# High 5 Teams

Developing Culturally Intelligent Communication



## **Course Development Team**



#### Ana Lucia Fonseca

Ana Lucia Fonseca has always had a passion for social change and the value that authenticity brings to organizations and the world. Before being an Professional of Inclusion, she was working as an Extension faculty in various community engagement programs such as creating Culturally Relevant STEM and Healthy Living curriculum. She has a BS in Social Psychology and MS in Natural Resource Education and Extension and is currently working on her PhD in Education. Before working at OSU she worked for the Federal Mexican Government implementing innovative rural development programs for indigenous communities. Areas of interest include: social justice, intersection between innovation and diversity, culturally relevant programming, healthy living and community empowerment.



#### Maria Chavez-Haroldson

Maria Chavez-Haroldson is the Senior Consultant at EDI Consulting, LLC: an Equity, Diversity, and Inclusive organizational development consulting agency. Maria has over two decades experience as a national and international trainer. She is a Ph.D. candidate (Organizational Development – Leadership and Change). She has held various senior executive positions: Vice President of Organizational Development at Metropolitan Group, Director for Office of Inclusion & Intercultural Relations for Oregon Youth Authority, Associate Director for the Center for Latino Studies and Engagement at Oregon State University, Executive Director for CASA (Court Appointed Special Advocates), Director of Crime Victim Unit (Yamhill County District Attorney's Office), Adjunct-Faculty with the Conference of Western Attorneys General Alliance Partnership, and Qualified Mental Health Professional working with immigrant families. She enjoys serving as an EDI professional coach and thinking partner with, and alongside organizational leaders.



## Agenda

- Training background
- What is High-5 Teams?
- Module 1: Effective Team Communication and Cultural Intelligence intro
- Built-in breaks
- This is for you! (please participate and take care of yourself)

# Background

Why?





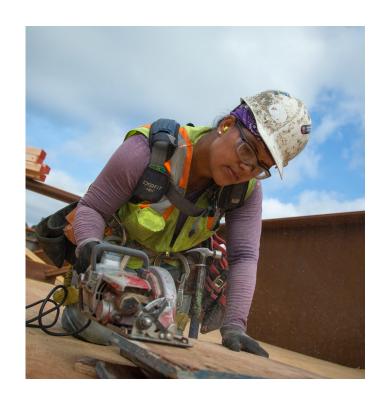
## Train the Trainer Introduction

The Bureau of Labor and Industries' (BOLI) organizational vision is to promote a "strong and growing Oregon economy that reflects the values of fairness, equality, and opportunity." BOLI's four principle duties are to: (1) protect the rights of workers and individuals to equal, non-discriminatory treatment through the enforcement of anti-discriminatory laws that apply to workplaces, housing and public accommodations; (2) encourage and enforce compliance with state laws relating to wages, hours, terms and conditions of employment; (3) educate and train employers to understand and comply with both wage and hour and civil rights law; and (4) promote the development of a highly skilled, competitive workforce in Oregon through the apprenticeship program and through partnerships with government, labor, business, and educational institutions.

BOLI, in collaboration with Oregon State University, introduces: High 5 Teams: Developing Culturally Intelligent Communication. This curriculum addresses the 21st Century, growing demographics within the labor and industry's working environments. This curriculum provides inclusive instruction designed to develop Cultural Intelligence (CQ) and effective communication skills, thereby, supporting inclusive, effective, and productive working teams.

This training is designed to offer opportunities to expand **cross-cultural communication** skills and knowledge; to put them into practice in **diverse working environments** of the 21<sup>st</sup> Century.









# **Learning Goals**

- Identify High 5 Teams effective crosscultural communication skills
- Understand why diverse cultural communication skills are required in labor industries
- Analyze how effective communication skills improves team trust and productivity
- Differentiate effective and ineffective communication practices
- Formulate more inclusive and ways of communication within diverse teams
- Put into practice the High 5 Teams communication skills





# Learning Outcomes

#### Outcome 1

Understand why effective, cross-cultural team communication skills are critical at the work site

#### Outcome 2

Comprehend how effective cross communication skills establish trust and improve team productivity

#### Outcome 3

Effectuate High 5 communication skills within diverse team members from diverse cultural backgrounds

#### Outcome 4

Develop an inclusive organizational work site culture which respects and values diverse work team membership



# What our Objectives Are **NOT**

- Shame
- Blame
- Belittle
- Humiliate
- Stress
- Point Fingers
- Divide
- Lecture (we do not have all the answers!)

