



## Mary Hallock

### Client Services Manager

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**“ My favorite days are working with supervisors and managers to help them develop strong leadership skills. They gain confidence and strong processes that help them create good atmospheres for their employees. I like checking back with them to find out how their work lives have improved and how they have improved the work lives of their employees. ”**

During my time at IMEC I have had the opportunity to help grow manufacturers in the Northern Illinois area by creating and maintaining over 300 jobs.

As Client Services Manager I now support the team providing services to clients across the entire state of Illinois. I work with the team to ensure we connect the right set of internal and external experts to deliver the type of change needed by our clients.

Our client services team works closely with our regional managers to identify the type of support and assistance needed to ignite Illinois manufacturing excellence and global competitiveness. We do this by working directly on projects that lead to outstanding financial results enabling companies to thrive.

My personal qualifications include a Bachelors of Chemical Engineering degree from The Georgia Institute of Technology and an MBA with a concentration in finance from LaSalle University. I am also a certified Training Within Industry (TWI) Job Instructions, Job Relations and Job Methods Trainer and Coach, an OSHA authorized outreach trainer for general industry and am a certified trainer for Development Dimensions International (DDI).

#### Expertise

- Executive Coaching and Facilitation

#### Specialized Skills

- Strategic Planning
- Business Management
- Training Within Industry (TWI) Job Instruction, Job Relations, and Job Methods Trainer and Coach
- OSHA Authorized Outreach Trainer for General Industry
- One on one coaching
- Certified Development Dimensions International trainer

#### Results

Heading over 50 separate projects, I have helped companies create over 30 new jobs, retain over 300 jobs and help Illinois companies accrue an aggregate impact of over \$27M.