

European Capital Market Study

December 31, 2021

Analysis of cost of capital parameters and multiples for European capital markets





Table of contents

1.	Preface & people	3				
2.	Executive summary	7				
3.	Risk-free rate	10				
4.	Market returns and market risk premium a. Implied returns (ex-ante analysis) b. Historical returns (ex-post analysis)	13 13 16				
5.	based on STOXX® industry classification					
6.	Betas	24				
7.	Sector returns a. Implied returns (ex-ante analysis) b. Historical returns (ex-post analysis)	27 27 36				
8.	Trading multiples	44				
	Appendix	49				

Contact information

Prof. Dr. Christian Aders

Senior Managing Director +49 89 388 790 100 +49 172 850 4839 christian.aders@value-trust.com

Marion Swoboda-Brachvogel, MSc

Director

+43 1 537 124 838 +43 664 238 236 6 marion.swoboda-brachvogel @value-trust.com 1 Preface & people

European Capital Market Study

Preface

Dear business partners and friends of ValueTrust,

We are pleased to release our ninth edition of the ValueTrust European Capital Market Study. With this study, we provide a data compilation of capital market parameters that enables an enterprise valuation in Europe. The purpose of the study is to serve as a tool and data source as well as to show trends in the parameters analysed.

In this study, we analyse the relevant parameters to calculate the cost of capital with the Capital Asset Pricing Model (risk-free rate, market risk premium and beta). Additionally, we determine implied as well as historical market and sector returns. Moreover, this study includes capital structure-adjusted implied sector returns, which serve as an indicator for the unlevered cost of equity. The relevered cost of equity can be calculated by adapting the unlevered cost of equity to the company specific debt situation. This procedure serves as an alternative to the CAPM.

Furthermore, we provide an analysis of empirical (ex-post) cost of equity in the form of total shareholder returns, which consist of capital gains and dividends. The total shareholder returns can be used as a plausibility check of the implied (ex-ante) returns. Lastly, trading multiples frame the end of this study.

We examine the before mentioned parameters for the European capital market (in form of the STOXX Europe 600). This index includes the countries Austria, Belgium, Denmark, Finland, France, Germany, Ireland, Italy, Luxembourg, Netherlands, Norway, Poland, Portugal, Spain, Sweden, Switzerland as well as the UK and has been subdivided into ten sector indices by industry¹): Financials, Basic Materials, Consumer Cyclicals, Real Estate, Industrials, Consumer Non-Cyclicals, Healthcare, Technology, Utilities and Energy.

Mostly, the historical data has been compiled from the reference dates between December 31, 2015 and December 31, 2021.

Prof. Dr. Christian Aders

Senior Managing Director
ValueTrust Financial Advisors SF

Marion Swoboda-Brachvogel

Director
ValueTrust Financial Advisors GmbH

Based on Thomson Reuters Business Classification.

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European Capital Market Study

People



Prof. Dr. Christian Aders

Senior Managing Director

- Almost 30 years of experience in corporate valuation and financial advisory
- Previously Partner at KPMG and Managing Director at Duff & Phelps
- Honorary professor for "Practice of transaction-oriented company valuation and value-oriented management" at LMU Munich
- Member of the DVFA Expert Group "Fairness Opinions" and "Best Practice Recommendations Corporate Valuation"
- Co-Founder of the European Association of Certified Valuators and Analysts (EACVA e.V.)



Fredrik Müller

Associate

- More than 5 years of project experience in corporate valuation and financial advisory
- Extensive experience in valuation and value management projects in various industries



Marion Swoboda-Brachvogel, MSc

Director

- More than 15 years of project experience in financial advisory, investment banking and investment management
- Previously with McKinsey & Company, Unicredit, C.A. Cheuvreux and B&C Industrieholding
- Extensive experience in the valuation of listed and private companies in various industries and in advising on strategic and financial issues

European Capital Market Study Disclaimer

This study presents an empirical analysis, which serves the purpose of illustrating the cost of capital of European capital markets. Nevertheless, the available information and the corresponding exemplifications do not allow a complete presentation of a proper derivation of costs of capital. Furthermore, the market participant has to take into account that the company specific costs of capital can vary widely due to individual corporate situations.

The listed information is not specified to anyone, and consequently, it cannot be directed to an individual or juristic person. Although we are always endeavored to present information that is reliable, accurate, and current, we cannot guarantee that the data is applicable to valuation in the present as well as in the future. The same applies to our underlying data from the data provider S&P Capital IQ and Thomson Reuters Aggregates App.

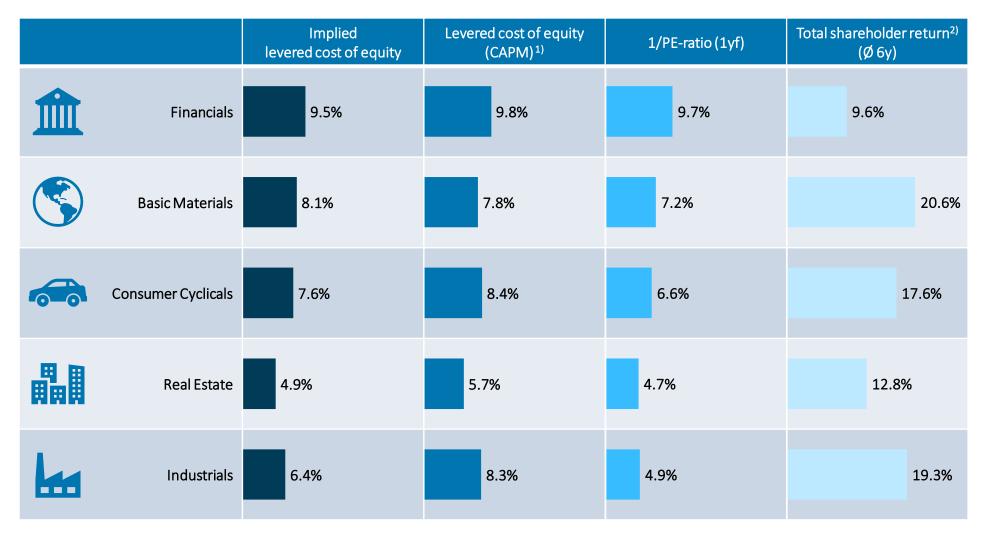
We recommend a self-contained, technical, and detailed analysis of the specific situation, and we dissuade from taking action based on the provided information only.

ValueTrust does not assume any liability for the up-to-datedness, completeness or accuracy of this study or its contents.

Executive summary

Executive Summary (1/2)

Cost of equity per sector according to four different methodologies



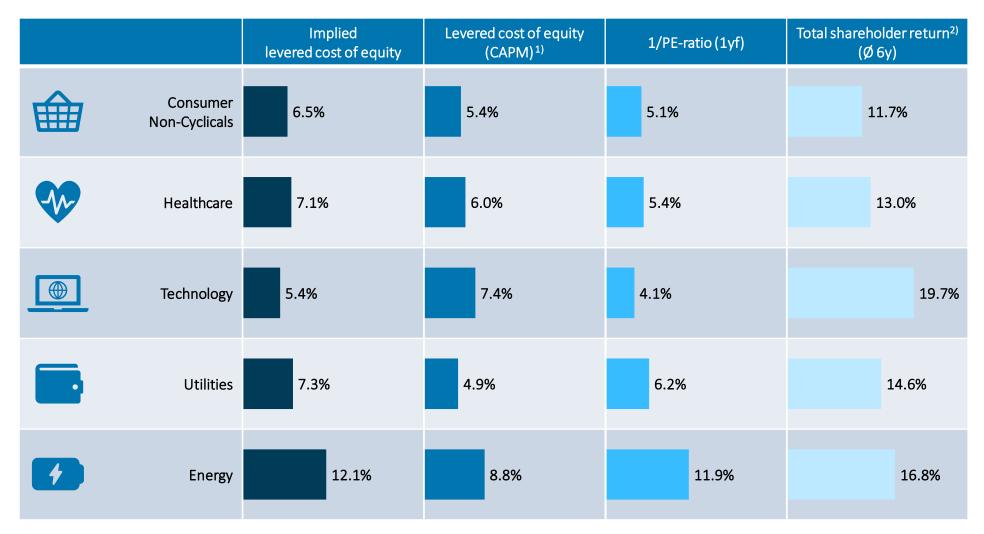
¹⁾ Based on 5-year sector beta, risk-free rate of 0.09% and market risk premium of 7.4% for the European market.

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²⁾ Total shareholder returns can be viewed as historic, realized cost of equity. However, it has to be considered that total shareholder returns vary widely, depending on the relevant time period.

Executive Summary (2/2)

Cost of equity per sector according to four different methodologies



¹⁾ Based on 5-year sector beta, risk-free rate of 0.09% and market risk premium of 7.4% for the European market.

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²⁾ Total shareholder returns can be viewed as historic, realized cost of equity. However, it has to be considered that total shareholder returns vary widely, depending on the relevant time period.

Risk-free rate

Risk-Free Rate

Background & approach

The **risk-free rate** is a return available on a security that the market generally regards as free of risk of default. It serves as an input parameter for the **CAPM** in order to determine the risk-adequate cost of capital.

The risk-free rate is a yield which is obtained from **long-term government bonds** of European countries with top-notch rating. As of the reference date, the AAA-rated countries in the Eurozone included Germany, Luxembourg and the Netherlands. The European Central Bank (ECB) publishes – on a daily basis – the parameters needed to determine the yield curve using the **Svensson method**. By using interest rate data from different maturities, a **yield curve** can be estimated for fictitious zero-coupon bonds (spot rates) for a period of up to 30 years. Based on the respective yield curve, a **uniform risk-free rate** is derived under the assumption of present value equivalence to an infinite time horizon.