## **HIGH 5 TEAMS**

#### **Evaluate, Navigate, Negotiate, Collaborate, and Cooperate**

The High 5 Teams curriculum is an introductory (101 level) learning course which includes 4 sequenced modules. The modules are designed to:

- Promote and help develop an inclusive organizational work site culture which respects and values diverse working team membership
- Provide cross-cultural communication skills training which enhances cross-team knowledge transferability to any occupation within the labor and industries field
- The modules are designed to engage adult learners, therefore, adult learning concepts are integrated within each module

#### **Adult learners:**

- Want to know why concepts are being taught
- Acknowledgement for prior life experiences and knowledge
- Want to learn specific tasks
- Want to experience self-directed processes leading to discovery

High 5 Teams includes videos, cases studies, activities, visuals and memory-prompting skill-building tools. Similar to apprenticeship specific tasks and tools of the trade, the High 5 skills can be used repetitively and from various communication starting points. Therefore, the High 5 elements may be applied and practice in any order based upon multiple situational team dynamics.

## **Session Agreements**

Group agreements are guidelines the group develops and agrees will serve as the foundation for effective communication throughout the instruction modules.

#### Examples Include:

- 1. Respect
- 2. No interruptions
- 3. Confidentiality
- 4. Honesty
- 5. Share air time (be brief allowing others to comment)
- 6. Approach conversations with curiosity, not judgment. We are all learning
- 7. Agree to disagree
- 8. Collaborate
- 9. Listen carefully
- 10. Speak from your experiences
- 11. Examine your own perceptions and assumptions



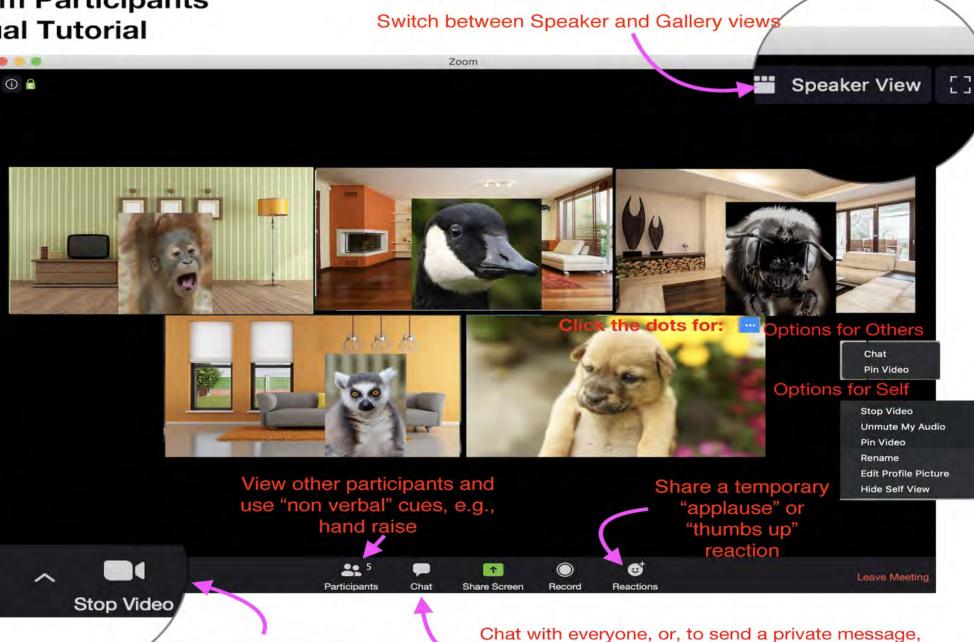
## Training Tools and Resources

## Zoom video conference platform

- 1. Annotations
- 2. Pools
- 3. Feedback
- 4. Breakout rooms

### **Zoom Participants Visual Tutorial**

Mute



select another participant (including your host(s)!)

Mute audio and video

On the Phone? \*6 - Toggle mute/unmute \*9 - Raise hand





# What aspects of Effective Team Communication come to mind for you?







## **Oregon Facts**

- Oregon's growing businesses are creating a construction boom!
- Construction trade diversification goals are aimed at hiring larger numbers of females and diverse community members.
- Publicly funded projects require that jobs are equitably attained by workers from all demographic representations.
- Diversifying the workforce has a direct impact on improving Oregon's economy.

Source: Wooley, JM (2018). Portland Metro Region Construction Workforce Market Study.



# Industry Specific Research Findings

#### **Unfair Treatment**

- Discrimination (race, age, gender, ethnicity, sexual identification, etc.)
- Bullying
- Racism
- Harassment
- Sexism

Sources: Wooley, JM. (2018). Portland Metro Region Construction Workforce Market Study. (1-28). Wilkinson, L. and Kelly, M. (2016). (Still) Building A More Diverse Workforce In The Highway Trades: 2016 Evaluation Of The ODOT/BOLI Highway Construction Workforce Development Program. (1-41).

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## Research Recommendations

### **Taking Action**

- Establish an inclusive, equitable, and diverse construction (worksite) or cultural work environment.
- Establish respectful places of work.
- O HOW?

Sources: Wooley, JM. (2018). Portland Metro Region Construction Workforce Market Study. (1-28). Wilkinson, L. and Kelly, M. (2016). (Still) Building A More Diverse Workforce In The Highway Trades: 2016 Evaluation Of The ODOT/BOLI Highway Construction Workforce Development Program. (1-41).

