

# COVID-19 DISRUPTED YOUR BUSINESS. NOW WHAT?



## The difference we make

	Before	After
Supplier Communication Lag ▶	4-6 WEEKS	1-2 DAYS
Demand Visibility ▶	3 WEEKS	16 WEEKS
Critical Resources Productivity ▶	4-5 HOURS DAILY	15 MINUTES
Point of Use Availability ▶	20-25%	70-90%
Expedite Cost Reduction ▶	BASELINE	60-70%
Revenue Improvement ▶	BASELINE	20-30%

## Our differentiation

A unique combination of high-touch and high-tech to provide high-velocity solutions; Command centers supported by remote teams.



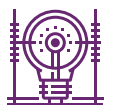
### Cutting-edge Technology

Secure cognitive AI network technology connecting E2E supply chains in 3-4 wks.



### Exceptional Team

25 years of hands-on experience transforming complex global supply chains



### Extraordinary Thinking

End-to-end systems thinking and solutioning in complex cross-functional environments



### Pre-built Templates

Pre-engineered apps for end to end supply chain visibility

# Questions we answer with a Digital Command Center

- With current constraints which customers do I serve?
- What are the changing customer priorities?
- How do I maximize profits while meeting customer expectations?
- What market segments are impacted and possible scenarios in the next one to two quarters?



- What is the risk with the workforce in the E2E value chain?
- How does it impact the production capacity?
- What is the best way to collaborate in a virtual work-from-home environment?

- Do we understand the risk and inventory coverage by plant, parts, supplier and region?
- Who are Tier 1/Tier2/ suppliers and what are their constraints?
- Where do we expedite/de-expedite?
- What are the options for mitigation (alternate sourcing, expediting, prioritization)?

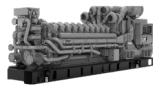
- What is the impact of supply chain disruption on cash flow and P&L?
- What are the strategic options and how does it impact the business plan and KPI's?

- What products can I build based on existing inventory & supply capability?
- Which plants do I shut down and when?
- How do I ramp-up based on available resources and supply availability?
- How do I optimize production build based on supply and distribution capability?

## Clients we are helping on COVID -19 Digital Command Center



Transportation



Power Systems



Machinery



Industrial Mfg.

Clarified Key parts/  
Master list of part

Day 7

Validate/Customize  
business logic

Day 12

Action Planning  
& Management

Day 20

► From limited visibility to fully functional Virtual Command Center in 25 Days

Day 1

Configure Forms and  
assess the data needs

Day 10

Launch Pilot with  
key stakeholders

Day 15

Preliminary Business  
Analytics

Day 25

Live Collaboration portal  
for multiple Personas