

SPYGLASSMTG



## Optimize your investment in the Microsoft Platform

*Power better collaboration, integration, security,  
& performance with Microsoft technology services*

Microsoft  
Partner



Gold Application Integration  
Gold Data Analytics  
Gold Project and Portfolio Management  
Gold Application Development  
Gold Collaboration and Content  
Gold Cloud Platform  
Gold Cloud Productivity

# Spyglass MTG: Microsoft Technology Services

For over 15 years, we've closely partnered with Microsoft to bring their vast and expanding suite of enterprise solutions to clients—from better apps to powerful analytics to cloud flexibility. We can help you enhance, implement, integrate, support and procure your Microsoft products. You'll solve business problems and leverage the platform to increase maximum business productivity and results within your organization.

## Azure: Apps & Infrastructure

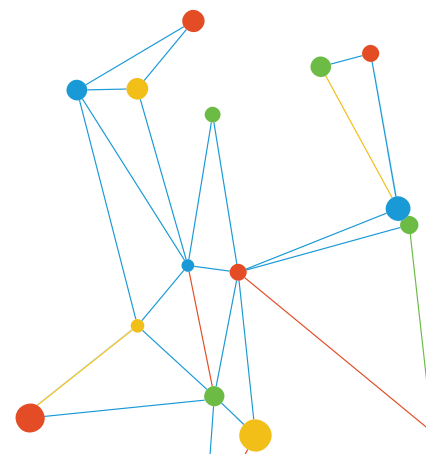
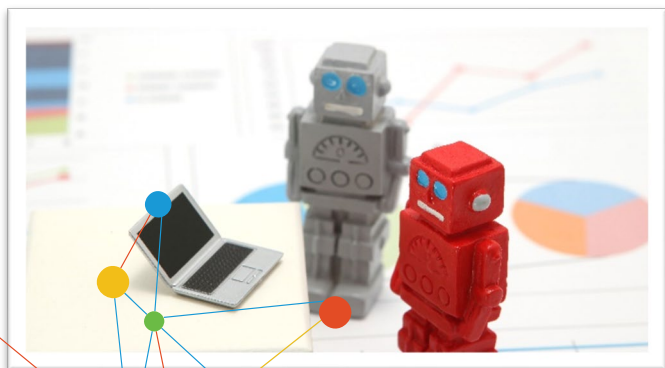
To remain competitive in today's digital world, companies must gain agility and efficiency, drive innovation through new data-driven insights, and capture advantages through cloud-based advances. With Azure, we're ready to help you deliver new innovations for your customers through state-of-the-art cloud solutions whether it's lift and shift, hybrid cloud, multi-cloud, or any combination.

- **Cloud Strategy & Migration-** Spyglass will help you evaluate your business, applications, data, security model and infrastructure to develop a comprehensive and executable plan to migrate to the cloud.
- **Application Modernization-** We can help you use Microsoft Azure tools to build, migrate, and manage better, more modern apps. We'll help you enable agility with DevOps processes, and bring your legacy apps into the future with modernization and integration services.
- **Server Migration-** Spyglass will leverage azure and Windows Virtual Desktop to help you decrease costs, increase agility, and operate more strategically by moving on-premises infrastructure to the cloud.

## Data & AI

Putting actionable insights into the hands of stakeholders is a must-have for today's enterprises. Spyglass can help you deliver intelligent apps and bots leveraging Azure AI and Machine Learning informed by actionable insights and powered by modern data platforms.

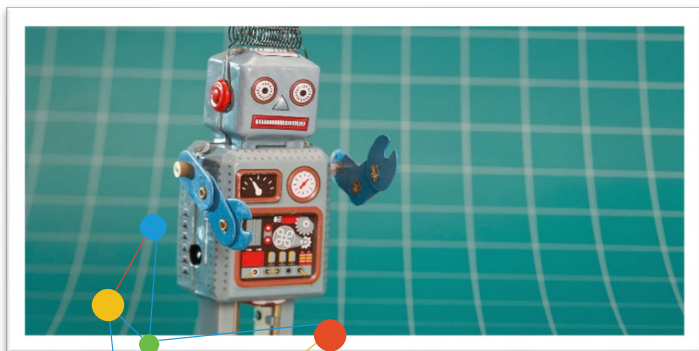
- **Modern Data Warehouse and Big Data-** From BI to advance analytics and big data, we can help you lay the secure foundation to achieve your enterprise data vision. We can help migrate and modernize legacy data warehouse and analytics workloads to modern data platforms.
- **Business Intelligence-** Through Azure and Power BI, Microsoft provides a complete analytics platform that's built to enable enterprises to deploy advanced analytics, leverage big data, and prepare for the next data innovation. With a proven approach and track record of success, Spyglass will help you build, deploy, or migrate to the Microsoft analytics environment.
- **AI & Machine Learning-** Leveraging AI and Machine Learning in your organization can help you transform your organization and achieve more than you ever thought possible. It starts with redefining your existing processes and applications by making them more intelligent and productive, Spyglass can help you architect, plan, build and execute your journey.



