

nVent HOFFMAN on Demand Solutions



QUICK REFERENCE GUIDE

WHAT IS HOFFMAN on Demand (HoD)?

Get the enclosure and thermal management solutions you need when your business demands it - A full range of nVent HOFFMAN core products easily modified and locally available from a nationwide network of authorized nVent HOFFMAN on Demand distributors.

HoD ADVANTAGE

- Faster and locally available
- Speedy product selection process
- Do more business



HOD PRODUCTS:

Enclosures

- Wall-mount
- Free-Stand and Floor-Stand
- Modular
- HMI
- Industrial Wireway

Accessories

- Sub-panels
- Other Accessories

Thermal Management

- Air Conditioners
- Electric Heaters
- Filter Fans

HOW TO SELL HOD SOLUTIONS:

Is HoD right for them?

- How quickly does the customer need the product?
- Does the customer need simple modifications? ie. holes and cutouts on the enclosure or panel?
- Is the customer open to consider changes to the following:
 - Environmental rating
 - Size
 - Material
 - Latching options
 - Color

Enclosures

- What is the environment or certification required?
- What size is required?
- What material is required?

Thermal Management

- Do you need the internal enclosure temperature to be above or below the ambient temperature?
- What UL or IP certification do you need to meet?

ONLINE RESOURCES

HoD Toolkit:

<https://go.nvent.com/hod-toolkit.html>

- Digital Catalog
- HoD Sales Material
- HoD Cross Reference Lists

HoD Landing Page:

<https://hoffman.nvent.com/en/hoffman/HOD>

Website:

[HOFFMAN.nVent.com](https://hoffman.nvent.com)







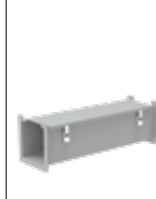

- [Cooling Selection Tool](#)
- [Material Selection Tool](#)
- Product Search
- Additional Literature

nVent HOFFMAN Connect:

<https://HOFFMAN.nvent.com/en/HOFFMAN/partner-login>

- Price and Availability
 - Order Status
 - Invoices



							
Pushbutton	Junction Box (up to 16 x 14)	Wall Mount (16 x 16 to 60 x 36)	Free Stand and Floor Stand (60 x 48 and Larger)	Modular Enclosure Solutions	HMI (Human-Machine Interface)	Industrial Wireway	Thermal Management
Pushbutton Enclosures, Type 12 Extra-Deep Pushbutton Enclosures, Type 4 30.5-mm and 22.5-mm Pushbutton Enclosures, Type 4X,	Continuous Hinge, Type 4X Continuous Hinge with Clamps, Type 4, 4X, 12 Continuous Hinge with Quarter-Turn Latch, Type 4 Screw Cover, Type 12 Screw Cover, Contoured, Type 4 PolyPro, Type 4X Qline D, Type 4X	Concept Single-Door, Type 4 and 12 Concept Two-Door, Type 12 Concept, Type 4X Concept Disconnect Enclosure, Type 4 Continuous Hinge with Clamps LP, Type 4, 4X, 12 Continuous Hinge Two-Door with Handle, Type 12 Continuous Hinge with 3-Point Latch, Type 4, 4X Wall-Mount Disconnect Enclosure With Handle, Type 12 Mild Steel Sequestr External Disconnect Enclosure, Type 12 HOFFMAN Watershed, Type 4X Hinge-Cover with Quick-Release Latches, Type 4X	Free-Stand, Single or Dual Access, Type 4X, 12 Free-Stand with 3-Point Latch, Type 4 Free-Stand Disconnect with Quick-Release Continuous Hinge, Type 4 Heavy-Duty Free-Stand Disconnect Enclosure, Type 12 Modular Disconnect Enclosure, Type 12 Two-Door with 3-Point Latches, Type 4X Two-Door with Floor Stands and 3-Point Latch, Type 4, 12 Two-Door with Floor Stands Disconnect Enclosure, Type 12	Industrial Packages, Type 12	Mild Steel Consoles Syspend 180-Max Suspension System, Type 12 Syspend 281-Max Suspension System, Type 12 Concept HMI, Type 4	Lay-In Wireway, NEMA Type 12	SpectraCool Compact Indoor SpectraCool Indoor SpectraCool Narrow Indoor T-Series Compact Outdoor Type 12 Filter Fans Electric Heaters

CONTACTS

Regional Managers:

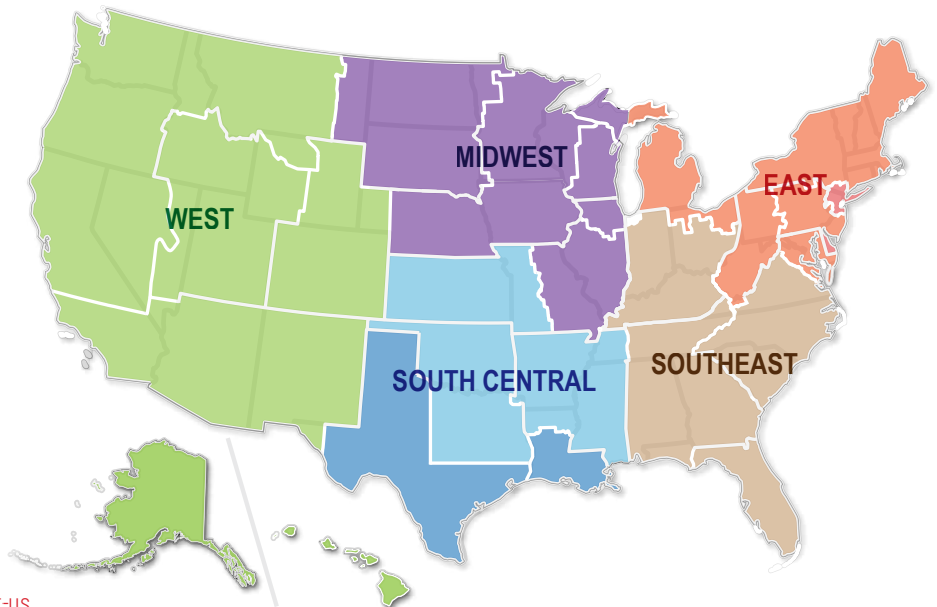
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Customer Service:

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Our powerful portfolio of brands:

CADD ERICO HOFFMAN RAYCHEM SCHROFF TRACER