



# Quantum Metric Technology Partner Program

Quantum Metric Technology Partners deliver product integrations, solution use cases and joint go-to-market with Quantum Metric. The Technology Partner Program enables technology partners to build, test, and certify integrations with Quantum Metric products and help accelerate joint go-to-market. The Program provides the tools and resources, as well as sales and marketing benefits to extend your market reach.

	Registered	Select	Premier
<b>REQUIREMENT</b>			
Product Integrations	✓	✓	✓
Joint Value Proposition Brief		✓	✓
Co-Sell Opportunities		5	15
Customer References			✓
Annual Business Plan			✓
<b>BENEFIT</b>			
<b>Co-Sell</b>			
Referral Commission (% Year 1 ARR)	Base %	Higher %	Higher %
Partner Portal Access	✓	✓	✓
Shared Slack Channel		✓	✓
Quantum Metric Field Enablement		Asynchronous	Dedicated Sessions
Dedicated Partner Manager			✓
<b>Enablement</b>			
Integration Documentation	✓	✓	✓
Training & Certification	✓	✓	✓
Integration Support		✓	✓
Partner Sandbox		✓	✓
Product Roadmap Reviews			✓
<b>Co-Marketing</b>			
Partner Directory Listing	✓	✓	✓
Co-Branded Marketing Opportunities		✓	✓
Joint Events		✓	✓
Partner Pages			✓