

Webinar

February 25, 2021

Building the Confidence to Connect with Zero Trust Edge Security

ZEEDA **accenture**[>]**security** **Lanner**

Today's Speakers



Jason Shepherd

VP Ecosystem



Chris Shaunfield

Principal Director



Ahmed Khalil

Americas Business Development Lead,
IoT Solutions

Evolution in a Connected World

Internet of Things

Past



- "Connect" Era
- Trusted Cloud Computing
- Big Data

Edge Computing

Now



- "Compute" Era
- Cloud-Native "Everywhere"
- Artificial Intelligence

Trust Fabrics

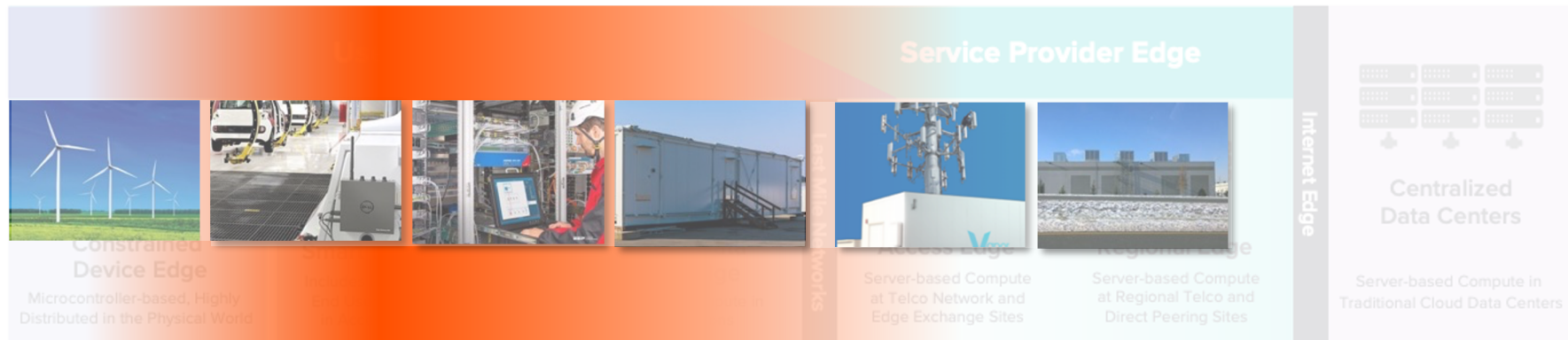
Future



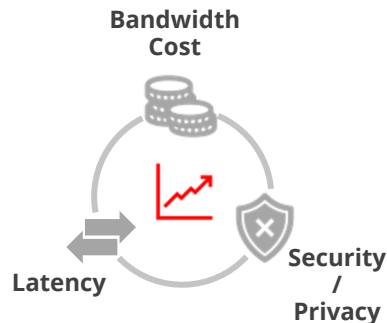
- "Confidence" Era
- Interconnected Ecosystems
- Ambient Computing

The Edge is the Last Cloud to Build

Field Devices/Assets/Users — **Distributed Edge** — Cloud Edge — Centralized Cloud



Source: LF Edge [June 2020 taxonomy white paper](#)



The Distributed Edge Solves Myriad Business Problems

Predictive Analytics



Wireline Analytics



Industrial Network Threat Detection



Smart Industrial Machines



AGV and Autonomous Drones

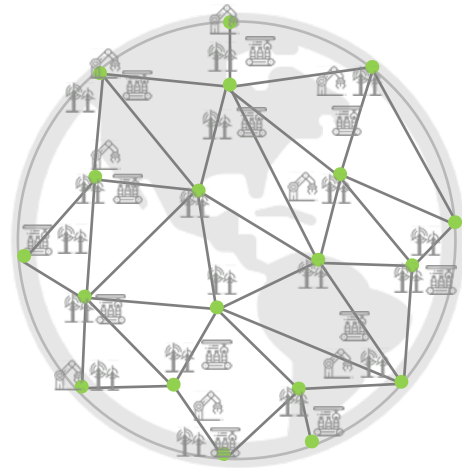


Tactical Edge



The Distributed Edge Has Unique Challenges

- **Diversity of hardware, software and skill sets**
 - New edge infrastructure deployed into legacy environments
 - Lack of autonomous and remote orchestration
 - Mix of skill sets (OT and IT) in the field
- **New security threat vectors**
 - Remote non-trustable networks
 - No physical or cyber security perimeter in the edge
 - No centralized pane of glass for visibility & remediation
- **Unprecedented scale of nodes**
 - Geographically-dispersed locations
 - High cost for field deployment and maintenance
 - DC solutions are resource-intensive and not priced for this scale



The Distributed Edge
Needs Orchestration



Securing Industrial IoT and Distributed Edge Computing Solutions

Key Priorities

OT

Priorities

Availability
Integrity
Confidentiality

Top Concerns

Uptime and Safety

At Risk

Immediate loss of
production and/or life

IT

Priorities

Confidentiality
Integrity
Availability

Top Concerns

Security, Governance
and Compliance

At Risk

Data/IP loss, playing out
over long periods of time
and at great scale

Common Edge Deployment Patterns

Use Cases:

1. IoT Gateways

Data ingestion, normalization and analytics

2. Security Nodes

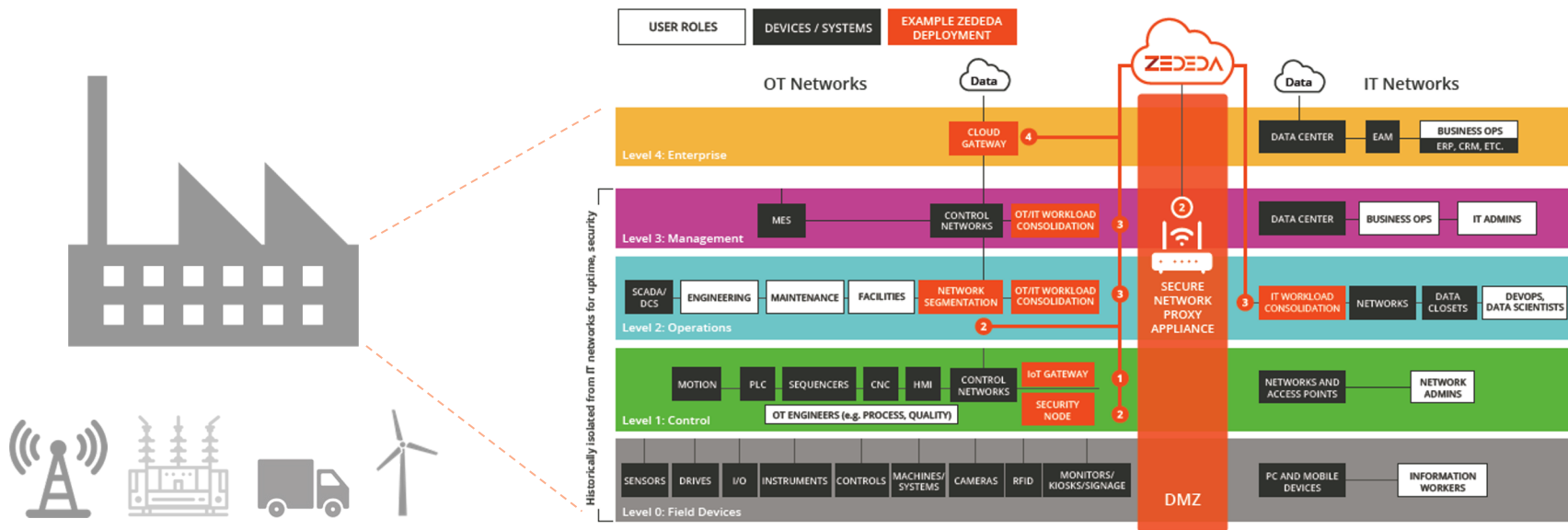
Root of trust, network segmentation, OT/IT protocol inspection, etc.

