

Evidence-Based Competencies to Build a Telehealth Education Program

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- Discuss key findings from validated telehealth competency development with Harvard Medical Faculty Physician Group.
- Review the top 8 competencies that identify knowledge and skills required for any specialty or discipline utilizing telehealth within their practice.

Recognize education content considered in meeting the top 8 competencies identified.

American Board of Telehealth

Who We Are

 Non-profit educational organization offering rigorous CE-accredited telehealth training for health professionals and administrators across the continuum.

What We Do

- Our faculty applies the most credible research and combined hands on experiences to the crucial telehealth education professionals need today
- Content catalog designed through standardized competencies
- Our education is free of commercial content, affordable, and user-friendly for learners



Despite wide-spread excitement, telehealth adoption can be challenging for many providers. The introduction of new telehealth and telemonitoring programs in healthcare will require a new subset of skills for health providers. What's more, negative news coverage contributes to hesitancy and concern about telehealth utilization. Concerns about the consistency and quality of telehealth care have been raised across the healthcare continuum. A robust telehealth education program for professionals can help inform providers and administrators in understanding and addressing these barriers as well as ensure that they are set up to provide high-quality, compliant telehealth services.

-- Avera eCare Grant Application, August 2019

Why should we look at a standardized approach when talking about telehealth training?

Because it works!

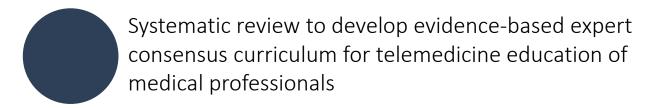
How do we start?

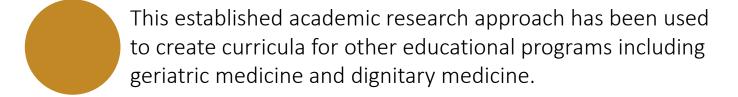
There has been a recognition for over 100 years that by standardizing medical education, the overall quality of medical care can be improved.

Over the past 20 years, competency based education has become the norm.

Up to this point, telemedicine has not had a standardized curriculum for learners.

Delphi Process – What is it?





The Delphi approach includes a systematic review of the literature to create an initial set of competencies

Analysis and discussion by a group of experts

Survey method to rank competencies

Focused Solely on Telehealth Education

Years of Telemedicine	<5 years	5-10 years	>10 years				
Experience	2 [9.5%]	3 [14.3%]	16 [76.2%]				
Positions Held (Multiple selections possible)	Frontline Provider 13 [61.9%]	Supervisor 11 [52.4%]	Administrator 17 [81.0%]	Industry 5 [23.8%]	Researcher 12 [57.1%]	Other 8 [38.1%]	Funder, Technology Developer, Educator (x3)
Location of Telemedicine Patients	Single US State 4 [20.0%]	Multiple US States 10 [50.0%]	International 6 [30.0%]				
Telemedicine Models in which you have Participated (Multiple selections possible)	Direct to Consumer 17 [81.0%]	Provider to Provider 21 [100.0%]	Remote Monitoring 11 [52.4%]	Telementoring 13 [61.9%]	Other 6 [28.6%]		Education (x2), ECHO, Inpatient/ Outpatient
Specialty of Practice	Primary Care 9 [42.9%]	Mental Health 7 [33.3%]	Emergency Care 10 [47.6%]	Specialty Care 7 [33.3%]	Other 6 [28.6%]		Research, Pediatrics, Industry Consulting, Administration, Funding/billing, Education
Do you work in Medical Education	Yes 13 [61.9%]	No 8 [38.1%]					

A Modified Delphi Approach



What was the end result?



55 competencies were developed based on the systematic review



32 were added by the expert group for a total of 87



After 3 rounds of surveys, 34 competencies reached the recommendation threshold

Conclusions

 This first consensus on relevant competencies can be used to provide an educational pathway for individuals seeking to increase their proficiency in the use of telemedicine services and provides a benchmark for institutions providing such education.

• It also creates a pathway for consideration of telemedicine as a subspecialty.²⁰

• Further research in the field is warranted based on the results of this study.

Top 8 Competencies

Demonstrate onscreen professionalism

Demonstrate an understanding of the ethics of telehealth and HIPAA

Demonstrate ability to create a professional appearance (body language, eye contact, nonverbal cues) in a telemedicine visit



Demonstrate ability to appropriately end telemedical care when patient's status is inappropriate for modality available

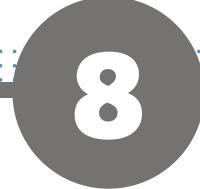


Demonstrate the ability to appropriately identify and help manage emergencies through local protocols, and determine the need for intervention in the telemedicine setting



Demonstrate the ability to triage and assess patients for suitability of telehealth and current physical location of care

Demonstrate an understanding of the ethics of telemedicine specific situations (crimes on camera, sexual harassment, suicidal statements on camera, etc.)



Understands required documentation for medical care, liability, billing a telehealth visit.

Now what?

