

# OpenLegacy Remote Pilot & Proof of Concept (PoC)

Accelerate Your Vision While Others are Slowing Down

OpenLegacy offers a variety of Business Value Assessment (BVA) and Proof of Concept (Pilot) options, including three that are completely remote. Our typical first step is a meeting to discuss the current core system integration process and provide some use cases for a potential PoC meeting. Fortunately, this meeting is not required to be local and can easily be handled through a conference call and virtual whiteboard.

The next step is defining success criteria that are measurable and meaningful to the customer. Is your focus on development time spent exposing core application assets, performance on your network, deployment into the company's environment (time to market), or other criteria?

Remote Pilot Option	Description	Required From Client	What We Will Prove/Deliver	Considerations
<b>Video meeting</b>	OpenLegacy employee guides client through the PoC via a video conference	<ul style="list-style-type: none"> <li>Core assets</li> <li>Install IDE on Windows or MAC OS machine</li> <li>Install CICS Adapter (optional)</li> </ul>	<ul style="list-style-type: none"> <li>Shortened API creation timeframes</li> <li>Performance improvements</li> <li>Ease of deployment</li> </ul>	<ul style="list-style-type: none"> <li>Client has to be available during entire PoC work timeframe</li> <li>May take longer due to communication issues</li> </ul>
<b>VPN access</b>	OpenLegacy named user gets access through VPN	<ul style="list-style-type: none"> <li>VPN access</li> <li>Secure onsite connectivity and firewall</li> </ul>	Same as video meeting	Some companies can't provide VPN access
<b>OpenLegacy Sandbox (Mainframe and/or IBM i / AS400)</b>	OpenLegacy gets the assets and does everything in our sandbox	Send Core Assets to OpenLegacy	Shortened API creation timeframes and prove out the technology in a similar environment	End to end performance measuring will have to be performed at a later stage

OpenLegacy's preference is to work through VPN access because of its simplicity for running the PoC and meeting all of the proof points. However, we realize many companies can't provide VPN due to their security policies. In those cases, our two other options are available and a key part of our PoC offering.

[Request a PoC](#)

**Not ready for a Proof of Concept?  
Please ask about our various  
demo options:**

[openlegacy.com/demo](https://openlegacy.com/demo) 

## Our Proof of Concept also Includes a Business Value Assessment (BVA)

The BVA process starts with getting an understanding of your current process: how long it takes to create and deploy APIs, middleware costs, latency for calling from an API to the backend system, etc. We focus on the metrics that are important to you. Through the PoC exercise we can definitively show how much you will save as a result of using OpenLegacy. You will know exactly what results to expect before using the OpenLegacy platform to expose your legacy assets.

OpenLegacy will show you how easy it is to get started exposing your core assets as APIs—all without needing to travel. Let us show you how to accelerate while others are slowing down.

### By the Numbers: APIs with OpenLegacy

**10x**

faster API creation

**75%**

lower total cost of ownership

**5x**

better API performance

## About

OpenLegacy's Digital-Driven Integration enables organizations using legacy systems to deliver new digital services 10x faster than ever before, so they can truly thrive in the digital age.