3. Workload Consolidation

Single and clustered for SCADA, HMI, Historian, Edge AI, etc.

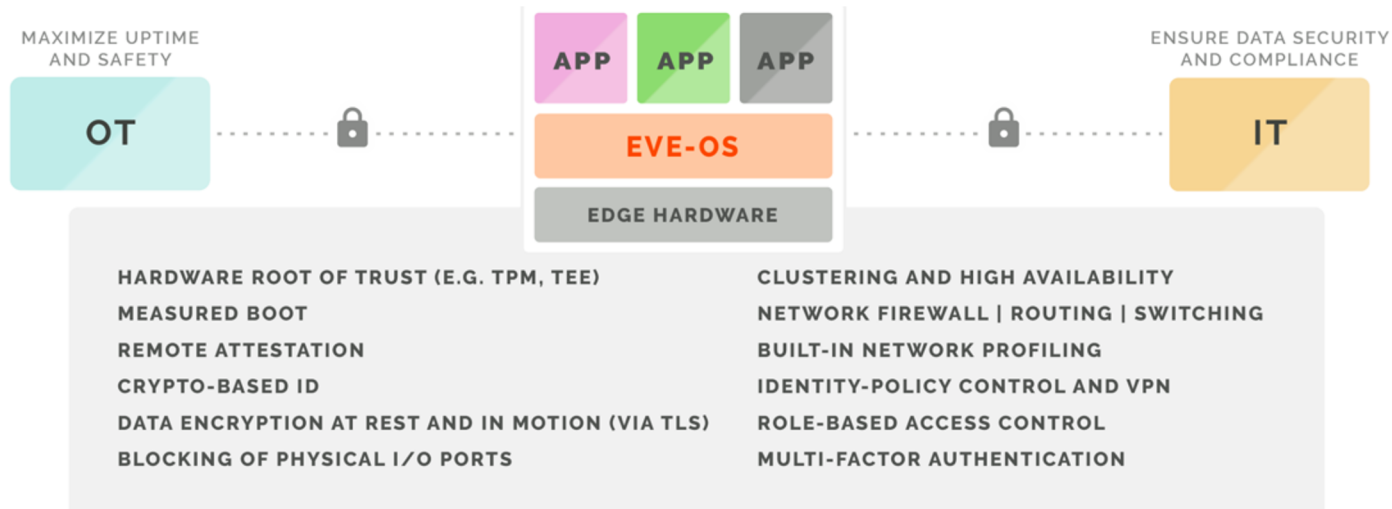
4. Cloud Edge Gateways

e.g. NFV, Firewall, CPE, Private 5G



Q: Should I secure the data, network or node?

A: All of the above, with defense in depth.





Orchestration for the Distributed Edge

Visibility, Control and Security for the Distributed Edge at Scale



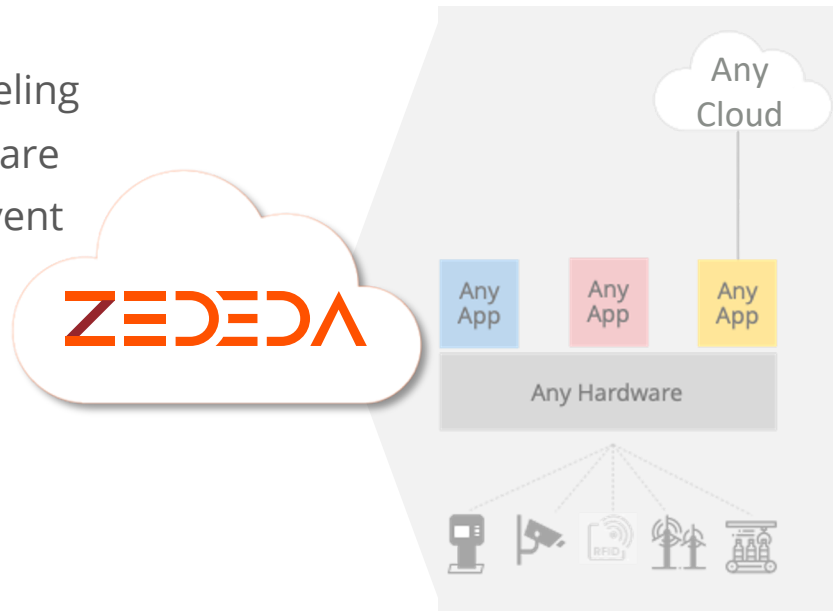
Architected to Address the Unique Needs of the Distributed Edge

ZEDEDA is a cloud-based orchestration service built from the ground up for the Distributed Edge

- Subscription-based SaaS with option for white labeling
- Full remote orchestration of both apps and hardware
- Built on an open edge foundation (EVE-OS) to prevent lock-in