To compute the risk-free rate for a specific reference date we used an average value of the daily yield curves of the **past three months**. This method **avoids a misleading semblance of precision** and is recognized in court proceedings.²⁾

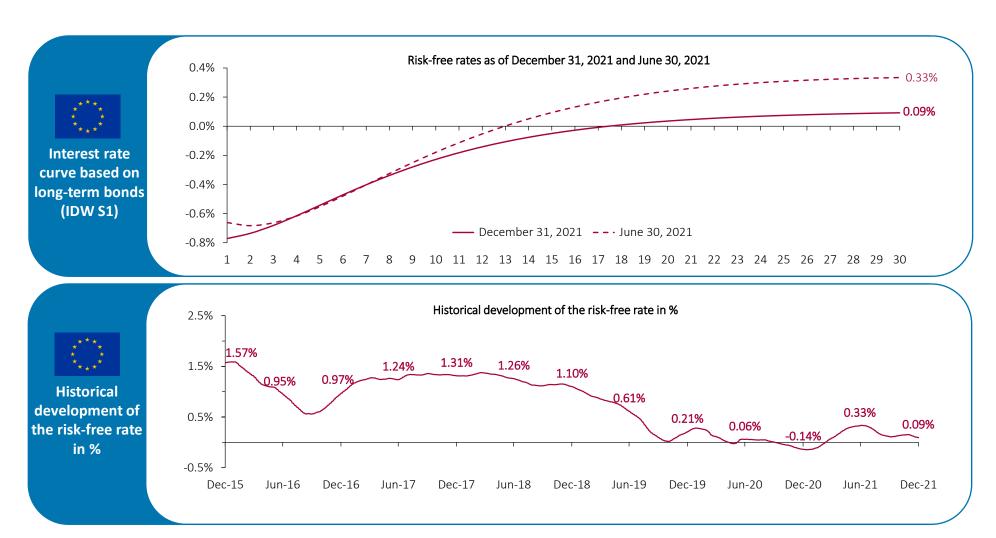
Additionally, we illustrate the monthly development of the risk-free rates since December 31, 2015 for the European capital markets.

- 1) European Central Bank (https://www.ecb.europa.eu/stats/financial_markets_and_interest_rates/euro_area_yield_curves/html/index.en.html).
- 2) The Institute of Public Auditors (Institut der Wirtschaftsprüfer, IDW) in Germany also recommends this approach.

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Risk-Free Rate – Europe

Interest rate curve based on long-term bonds and historical development of the risk-free rate in Europe (Svensson Method)



Note: Interest rate as of reference date using 3-month average yield curves in accordance with IDW S 1.

4 Market returns and market risk premium

a. Implied returns (ex-ante analysis)

Implied Market Returns and Market Risk Premium

Background & approach

The future-oriented computation of implied market returns and market risk premiums is based on earnings estimates for public companies and return calculations. This approach is called ex-ante analysis and allows to calculate the "implied cost of capital". It is to be distinguished from the ex-post analysis.

Particularly, the **ex-ante method** offers an **alternative** to the **ex-post approach** of calculating the costs of capital by means of the regression analysis through the **CAPM**. The ex-ante analysis method seeks costs of capital which represent the **return expectations of market participants**. Moreover, it is supposed that the estimates of financial analysts reflect the expectations of the capital market.

The concept of **implied cost of capital** gained in momentum in recent times. For example, it was recognized by the German *Fachausschuss für Unternehmensbewertung* "FAUB".¹⁾ It is acknowledged that implied cost of capital capture the **current capital market situation and** are thus able to reflect the effects of the current **low interest rate environment**.

As of the **reference date**, it offers a more insightful perspective in comparison to the exclusive use of ex-post data.

For the following analysis, we use – simplified to annually – the formula of the Residual Income Valuation Model by *Babbel*:²⁾

$$r_{t} = \frac{NI_{t+1}}{MC_{t}} + \left(1 - \frac{BV_{t}}{MC_{t}}\right) * g$$

 r_t = Cost of equity at time t

 NI_{t+1} = Expected net income in the following time period t+1³⁾

MC_t = Market capitalization at time t BV_t = Book value of equity at time t

g = Projected growth rate

Through dissolving the model to achieve the cost of capital, we obtain the implied return on equity.⁴⁾ Since *Babbel's* model does not need any explicit assumptions, except for the growth rate, it turns out to be **robust**. We source our data (i.e. the expected annual net income, the market capitalizations, and the book value of equity, etc.) of the analyzed sectors from the data supplier Thomson Reuters. Additionally, we apply the European Central Bank target inflation rate of **2% as a typified growth rate**.

Henceforth, we determine the **implied market returns** for the STOXX Europe 600. We consider this index as a valid approximation for the total European market. The result builds the starting point for the calculation of the **implied market risk premium** of the European capital market.

- 1) cf. Castedello/Jonas/Schieszl/Lenckner, Die Marktrisikoprämie im Niedrigzinsumfeld Hintergrund und Erläuterung der Empfehlung des FAUB (WPg, 13/2018, p. 806-825).
- 2) cf. Babbel, Challenging Stock Prices: Share prices and implied growth expectations (Corporate Finance, n. 9, 2015, p. 316-323, especially p. 319).
- 3) Analyst consensus forecasts for the next twelve months are applied.
- 4) cf. Reese, 2007, Estimation of the costs of capital for evaluation purposes; Aders/Aschauer/Dollinger, Die implizite Marktrisikoprämie am österreichischen Kapitalmarkt (RWZ, 6/2016, p. 195 202); ValueTrust, DACH Capital Market Study December 31, 2020.

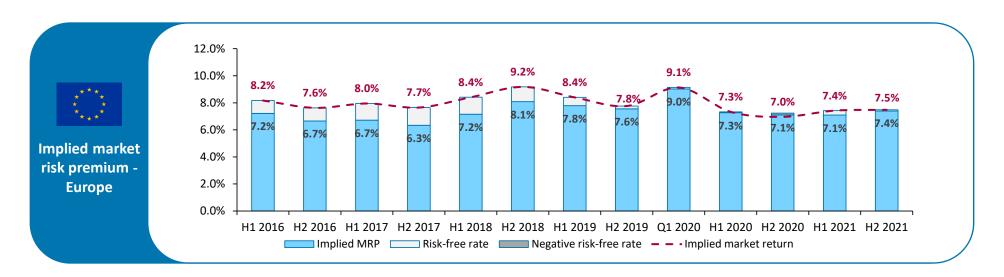
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Implied Market Returns and Market Risk Premium European Market – STOXX Europe 600

Knowing the **implied market return** and the daily measured risk-free rate of the European capital market, we can determine the implied **market risk premium**.

In the years from December 2015 to December 2021 the **implied market returns** ranged from **7.0% to 9.2%**. Subtracting the risk-free rate from the implied market return, we derive a **market risk premium** within the range of **6.3% to 9.0%**.

The implied market return lies at 7.5% as of the reference date December 31, 2021. Taking the risk-free rate of 0.09% into account, we determine an implied market risk premium of 7.4%. To determine the appropriate market risk premium for valuation purposes, it is important to take also the analysis of historical returns as well as volatility (see p. 18) into account. Especially in times of crisis it can make sense to apply an average market risk premium over several periods instead of a reference date value.



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4 Market returns and market risk premium

b. Historical returns (ex-post analysis)

Historical Market Returns

Background & approach

Besides analyzing the implied market returns through the ex-ante analysis, we analyze **historical (ex-post) returns**. Once this analysis is performed over a **long-term observation period**, an expected **return potential** of the European capital market is assessable. Therefore, the analysis of historical returns can be used for **plausibility checks of the costs of capital**, more specifically **return requirements**, which were evaluated through the CAPM.

To further enable a precise analysis of the historical returns of the European capital market, we use the so-called **return triangle**. It helps to present the **annually realized returns** from **different investment periods** in a simple and understandable way. Especially the **different buying and selling points in time**, and the different annual holding periods are illustrated comprehensively. To calculate the **average annual returns** over several years, we use both the **geometric and arithmetic mean**.

In this study, we analyze the so-called **total shareholder returns,** which include the **returns on investments** and the **dividend yields**. For our analysis, it is needful to focus on **total return indices** because they include the price and dividend yields. Since the **STOXX Europe 600** is a performance index, it only includes price yields. Hence, we need its total return index. The relevant total return index for Europe is called the STOXX Europe 600 Gross Return ("STOXX Europe 600 GR").

The following slide serves as an introduction by showing the historical development of the STOXX Europe 600 GR since December 2015. Additionally, the EURO STOXX 50 Volatility ("VSTOXX") is displayed for the same period. The VSTOXX serves as an indicator for the stock market's expectations of volatility and can thus be used as a risk measure. The VSTOXX is often named "fear index", high levels are typically associated with more turbulent markets.

The observation period for the total shareholder returns analysis amounts to 15 years. Therefore, the analysed data of the STOXX Europe 600 GR Return reaches back to December 31, 2006.

The following slides illustrate how the two calculation methods (arithmetic and geometric mean) differ from each other for the period between December 31, 2006 and December 31, 2021. For the longest **observation period** of **15 years** the average historical mean of the market return amounts to **7.3%**. Using geometrical averaging, we obtain a market return of **5.4%**.

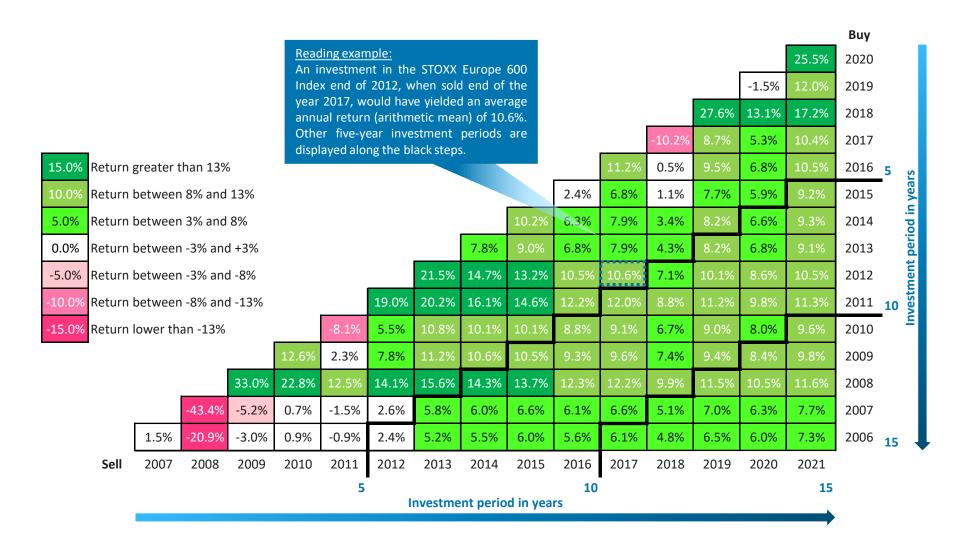
Please note that the historical market return calculations are based on actual index data points, whereas the implied market return and all sector calculations are based on the Thomson Reuters Aggregates App. Therefore, the comparability can be impeded by different aggregation and composition methodologies.

