

OpenLegacy helps India-based startup revolutionize expense tracking

Solution speeds ROI by connecting new customers to the startup's technology in two days instead of nine weeks



Services

SAP, Oracle, AWS

Cloud-Based T&E System

Customer Core Systems

A revolutionary startup based in India, has changed the way companies handle travel and expense (T&E) reporting through virtual and physical credit cards for employees. The company, which now has 500+ clients in more than 40 business verticals, tracks employees' transactions and integrates the data into its clients' HR systems via an easy-to-use, cloud-based SaaS front end.



The Challenge

Integrating a solution to varying customer back-end platforms to achieve results quickly

The company needs to connect its platform to its customers' on-premise HR systems to get the necessary employee information to support its service offerings. However, each customer uses a different platform, including SAP, Oracle, home-grown, and more. This makes it next to impossible to link directly to the clients' HR systems and still meet budgetary and time constraints.

The company cannot interfere with or change the customers' systems to achieve easier integration. Thus, they needed a repeatable, easy, and inexpensive process so its customers can quickly use the solution regardless of which back-end platform they are using.



The Solution

They worked with OpenLegacy, whose platform supports a multitude of connectors to a wide variety of on-prem HR systems, regardless of the vendor. Now they use the same APIs across different customers and can connect to a wide variety of back-end systems quickly and easily. OpenLegacy automatically generates cloud-native APIs for a variety of legacy systems, creating microservice-based SDKs without needing to modify the back-end systems at all.



With OpenLegacy, we simplified the integration process and now connect to our customers' systems within days instead of months. Faster onboarding means faster ROI for both our clients and us. It's definitely a huge advantage.

IT Executive, Business Expense Management Software Supplier

With OpenLegacy joining forces with them and their partner, this startup focused first on integrating their SAS to their customer's Oracle Human Resources Management System (HRMS).

It took only two days for a developer to complete the integration and get the solution up and running with OpenLegacy. The Oracle system now interfaces directly with the API in the AWS ECS cloud, allowing full access by their T&E reporting platform.

Oracle and SAP cover about 50 percent of India's HR systems; OpenLegacy's support of these platforms resolves this startup's integration challenges.



The Result

Simplifying the integration process enables the company to focus on what it does best: supporting customers' travel and expense reporting. Speedy integration—and demonstrating how quickly customers can get up and running—not only helps them close more deals, it also brings in revenue faster.

Integration with back-end Oracle database, reduced from 9 weeks to two days

The startup was amazed that OpenLegacy integrated with their customer's database in just two days, versus months. This speed not only reduces development time and expense but also helps Happay realize revenue faster.

Flexibility to support many different customers quickly and easily

The company prefers to use small teams to integrate the customer systems and absolutely cannot interrupt customers' day-to-day work. Whether the customer uses Oracle, SAP, or some other core HR system, OpenLegacy helps connect them to the SaaS platform quickly and easily.

The ability to focus on what they do best

Simplifying end-customer integration ensures the company can focus on this core objective to make its business even more successful.

About OpenLegacy

OpenLegacy's Digital-Driven Integration enables organizations with legacy systems to release new digital services faster and easier than ever before. Connecting directly to even the most complex core systems, OpenLegacy automatically generates the digital-ready components needed to integrate legacy assets into new exciting innovations. With OpenLegacy, industry-leading companies release new apps, features, and updates while spending a fraction of the time and resources, so they quickly and easily become digital to the core.