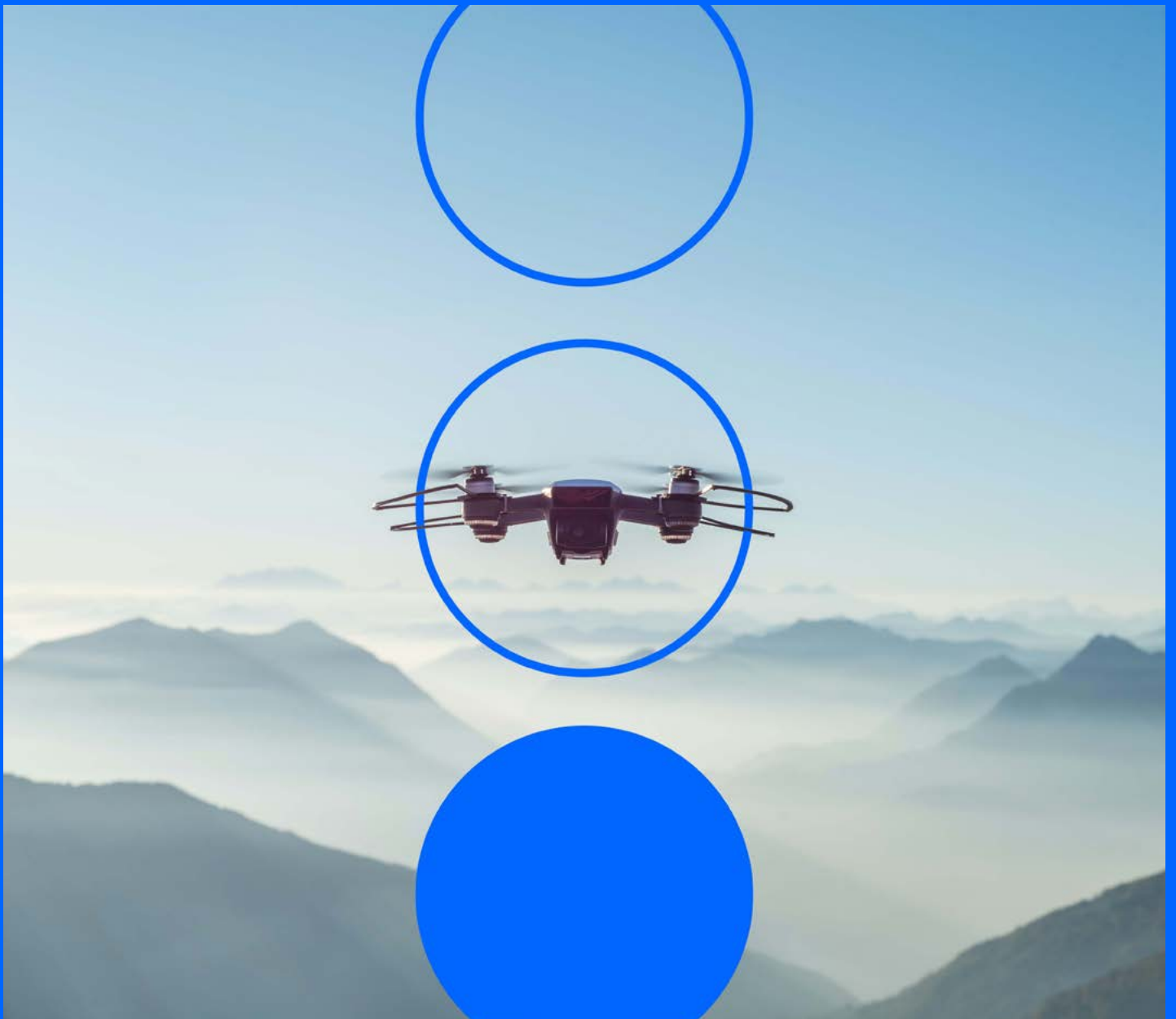# Azure Services

Migrating to the cloud, fast and efficiently

About Telefónica Tech

Telefónica Tech is the leading company in digital transformation. The company offers a wide range of services and integrated technological solutions in Cyber Security, Cloud, IoT, Big Data and Blockchain.