December 31, 2021 VALUETRUST 17

Historical Market Returns and Volatility – European Market STOXX Europe 600 GR vs. VSTOXX since December 2015



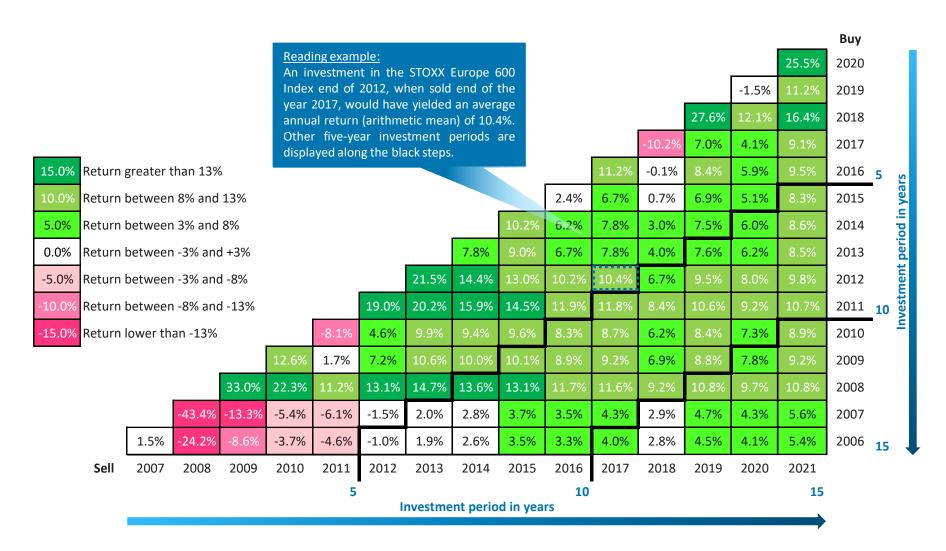
Historical Market Returns (Arithmetic Mean) – European Market STOXX Europe 600 GR Return Triangle as of December 31, 2021



Following: https://www.dai.de/files/dai_usercontent/dokumente/renditedreieck/2015-12-31%20DAX-Rendite-Dreieck%2050%20Jahre%20Web.pdf.

Historical Market Returns (Geometric Mean) – European Market

STOXX Europe 600 GR Return Triangle as of December 31, 2021



Following: https://www.dai.de/files/dai_usercontent/dokumente/renditedreieck/2015-12-31%20DAX-Rendite-Dreieck%2050%20Jahre%20Web.pdf.

Sector classification of European companies

based on STOXX® industry classification

Sector Indices of the European Capital Market

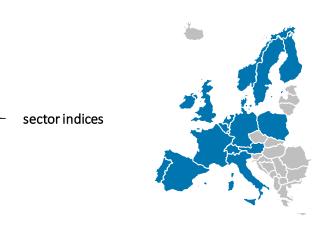
Methodology & approach

The sector indices aim to cover the **whole capital market of Europe**. Therefore, this capital market study contains all equities of the STOXX Europe 600 as listed in the Thomson Reuters Aggregates App. 1) The STOXX Europe 600 Index represents large, mid and small capitalization companies across 17 countries of the European region: Austria, Belgium, Denmark, Finland, France, Germany, Ireland, Italy, Luxembourg, the Netherlands, Norway, Poland, Portugal, Spain, Sweden, Switzerland and the United Kingdom.

Compared to the previous studies, the sector classification by Thomson Reuters changed, such that the Telecommunications sector was reclassified as part of the Technology sector and the Real Estate was set up as a separate sector of companies which were previously included in the Financials sector. Therefore, the analyses on the following slides reflect the new sector split.

The ten sector indices for this study are defined according to the Thomson Reuters Business Classification:

- Financials
- **Basic Materials**
- **Consumer Cyclicals**
- Real Estate
- Industrials
- Consumer Non-Cyclicals
- Healthcare
- Technology
- Utilities
- Energy



Capital market of Europe

Representative Index: **STOXX Europe 600**

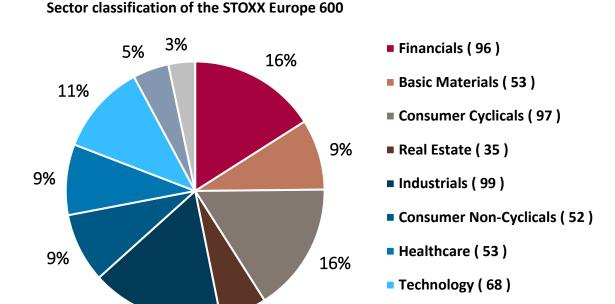
Classifies European market into 10 sector indices

ValueTrust 22 December 31, 2021

The Thomson Reuters Aggregates App offers analyst forecasts and historical values of key financials on an aggregated sector level.

Sector Indices of Europe as of December 31, 2021

Sector distribution and number of companies



6%

17%

The chart shows the percentage distribution of the 600 listed companies in the 10 industries based on the STOXX Europe 600 as listed in the Thomson Reuters Aggregates App (the numerical amounts are listed behind the sector names).

The ten defined sectors can be classified in **two different dimensions**:

- Six different sectors represent a share of less than 10%,
- Four sectors represent a share between 10% and 20%.

Companies within the Financials and Industrials sectors represent 33% of the entire market measured by the number of companies included in the STOXX Europe 600 index.

Utilities (27)

Energy (20)

6 Betas

Betas

Background & approach

Beta is used in the **CAPM** and is also known as the beta coefficient or beta factor. Beta is a measure of **systematic risk** of a security of a specific company (**company beta**) or a specific sector (**sector beta**) in comparison to the market. A beta of less than 1 means that the security is theoretically less **volatile** than the market. A beta of greater than 1 indicates that the security's price is more volatile than the market.

Beta factors are estimated on the basis of historical returns of securities in comparison to an approximate market portfolio. Since the company valuation is forward-looking, it has to be examined whether or what potential risk factors prevailing in the past do also apply for the future. By valuing non-listed companies or companies without meaningful share price performance, it is common to use a beta factor from a group of comparable companies ("peer group beta"), a suitable sector ("sector beta") or one single listed company in the capital market with a similar business model and a similar risk profile ("pure play beta").

The estimation of beta factors is usually accomplished through a linear regression analysis. Furthermore, it is important to set a time period, in which the data is collected (benchmark period) and whether daily, weekly or monthly returns (return interval) are analyzed. In practice, it is common to use observation periods of two years with the regression of weekly returns or a five-year observation period with the regression of monthly returns.

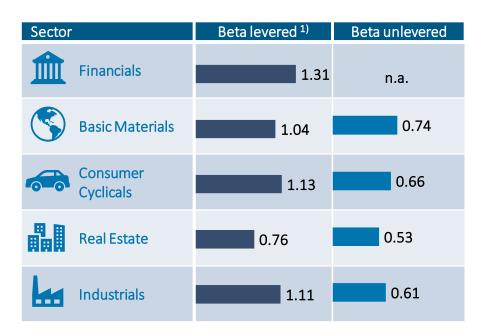
In the CAPM, company specific **risk premiums** include besides the **business risk** also the **financial risk**. The beta factor for levered companies ("**levered beta**") is usually higher compared to a company with an identical business model but without debt (due to financial risk). Hence, **changes in the capital structure** require an **adjustment of the betas** and therefore of the company specific risk premiums.

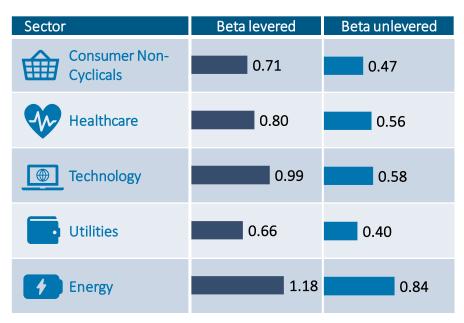
In order to calculate the **unlevered beta**, adjustment formulas have been developed. We prefer to use the **adjustment formula by Harris/Pringle** which assumes a value-based financing policy, stock-flow adjustments without time delay, uncertain tax shields and a so-called **debt beta**. We calculate the debt beta based on the respective sector rating through the application of the **credit spread** derived from the expected cost of debt. The **debt beta** is then derived by dividing the **sector credit spread** by the current **European market risk premium**. For simplification reasons, we do not adjust the credit spread for unsystematic risks.

In this study, we use levered sector betas as determined in the Thomson Reuters Aggregates App. Due to data availability, we only apply the five-year observation period and then calculate unlevered betas.

Betas

Sector specific levered and unlevered betas (5 years monthly) as of December 31, 2021





Sector specific debt ratio, leverage and rating

		Financials ²⁾	Basic Materials	Consumer Cyclicals	Real Estate	Industrials	Consumer Non-Cyclicals	Healthcare	Technology	Utilities	Energy
5-years	Debt ratio 3)	67.8%	36.3%	48.8%	44.8%	55.0%	47.9%	39.1%	50.4%	58.6%	37.4%
2021-2016	Leverage	210.4%	57.1%	95.4%	81.0%	122.4%	92.0%	64.2%	101.6%	141.5%	59.7%
monthly	Rating	BBB+	BBB	BBB+	BB+	BBB	BBB	BBB	BBB+	BBB-	ВВ

- 1) The levered beta of the market does empirically not necessarily exactly amount to 1.00 due to the exclusion of statistically insignificant betas. We observe a levered beta for the market of 1.01.
- 2) The debt illustration of the companies of the Financials sector only serves informational purposes. We will not implement an adjustment to the company's specific debt (unlevered) because a bank's indebtedness is part of its operational activities and economic risk. Therefore, a separation of operational and financial obligations is not possible. In addition, bank specific regulations about the minimum capital within financial institutions let us assume that the indebtedness degree is widely comparable. For that reason, it is possible to renounce the adaptation of levered betas.
- The debt ratio corresponds to the debt-to-total capital ratio.

7 Sector returns

a. Implied returns (ex-ante analysis)

Background & approach

Besides the future-oriented calculation of **implied market returns**, we calculate **implied returns for sectors**. That offers an **alternative** and simplification to the **ex-post analysis** of the company's costs of capital via the **CAPM**. Using this approach, the calculation of sector betas via regression analyses is not necessary.