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# We are ALL on this Journey







## What is effective communication?

### **Definition**

Effective communication is a process of transmitting information, an exchange of ideas, thoughts, knowledge and information such that the purpose or intention is fulfilled in the best possible manner.

In simple words, it is the presentation of views by the sender in a manner best understood by the receiver.





# What are some barriers to effective communication that you have encountered in the workplace?







# What is cultural intelligence (CQ)?

### **Definition**

Cultural intelligence is the capability, or cultural quotient to relate and work effectively across cultures.

Cultural intelligence is the ability for people to relate to culturally diverse situations and work effectively in them.

# Module 1 High 5 Teams

Effective Team Communication and Cultural Intelligence



## What Do You Think?

Working teams are diversifying in Oregon. Developing culturally informed communication skills helps build more productive teams.

1True 2 False

## Circle all which are identified as cultural groups in Oregon:

1 Pacific Islanders 2 Russians 3 LGBTQ+ 4 Farmers

5 Poverty/Poor 6 White/Caucasian 7 Hmong 8 Somalians

8 Lawyers 9 Contractors 10 Nurses



### Goal

To construct respectful and productive team by developing effective, culturally adaptable communication skills.

## **Objective**

So that culturally inclusive working teams and work environments are established.

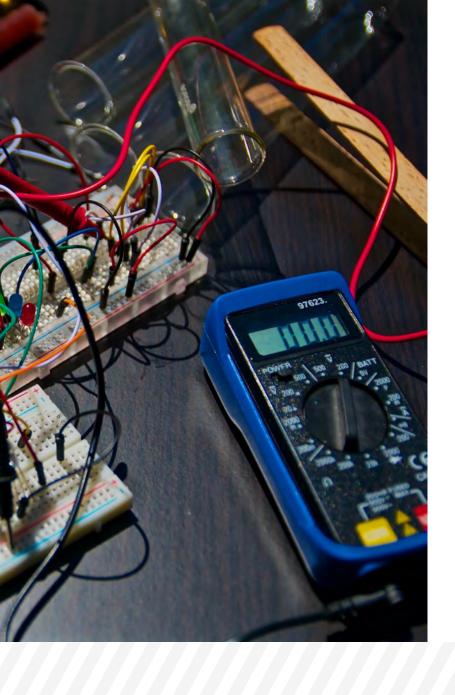


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## Tools of the Trade

There are tools for the trade and there are tools for communication.

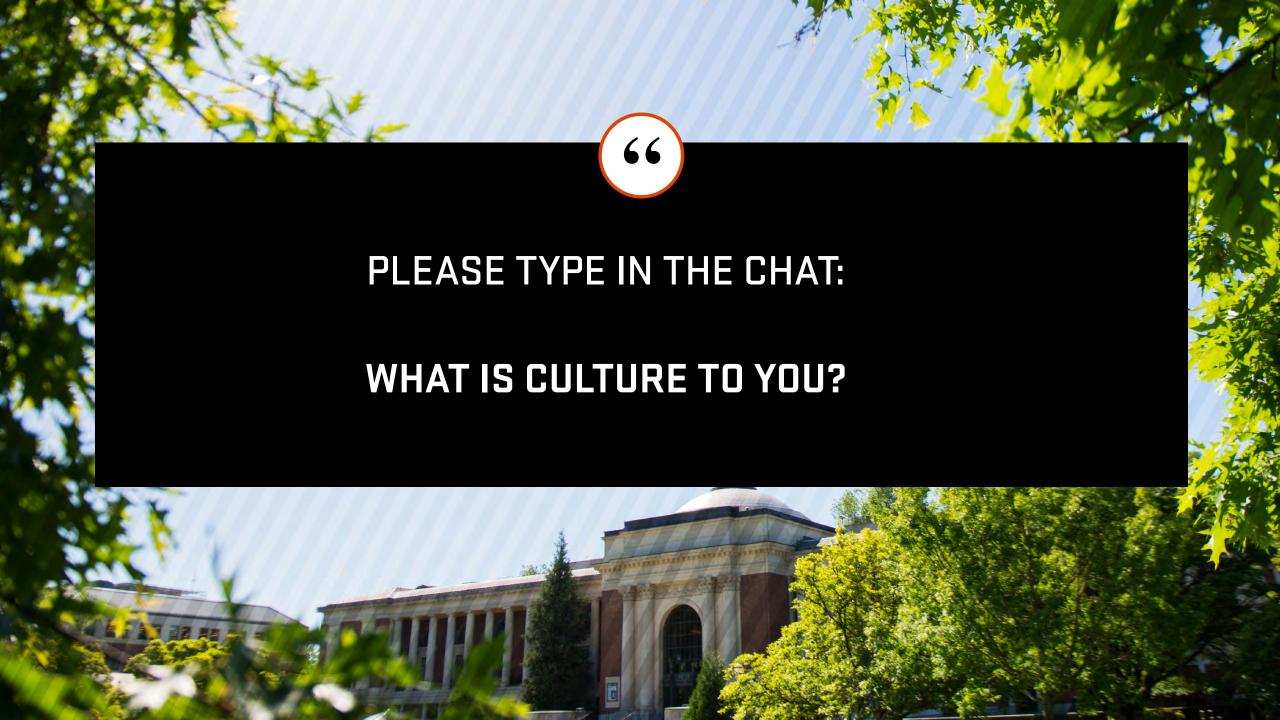
You already apply the High-5 Elements in your work:

- You evaluate what tools you'll need
- 2. You **navigate** the working space
- 3. You negotiate sequence of how and when tasks are done
- 4. You collaborate as a team (no one does it all)
- 5. And, you co-operate with your team to get the job done!

Now we apply the same to our communication . . . .

# In order to do this we need to start with understanding Culture





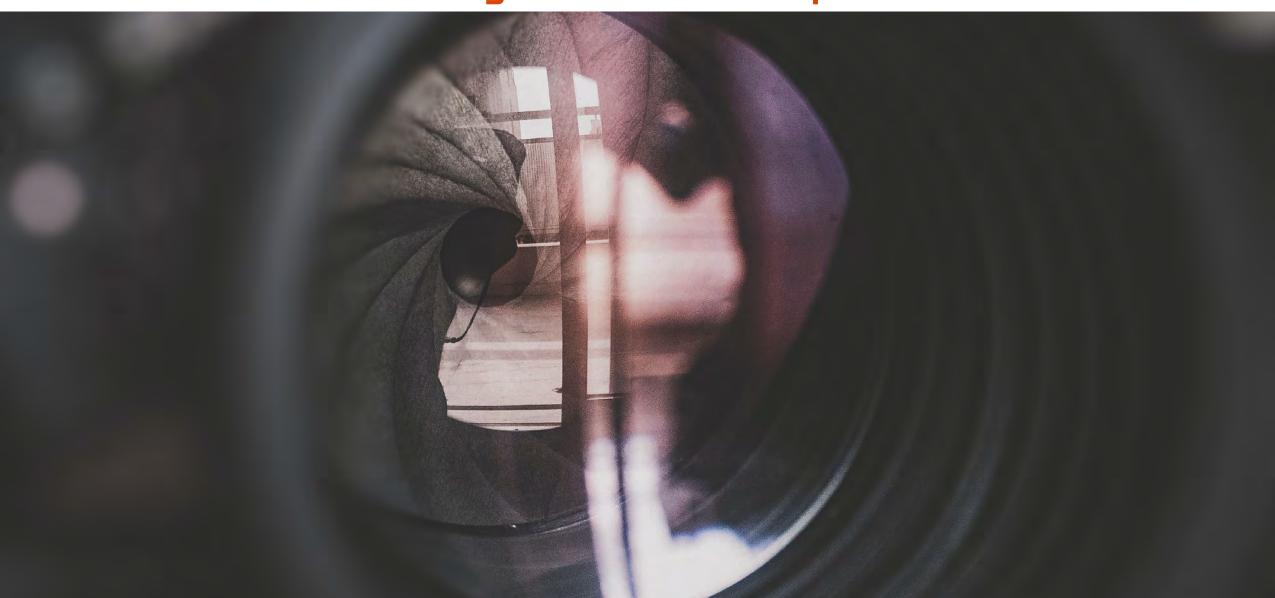
# What is culture?

- Culture is the way we all make sense of the world
- EVERYONE regardless of race or ethnicity has a culture
- Our brains use cultural information to give everyday events meaning

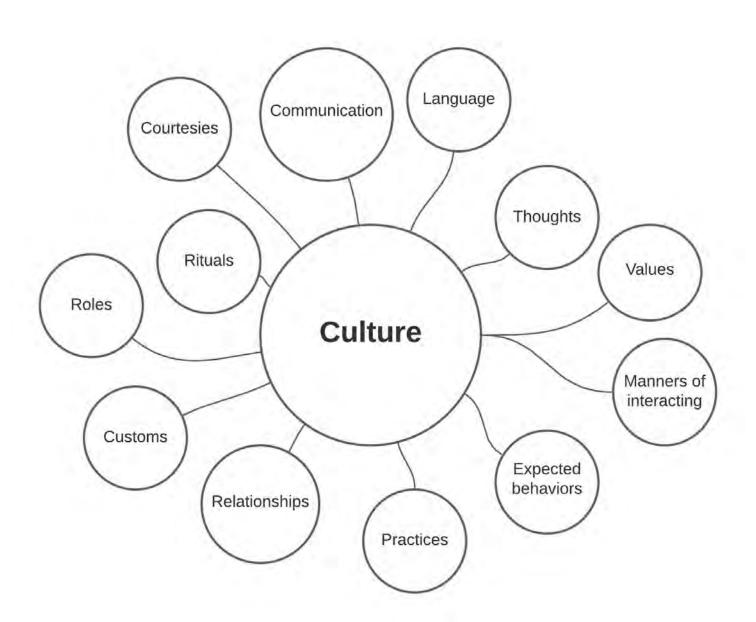
# What is culture

- Culture is integrated patterns of human behavior that include the language, thoughts, communication, actions, customs, beliefs, values, and norms of racial, ethnic, religious, or social groups
- Ethnic groups have cultures; businesses have cultures; neighborhoods have cultures
- It is dynamic and changes over time
- There is diversity within cultures

