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**“ Helping you take
care of your team,
so they can take
care of you. ”**

Lending a Hand

As a team member at IMEC, my mission is to partner with business leaders to make their organizations better. My passion is creating deep, long-term relationships with organizations to solve challenges, capitalize on opportunities, and implement sustainable solutions. I believe that break-through results are achieved by actively engaged people who embrace your vision, values, and mission. My goal is to lead successful engagements that improve your organization, the lives of your team members, and the well-being of our communities.

I have spent my career profitably growing and scaling privately held manufacturing companies operating in B2B markets. My experience includes revenue growth through various sales channels (distributors and direct) and leading cross-functional teams including sales, customer service, operations, and engineering. I offer significant experience in steel manufacturing and fabrication, specifically engineered-to-order solutions. I have over 10 years of C-Suite leadership experience which includes Strategic Planning, CAPEX deployment, Product Development, multi-site P&L budgeting, and M&A integrations.

My Background

Shortly after graduating from Michigan State University with a Bachelor of Arts in Accounting, I stepped into a sales/business development role for a Midwest industrial products manufacturer. For the next 10+ years, I had the opportunity to participate in various front-line and mid-level management roles, gaining valuable hands-on experience and completing my Master's in Business Administration at Wayne State University. Over the next 15+ years I served in various senior and C-Suite leadership roles, including Director, Vice President, and President/CEO, where I had the pleasure of working with union and non-union teams, partnering with global customers, and scaling business operations. As Director and Vice President I led multiple business development functions consisting of sales, marketing, customer service, and engineering team members focused on distributor and direct sales channels, while simultaneously partnering with operations to optimize assets and capacity planning. As President/CEO I led a privately held steel fabricator producing industry regulated, engineered-to-order steel storage solutions for the commercial warehousing marketplace, which included operations across four states and over 350 team members. Throughout my career I have learned that, as a leader, if you take care of your people, they will take care of your customer, and ultimately your customer will take care of you.