With our worldwide presence and strategic hubs in Spain, Brazil, the UK, Germany, and Hispam, our capabilities reach more than 5.5 million B2B customers in 175 countries every day.

We unlock the power of integrated technology for all businesses, bringing together a unique combination of the best people, with the best tech and the best platforms, supported by a dynamic partner ecosystem and strategic agreements with all market leaders. We do this in a simplified manner, to facilitate and accelerate tech adoption and make a real difference every day, to every business.

Telefónica Tech UK&I was previously known as CANCOM UK&I. Telefónica Tech acquired CANCOM UK&I in July 2021.

Contents

Why Telefónica Tech

01

Being one of three Microsoft Security and Manageability Elite Partners in the UK, and a Microsoft Azure Expert Managed Service Provider, **Telefónica Tech** is recognised for our excellence in delivering cloud technology by partners, customers and industry peers alike. Having delivered some of the most complex, challenging and secure Azure solutions across public and private sectors, our experience coupled with our credentials gives you the confidence that we can support you with the development, delivery and support of your cloud strategy no matter how big or small.

Excellence

We strive to be excellent in everything we do: from what we do and how we do it, to how we manage risk and remain compliant and reliable; as a business; as a partner to our customers; and as individuals. We never accept second best. **We are the Fearless Champions of Better.**

Innovation

We're inspiring and inventive; we think laterally and challenge convention. **We're bold and brave**. We never fail; instead we see opportunities to learn and try again.

Collaboration

We team up, we join forces, we debate & innovate, **we challenge and support each other**: together we thrive, as individuals, as a business and a partner to our customers.

Telefónica Tech sits on several Cloud Advisory Boards to ensure our clients get the best understanding of what each cloud service can deliver today and also give clear insight into the direction of where these services are going into the future – ensuring you remain ahead of the curve.

Our strategy remains firmly aligned to market trends, and our historical development and technological investments bear this out. With our recent acquisitions, Telefónica Tech brings together three powerful organisations, making them even stronger together and further maturing our service provider (Managed, Cloud, Network and Security) capability.

Telefónica Tech

Cloud Strategy

02

Telefónica Tech's Cloud Strategy service helps you define your cloud vision based on your business objectives, your current environment and existing investments. The service includes detailed strategy, platform, service and application assessments to develop an economically and technologically justifiable roadmap for your right mix of cloud services.
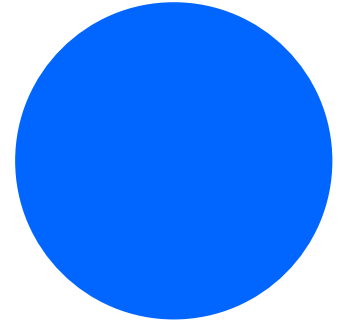
Clearly define your Cloud strategy and Identify real *opportunities to innovate.*

Rapidly scale
Infrastructure & Applications

Best practice
Security & Governance

Control cost
Monthly reporting, usage & billing

Managed
Support

Increase ROI
with broader adoption

Cloud
Productivity

Benefits

We de-mystify cloud; articulating justifiable use cases within the context of your business. We make best of breed assets, experience and knowledge available to you. We provide clear roadmap definition with heat map focus areas and stages for the introduction of innovative and scalable services. Workload migration/ transformation opportunities identified and defined, only where cloud makes sense. We ensure security and compliance is maintained from the outset. We properly manage the process to prevent technical debt entering cloud programmes.

Key Features

» Consultancy from leading experts

» Understanding of organisational culture, attitudes, and vision

» Review existing business and technical strategies with a cloud lens

» Technical review of current platforms, services and applications

» Priority workloads and actions identified for quicks wins

» Plan for a future mode of operation

» Development of a cloud technology roadmap factoring the above points

Telefónica Tech

Azure FastStart

03

## An innovative approach to delivering an Azure Landing Zone

This service delivers the essential building blocks for any environment, giving the freedom to build, manage and deploy applications using familiar tooling and methodologies.