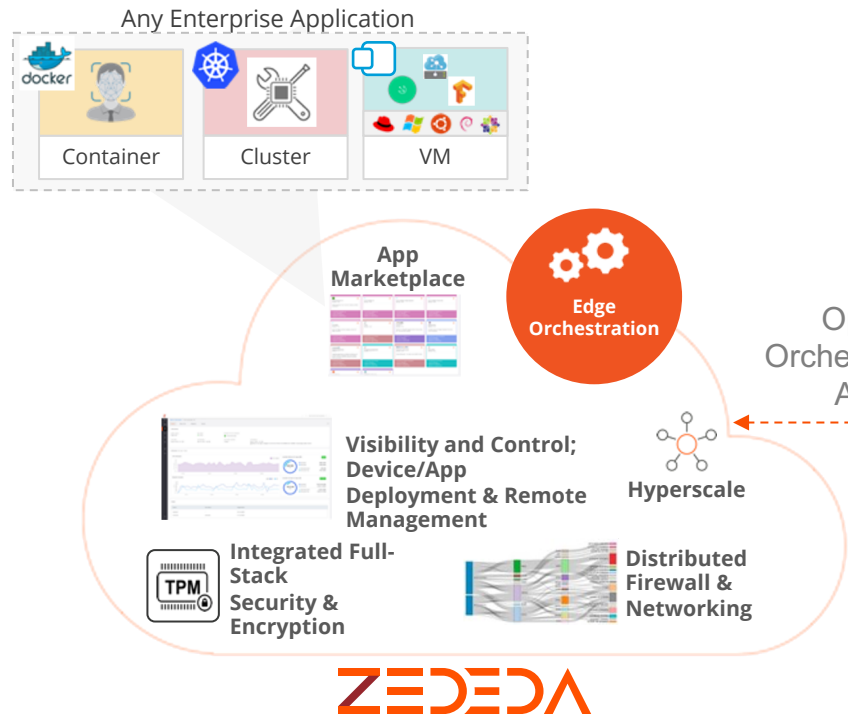
Customers can seamlessly

- Manage any app on any hardware at scale
- Enable a hybrid private/public cloud strategy
- Secure connected operations

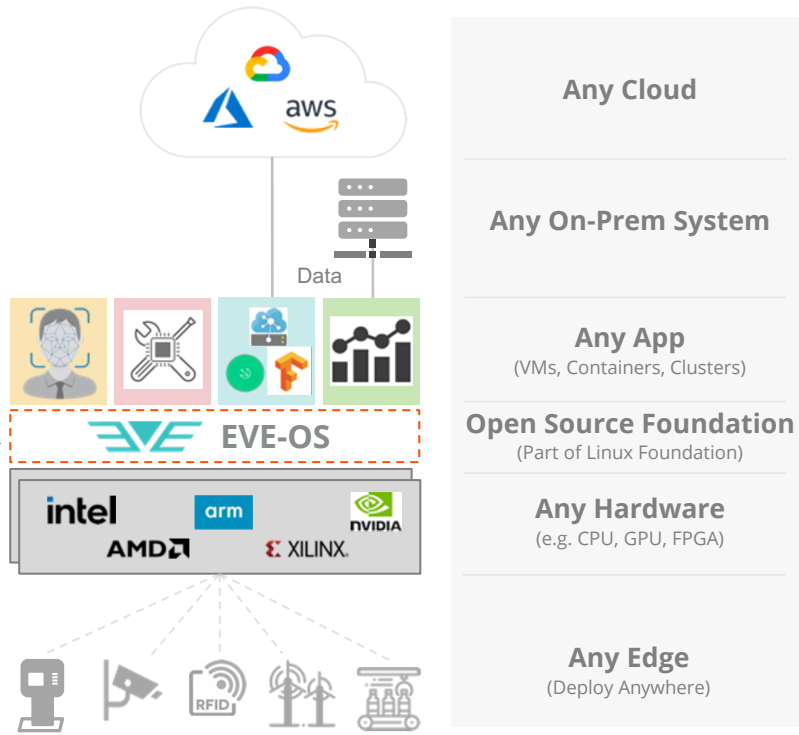


The ZEDEDA Solution

ZEDECloud Subscription Service

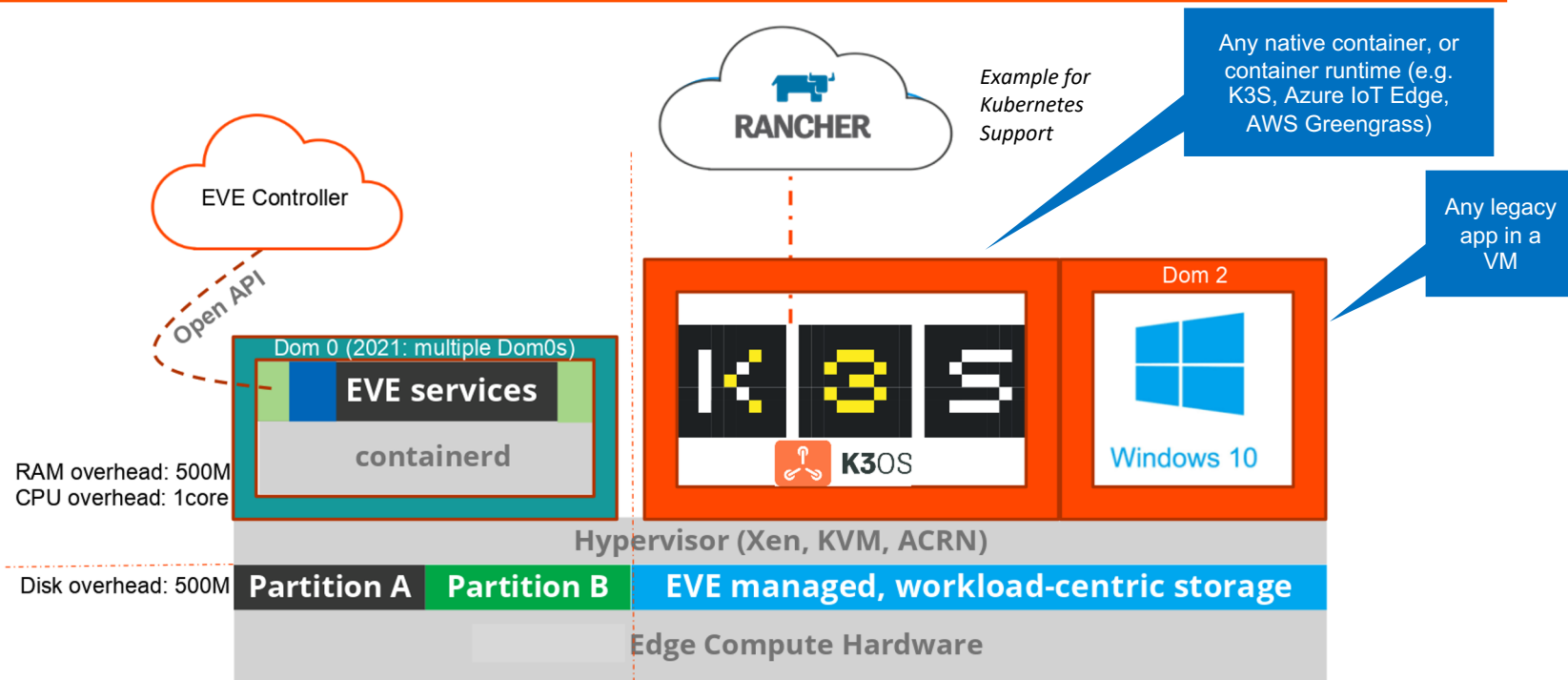


EVE-OS for Edge Nodes (OSS)