## Modern Workplace for Office 365

The nature of work has changed. With Microsoft Modern Workplace solutions, Spyglass can help you improve employee productivity and create more seamless communication and collaboration across locations and platforms while maintaining the security and integrity of systems and data.

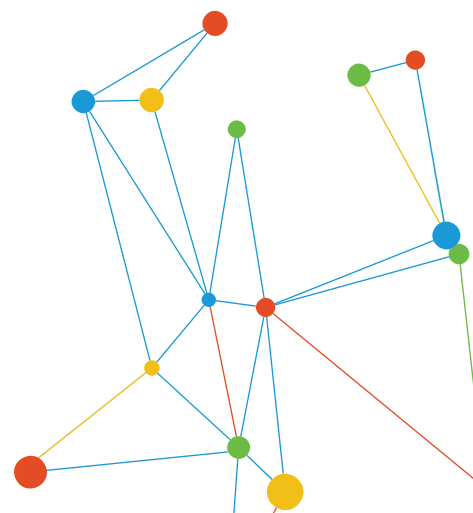
- **Platform Migrations-** For over 15 years, Spyglass has been migrating small and large businesses to Microsoft platforms. We've closely partnered with Microsoft to bring their vast and expanding suite of enterprise solutions to clients through smooth migrations that work for everyone! We are a FastTrack Ready Partner and we can speed up your move by leveraging our proven accelerator methods and tools.
- **Collaboration-** We'll help you empower employees with streamlined applications that help foster communication, collaboration, and productivity. Spyglass can assist in your M365 strategy, architecture, implementation and management including SharePoint Online, Teams, Exchange Online, OneDrive, and more.
- **Security & Compliance-** Spyglass can help you establish threat protection, protect critical data, implement intelligent endpoint security and manage access with full control all leveraging tools you may already own with M365.



## Cloud Security & Governance

Security threats are increasing by the minute and the cloud introduces unique security concerns. Many businesses are subject to regulatory requirements that make protecting sensitive data a major organizational priority when considering a cloud transformation. With a Zero Trust approach, Spyglass can help identify potential security threats to your cloud environment and establish processes and procedures for addressing these threats complete with monitoring and alerting.

- **Cloud Security Assessment & Implementation-** Microsoft Integrated Security delivers an intelligent, unified enterprise defense solution that provides comprehensive protection against attacks. Spyglass can help your organization assess, architect, plan and implement a cohesive security solution to secure across four key vectors Identity and Access Management, Threat Protection, Information Protection and Security Management.
- **Cloud Governance & Compliance-** Cloud governance is an iterative process. For organizations with existing policies that govern on-premises IT environments, cloud governance should complement and extend those existing policies. Whether you have already deployed some resources to the cloud, or are at the beginning of your cloud adoption journey, let us help you avoid the pitfalls. We can help you to adopt an "identity-based perimeter", a "zero trust posture", and enable you to govern and control your cloud environment. Let us help you build your cloud governance and compliance foundation today.







## Spyglass 365

***Supplement your IT Department with certified Microsoft experts for less than the cost of one FTE***

Microsoft Office 365 is essential for your business, but supporting the technology can be a drain on valuable IT resources. Spyglass 365 is the answer to that problem! Spyglass 365 is your development and support solution for your Microsoft environment. Spyglass 365 provides you with flexible, cost effective access to skilled resources that help you get the most from your IT investments. Our team of subject matter experts allows you to supplement or outsource your IT needs efficiently and effectively.

## About Spyglass MTG

Spyglass MTG (Microsoft Technology Group) is a consulting firm focused on helping customers get the most out of their Microsoft investments. For over 15 years, we've closely partnered with Microsoft to bring their vast and expanding suite of enterprise solutions to our clients. No matter what part of your journey you are on from initial design through implementation, upgrade or maintenance, Spyglass can help pave your way. We leverage proven methodologies, migration tools and expert consultants to architect, build, deploy, migrate to, and manage Microsoft solutions. Whether you are deploying or upgrading M365, implementing Azure, deploying Teams, building a SharePoint Site, developing a Security or Governance Model, designing a Modern Warehouse or BI Solution, or developing AI apps on the Power Platform, we can help!

We are proud to be a Microsoft Gold Certified Partner, FastTrack Ready Partner, Microsoft Systems Integration Partner, Microsoft Managed Partner, and a Cloud Solution Provider. With offices in New England and offshore, regional Microsoft relationships and knowledge, and experts at the ready, let us be your one-stop shop for all your Microsoft needs. We're here to help your business succeed.

## Why Spyglass MTG?

# GOLD

Partner for over  
15 years

# FAST TRACK

FastTrack Ready  
Partner

# CSP

Direct Cloud  
Solution Provider

OVER **15** YEARS

Average Onshore  
Consulting  
Experience

UP TO **90%**

Repeat  
Engagements

Spyglass is Flexible, Dedicated and

**100%**

Committed to our Customer's  
Success



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