Mission

Accelerate excellence in telehealth through education and leadership

Vision

A world equipped for the power of telehealth

Values

- Collaboration
 - Excellence
 - Inclusivity

Governed by Founding Board and Advisory Council representing telehealth experts across the country.



CORE Concepts in Telehealth Certificate Program



Non-Verbal Communication

FACIAL EXPRESSIONS

Manage and express one's emotions appropriately and react appropriately to the emotions of others.

HAND GESTURES Limit hand gestures so as not Hand gestures should float gently above the desk, but not come above the chest or shoulders



Look into the camera to create a sense of eve contact with the originating site.

Sitting up straight with slouching conv professionalism engagement in conversat

Knowledge Check - Telehealth Modalities

Match the telehealth modality with the correct definition.

The provision of nealth care services and personal health

Uses digital technologies to collect medical and other forms of health lata from individuals in one location and lectronically transmit securely to health different location to facilitate healthcare decisions from a

The delivery of health information in realtime. It is the deliven of a live, two-way a person and a professional in real time using telecommunications technology.

Option 3

The transmission of recorded health history through an ystem to a provide: who uses the valuate the case or outside of a real-tim or live interaction.

Option 4

Remote Patient

Asynchronous

Synchronous

Mobile Health

Patient Rights Scenario 1

Certificate Program:

Telepresen

Request for Patient Information in the Intensive Care Unit



Demonstrate onscreen professionalism

Demonstrate ability to create a professional appearance (body language, eye contact, nonverbal cues) in a telemedicine visit

CORE Concepts in Telehealth Certificate Program



Poor Practitioner Environment

Select 5 items in the picture that should be eliminated within the telehealth practitioner's environment so that it limits distractions, maintains confidentiality and builds professional rapport.



ws the telehealth practitioner to gather important information and set ectations for a meaningful encounter.

e telehealth practitioner should:

- √ Speak slowly
- ✓ Use a normal voice
- ✓ Enunciate all of your words for clarity
- ✓ 5th grade reading level language
- ✓ Utilize mute button cautiously



Knowledge Check: Preparation

Camera Position

The telehealth practitioner's camera position should be: (Choose one)

- Birds eye view
- Eye level
- Depends on the setting and service
- Looking down at the patient

Demonstrate an understanding of the ethics of telehealth and HIPAA

Demonstrate an understanding of the ethics of telemedicine specific situations (crimes on camera, sexual harassment, suicidal statements on camera, etc.)

CORE Concepts in Telehealth Certificate Program



CORE Concepts in Telehealth Certificate Program: Ethical Considerations

Collabora

Discuss





Privacy and Security

Protection of the EMR is crucially important.

HIPAA Security Rule:

- ✓ Only authorized users should have access to electronic Personal Health Information (ePHI).
- ✓ A system of secure communication should be implemented to protect the integrity of ePHI.
- √ A system of monitoring communications containing ePHI should be implemented to prevent accidental
 or malicious breaches.

HIPAA Compliance:

✓ Ensure policies and procedures are in place to prevent a breach in privacy or exposure of PHI whether oral or recorded in any form or medium to unauthorized persons.

Patient Rights Scenario 1

Request for Patient Information in the Intensive Care Unit

- O1 Contemplate the ethical considerations within this scenario including the impact of telehealth on the situation.
- Consider what you would do if you were the telehealth provider.
- Reflect on what effect your actions would have on the patient and others involved.

