enterprise data vision. We can help migrate and modernize legacy data warehouse and analytics workloads to modern data platforms.
- Business Intelligence- Through Azure and Power BI, Microsoft provides a complete analytics platform that's built to enable enterprises to deploy advanced analytics, leverage big data, and prepare for the next data innovation. With a proven approach and track record of success, Spyglass will help you build, deploy, or migrate to the Microsoft analytics environment.
- Al & Machine Learning- Leveraging Al and Machine Learning in your organization can help you transform your organization and achieve more than you ever thought possible. It starts with redefining your existing processes and applications by making them more intelligent and productive, Spyglass can help you architect, plan, build and execute your journey.

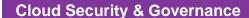


### **Modern Workplace for Office 365**

The nature of work has changed. With Microsoft Modern Workplace solutions, Spyglass can help you improve employee productivity and create more seamless communication and collaboration across locations and platforms while maintaining the security and integrity of systems and data.

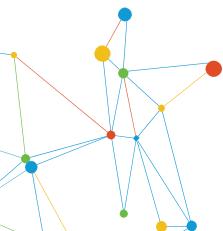
- Platform Migrations- For over 15 years, Spyglass
  has been migrating small and large businesses to
  Microsoft platforms. We've closely partnered with
  Microsoft to bring their vast and expanding suite of
  enterprise solutions to clients through smooth
  migrations that work for everyone! We are a
  FastTrack Ready Partner and we can speed up
  your move by leveraging our proven
  accelerator methods and tools.
- Collaboration- We'll help you empower employees
  with streamlined applications that help
  foster communication, collaboration,
  and productivity. Spyglass can assist in your M365
  strategy, architecture, implementation and
  management including SharePoint Online, Teams,
  Exchange Online, OneDrive, and more.
- Security & Compliance- Spyglass can help you establish threat protection, protect critical data, implement intelligent endpoint security and manage access with full control all leveraging tools you may already own with M365.



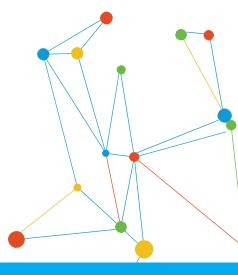


Security threats are increasing by the minute and the cloud introduces unique security concerns. Many businesses are subject to regulatory requirements that make protecting sensitive data a major organizational priority when considering a cloud transformation. With a Zero Trust approach, Spyglass can help identify potential security threats to your cloud environment and establish processes and procedures for addressing these threats complete with monitoring and alerting.

- Cloud Security Assessment & ImplementationMicrosoft Integrated Security delivers an intelligent,
  unified enterprise defense solution that provides
  comprehensive protection against attacks. Spyglass
  can help your organization assess, architect, plan
  and implement a cohesive security solution to
  secure across four key vectors Identity and Access
  Management, Threat Protection, Information
  Protection and Security Management.
- Cloud Governance & Compliance- Cloud governance is an iterative process. For organizations with existing policies that govern onpremises IT environments, cloud governance should complement and extend those existing policies. Whether you have already deployed some resources to the cloud, or are at the beginning of your cloud adoption journey, let us help you avoid the pitfalls. We can help you to adopt an "identitybased perimeter", a "zero trust posture", and enable you to govern and control your cloud environment. Let us help you build your cloud governance and compliance foundation today.









## Spyglass 365

Supplement your IT Department with certified Microsoft experts for less than the cost of one FTE

Microsoft Office 365 is essential for your business, but supporting the technology can be a drain on valuable IT resources. Spyglass 365 is the answer to that problem! Spyglass 365 is your development and support solution for your Microsoft environment. Spyglass 365 provides you with flexible, cost effective access to skilled resources that help you get the most from your IT investments Our team of subject matter experts allows you to supplement or outsource your IT needs efficiently and effectively.

# **About Spyglass MTG**

Spyglass MTG (Microsoft Technology Group) is a consulting firm focused on helping customers get the most out of their Microsoft investments. For over 15 years, we've closely partnered with Microsoft to bring their vast and expanding suite of enterprise solutions to our clients. No matter what part of your journey you are on from initial design through implementation, upgrade or maintenance, Spyglass can help pave your way. We leverage proven methodologies, migration tools and expert consultants to architect, build, deploy, migrate to, and manage Microsoft solutions. Whether you are deploying or upgrading M365, implementing Azure, deploying Teams, building a SharePoint Site, developing a Security or Governance Model, designing a Modern Warehouse or BI Solution, or developing AI apps on the Power Platform, we can help!

We are proud to be a Microsoft Gold Certified Partner with 7 gold and 7 silver competencies, FastTrack Ready status, and advanced specializations in Adoption and Change Management as well as Analytics on Azure. With offices in the United States and India, Microsoft relationships and knowledge, and experts at the ready, let us be your one-stop shop for all your Microsoft needs. We're here to help your business succeed.

# Why Spyglass MTG?

**GOLD** 

Partner for over 15 years

FASTTRACK

FastTrack Ready Partner **CSP** 

Direct Cloud Solution Provider

OVER 15 YEARS

Average Onshore Consulting Experience <u>UP TO</u> 90%

Repeat Engagements Spyglass is Flexible, Dedicated and

100%

Committed to our Customer's
Success