The **implied sector returns** shown on the following slides can be used as an **indicator** for the **sector specific levered costs of equity**. Those already consider a **sector specific leverage**. Because of this, another simplification is to renounce making adjustments with regards to the capital structure risk.

Comparable to the calculation of the implied market returns, the following return calculations are based on the Residual Income Valuation Model by *Babbel*.¹⁾ The required data (i.e. net income, market capitalization, and book values of equity) are sourced from the data provider Thomson Reuters on an aggregated sector level. Regarding the profit growth, we assume for all sectors for simplification purposes a growth rate of 2.0%.

We unlever the implied returns with the following **adjusting equation** for the **costs of equity**²⁾ to take the specific leverage into account³⁾:

$$r_{E}^{L} = r_{E}^{U} + \left(r_{E}^{U} - R_{f}\right) * \frac{D}{E}$$

with:

 $r_{\rm E}^{\rm L}$ = Levered cost of equity

 $r_{\rm E}^{\rm U}$ = Unlevered cost of equity

 R_f = Risk-free rate

 $\frac{D}{E}$ = Debt 4) -to-equity ratio

The **implied unlevered sector returns** serve as an indicator for an **aggregated** and **unlevered cost of equity** for **specific sectors**. The process of relevering a company's cost of capital to reflect a company specific debt situation (cf. calculation example on the next slide) can be worked out without using the CAPM.

¹⁾ cf. Babbel, Challenging Stock Prices: Share prices and implied growth expectations (Corporate Finance, n. 9, 2015, p. 316-323, especially p. 319); Aders/Aschauer/Dollinger, Die implizite Marktrisikoprämie am österreichischen Kapitalmarkt (RWZ, 6/2016, p. 195 – 202).

In situations in which the debt betas in the market are distorted, we would have to adjust these betas to avoid unsystematic risks. For simplification reasons, we deviate from our typical analysis strategy to achieve the enterprise value (Debt beta > 0) and assume that the costs of capital are at the level of the risk-free rate. This process is designed by the so-called Practitioners formula (uncertain tax shields, debt beta = 0), cf. Pratt/Grabowski, Cost of Capital, 5th ed., 2014, p. 253.

³⁾ We assume that the cash and cash equivalents are used entirely for operational purposes. Consequently, we do not deduct excess cash from the debt.

^{4) &}quot;Debt" is defined as all interest-bearing liabilities. The debt illustration of the companies of the "Financials" sector only serves an informational purpose. We will not implement an adjustment to the company's specific debt (unlevered) because a bank's indebtedness is part of its operational activities and economic risk.

Exemplary calculation to adjust for the company specific capital structure

Calculation example:

As of the reference date December 31, 2021, we observe sector specific, levered cost of equity of **8.1%** (market-value weighted mean) in the European Basic Materials sector. Taking the sector-specific leverage into account, we derive unlevered cost of equity of **5.3%.** For the exemplary company X, which operates in the European Basic Materials sector, the following assumptions have been made:

- The debt-to-equity ratio of the exemplary company X: 40%
- The risk-free rate: 0.09%

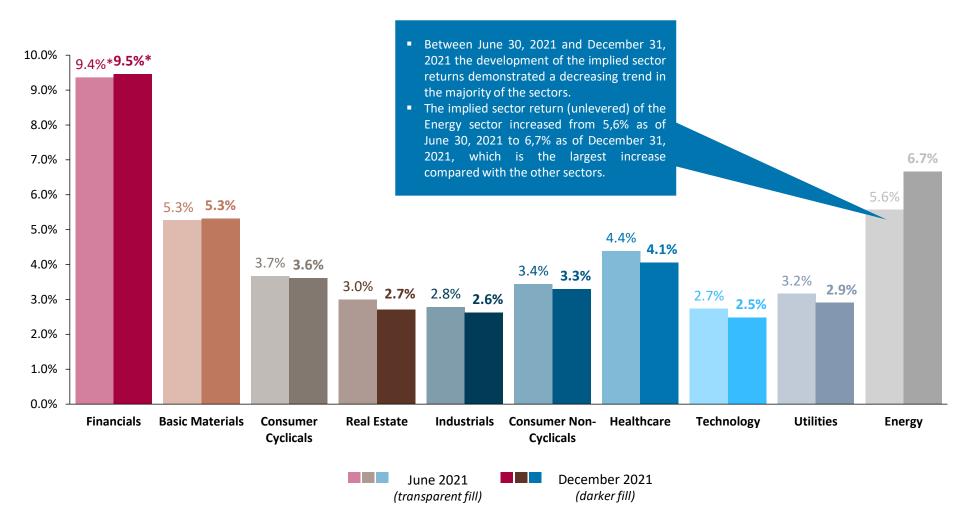
Based on these numbers, we can calculate the relevered costs of equity of company X with the adjustment formula:

$$r_{\rm E}^{\rm L} = 5.3\% + (5.3\% - 0.09\%) * 40\% = 7.4\%$$

Thus, **7.4%** is the company's relevered cost of equity. In comparison, the levered cost of equity of the Basic Materials sector is **8.1%**, reflecting the sectors' higher average leverage.

Implied Sector Returns (unlevered)*

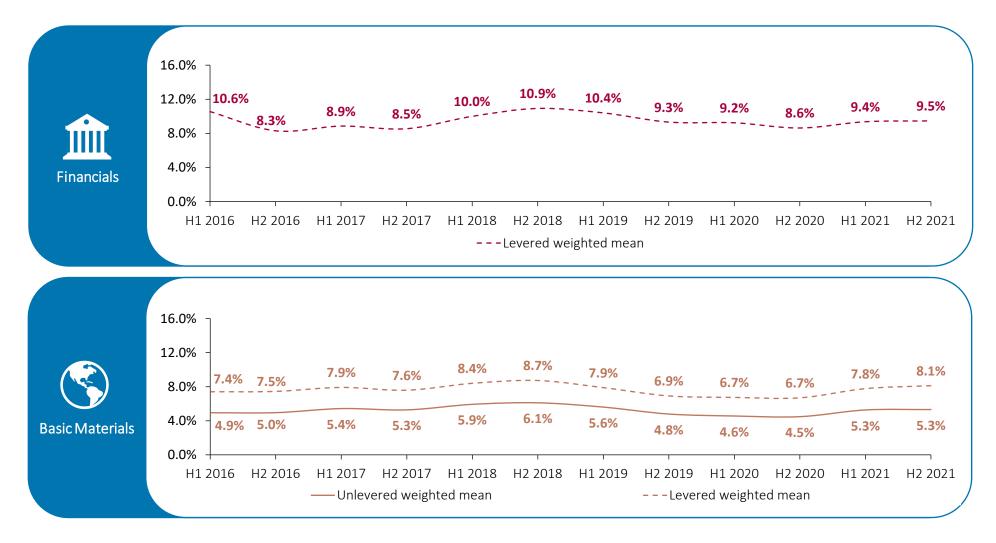
Overview as of December 31, 2021 vs. June 30, 2021



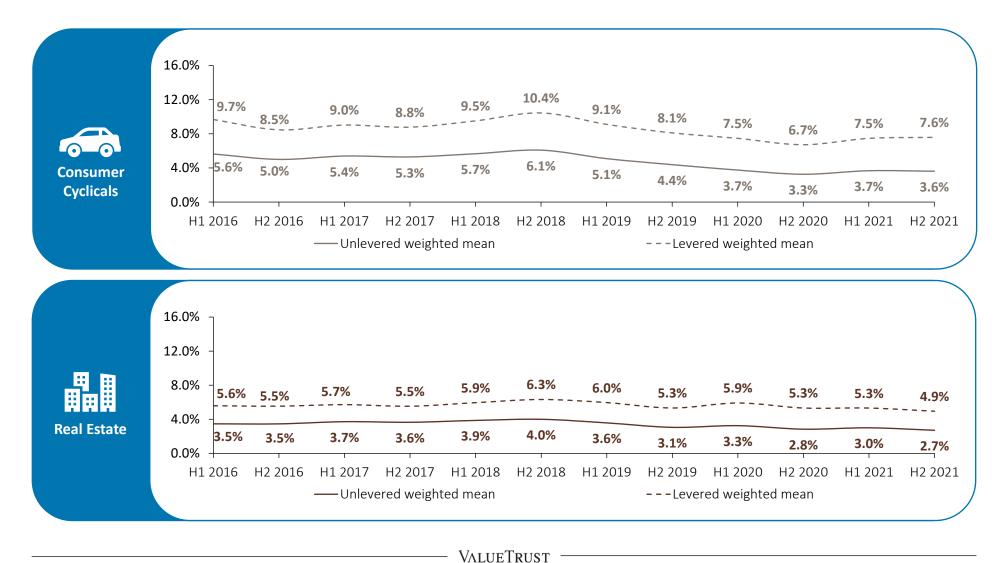
^{*} The returns for the Financials sector refer to levered sector returns. For all other sectors unlevered returns are displayed.

