LEGEND FLEET SOLUTIONS EDITION 01 - OCTOBER 2020

TAKING YOUR UPFITS

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TAKING YOUR UPFITS TO THE NEXT LEVEL A LEGEND FLEET BULLETIN -



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NEWS BULLETIN FROM LEGEND FLEET - 10.06.20

Welcome, and thank you for downloading our e-newsletter! In each edition, we will be showcasing certified Legend upfitters from across North America and the awesome upfit work they are doing, a product spotlight, and what we've been up to at Legend HQ. Enjoy!

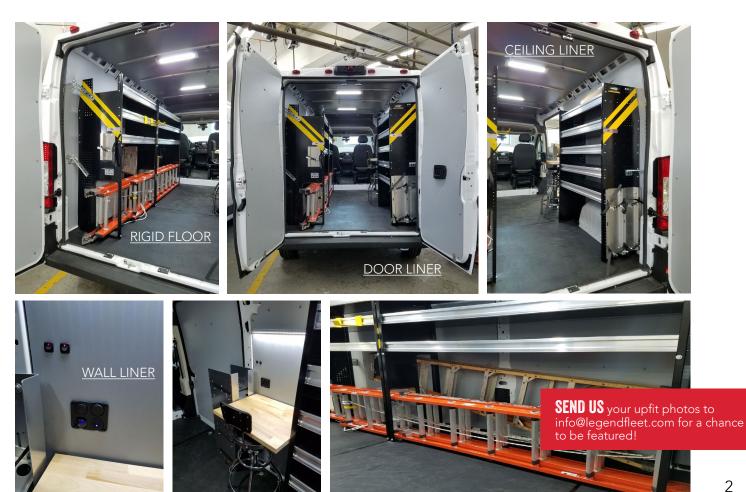
UPFITTER SPOTLIGHT



This editions' commercial van upfit is brought to you by Advantage Oufitters out of South Hackensack, NJ. This certified dealer upfits vans in the NJ & NYC region and also ships throughout the country, and has grown significantly from their commitment to their motto - "Work Vehicles That Work Better".

This ProMaster 159" RWB is an HVAC contractor, of a small fleet located in Rockland, NY.

Advantage's customer was looking for a solution to store ladders in the van, wanted a mini office for laptop work, and storage for tools and parts. They wanted to protect the van metal panels so the outside graphics would stay looking sleek and professional. They also wanted to protect the floor (ladders, equipment, etc), while creating a safe and flat surface to walk on. This construction fleet works on small to large contracted projects, which rely heavily on mobile vans with their equipment and tools on hand. Upfit, success. Great work Advantage Outfitters!



PRODUCT SPOTLIGHT - WASH HANDS



SHOULDERSINK Mobile Handwashing Station



SAVE TIME. STAY CLEAN. STAY SAFE.

Keep your drivers cleaner and safer while working hard on the road. Allow your mobile workforce to clean their hands after visiting any places of possible virus contamination.

INCLUDES hand sanitizer, hand soap, paper towel, shoulder strap, and mounting plate for vehicles.

We launched this product earlier in the year, and we've seen a steady uptick in demand ever since.

We encourage you to reach out to any contacts you may have, as many users are finding these extremely useful that we never would've thought could use. For example, trucks crossing borders must carry sanitary supplies with them at all times - with a handwashing station, they can easily save themselves the hassle of wipes littering the truck.

We've seen many different types of people use from these, from cargo vans, to police cruisers, to utility trucks, to schools.



LEGEND HQ SPOTLIGHT - EXPANSION

Tillsonburg, ON - our plant located in Ontario has been operating at full capacity, even since COVID-19 began rattling our lives. We saw a slight plateau while lockdowns began and vehicle manufacturers struggled to produce, but we are proud say we didn't have to furlough any staff. In addition, our lead time has remained consistent at 3-5 business days, as we work tirelessly to even improve on that.

As we write this, the concrete is being poured in our very exciting headquarters expansion project - a 50,000 sq. ft. new building at our manufacturing complex. This is the third building on the premises, which will allow us to stock, manufacture, and ramp up production by over 3x in 2021. Stay tuned for a video update - we are amped!



TRADESHOW SPOTLIGHT - NAFA

NAFA 2020 - We attended this virtual event mid-September, which was an interesting experience for our team. It was a unique spin on the typical tradeshow, a showcase of exhibitors, where attendees can browse and have online conversations at booths. Though seeing some success from our exhibiting presence, we miss seeing you! We really look forward to next year, when things can hopefully open up, and we can meet again.



IDEAS of what we should include in these news bulletins? Feel free to send to info@legendfleet.com!



for reading this issue of the Like A Legend news bulletin. Should you have any questions, please feel free to reach out, our team is more than happy to chat! See you next time!



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