EVE-OS Architecture

Open source, developed within Project EVE in **LFEDGE**

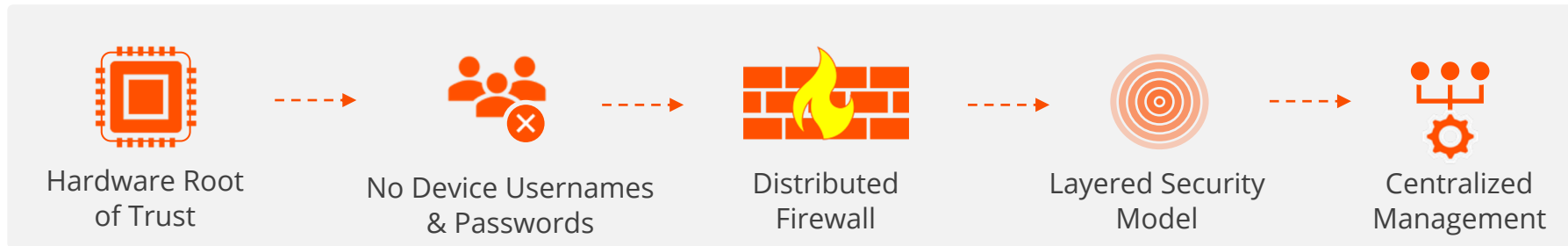


Growing Project EVE Community Adoption

- Approaching 60 unique contributors from ZEVEDA, Xilinx, Intel, GE Research, Timesys and more
- >50% not affiliated with ZEVEDA

Zero-trust Security Model

People, Process and Technology



- People
 - Remove need for device usernames/passwords
 - Use cryptographic device identity and APIs for control
 - RBAC and multi-tenancy in cloud controller
- Processes - handle 7+ year lifetime at edge
 - Secure, scalable distribution of updates
 - Anomaly detection across edge fleet in controller
- Technologies for the IoT edge
 - Hardware root of trust (e.g., TPM)
 - Measured boot and remote attestation
 - Crypto-based identification (no device username/password)
 - Data encryption at rest and in-flight (TLS)
 - Distributed firewall for every app/node
 - Physical security—port isolation
 - Role-based access control (RBAC)

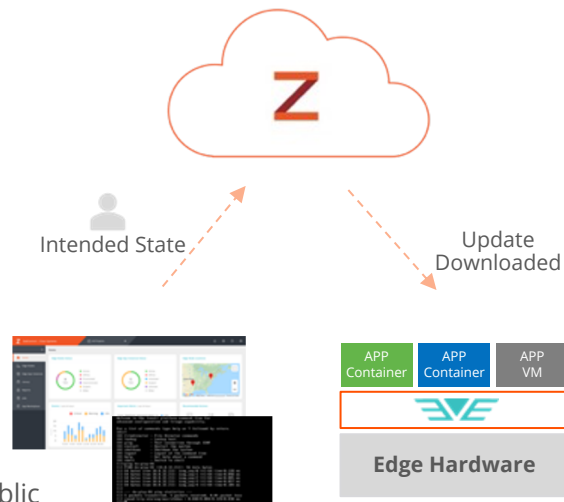
Simple Provisioning and Risk-Free Updates

Zero Touch Provisioning (ZTP)

- Connect power and network to both with EVE-OS installed
- EVE-IS creates a crypto-based ID based on root of trust (e.g. TPM)
- Node automatically logs into ZEDCloud where onboarding is completed
- All work can then be done remotely

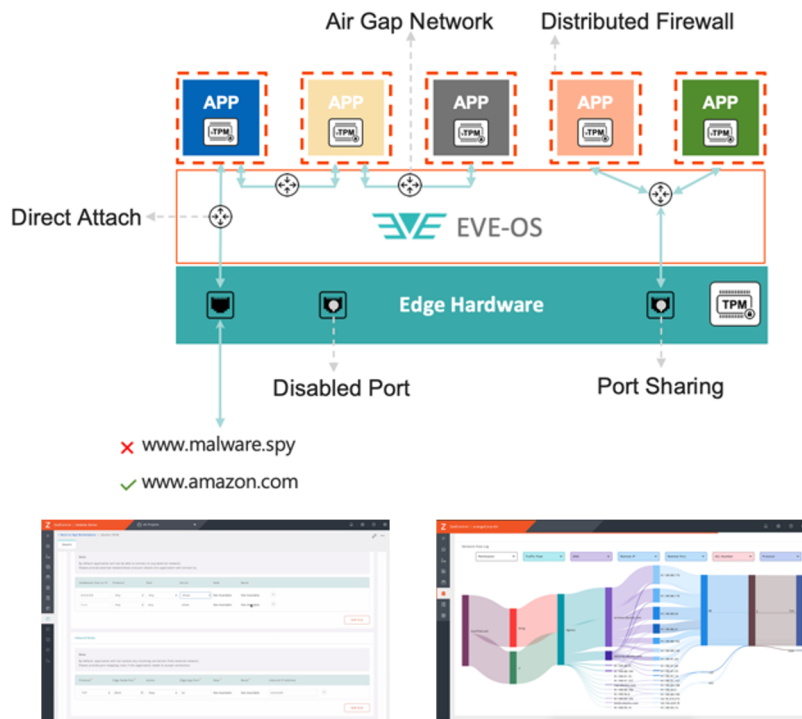
Flexible, Risk-Free Updates

- All components can be managed and updated individually
 - Update EVE-OS
 - Update guest OS
 - Push and update new apps (VMs and/or containers) from ZEDEDATA App Marketplace (Public or Private)
- Sandboxing for updates
 - Roll-forward or roll-back images
 - Brick-free and risk-free
 - Group updates (project, location or organization)
- “Eventual consistency” model based on intended state to maximize uptime



Granular Software-defined Controls

- Ability to assign CPU and co-processors (e.g. GPU) to discrete apps
- Distributed Firewall & whitelist connectivity
 - Control east-west & north-south traffic
 - Create air gap & edge mesh networks
- Networking
 - Direct attach (IO Virtualization)
 - Port sharing (Network Virtualization)
 - Disable Ports
- Policy-based WAN control
 - Failover support (e.g. Ethernet, LTE, satellite and Wi-Fi)
 - Load balancing, policy control, policing and shaping
 - Traffic prioritization