December 31, 2021 VALUETRUST 30

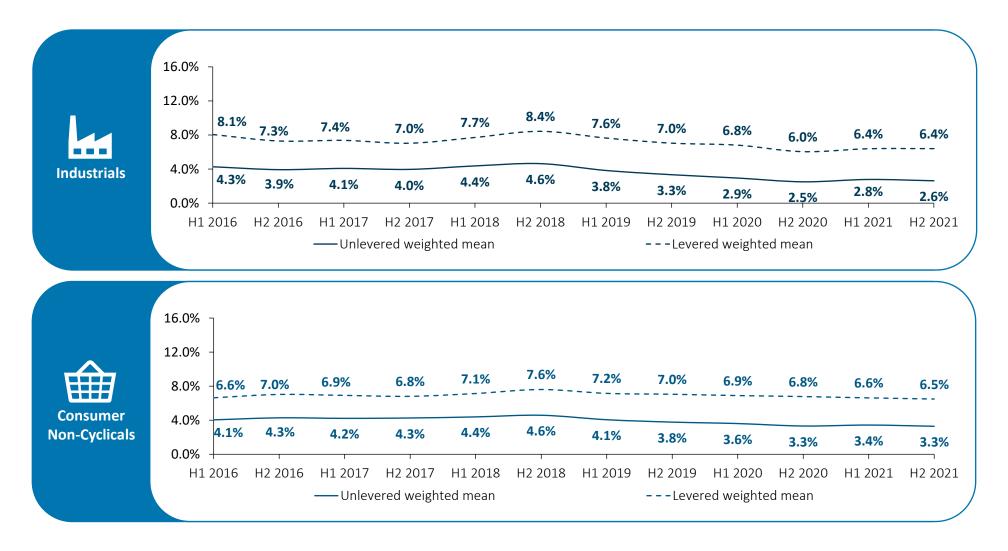
Financials, Basic Materials



Consumer Cyclicals, Real Estate

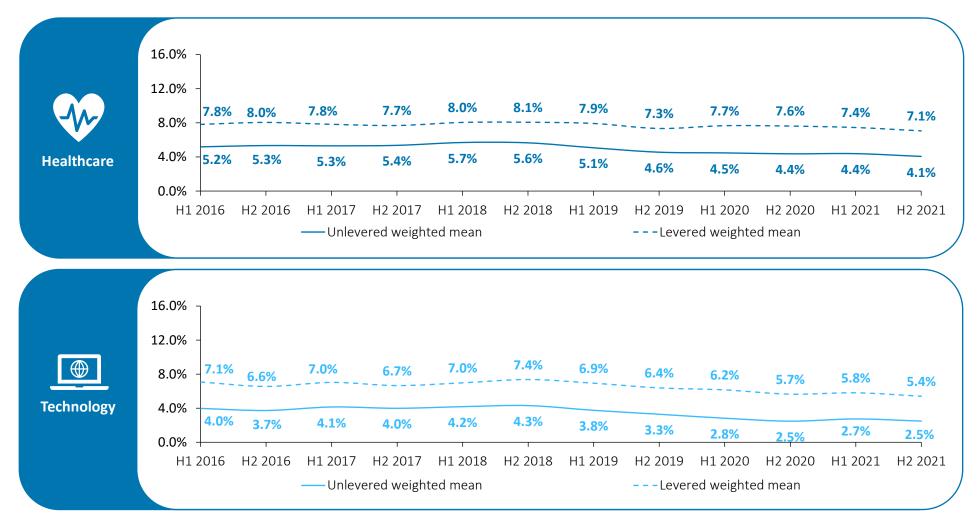


Industrials, Consumer Non-Cyclicals

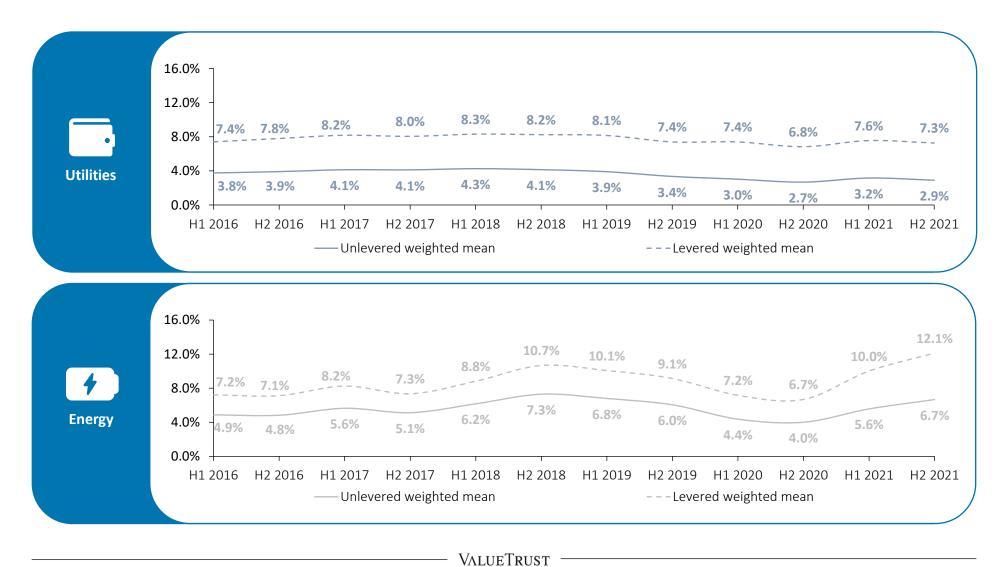


December 31, 2021 VALUETRUST 33

Healthcare, Technology



Utilities, Energy



7 Sector returns

b. Historical returns (ex-post analysis)

Historical Sector Returns

Background & approach

In addition to the determination of historical market returns, we calculated the historical sector returns p.a. This option is an alternative approach, like the implied sector returns, for the ex-post analysis of the determination of costs of capital based on regression analyses following the CAPM.

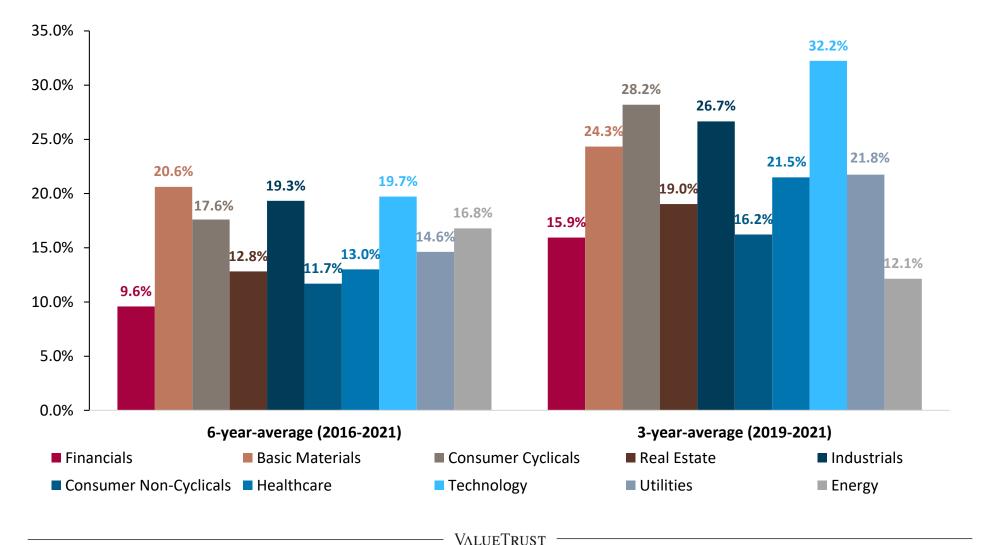
Our analysis contains so-called **total shareholder returns** (TSR) p.a. analogous to the return triangles for the European total return indices. This means, we consider the **share price development** as well as the **dividend yield**, whereas the share price development generally represents the main component of the total shareholder returns.

We derive the annual total shareholder returns between December 31, 2016 and December 31, 2021 for every STOXX Europe 600 sector. Since annual total shareholder returns tend to fluctuate to a great extent, their explanatory power is limited. Therefore, we do not only calculate the 1-year market-value weighted means, we additionally calculate the 3-year (2019-2021) and the 6-year (2016-2021) averages.

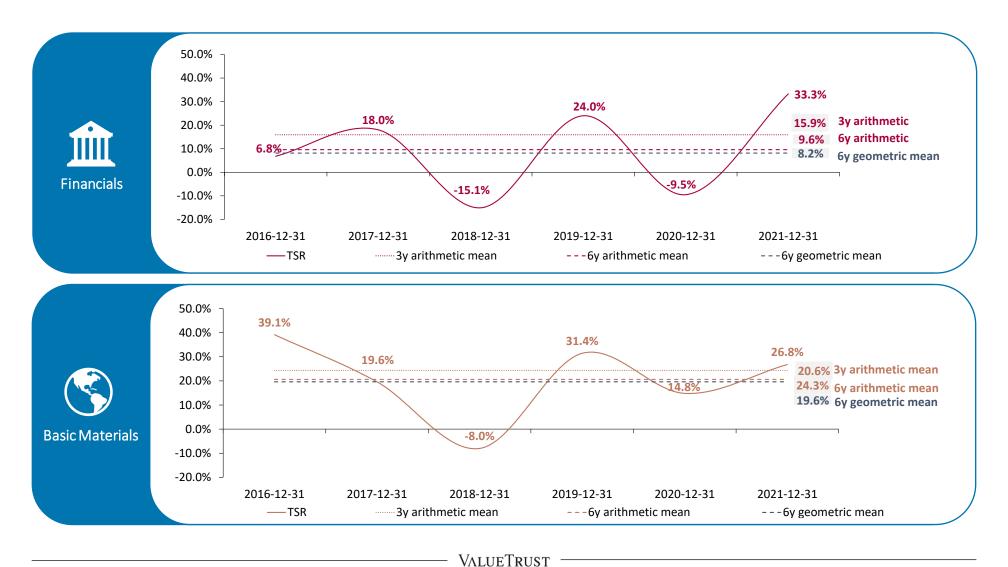
December 31, 2021

Historical Sector Returns

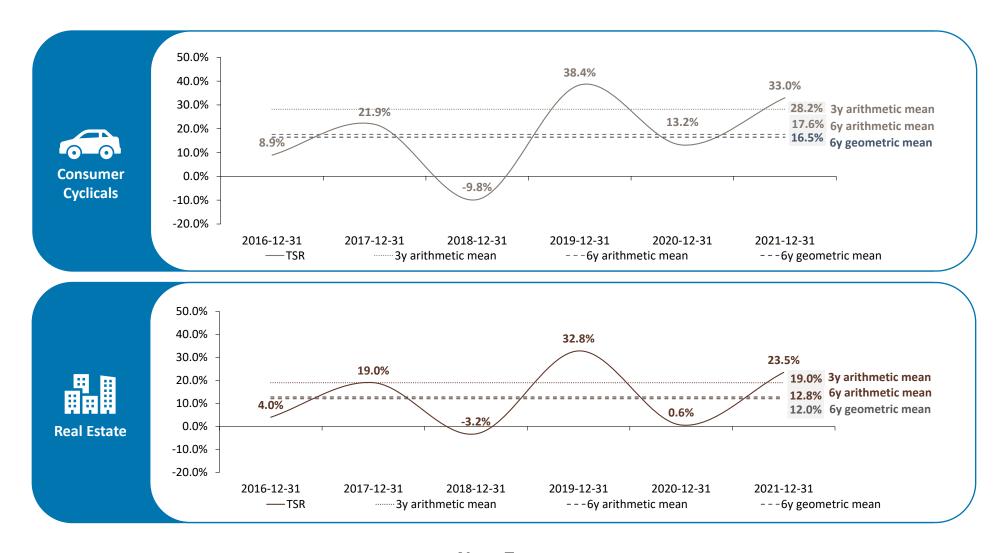
Average total shareholder returns as of December 31, 2021



