

# JOB POSTING -----Calgary Alberta Canada INSTALLATIONS INSTALLATIONS MANAGER

Opened: October 19, 2021

TITLE: LOCATION: DEPARTMENT: DEPARTMENT CODE: REPORTS TO: INSTALLATIONS MANAGER CALGARY AB INSTALLATIONS 22 PLANT MANAGER

#### **Primary Role:**

The Installation Manager is responsible for Installations' gross-margin while managing a team of Regional Installation & Service Managers who are responsible for installing, servicing, and repairing control room furnishings. The Manager ensures that project and department milestones are met while adhering to approved project and department budgets.

#### **Key Responsibilities:**

- Accountable for installations gross margin
- Accountable for installations P & L [Revenues/Costs]
- Generates pricing for installation project labor, materials, and logistics
- Leads Regional Installations Managers
- Manages Installations Sub-contractors
- Recommends innovative product improvements & design changes [ECR process]
- Provides consultative input into the design review process as may be required
- Actively participates in Project After-Action Reviews
- Sets goals/objectives for the team considering costs controls and regions.
- Encourages and sets aspirational goals by looking past limitations of control and process from what is to what they could be
- Responsible for Installations recruitment/termination/promotional decisions
- Responsible for training and development of staff and sub-contractors
- Provides Installation support to the Sales & Project Management teams
- Accountable for employee and sub-contractor on-site safety and safe work procedures
- Supports internal/external projects, audits as required

#### **Relationships/Interaction:**

This is a mid-management position whose responsibility will interface with all aspects of the business including customers, vendors, sub-contractors, safety personnel, operations, transportation, sales, project management, supply chain and design.

## **Qualifications:**

## Education:

- Bachelor's Degree
- Minimum five-year's experience in a related area as an individual contributor
- Minimum three-year's experience in a supervisory or management capacity
- Extensive knowledge of processes
- Knowledge preferably of mission critical environments and/or furnishings
- Working knowledge of installation services, including scope and on-site project management including delivery & installation activities

## **Core Competencies:**

- Competent computer skills/ intermediate level minimum
- Working knowledge of ERP
- Supervision of product, process, people
- Able to motivate and inspire others
- Respect for meeting schedules/deadlines
- Time management/Ability to multi-task in unpredictable environments
- Seeks solutions, able to resolve conflict/problems
- Able to interpret technical drawings
- Familiar with bill of materials, proposal, project shipping and receiving paperwork and documentation
- Familiar with a manufacturing environment
- Effective communications in terms of providing direction, training, testing, screening, problem resolution, customer/vendor, auditor interface
- Experience with union and other restrictive job sites or environments
- Intermediate soft skills
- Familiar with Evans product, logistics, systems, software/platform interface, forms, and documentation

## **Personal Attributes:**

- Tenacious
- Confident
- Adaptable
- Self-Aware
- Flexible
- Reliable
- Responsive
- Decisive
- Analytical
- Resourceful
- Leadership

## **Desirable Behaviours:**

- Lead impactfully (think like a leader and serve as a role model).
- Get results (consistently meet any commitments that you make).
- Make people better (encourage excellence in peers, subordinates and/or managers).
- Champion change (drive continuous improvement in our operations).
- Foster teamwork and diversity (define success in terms of the entire team).
- Be self-aware (recognize your behavior and how it affects those around you).

- Communicate effectively (provide information to others in a timely, concise, and thoughtful way).
- Think in an integrative fashion (make more holistic decisions beyond your own bailiwick by applying intuition, experience, and judgment to the available data).

# **APPLICATION PROCESS:**

If you are interested and qualified in this opportunity kindly contact Human Resources, careers@evansonline.com

This opportunity shall remain open until a suitable candidate has been found and will be posted to social media platforms, Evans Website and LinkedIn.

#### Posted 10/19/2021