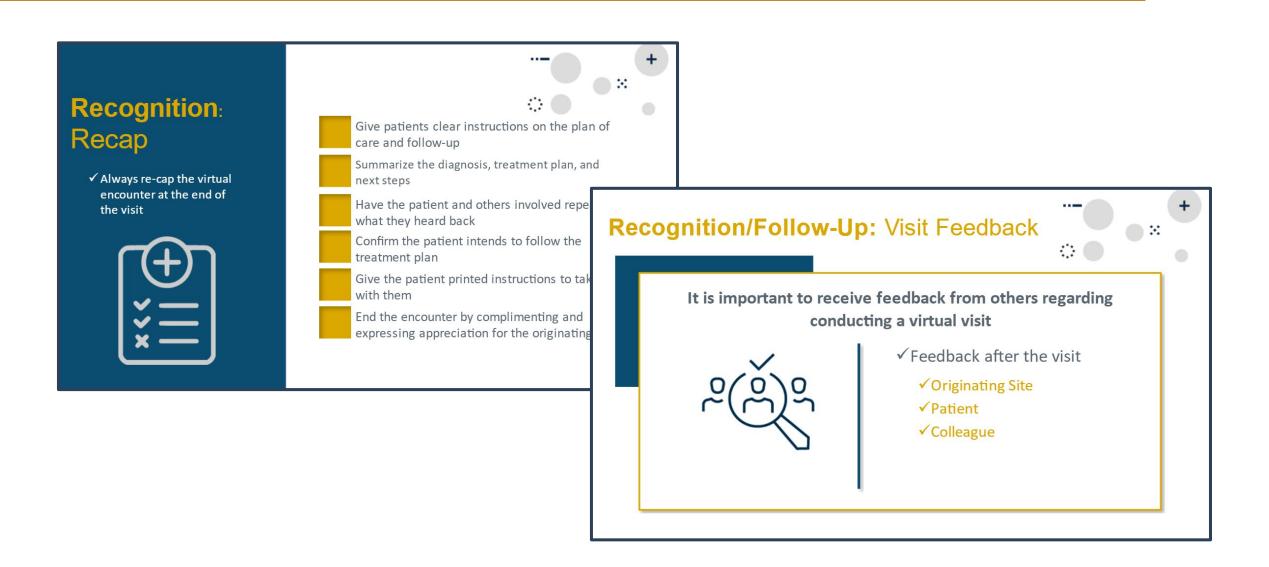


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CORE Concepts in Telehealth Certificate Program



Understands required documentation for medical care, liability, billing a telehealth visit.

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Non-EMR Documentation Platforms

The telehealth entity is not required to have an EMR if the client organization and/or facility will utilize theirs.

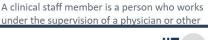


- √ Technology platforms to document virtual encounters may be needed to log data
- ✓ Additional technology could be required
- ✓ Data gathered could be used for quality assurance and other business needs
- ✓ Follow the HIPAA Security Rule for telemedicine platform

Qualified Health Professional

A "physician or other qualified health care professional" is an individual who is qualified by education, training, licensure/ regulation (when applicable), and facility privileging (when applicable) who performs a professional service within his/her scope of practice and independently reports that professional service."

Clinical Member



Barriers: Reimbursement

- ✓ Remains a primary hurdle.
- ✓ Reimbursement models vary across the country.
- ✓ Lack of or minimal reimbursement for services create a barrier.
- ✓ Complex coverage
 - ✓ Location
 - ✓ Technology modality
 - ✓ Practitioner types



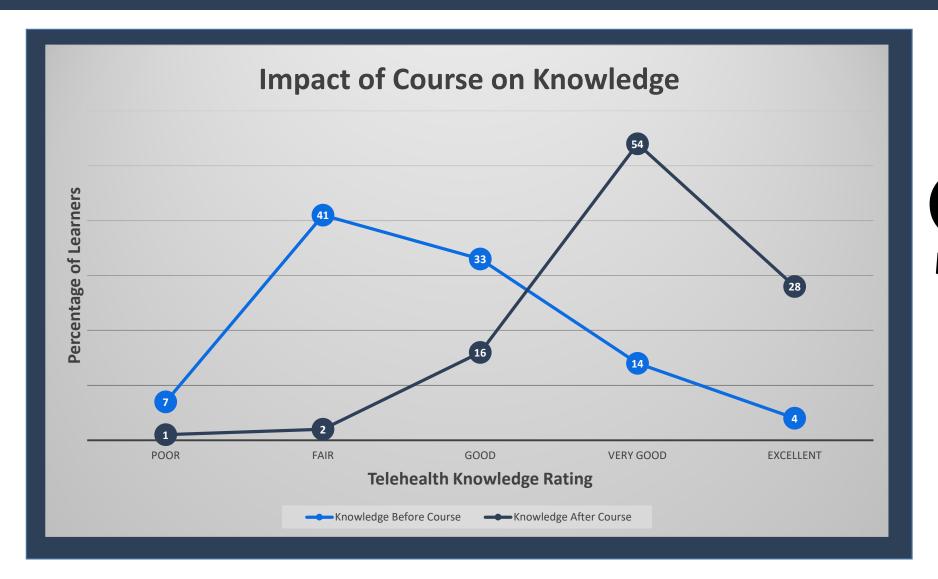
Meeting the top 8 competencies and beyond

The Top 8 Competencies are covered within the CORE Concepts in Telehealth Certificate Program

So are the other 34 competencies identified through the Delphi Practice

This will shape future courses launched through the American Board of Telehealth

CORE – What our learners are saying:



98%

Would recommend this course to a colleague

Learner Reviews:

The program was well organized, the content was very informative – great course!

Outstanding! I will use this information for years.

Highly satisfied. I thoroughly enjoyed this course and the organization.

Greatly helped understand the clinical aspects!

Absolutely great. Could be a wonderful addition to any medical school curriculum.

I have already referred several colleagues to this course, and will continue to do so.

What's Next?

Current Courses:

- CORE Concepts in Telehealth Certificate Program
- TeleBehavioral Health Certificate Program

Coming Very Soon:

- TelePrimary Care Certificate Program
- Empowering Remote
 Site Staff Flash Course

Online • Self-Directed • Offer CME/CNE and other professional CE

ATA Collaboration

The American Telemedicine Association is in agreement with American Board of Telehealth to offer ATA members discounted access to ABT's educational programs.

Discounts of 20% available exclusively to ATA Level 1-5 members



TELEHEALTH WAS THE CARE MODALITY THAT DIDN'T FEEL **ESSENTIAL** UNTIL IT MEANT EVERYTHING