Setting Policies and Visualizing Network Flows



Lanner

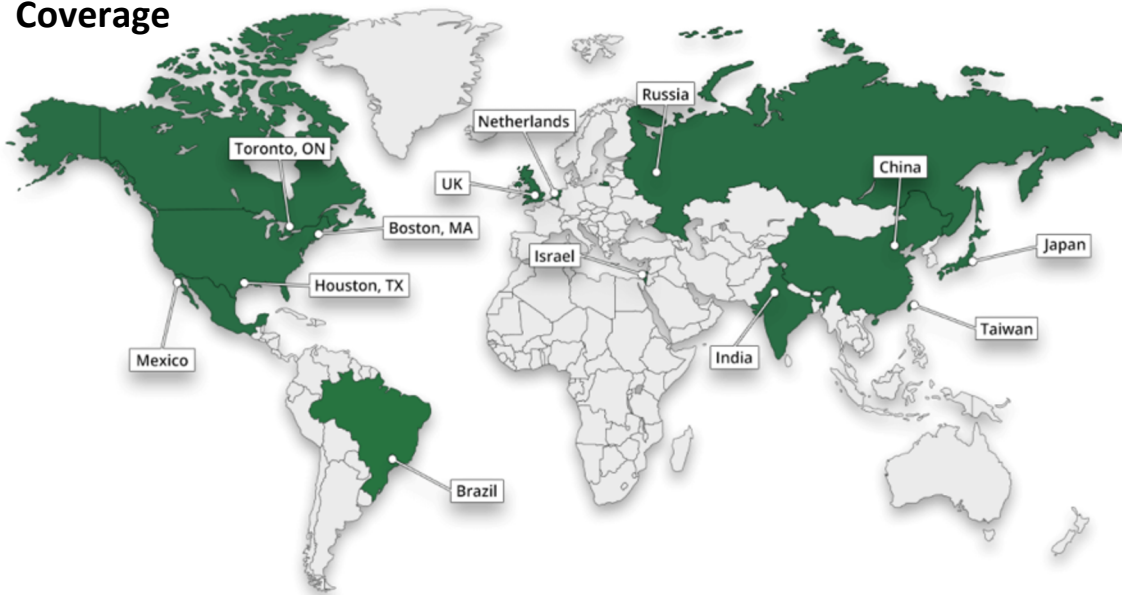
Intelligent Edge Computing
IoT Solutions

Company Overview

Highlights

- Founded 1986. Corporate office in Taipei, Taiwan
- 35 years experience manufacturing network & computing appliances
- Wide range of highly customizable & scalable HW platforms

Coverage

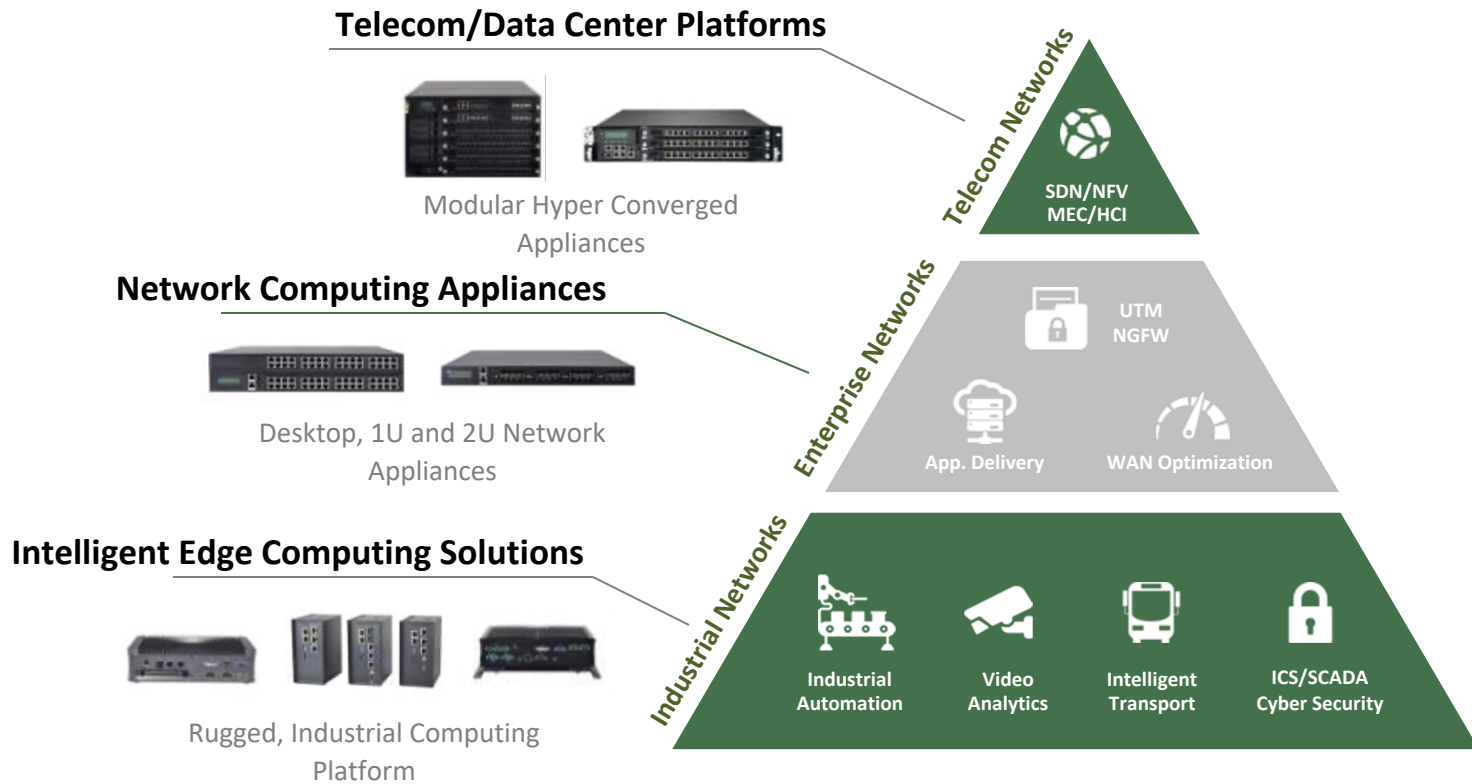


Quality

- ISO 9001 (Quality)
- ISO 14001 (Environment)
- OHSAS 18001 (Health and Safety)
- IECQ QC 080000 (RoHS)
- ISO 28000 (Supply Chain Security)
- AEO (Authorized Economic Operators)
- TL9000 (Telecom Quality Management)
- ISO 27001 (Information Security) **NEW!**