# Think of cultural intelligence as widening our cultural aperture



## Everybody has a culture.



## Making Meaning

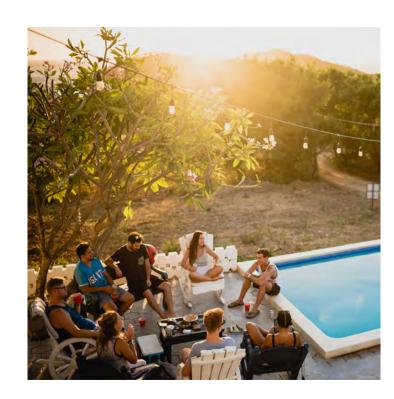
Brain encounters new information

Searching→ making connections→

All based on one's cultural frame of reference

## "Funds of Knowledge" What is a party?







#### **Check Your Filters**

- CNN
- MSNBC
- FOX News
- FACEBOOK
- Friends
- USA TODAY
- Twitter
- Wall Street Journal
- New York Times
- Oregonian
- KGW
- NPR
- KATU

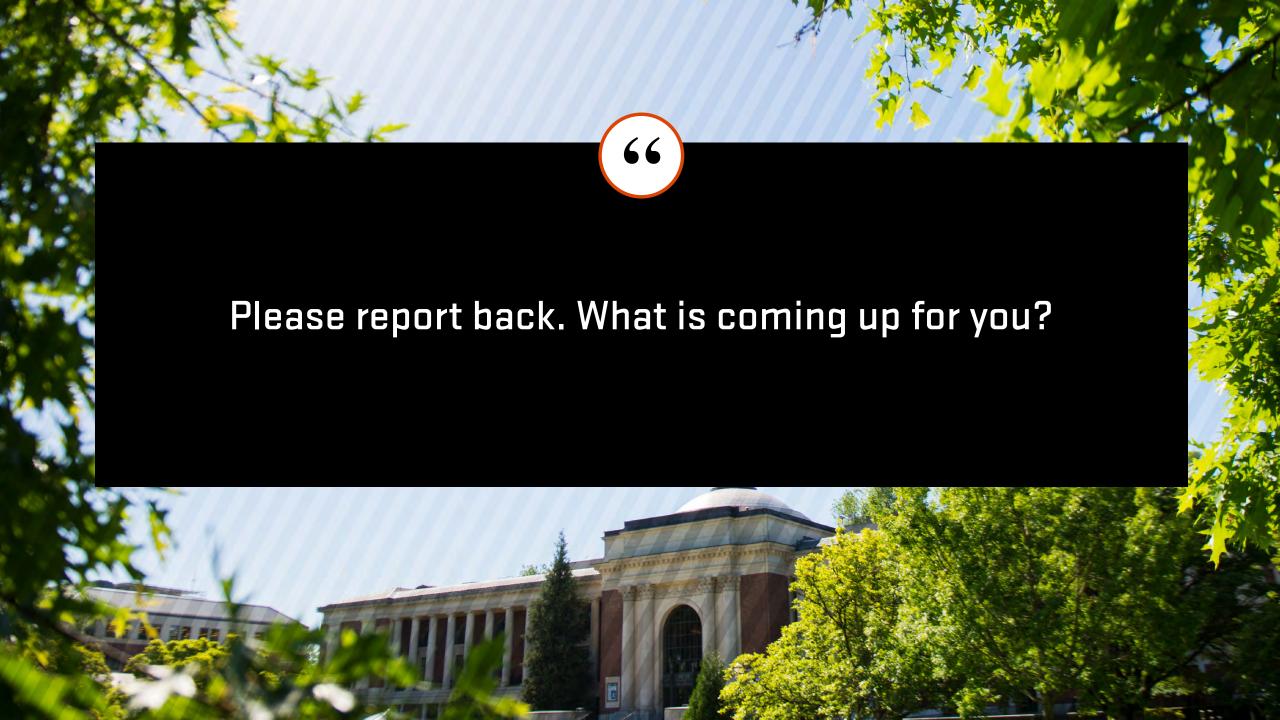
- Police Scanner
- Family
- Colleagues
- Journals
- Church
- Organizations
- Movies
- Music
- Art
- Books
- Magazines
- Restaurants
- What else?