We help to define and ensure that the framework is ready for your organisation, providing greater agility and compliance with security and governance requirements, define and deploying the landing zone for your organisation.

Our solution aligns to the Microsoft Cloud Adoption Framework and is ideal if you are beginning your cloud journey.
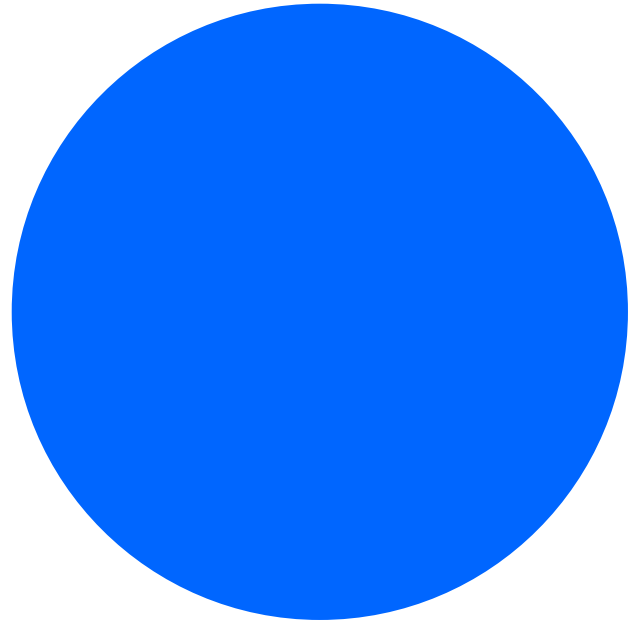
Microsoft Cloud Adoption Framework for Azure

Strategy   **Plan**   **Ready**   **Adopt**

Govern   **Manage**

Telefónica Tech
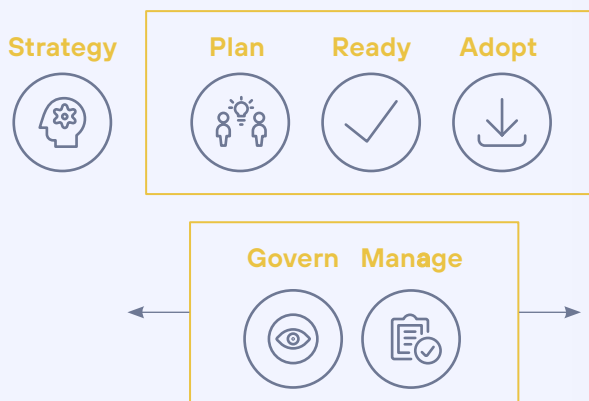
Azure FastStart
Key Areas Covered