Domain Expertise



Market-Focused Edge Deployment Solutions

Industries



- Rich in GbE LAN & SFP
- LAN Bypass function
- Wide temperature
- Isolation



Power & Utilities



- IEC-61850-3 & IEEE1613
- Isolation
- Wide temperature
- Flexible I/O selection



Manufacturing



- Fanless IPC
- Small form factor
- Multiple I/Os
- PCIe expansion



Smart Cities



- Video Platforms
- AI and analytics
- Fanless
- Multiple PoE



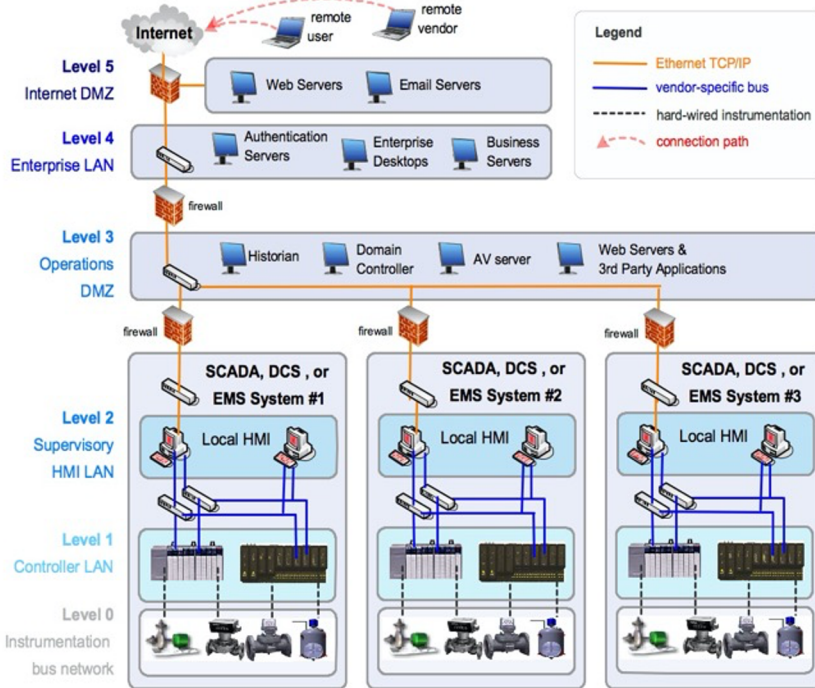
Transportation



- EN 50155, EN 45545, SAE & E-Mark certified
- Multiple PoE
- Wide temperature
- Wide voltage input



Industrial Edge Security



IT

OT

Common Best Practices

- ❑ **Silicon Root of Trust** – baseline defense
- ❑ **Encryption** – resting or traveling
- ❑ **Segmentation** – limit data security breaches
- ❑ **Access Control** – principle of least privilege
- ❑ **Visibility & Monitoring** – IDS & IPS

Security -Driven Industrial-grade Systems

Security Gateway – controllers, PLC, RTU, etc.

Plant Firewall – SCADA, HMI, historian, DCS, etc.

OT Firewall - MES, logistics, supply chain, etc.

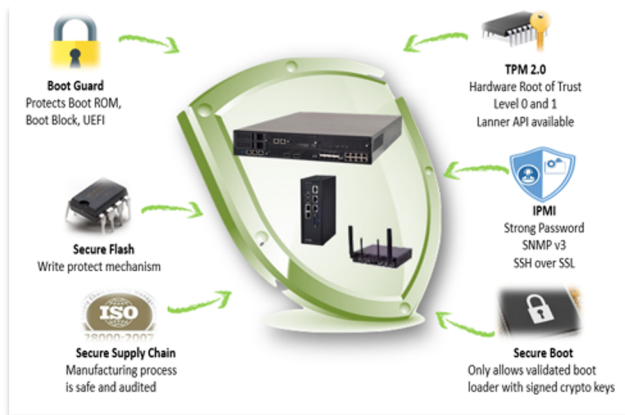
Enterprise Firewall – corporate office, HQ data center, etc.



Secured, Validated Hardware Platforms



Enable Faster
Time-to-Value!



Pre-configured and ready to ship HW models (Fast Availability – no MOQ!)

Security features based on our vast experience servicing global firewall and security leaders

TPM - Hardware Root of Trust

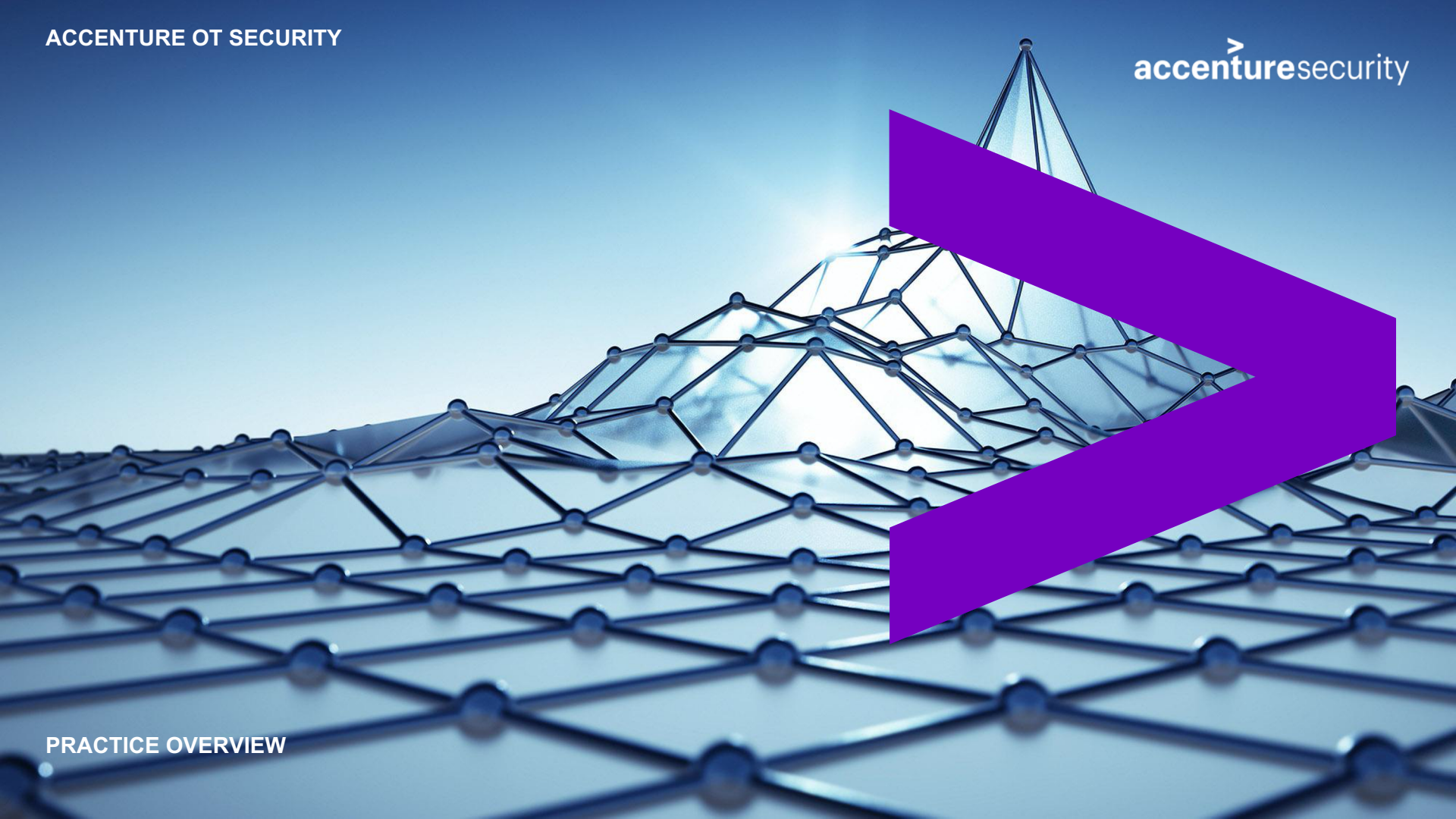
ISO 28000 & 27001 audited & certified manufacturing & delivery processes