Financials, Basic Materials

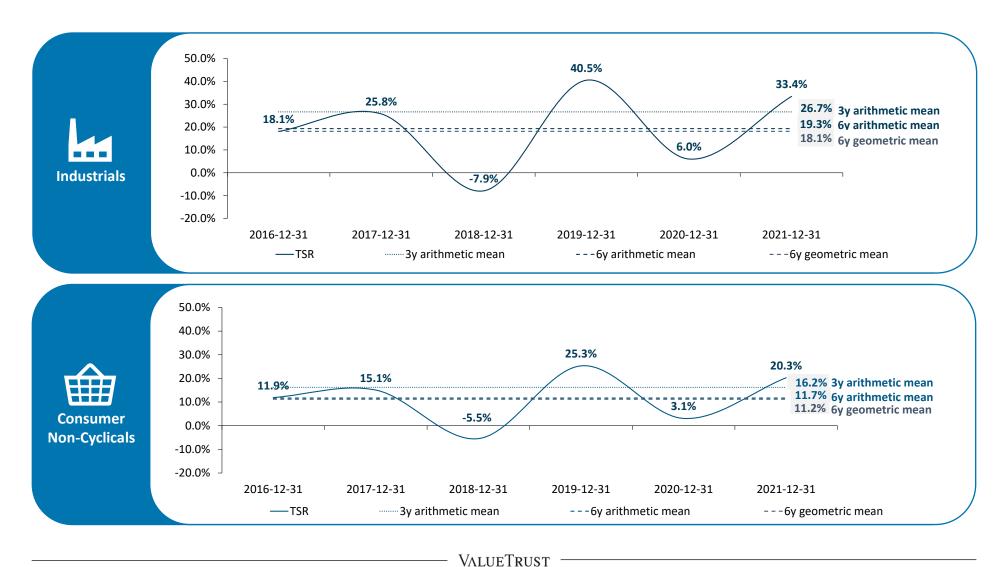


Consumer Cyclicals, Real Estate

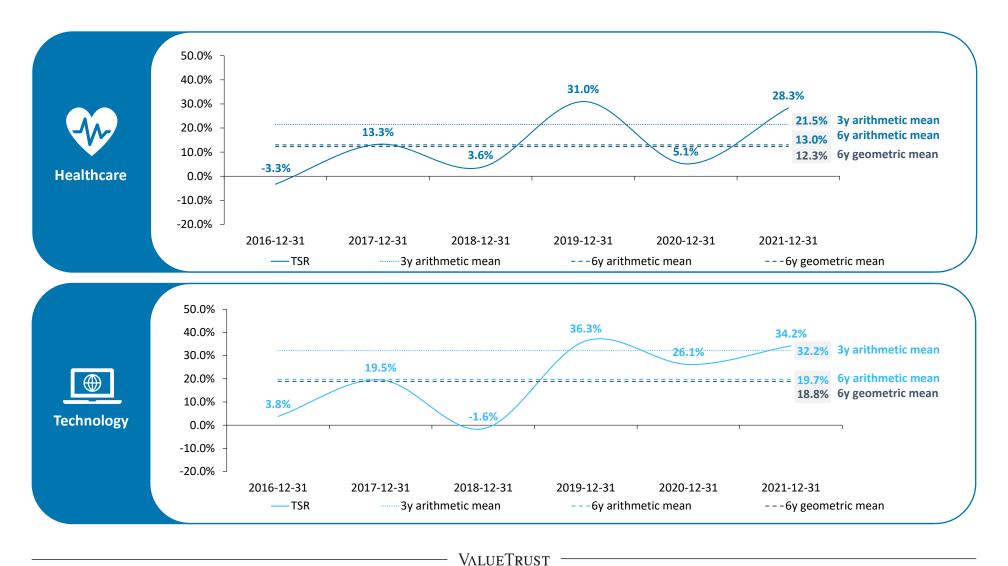


December 31, 2021 VALUETRUST 40

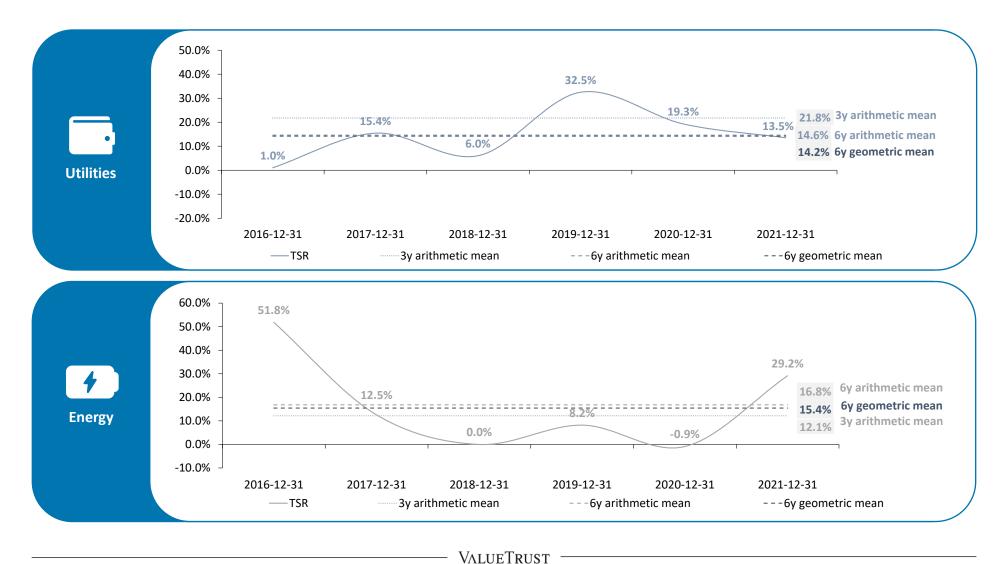
Industrials, Consumer Non-Cyclicals



Healthcare, Technology



Utilities, Energy



8 Trading multiples

Trading Multiples

Background & approach

Besides absolute valuation models (earnings value, DCF), the multiples approach offers a practical way for an enterprise value estimation. The multiples method estimates a company's value relative to another company's value. Following this approach, the enterprise value results from the product of a reference value (revenue or earnings values are frequently used) of the company with the respective multiples of similar companies.

Within this capital market study, we analyze **multiples for the STOXX Europe 600 sectors**. We will look at the following multiples:

- Revenue-Multiples ("EV1)/Revenue")
- EBIT-Multiples ("EV1)/EBIT")
- Price-to-Earnings-Multiples ("P/E")
- Price-to-Book Value-Multiples ("EqV²⁾/BV")

Multiples are presented for the reference date December 31, 2021. The reference values are based on one-year forecasts of analysts (so-called **forward-multiples**, in the following "1yf"). Solely the Price-to-Book Value-Multiples are calculated with book values as of the reference date.

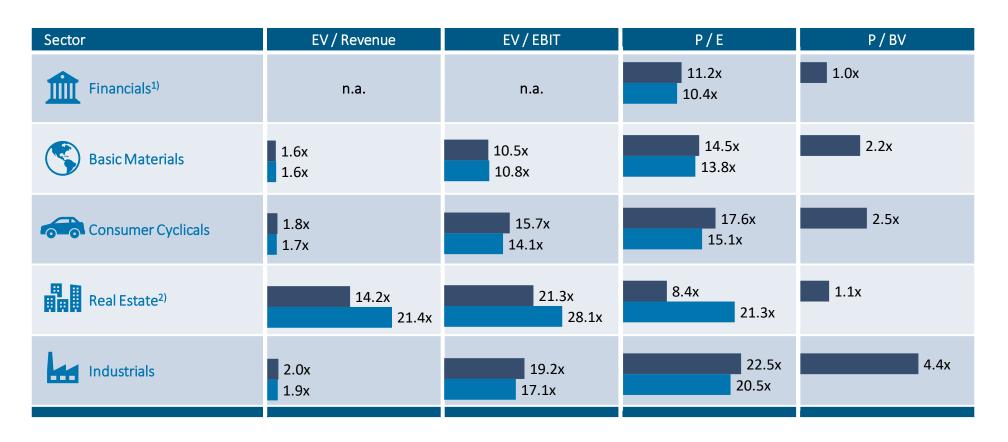
To calculate the multiples, we source the data from the data provider Thomson Reuters. We provide a tabular illustration of the sector specific weighted averages of the multiples as of December 31, 2021 on the following slide.

Additionally, we present a **ranking table** of the sector multiples. In a first step, the sector multiples are sorted from highest to lowest for each analyzed multiple. The resulting score in the ranking is displayed in the table and visualized by a color code that assigns a **red color** to the **highest rank** and a dark **green color** to the **lowest rank**. Thus, a red colored high rank indicates a high valuation level, whereas a green colored low rank suggests a low valuation level. In a second step, we aggregate the rankings and calculate an average of all single rankings for each sector multiple. This is shown in the right column of the ranking table. This **average ranking** indicates the overall **relative valuation levels** of the sectors when using multiples.

- 1) Enterprise Value.
- 2) Equity Value.

Trading Multiples (1/2)

Sector multiples as of December 31, 2021 (1/2)



Notes:

LTM-Multiples (light blue fill)

1yf-Multiples (light blue fill)

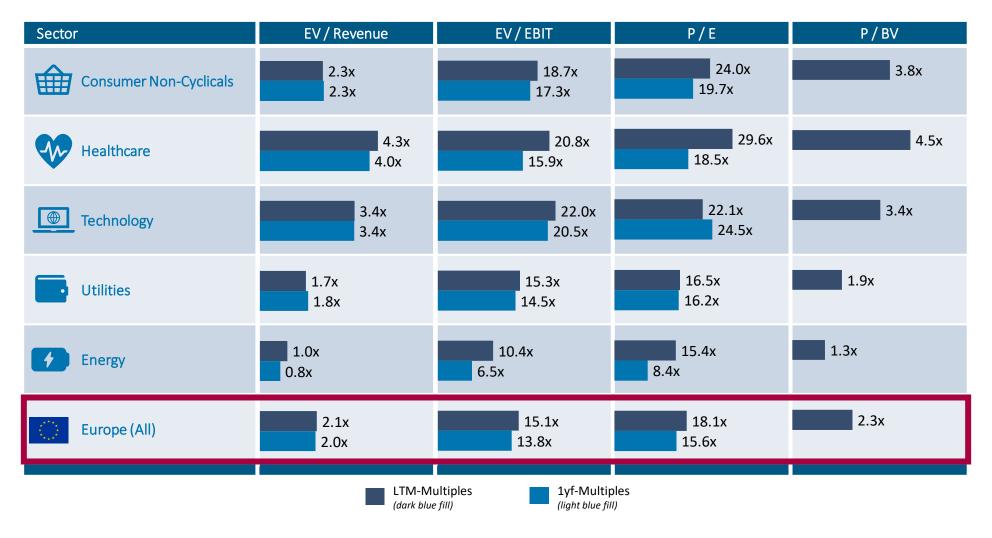
¹⁾ For companies in the Financials sector, Revenue- and EBIT-Multiples are not meaningful and thus are not reported.