» Azure AD Tenant(s) and Consumption Model

» Identity and Access Management

» Management Group and Subscription Organisation

» Network Topology and Connectivity

» Management and Monitoring

» Business Continuity and Disaster Recovery

» Governance, Security & Compliance

» Platform Automation and DevOps

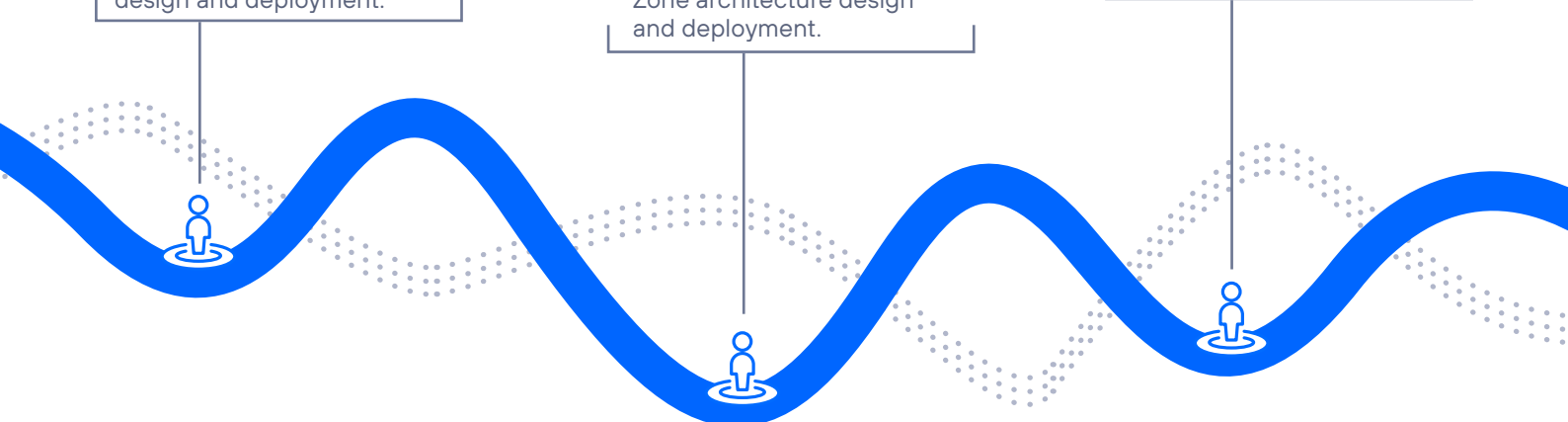**Azure FastStart:
Foundational
Landing Zone**
Foundational Landing Zone
design and deployment.

**Azure FastStart:
Enterprise Scale
Landing Zone**
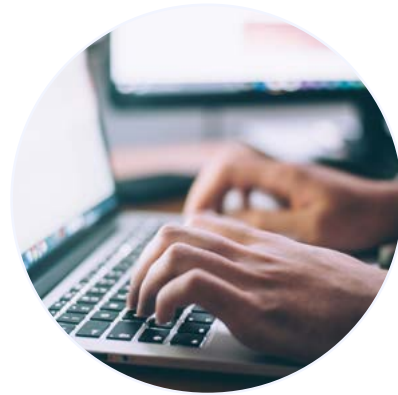Enterprise Scale Landing
Zone architecture design
and deployment.

Azure FastSupport:
Optimise for Cloud and cost
management. Lighthouse
Integrated Azure Managed
Service.

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What We Offer?

A flexible, fully customisable, production ready, Azure landing zone with optional support offerings.

Azure FastStart: Foundational Landing Zone

» Single Subscription

» Remote Design questionnaire

» Foundational Landing Zone Design

» Fast deployment of Azure Landing Zone

Managed Services
Available for all stages (optional)

» Continuous cost, security and innovation optimisation

» Azure Lighthouse Integration

Azure FastStart: Enterprise Scale Landing Zone

Plan

» Multi Subscription

» Design workshop with key platform and application stakeholders

» Enterprise-scale Landing Zone solution design

» Define comprehensive functional test plan

Ready

» Create tenancy, Azure subscriptions and billing components

» Deployment of Enterprise Scale Landing Zone

» Enablement of governance through blueprints and baseline policies, ongoing management and operational procedures and tooling

» Deliver functional testing of implemented landing zone architecture

» Knowledge sharing throughout the engagement

» Hand-over of deployed architecture

Adopt

» Plan for next stages

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Azure FastMigrate

A simple and organised approach to migrating business applications

04

Our Microsoft Azure FastMigrate Service is designed to accelerate the move of server, database, web application or file workloads to the Microsoft cloud.

The service enables migration from a variety of source technologies, including VMware, Hyper-V, physical infrastructure and other public cloud providers.

The service benefits from years of workload migration experience which has helped to develop methodologies that accelerate cloud adoption.