## Identify Your Cultural Framework

- What is the story of your family?
- Has your family been here for a few years or decades?
- How did your family identify ethnically or racially?
- Where did you live (urban, rural, suburban)?
- How would you describe your family economics (middle, upper middle, low-income, working class)? What did that mean in terms of quality of life?
- Were you the first in your family to attend college?
- What family folklore or stories did you regularly hear growing up?
- What are some of your family traditions?
- Who were the heroes celebrated in your family and/or community? Why?
- Who were the anti-heros (the bad guys)?





#### Begin with Intention

FIRST.... Identify your cultural framework

THEN...

Widen your cultural aperture





## "Cultural Intelligence"

- Personal connections give us perspective
- Engages our attention
- Helps us make meaning
- Understand new ideas
- Conceptualize
- Reason
- Theorize

## Ethnicity-Race-Culture

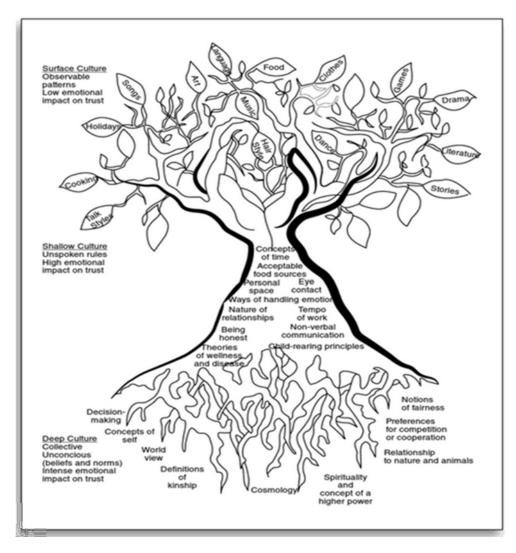
What's the difference?

## Ethnicity-Race-Culture

#### Culture - Ethnicity - Race:

- Culture is learned
- Ethnicity is inherited
- Race is socially constructed

#### **Culture Tree**



Source: Zaretta Hammond, 2014 Culturally Responsive Teaching and the Brain.

#### Three Levels of Culture

- Surface
- Shallow
- Deep



#### Surface culture

- Talking styles
- Holidays
- Art
- Music
- Clothes
- Dance
- Drama
- Stories

- Cooking
- Songs
- Language
- Food
- Hair style
- Games
- Literature

## Surface Culture Examples



Latino culture – importance of appearance



Cajun – emphasis on food

#### Surface Culture

- Observable, concrete
- Low emotional impact on trust
- Does not produce great anxiety
- "Culture fairs"

#### Shallow Culture

- Concepts of time
- Personal space
- Ways of handling emotion
- Tempo of work
- Non-verbal communication
- Child-rearing principles

- Acceptable food sources
- Eye contact
- Nature of relationships
- Being honest
- Theories of wellness and disease

## Shallow Culture Examples





Greetings – eye contact (Thailand, Japan, Latin America, France, USA, etc.)

#### **Shallow Culture**

- Deep values begin at this level
- Unspoken rules
- High emotional impact on trust

#### **Violations of Norms**

- Mistrust
- Distress
- Social friction
- Hostility
- Feel disrespected
- Shutting down



#### Deep Culture

- Decision making
- World view
- Relationship to nature and animals
- Notions of fairness

- Concepts of self
- Definitions of kinship
- Spirituality and concepts of a higher power
- Preferences for competition or cooperation

## Deep Culture Examples



Japan Genkan Shoes = dirty Tatami mats and inside = clean



Presentations - Concepts of self and what is considered professional or appropriate

## Deep Culture

- Collective knowledge
- Unconscious assumptions
- Intense emotional impact on trust
- Brain interprets threats or rewards
- Cosmology= View of good & bad
- Honor/Shame

#### Deep Culture Guides

- Ethics
- Spirituality
- Health
- Worldview
- Group harmony
- How we function in society
- How we interact with others: communicate

#### **Violations of Norms**

- Culture shock
- Fight or flight response
- Highly emotional
- We carry these norms throughout our life

We can change our geography but it is very difficult to change our deep culture.

## **Culture Tips**

**Don't** focus on the "leaves" shallow of culture

**Do** focus on surface & deep culture and how it guides the way we interact with others

#### Our mental models stay with us forever...

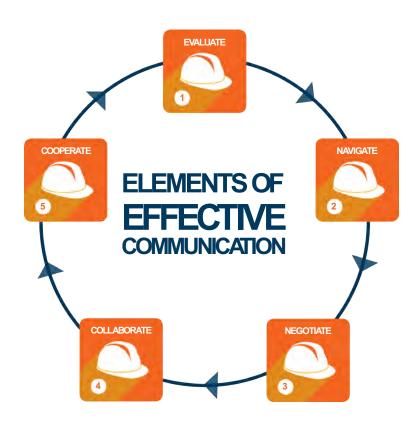
"You can take the kid out of the country, but you can't take the country out of the kid."