²⁾ A high positive difference between the 1yf and LTM P/E-Multiples of the Real Estate sector indicates an expected increase in earnings.

VALUETRUST

Trading Multiples (2/2)

Sector multiples as of December 31, 2021 (2/2)



Trading Multiples

Sector multiples ranking as of December 31, 2021(LTM, 1yf)

	EV/Revenue		EV/EBIT		P/E		P/BV	Ø	
	LTM	1yf	LTM	1yf	LTM	1yf	LTM	Ranking	The Financials sector
Financials	n.a.	n.a.	n.a.	n.a.	9	9	10	9.3	continues to have the least expensive valuation level of all sectors.
Basic Materials	8	8	8	8	8	8	6	7.7	
Consumer Cyclicals	6	7	6	7	5	7	5	6.1	
Real Estate	1	1	2	1	10	2	9	3.7	
Industrials	5	5	4	4	3	3	2	3.7	
Consumer Non-Cyclicals	4	4	5	3	2	4	3	3.6	The Technology sector shows the highest multiples on average, followed by the Healthcare sector.
W Healthcare	2	2	3	5	1	5	1	2.7	
Technology	3	3	1	2	4	1	4	2.6	
Utilities	7	6	7	6	6	6	7	6.4	
Energy	9	9	9	9	7	10	8	8.7	
Livisy								0.7	

The EqV/BV-Multiple of the Utilities sector ranks 7th highest in a sector comparison. Overall, the average ranking of the Utilities sector is 6.4, indicating a low valuation level.

Note: Multiples are ranked from highest to lowest values: 1 - highest (red), 9/10 - lowest (dark green)).

Composition of the sectors as of December 31, 2021

Composition of the STOXX sectors as of December 31, 2021

Financials

3I GROUP PLC.

ABN AMRO BANK NV

ABRDN PLC.

ADMIRAL GROUP PLC.

AEGON AGEAS SA ALLIANZ SE **AMUNDI**

ASR NEDERLAND

ASSICURAZIONI GENERALI

AVANZA BANK HOLDING AB

AVIVA PLC.

AXA

BALOISE HOLDING AG BANCO DE SABADELL SA BANCO POPOLARE

BANCO SANTANDER SA

BANK OF IRELAND

BANK PKA.KASA OPIEKI SA

BANKINTER SA BARCLAYS PLC. BAWAG PSK BK.AG BBV.ARGT.SA BEAZLEY PLC. **BNP PARIBAS**

BRIDGEPOINT GROUP WI

CAIXABANK SA

CLOSE BROTHERS GP.PLC.

CNP ASSURANCES COMMERZBANK AG CREDIT AGRICOLE SA **CREDIT SUISSE GROUP AG**

DANSKE BANK A/S **DEUTSCHE BANK AG**

DEUTSCHE BOERSE AG

DIRECT LINE IN.GP.PLC.

DNB ASA EOT AB

ERSTE GROUP BANK AG

EURAZEO SE FURONEXT FINECOBANK SPA GJDG.FORSIKRING ASA **GROEP BRUSSEL LAMBERT NV**

HANNOVER RUCK.AG

HARGREAVES LANSDOWN PLC.

HELVETIA HOLDING AG

HISCOX DI LTD. HSBC HOLDINGS PLC. IG GROUP HOLDINGS PLC. INDUSTRIVARDEN AB

ING GROEP

INTERMEDIATE CAP.GP.PLC.

INTESA SANPAOLO

INVESTOR AB

KBC GROEP NV KINNEVIK 'B'

LEGAL & GENERAL GP.PLC.

JULIUS BAER GRUPPE AG

LIFCO B

LLOYDS BANKING GP.PLC. LONDON STOCK EX.GP.PLC.

M&G PLC. MAN GROUP PLC. MEDIOBANCA BC.FIN SA MUNCH.RVRS.GESELL.IN NATWEST GROUP PLC.

NN GROUP NORDEA BANK AB

PARTNERS GROUP HOLDING

Basic Materials (1/2)

PHNX.GHG.PLC. AKZO NOBEL NV PKO BANK SA PRUDENTIAL PLC. ANTOFAGASTA PLC. PZU GROUP SA **ARCELORMITTAL**

QUILTER PLC RAIFFFISEN BANK INTL AG RINGKJOBING LANDBOBANK

SAMPO PLC. SCHRODERS PLC. SCOR SE SEB 'A' SA

SOCIETE GENERALE SA

SOFINA SA

ST JAMES S PLACE PLC. STD.CHARTERED PLC. STOREBRAND ASA STORSKOGEN GROUP AB SVENSKA HANDBKN.'A' PLC.

SWFDBANK AB

SWISS LIFE HOLDING AG

SWISS RE AG TRYG A/S **UBS GROUP** UNICREDIT

VIRGIN MONEY UK PLC. **ZURICH INSURANCE GP.AG** ANGLO AMERICAN PLC. **ARKEMA**

BILLERUD KORSNAS AB

BOLIDEN AB BRENNTAG SE CLARIANT AG COVESTRO AG CRH PLC.

BASE SE

CRODA INTERNATIONAL PLC. **EMS-CHEMIE HOLDING AG EVONIK INDUSTRIES AG**

EVRAZ PLC.

FUCHS PETROLUB AG GIVAUDAN SA GLENCORE PLC

HEIDELBERGCEMENT AG HENKEL PREFERENCE AG.

HEXPOL AB **HOLCIM AG HOLMEN AB HUHTAMAKI OYJ** IMCD GROUP

JOHNSON MATTHEY PLC. KGHM POLSKA MIEDZ SA KONINKLIJKE DSM

L AIR LQE.SC.ANYME.POUR

LANXESS AG LINDE PLC.

LUNDBERGEORETAGEN AB

MONDI PLC. NORSK HYDRO ASA

VALUETRUST

December 31, 2021

Composition of the STOXX sectors as of December 31, 2021

Basic Materials (2/2)

NOVOZYMES A/S POLYMETAL INTL.PLC. RIO TINTO PLC.

SCA AB

SIG COMBIBLOC SVS.AG

SIKA AG

SMITH (DS) PLC.

SMURFIT KAPPA GROUP PLC.

SOLVAY SA STORA ENSO OYJ

SYMRISE AG

THYSSENKRUPP AG

UMICORE SA

UPM-KYMMENE OYJ

VICTREX PLC.

VOESTALPINE AG

WIENERBERGER AG

YARA INTERNATIONAL ASA

Consumer Cyclicals

ACCOR ADIDAS AG ALLEGRO EU SA ASSA ABLOY AB

B&M EUR.VAL.RET.PLC. BARRATT DEVS.P L C

BELLWAY PLC.

BERKELEY GROUP HDG.PLC.

BMW AG. BOLLORE SE

BURBERRY GROUP PLC.
CD PROJECT RED SA
CHRISTIAN DIOR SA
CMPG.DES ETS.MICH.SCA
COMPASS GROUP PLC.
CONTINENTAL AG

COUNTRYSIDE PROPS.PLC. CTS EVENTIM AG

D IETEREN GROUP NV

DAIMLER AG

DAIMLER TRUCK HOLDING AG

DOMETIC GROUP DR MARTENS PLC. DUFRY AG ELECTROLUX AB ENTAIN PLC.

ESSILORLUXOTTICA SA

EVOLUTION AB

EXOR
FAURECIA SE
FERGUSON PLC.
FERRARI NV
FLUIDRA SA
FLUTTER ENTM.PLC.
FUTURE PLC.

GAMES WORKSHOP GP.PLC.

GEBERIT AG

GRAFTON GROUP UTS.PLC.

GREGGS PLC.

H&M HENNES & MAURITZ AB HERMES INTERNATIONAL HOWDEN JOINERY GP.PLC.

HUSQVARNA AB

ICTL.HOTELS GROUP PLC.

INCHCAPE PLC.
INDITEX SA
INFORMA PLC.
ITV PLC.

JD SPORTS FASHION PLC.

KERING SA

KINDRED GROUP PLC KINGFISHER PLC. KINGSPAN GROUP PLC. LA FRANCAISE DES JEUX SA

LPP SA LVMH

MARKS & SPENCER GP.PLC.

MIPS AB MONCLER NDC.ENTM.GP.AB NEXT PLC.

NOKIAN RENKAAT OYJ
OCADO GROUP PLC.
PANDORA A/S
PEARSON PLC.
PERSIMMON PLC.
PORSCHE AML.HLDG.SE
PROSIEBENSAT 1 MEDIA AG
PUBLICIS GROUPE SA

PUMA SE

RATIONAL AG
RENAULT SA
RHEINMETALL AG
RICHEMONT N SA
ROCKWOOL INTL.A/S
S4 CAP.ORD.SHS.
SAINT GOBAIN
SCHIBSTED A
SEB SA
SIGNIFY NV
SODEXO
STELLANTIS NV
SWATCH GROUP AG
TAYLOR WIMPEY PLC.

TUI AG

THULE GROUP

TRAVIS PERKINS PLC.

UNIVERSAL MUSIC GROUP NV

VALEO SE

VISTRY GROUP PLC. VIVENDI SE VOLKSWAGEN AG

VOLVO CAR AB

WATCHES OF SWITZ.GP.PLC.

WHITBREAD PLC.

WPP PLC. ZALANDO

Composition of the STOXX sectors as of December 31, 2021

Real Estate

AEDIFICA NV

ALLREAL HOLDING AG ALSTRIA OFFICE REIT AG

AROUNDTOWN

BIG YELLOW GROUP PLC.

