

**Chris Whitaker** is a behavioral shopping insights operations expert. His 30+ years of experience includes a focus on sales and research, consumer packaged goods, pharmaceuticals, financial services and B2B industries.

At Explorer Research, Chris leads the industry's premier Shopper Labs in Chicago and Toronto. These state-of-theart facilities are designed to deliver unparalleled real-life equivalent shopping insights using VR, eye tracking, AI, AR, facial coding, heat mapping technologies and more.

Having worked both sides of the research ecosystem as an end-client researcher and now as a research provider,

Chris understands the rigors of balancing marketing and communications with market research project management and effective insight storytelling. He uses his passion and expertise to drive better business decisions and help clients use data for business impact.



## **AREAS OF EXPERTISE**

Marketing Research and **Behavioral Science Best Practices** 

Storytelling for **Deeper Brand Impact** 

Data Rich, Insights **Poor: The Dangers** of DIY Research

**Shopper Insights Technologies** 

## **KEY CLIENTS**











## **HELD SENIOR-LEVEL POSITIONS AT**







## PREVIOUS SPEAKING ENGAGEMENT

The Insights Association Paradigm Shift: Better Behavior Predictions Through Better Testing