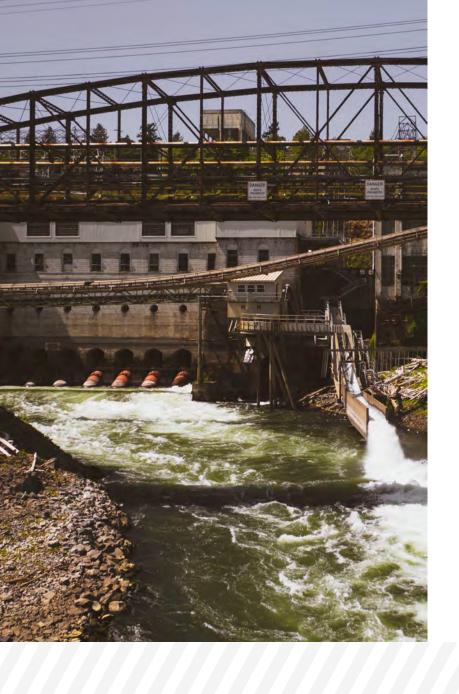
## Schema = Background Knowledge

- Information we take in
- Process
- Interpret
- Categorize based on our deep cultural norms



How does this relate to the High 5 framework?

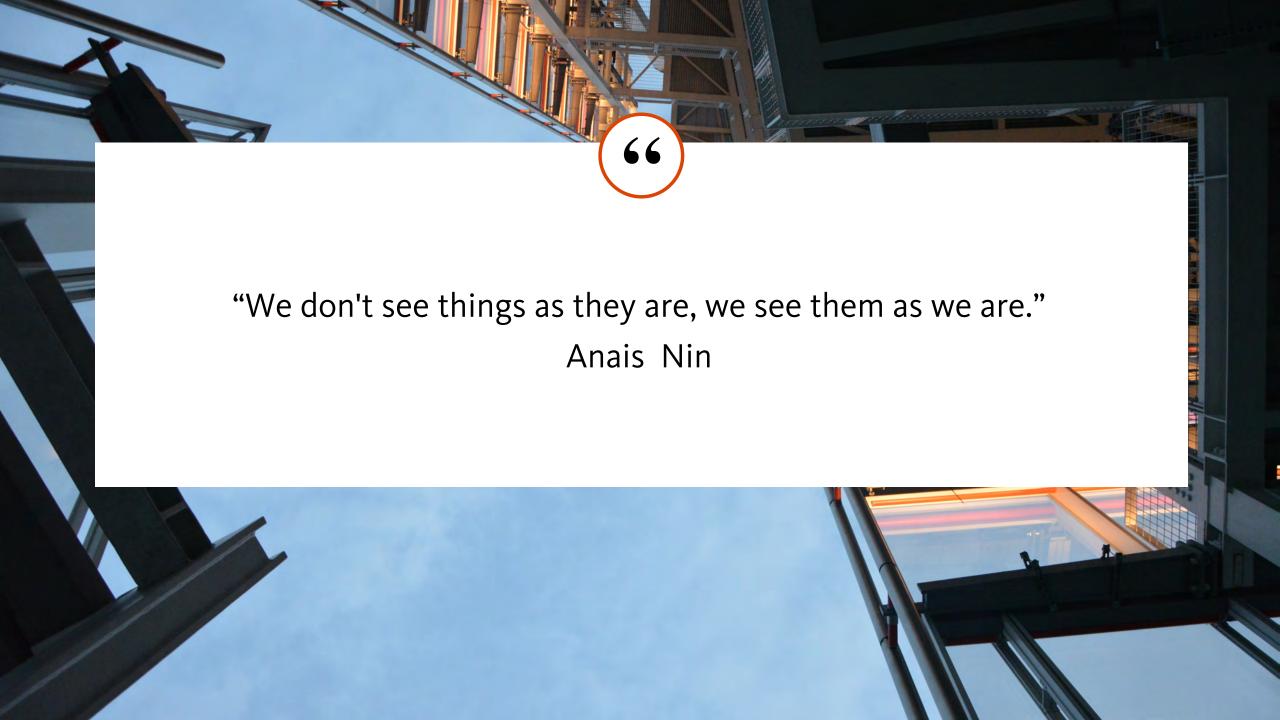




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## The Diversity Wheel



Choose two dimensions from the wheel to focus on for this activity and clearly identify the aspects of diversity (differences) that you bring on these two factors.

What strengths/advantages do these two differences bring to the work group? Be as specific as you can.

What potential conflicts are created because of the two differences you bring to a work group/team?

Have you ever felt like an "outsider" in a work group because of the differences you identified?

Think about a strategy you have used to either maximize the strength of a difference you identified, OR to minimize the conflict associated with a difference you identified.