Feature rich to meet specific application needs (LTE, Wi-Fi, PoE, accelerator cards, etc.)

End to end Life Cycle Management (design, manufacturing and end-of-life)

Loaner Program to support pilot projects - demo units available in Lanner online store

Local support network – HUBs, engineering, project management & customer service



ACCENTURE OT SECURITY

OUR CURRENT OT SECURITY PRACTICE



7500+

SECURITY PROFESSIONALS

1000 +

PLANT OPERATIONS PROFESSIONALS

200+

DEDICATED OT SECURITY
PROFESSIONALS

**Other Groups with OT
Security Capabilities**

- Digital
 - Industry X
- Operations
 - MSS Teams
 - Telecom/Network Teams

NETWORK



VENDOR AGNOSTIC, VENDOR KNOWLEDGEABLE

- | | |
|-----------------------|-------------------|
| • Honeywell | • Emerson |
| • ABB | • Yokogawa |
| • Yokogawa | • Siemens |
| • Emerson | • OSIsoft |
| • GE | • Schneider |
| • Rockwell Automation | • SEL |
| • Nozomi Networks | • SecurityMatters |

OUR VISION

Global OT leader, with deep and unique specialization, end-to-end capabilities and real-time innovation in the field

THINKING DIFFERENTLY ABOUT OT SECURITY

1

2

3

UNIQUE SPECIALIZATION

Unmatched industry and business expertise to create end-to-end, transferable, industry-tailored solutions in changing markets



RESOURCES



PRODUCTS



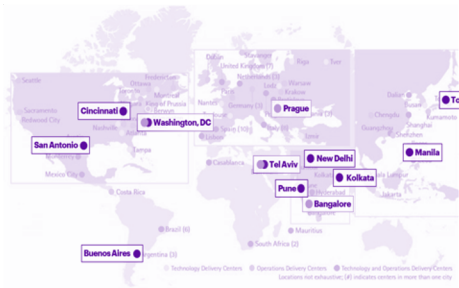
HEALTH &
PUBLIC SERVICE



COMMUNICATIONS
MEDIA & TECH

GLOBAL, END-TO-END CAPABILITIES

Delivered seamlessly, on-demand, wherever & whenever our clients need us (i.e. Remote access to our Cyber Fusion Centers & Cyber Ranges)



CONTINUOUS INNOVATION & DELIVERY

Trusted partner leading the most innovative initiatives in OT Security

VALUE PROPOSITION

THE FIRM

GLOBAL

CONTINUOUS
INNOVATION

INDEPENDENCE AND
NEUTRALITY

BRAND REPUTATION

CAPABILITIES

MULTI-SECTOR AND
INDUSTRY

UNIQUE COMBINATION
OF SKILLSETS

NICHE TALENT
DEVELOPMENT FACTORY

ABILITY FOR LARGE
SCALE E2E PROGRAMS

PRACTICE

DEEP UNDERSTANDING
OF ICS SECURITY

UNPARALLELED TEAM OF
EXPERTS

RELEVANT ICS SECURITY
CREDENTIALS

STRONG PARTNERSHIP &
ALLIANCES ECOSYSTEM

People

OT SECURITY CLIENT PERSPECTIVES

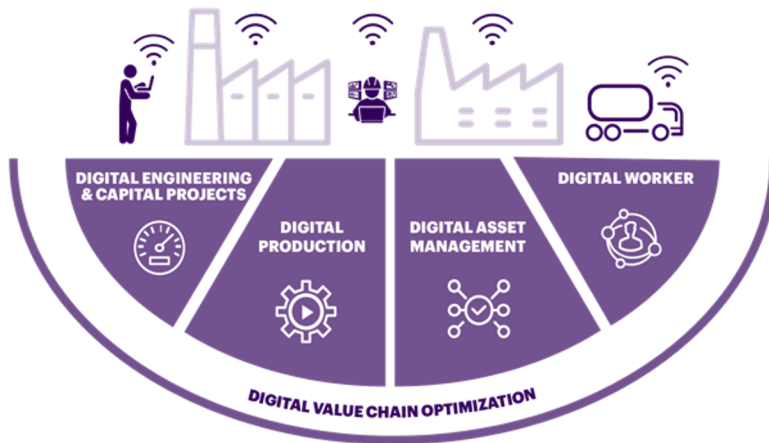
CHALLENGES

 EVERY CRITICAL
INFRASTRUCTURE
CLIENT IS INVESTING
AT THE SAME TIME

 GLOBAL TALENT
SHORTAGE

 COMPLEX ASSET
DISCOVERY &
VISIBILITY ISSUES

 IOT – GROWING
ATTACK SURFACE



TRENDS

 SECURITY +
RELIABILITY
= ASSET HEALTH

 SECURITY AS
BUSINESS
ENABLER

 MANAGED OT
SECURITY

 OT IR AND OT
THREAT HUNTING

HOUSTON OT CYBER FUSION CENTER

Panoramic photo of the Houston OT CFC Open Lab Layout



OT CYBER FUSION CENTER

Advancing Security for Industrial Control Systems

- > a risk-free setting to *innovate, stage and test* the *security solutions* that protect industrial control systems (ICS) and related assets from cyber attacks
- > *one-stop shop for the creation and testing* of effective security for people and operations.
- > Combines *advanced OT engineering, vulnerability and malware analysis with threat intelligence* and security operations



PARTNERS

SIEMENS



Honeywell



OT Cyber Range

- Test, learn and assess equipment in a safe, realistic, battle-proven setting.



OT Operator Console

- View and control O&G processes from the field.



OT Security Operations Center

- Centrally supervise, detect and mitigate attacks.



