Qumulex

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Press Release

Qumulex® Partners with Farpointe Data®, Offering Readers and Credentials Along with Qumulex QxControl

Fishers, Indiana, October 13th, 2021 – Qumulex, makers of the cloud-based QxControl unified Video and Access Control platform, announced a new partnership with Farpointe Data, a leading OEM manufacturer of access control readers and credentials. With this new agreement, Qumulex offers Farpointe Data products directly on their pricelist and is immediately available to Qumulex partners and distributors.

"The vision for Qumulex was to offer a cloud-based video and access control solution that also allows you to manage both together in an open architecture environment, free from proprietary-product lock-in" said Tom Buckley, VP Marketing at Qumulex. "Partnering with Farpointe Data enhances the value of our solution by offering products that are commonly used with QxControl, directly to our channel partners and simplifying the sales experience by offering products that are tested and recommended by Qumulex."

Designed from the ground up to be a unified, cloud-based, physical security solution for both video and access control, QxControl delivers a robust, easy-to-use, mobile-first experience. It is a fully unified video management and access control system that is delivered as a Progressive Web App (PWA) that runs on any device with a browser and can be deployed on-premises or in the cloud.

"By partnering with Farpointe Data" added Tom Piston of Farpointe Data, "Qumulex can now provide their authorized resellers with a complete line of access control readers and credentials that can meet nearly any installation requirement. The Farpointe line includes encrypted BLE/DESFire EV2 reader and credentials solutions, high security long range solutions that provide over 200 feet of read range, and the 125 kHz proximity solutions that are compatible with several industry standard prox credential protocols. Farpointe's flexibility also makes it possible for Qumulex dealers to add their own branding to the readers and credentials they sell and install. We look forward to working with Qumulex to help their partners meet the access control requirements of their valued customers".

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About Farpointe Data

Farpointe Data, Inc., a California Corporation, is a wholly owned subsidiary of DORMA USA Inc., which is itself a dormakaba Group entity. For more information, visit www.dormakaba.com.

Since 2003, Farpointe Data has become the global partner of choice for premium RFID solutions, including 125-kHz proximity, 13.56-MHz smart and 433-MHz long range technologies, for electronic access control professionals around the world. These specialists have come to count on Farpointe's exacting designs, superior manufacturing, competitive prices, and excellent performance to enhance their access control systems.

When teamed with the solutions of its partners, Farpointe's RFID products are employed to meet a broad range of applications, including physical and logical access, secure identity and vehicle identification. Examples of satisfied end-users abound, and include airports and hospitals, as well as correctional, high-tech, government and university facilities.

Today, Farpointe's products are widely available from an actively growing global network of OEM system manufacturers and international distributors. https://www.farpointedata.com

About Qumulex, Inc.

Designed for security integrators, Qumulex unifies video surveillance and access control, providing a transition to a mobile-first, cyber-secure service, recurring revenue, and the benefit of consistent customer lifetime value. Qumulex provides a Unified Video Management and Access Control platform providing both in a simplified browser-based user interface, with flexible deployment options of All Cloud, All On-Premises, or Both, and is open platform to work with leading camera and access control hardware, with no proprietary-product lock-in. https://www.qumulex.com