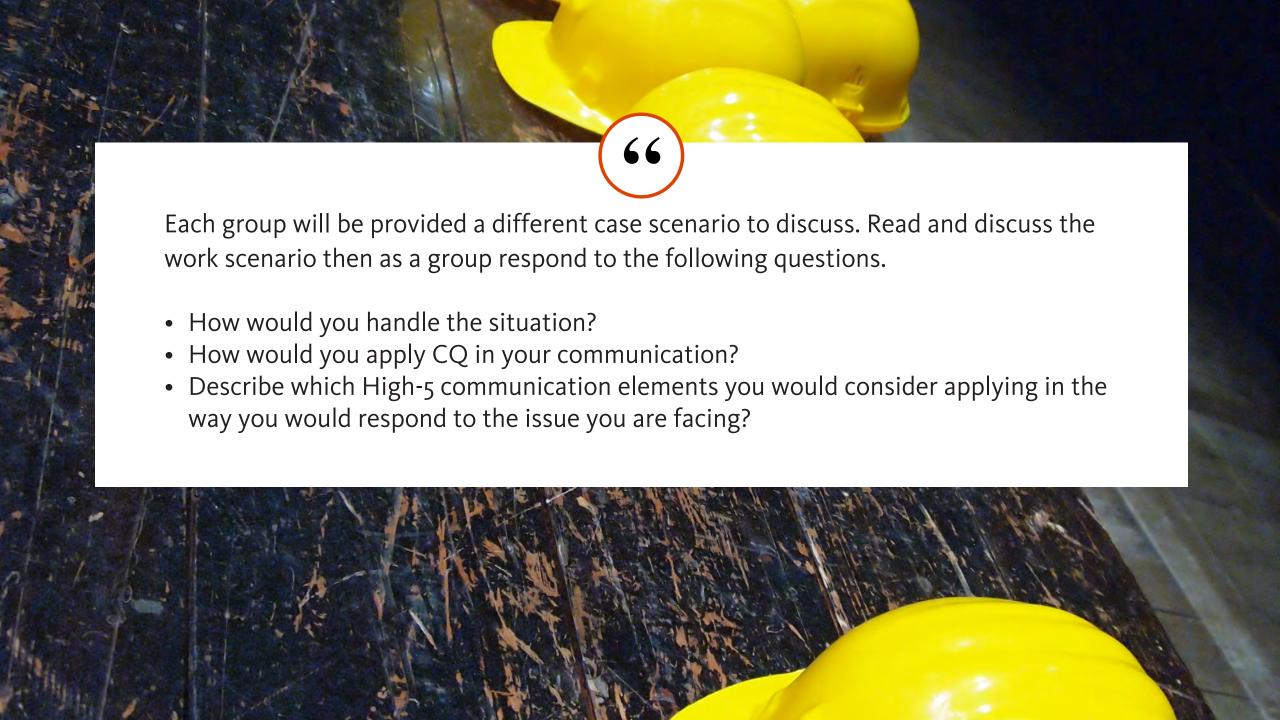




## Individual Writing Exercise

- When OTHER people use the words "diverse" or "diversity" in your work environment, what do they mean?
- When YOU use them, what do you mean?
- What do you think these words SHOULD mean?





#### Evaluate, Navigate, Negotiate, Collaborate and Cooperate











- 1. Evaluate Check out the situation and positively assess each team member's unique differences. Pay respectful attention to "differences", as identified by the team member themselves careful not to make assumptions about: gender, ethnicity, dass, race, sexual orientation, degree of learned/applied skills, etc. Formulate how you will effectively respond to the differences within the team and seek to find common ground; listen for the possibility of similar or shared lived experiences.
- 2. Navigate Tonavigate is to take a course of action, plan, work through various circumstances and situations while acknowledging and recognized differences within team members. Practice non-discriminatory communication skills effectively. Understand the critical differences between being "tested" (rites of passage based on an apprentice" learned skills) and/or being "targeted" (based on gender, sexual orientation, ethnicity, race, status, geographic birthplace, native tongue and language, age, etc.), as an apprentices is learning new skills.
- 3. Negotiate Work it out, come to terms (find a way over and through tense moments). Take the time to explore a different communication paths to maintain a working relationship. Negotiation requires active listening skills. Ask questions in a respectful way. If tensions arise a team member can ask, "What"s the issue?" Not – "What's yourproblem?"
- 4. Collaborate Work jointly, combine efforts, team mindset, an "all in it to win it" approach. This requires a give-and-take approach. No one way is always right. Be open to different ways of getting the job done.
- 5. Cooperate Cooperation requires a team to work together safely, effectively, and productively within a culture of trust. Honoring and respecting differences open up channels of communication. Demonstrating inclusive practices and processes requires effective communication skills. Cooperation is about how team members operate (work, handle, manage) their tasks together, as a collective with an "all in it to win it" attitude and approach.

Key Point: Practice using High 5team tools with skill and precision. Like any tool, High 5skills are mastered over time with use and practice.