Benefits

» Mitigate project risks

» Control project costs

» Workload modernisation

» Defined methodologies

» Aligned to organisational challenges/objectives

» Experience with large and complex Azure migrations

» Mature and proven cross-industry experience

» Faster time to value

Key Features

» Work with experienced Microsoft Certified Azure Consultants

» Perform application discovery, assessment and categorisation

» Priority workloads and actions identified for quicks wins

» Application cloud readiness assessment

» Dependency mapping of in-scope application migration candidates

» Creation of migration plans, test and service transition plans

» Application transformation and modernisation

» Design and deployment of migration tooling

» Migration of in-scope applications

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Azure FastOptimise

05

From unstructured to controlled

Comprehensive public cloud optimisation service

When rapidly adopting Microsoft Azure without expert help, businesses can quickly find things become costly and unstructured.

How do you regain control of your security posture, reduce consumption spend, optimise operational management and enforce consistent governance across your public cloud platform? And how does this fit into your wider strategic roadmap for cloud adoption?

Approach

A flexible phased approach, including:

Phase 1
Discover Assets

Firstly, we would review governance, consumption, security, management and monitoring. From there we build a report which contains findings, recommendations and identify areas for improvement and innovation. Finally, Telefónica Tech walkthrough the generated report with members of your team, enabling service improvement.

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Phase 2
Define & Adopt

In-depth strategy and design workshop, revisiting the policy, governance, consumption management, monitoring, optimisation, adoption, training, and additional business features missing from the current platform. We feed this into a full Azure enterprise framework which forms the basis to which all future cloud projects should adhere.

We finally help the business to adopt the changes by consolidating services to reflect design decisions. Enhancing security, performance monitoring, management visibility, whilst monitoring and optimising costs by right-sizing, correct licensing, and use of other optimisation techniques.

Benefits

» Right-size, increase efficiency and reduce spend

» Provide peace of mind that the Azure platform is fit for purpose and provides a foundation for further development

» Mitigate security and compliance concerns

» Enhance your current security posture with expert help, setting appropriate security baselines for the future.

» Enforce consistent governance across public cloud platform

Azure Support

To maintain your Azure environment, our experienced Managed Services team proactively supports and monitors systems, maximising uptime, value for money, and provides continual improvement processes ensuring your environment keeps in step with technical developments.

Telefónica Tech

Azure
FastSupport Services

06

Skills on Tap

Our Microsoft-certified expert analysts provide architectural guidance and Azure planning and strategy to help you get the most out of cloud, 24x7x365 via telephone and online.

Manage Risk

Reduce the risk of down time. We can monitor and patch your services and inform you of any other potential security issues which arise.

Improved Visibility

Achieving direct line of sight into how much you are spending and using in the cloud can be challenging. Our service gives you regular reporting to provide granular visibility of your costs, utilisation and recommendations for improvement.

Support Levels

To maintain your Azure environment, our experienced Managed Services team proactively supports and monitors systems, maximising uptime, value for money, and provides continual improvement processes ensuring your environment keeps in step with technical developments.

Telefónica Tech

Azure FastSupport Services
Expert end user support

Support when you need it

Have you invested in Microsoft Azure? Do you lack expertise internally to manage Azure on a day-to-day basis? Or simply want the peace of mind from talking with an Expert and getting a fast response? Our comprehensive Azure FastSupport Service provides a dedicated team of Microsoft-certified analysts to manage Azure. Our proactive approach ensures that you make the most of your cloud investment.

Free up your IT department's time and resource to focus on more strategic projects. Quickly get a resolution by using our online portal to register a call to speak to an expert directly.

Levels of Support

Telefónica Tech provide two enhanced levels of support as detailed below:

Azure Advanced Support

1 Business hours Azure support, including escalation management to Microsoft

2 Operating System patch management plus basic monitoring and alerting

3 Granular visibility of costs, usage and compliance

Azure Premium Support

1 24x7 Azure support, including escalation management to Microsoft

2 Enhanced maintenance with OS patch management, advanced monitoring, and risk management through backup and DR support

3 Granular visibility of costs, usage and compliance plus optimisation recommendations

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It's not about ideas.
It's about making
ideas happen
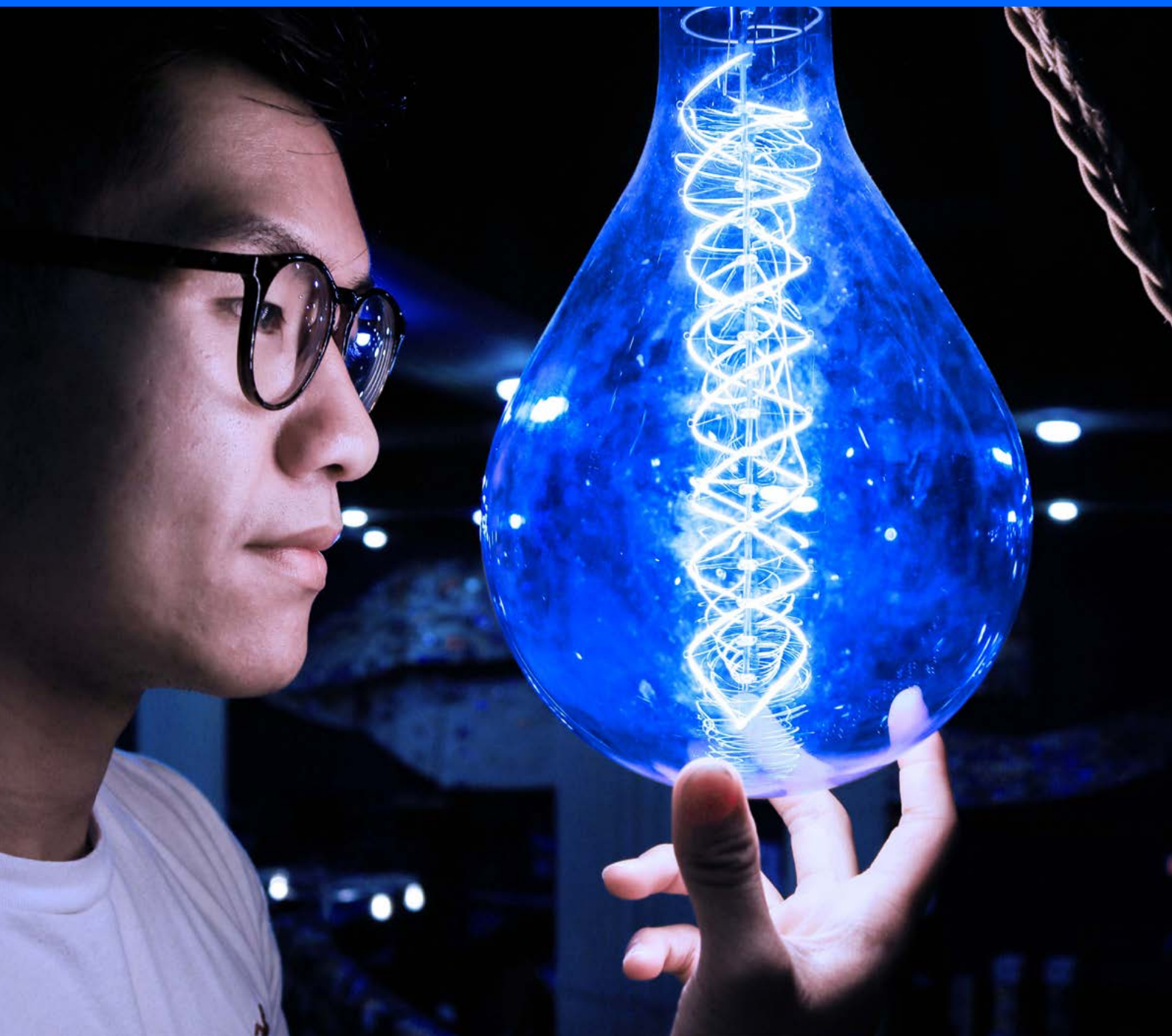
Telefónica Tech
We're here to **help**.

Visit **telefonicatech.uk** for more information.

Twitter @TefTech_EN   LinkedIn Telefónica Tech   YouTube Telefónica Tech

About Telefónica Tech

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