



Quantum Metric Solution Partner Program

Quantum Metric Solution Partners include system integrators, digital agencies, resellers, referral and fulfillment partners. The Solution Partner Program enables partners to develop and deliver specialized solutions and services with Quantum Metric and provides co-sell incentives to accelerate partner business growth.

	Select	Premier
REQUIREMENT		
Sales Certification	1	3
Delivery Consultant Certification	2	4
Co-Sell Opportunities	5	15
Customer References	1	3
Annual Business Plan		✓
BENEFIT		
Co-Sell		
Discounts - Resell - Sourced ARR	Base %	Higher %
Discounts - Resell - Influenced ARR	Base %	Higher %
Fulfillment Margin (ARR)	Base %	Higher %
Referral (% of Year 1 ARR)	Base %	Higher %
Dedicated Partner Manager		✓
Enablement		
Partner Portal Access	✓	✓
Training & Certification	✓	✓
Demo Access	✓	✓
Partner Sandbox		✓
Co-Marketing		
Partner Directory Listing	✓	✓
Co-Branded Marketing Opportunities	✓	✓
Joint Events	✓	✓
Partner Pages		✓