BRITISH LAND CO.PLC.

CASTELLUM AB
COFINIMMO
COVIVIO SA

DERWENT LONDON PLC.

FABEGE AB

FASTIGHETS BALDER AB

GECINA

INMB.COLO.SOCIMI SA

KLEPIERRE KOJAMO OYJ

LAND SECURITIES GP.PLC.

LEG IMMOBILIEN SE LONDONMETRIC PR.PLC. MERLIN PROPERTIES REIT PRIMARY HLTH.PROPS.PLC.

PSP SWISS PROPERTY AG SAFESTORE HOLDINGS PLC.

SAGAX AB

SAMHALLS.I NRDN.AB

SEGRO PLC.
SWISS PRIME SITE
TAG IMMOBILIEN AG
TRITAX BIG BOX REIT PLC.

UNITE GROUP PLC.
VONOVIA SE PRE
WALLENSTAM AB

WAREHOUSES DE PAUW NV

WFD UNIBAIL RODAMCO NV WIHLBORGS FASTIGHETER AB

Industrials

A P MOLLER - MAERSK A/S

AALBERTS NV AB SKF ABB LTD N ACCIONA SA

ACKERMANS & VAN HAAREN
ACS ACTIV.CONSTR.Y SERV.

ADDTECH AB ADECCO SA ADP

AENA SME SA AFRY AB AIRBUS SE ALFA LAVAL AB ALSTOM SA ANDRITZ AG ARCADIS NV

ASHTEAD GROUP PLC.

ATLANTIA

ATLAS COPCO AB BAE SYSTEMS PLC. BEIJER REF AB

BELIMO HOLDING AG BOUYGUES SA

BUCHER INDUSTRIES AG BUNZL PLC.

BUREAU VERITAS INTL. CNH INDUSTRIAL NV DEUTSCHE LUFTHANSA AG

DEUTSCHE POST AG DIPLOMA PLC. DSV A/S EDENRED SE

EIFFAGE ELIS EPIROC AB NPV A

EUROFINS SCIENTIFIC AG

EXPERIAN PLC. FERROVIAL SA

FLUGHAFEN ZURICH AG

GEA GROUP AG GEORG FISCHER AG

GETLINK SE HAYS PLC. IMI PLC. INDUTRADE AB INPOST SA

INTERPUMP GROUP
INTERROLL HOLDING AG
INTERTEK GROUP PLC.
INTL.CONS.AIRL.GROUP SA

ISS AS IVECO GROUP IWG PLC

KION GP.AG PREREIN. KNORR BREMSE AG

KONE OYJ

KUEHNE+NAGEL INTL.G

LEGRAND
LEONARDO SPA
MEGGITT PLC.

METSO OUTOTEC CORP.
MTU AERO ENGINES HLDG.AG

NEXI SPA

NIBE INDUSTRIER AB POSTE ITALIANE PRYSMIAN RANDSTAD NV RELX PLC. REXEL

ROLLS-ROYCE HOLDINGS PLC

ROTORK PLC. ROYAL MAIL PLC. RYANAIR HOLDINGS PLC.

SAFRAN SA SANDVIK AB

SCHINDLER HOLDING AG SCHNEIDER ELECTRIC SE

SECURITAS AB SGS SA

SKANSKA AB SPIE SA

SPIRAX-SARCO ENGR.PLC.

SUEZ CO. SWECO AB

TELEPERFORMANCE

THALES SA

TOMRA SYSTEMS ASA
TRELLEBORG AB
VALMET OYJ
VAT GROUP
VINCI SA
VOLVO AB
WEIR GROUP PLC.

WENDEL WISE PLC.

WIZZ AIR HOLDINGS PLC. WOLTERS KLUWER NV

RENTOKIL INITIAL PLC.

December 31, 2021 VALUETRUST 52

Composition of the STOXX sectors as of December 31, 2021

Consumer Non-Cyclicals

AARHUSKARLSHAMN AB ANHEUSER BUSCH INBEV SA ASSOCIATED BRIT.FDS.PLC.

BAKKAFROST ASA BARRY CALLEBAUT AG BEIERSDORF AG

BRITISH AMER.TOB.PLC.

BRITVIC PLC. CARLSBERG AS CARREFOUR SA

CHOC.LINDT &SPRUENGLI AG CHR HANSEN HOLDING AS

COCA COLA HBC AG

COLRUYT DANONE

DAVIDE CAMPARI MILANO NV

DCC PLC.
DIAGEO PLC.
DINO POLSKA SA
ESSITY AB

GALENICA SANTE GLANBIA PLC.

HEINEKEN HOLDING PLC.

HEINEKEN NV
HELLOFRESH SE
HOMESERVE PLC.
IMPERIAL BRANDS PLC.
INVESTMENT AB LATOUR

JDE PEETS NV

JERONIMO MARTINS SA KERRY GROUP PLC.

KESKO OYJ

KON.AHOLD DLHZ.NV

L'OREAL

MELROSE INDUSTRIES

MOWI ASA NESTLE AG ORKLA ASA PERNOD-RICARD

RECKITT BENCKISER GP.PLC

REMY COINTREAU ROYAL UNIBREW A/S SAINSBURY J PLC. SALMAR ASA SIEMENS AG SMITHS GROUP PLC

SMITHS GROUP PLC. SWEDISH MATCH AB TATE & LYLE PLC. TESCO PLC. UNILEVER PLC.

WARTSILA OYJ ABP

ZUR ROSE

Healthcare

ADDLIFE AB
ALCON AG
ALK-ABELLO A/S
AMBU 'B'A/S
AMPLIFON SPA
ARGENX SE
ASTRAZENECA PLC.
BACHEM HOLDING AG

BAYER AG BIOMERIEUX SA

CARL ZEISS MEDITEC AG

COLOPLAST A/S

CONVATEC GROUP PLC. DECHRA PHARMS.PLC.

DEMANT A/S DIASORIN ELEKTA AB EVOTEC SE FRESENIUS

FRESENIUS MED.CARE AG

GENMAB A/S GENUS PLC. GERRESHEIMER AG GETINGE AB

GLAXOSMITHKLINE PLC. GN STORE NORD A/S

GRIFOLS SA

HIKMA PHARMS.PLC.

IPSEN SA

KON.PHILIPS ELTN.NA LONZA GROUP AG MERCK KGAA NOVARTIS AG NOVO NORDISK A/S

ORION OYJ

ORPEA SA

OXFORD NANOPORE TECHS.

QIAGEN NV

RECORDATI INDUA.CHIMICA

ROCHE HOLDING AG

SANOFI

SARTORIUS AG

SARTORIUS STEDIM BIOTECH

SECTRA AB

SIEGFRIED HOLDING AG
SIEMENS HEALTHINEERS
SMITH & NEPHEW PLC.
SONOVA HOLDING AG
STRAUMANN HOLDING AG
SWED.ORPHAN BIOVITRUM AB

UCB SA VIFOR PHARMA

VITROLIFE AB

Composition of the STOXX sectors as of December 31, 2021

Technology

ADEVINTA ASA ADYEN NV

ALLFUNDS GROUP PLC.

ALTEN

AMADEUS IT GROUP AMS OSRAM AG ASM INTERNATIONAL ASML HOLDING NV

ATOS

AUTO TRADER GROUP PLC.

AUTO1 GROUP SE

AUTOSTORE HOLDINGS LTD.

AVAST PLC

AVEVA GROUP PLC.

BE SEMICONDUCTOR INDS.

BECHTLE AG BT GROUP PLC. CAPGEMINI SE

CELLNEX TELECOM

DASSAULT SYSTEMES SE

DELIVEROO PLC. DELIVERY HERO AG. **DEUTSCHE TELEKOM AG**

ELECTROCOMP.PLC.

ELISA OYJ FREENET AG HALMA PLC. **HEXAGON AB**

INFINEON TECHNOLOGIES AG INFRASTRUTTURE WIRELESS JUST EAT TAKEAWAY COM NV

KONINKLIJKE KPN NV LOGITECH INTL.SA MILLICOM INTL.CELU.SA

NEMETSCHEK AG

NETCOMPANY HOLDING I A/S

NOKIA OYJ

NORDIC SEMICONDUCTOR ASA

ORANGE SA PROSUS NV PROXIMUS SA QT GROUP OYJ REPLY SPA RIGHTMOVE PLC.

SAP AG SCOUT24 SE SES SA

SIMCORP A/S SINCH AB SOFTCAT PLC. SOITEC

SOPRA STERIA GROUP

SPECTRIS PLC.

STMICROELECTRONICS NV

SWISSCOM TECAN GROUP AG TELAB.LM ERIC. TELE2 AB **TELECOM ITALIA TELEFONICA SA TELENOR ASA TELIA COMPANY AB**

THE SAGE GROUP PLC. **UBISOFT ENTERTAINMENT SA**

UNITED INTERNET AG VODAFONE GROUP PLC.

WORLDLINE

TEMENOS AG

Utilities

A2A SPA CENTRICA PLC. F ON SE

EDP ENERGIAS DE PORTL.SA

EDP RENOVAVEIS ELECTRICITE DE FRANCE

ELIA GROUP SA ENDESA SA ENEL SPA ENGIE FORTUM OYJ HERA SPA **IBERDROLA SA**

NATIONAL GRID PLC.

NATURGY ENERGY GROUP SA

ORSTED A/S

ITALGAS

PENNON GROUP PLC. RED ELECTRICA CORPN.SA

RWE AG.

SEVERN TRENT PLC.

SSE PLC.

TERNA RETE ELETTRICA NAZ

UNIPER SE

UNITED UTILITIES GP.PLC. VEOLIA ENVIRONNEMENT

VERBUND AG

Energy

BP PLC.

DET NORS.OLJESELSKAP ASA

ENAGAS SA

ENI

EQUINOR ASA GALP ENERGIA SGPS LUNDIN ENERGY AB

NESTE OMV AG

PLKNC.NAFTOWY ORLEN

REPSOL YPF SA **ROYAL DUTCH SHELL**

RUBIS

SIE.GAMESA RENWEN.SA

SIEMENS ENERGY AG

SNAM SPA

TECHNIPFMC PLC.

TENARIS SA

TOTALENERGIES SE

VESTAS WINDSYSTEMS A/S

54

VALUETRUST

December 31, 2021

ValueTrust