ICS / OT Staging Lab

- Ideal for enhancing and testing OT capabilities.



OT Incident Response Equipment

- Specialized tools used by OT experts for response, remediation and recovery.



iDefense OT Threat Intelligence

- Access to actionable OT security intelligence (e.g. Siemens, Rockwell) through the IntelGraph platform.



OT Design-Thinking Lab

- A safe environment to develop OT cybersecurity strategies and plans.



OT IIoT Edge Sensor to Cloud

- AI-Driven Energy and Reliability Optimization of Fixed Speed Motors. Experience Device onboarding, management, integrations, and security.

DEFINE

DEPLOY

SUSTAIN

PROTECT

IIOT EDGE SOLUTION

Sensor to cloud AI-driven optimization and automation for fixed speed motors:

- Advances pump system reliability
- Reduces energy consumption ~50%
- Drives down CO2 emissions

250 MachineEdge units
(50 hp consumed)

One plant. Every year.

\$3,250,000

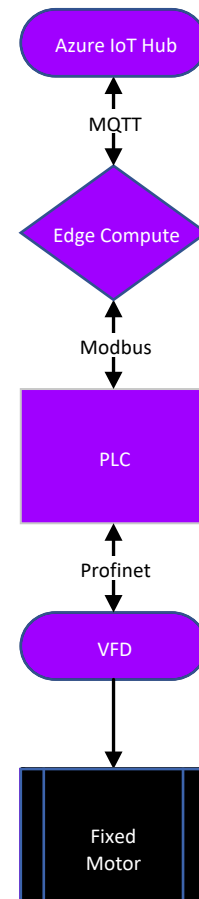
Energy Cost Savings (USD)

36,000 tons

Reduction in CO2 Emissions

IIoT Edge Experience ~2 hours

- Device onboarding
- Device management
- Azure IoT HUB Integrations
- Zero Trust Security



OT SECURITY CYBER RANGE EVOLUTION

Accenture's global footprint of centers bring together or **fuses** our **end-to-end security** capabilities spanning our entire business, giving clients direct and **one stop access** to our strategic, transformational and operational security services

ESSEN

UTILITIES T&D RANGE



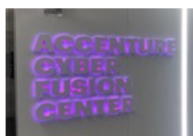
HOUSTON

OIL & GAS RANGE
CYBER FUSION CENTER



WASHINGTON D.C.

FLAGSHIP CYBER FUSION CENT
UTILITIES PWR GEN
AND T&D RANGE



BILBAO

UTILITIES RENEWABLES
RANGE



WHAT WE OFFER FOR OT SECURITY

In combining our cybersecurity expertise with OT best practices, we are able to provide the following set of services to protect the availability, integrity and confidentiality of an organization's critical systems

DEFINE

- OT Security Program Development
- OT Security Governance & Strategy
- OT Cyber Security Capability Maturity Diagnostic
- OT Security Technology Evaluation
- OT Security Risk Assessments
- IIoT Edge Architectures and Ecosystems
- CORE & CISO Academy for OT

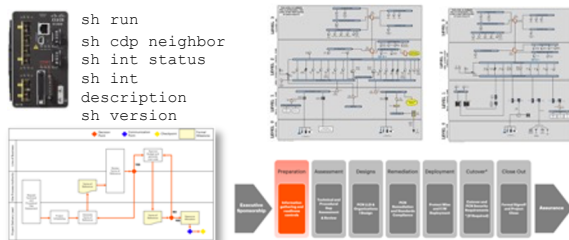
Proven OT Security Practice



DEPLOY

- OT Security Controls Design & Implementation
- OT Security Anomaly Detection and Asset Management Technology Deployment
- OT Network Security Re-architecture
- Remote Assistant via Augmented Reality (RealWear) for Site Visits
- IIoT Edge Solutions and Security

OT Architecture Design & Deployment Playbooks



SUSTAIN

- OT SOC Transformation & Automation
- OT Managed Security Services
- OT Threat Intelligence & Vulnerability Research
- OT Incident Response
- Secure IOT Cloud Capabilities
- OT IAM Capabilities

OT Cyber Labs for Rapid Security Testing



EDGE/IOT TIER – SECURITY REFERENCE ARCHITECTURE

Physical	
Perimeter Protection	Device Tracking
Physical Intrusion Detection	Tamper Prevention & Detection
Network & Endpoint	
Firewall Protection	Secure Execution Environment
Firmware/Memory Attestation	Host NGFW/HIDS
Cryptographic Engine	
Secure Boot	
Application	
Signed App Software	Secure M2M Service
Secure FOTA	Sandboxing
Secure Development Tools	API Security
SDLC Security	
Digital Identity	
Unique Device Identifier	Edge Identity Management
Edge Identity Integration	
Data Privacy & Protection	
Secure Storage	Data In Transit protection
Data Encryption at Rest	Certificates and Key Management
Cyber	
Logging	Security Management
Security Monitoring	

➤ Ultra constrained devices are limited to only supporting basic security capabilities. Ultra constrained devices often rely on high end devices to communicate and enhance security.

Edge constrained devices have more computational power and implicitly optimized security capabilities than ultra constrained ones. This level of embedded security usually implies that manufacturers include dedicated security processor in the architecture of their MCUs/MPUs.

High end devices do not suffer from resources constraints. These type of devices contain advanced security capabilities and/or support to enable add-on security mechanisms via specialized platforms deployed in the Edge Tier. Devices in this category (e.g. IoT gateway) are often times used to enable or enhance security for resource-constrained devices.

Legend

Basic Security Capabilities

Optimized Security Capabilities

Advanced Security Capabilities

An aerial night photograph of a city, likely San Francisco, showing a dense grid of streets and buildings illuminated by city lights. A prominent bridge, possibly the Golden Gate Bridge, is visible in the lower-left corner, crossing a body of water. The word "SUMMARY" is centered in the image in a large, white, sans-serif font.

SUMMARY

It Takes a Village

Examples of additional ecosystem partnerships to round out our robust security offering



OT Network Threat Detection



Virtual Firewall

Summary

- Solutions must balance OT and IT needs, practice defense in depth and prioritize usability
- Together we provide an industry-leading, comprehensive solution for IoT/IIoT/ICS security
- Built on a modular architecture to provide choice in hardware and software
- Open foundation increases transparency and prevents lock-in

The logo for ZEDEDA, featuring the word "ZEDEDA" in a stylized, orange, sans-serif font.The logo for Accenture Security, with "accenture" in black and "security" in orange, separated by a small orange chevron symbol.The logo for Lanner, featuring the word "Lanner" in a blue, sans-serif font.The logo for ZEDEDA, featuring the word "ZEDEDA" in a stylized, orange, sans-serif font.

Thank You!

Q&A

ZEEDA **accenture**[>]**security** **Lanner**